	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	7/3/2023 7/30/2023		PEI	7/1/2024 7/28/2024		PEF	7/31/2023 8/27/2023	
		2	2023 Actual	% of Sales	2	2024 Budget	% of Sales	:	2023 Actual	% of Sales
	Gross Sales									
5100	Food Sales	\$	133,631.03	86.52%		128,350.89	84.98%		117,627.35	85.87%
5180	NA Beverage	\$	1,596.50	1.03%		1,533.42	1.02%		1,471.75	1.07%
	Total Food Sales	\$	135,227.53	87.55%	\$	129,884.31	86.00%	\$	119,099.10	86.94%
5210	Liquor Sales	\$	9,621.00	6.23%	\$	12,278.39	8.13%	\$	9,437.00	6.89%
5220	Wine Sales	\$	2,170.00	1.40%		2,769.37	1.83%		1,876.99	1.37%
5230	Bottled Beer Sales	\$	1,262.50	0.82%		1,611.21	1.07%		1,334.50	0.97%
5240	Draft Beer Sales	\$	6,177.00	4.00%	\$	7,883.13	5.22%	\$	5,238.50	3.82%
	Total Beverage Sales	\$	19,230.50	12.45%	\$	24,542.09	16.25%	\$	17,886.99	13.06%
	Gross F&B Sales	\$	154,458.03	102.27%	\$	154,426.41	102.25%	\$	136,986.09	104.11%
	Deductions									
5110	Goodwill Comps	\$	834.70	0.55%	\$	830.66	0.55%	\$	1,200.73	0.91%
5120	Guest Recovery Comps	\$	548.35	0.36%	\$	453.08	0.30%	\$	546.70	0.42%
5131	50% Employee Discounts	\$	587.77	0.39%	\$	679.63	0.45%	\$	694.39	0.53%
5132	Manager Meal Discounts	\$	494.75	0.33%	\$	528.60	0.35%	\$	678.55	0.52%
5150	Discounts Marketing	\$	142.80	0.09%	\$	528.60	0.35%	\$	1,138.70	0.87%
5250	Goodwill Bar Comps	\$	1,115.50	0.74%	\$	377.57	0.25%	\$	1,378.50	1.05%
	Total Deductions	\$	3,723.87	2.47%	\$	3,398.14	2.25%	\$	5,637.57	4.28%
	Other Income and Expense									
5300	Sundry Sales	\$	150.76		\$	-	0.00%	\$	137.51	0.10%
5910	Service Charge Revenue - Catering	\$	143.35		\$	-	0.00%	\$	97.43	0.07%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	7/3/2023 7/30/2023		PER	7/1/2024 7/28/2024		PER	7/31/2023 8/27/2023	
	Total Other Income and Expense	\$	294.11		\$	-	0.00%	\$	234.94	0.18%
	Net Sales	\$	151,028.27	100.00%	\$	151,028.27	100.00%	\$	131,583.46	100.00%
	Food Costs									
6110	Meat Cost	\$	19,930.49	14.74%	\$	18,963.11	14.60%	\$	17,744.61	14.90%
6120	Poultry Cost	\$	2,801.27	2.07%	\$	3,376.99	2.60%	\$	2,594.84	2.18%
6130	Seafood Cost	\$	700.96	0.52%	\$	649.42	0.50%	\$	445.40	0.37%
6140	Dairy Cost	\$	5,271.05	3.90%	\$	5,195.37	4.00%	\$	4,290.56	3.60%
6150	Produce Cost	\$	4,467.30	3.30%	\$	4,156.30	3.20%	\$	3,669.27	3.08%
6160	Bakery Cost	\$	1,895.79	1.40%	\$	1,818.38	1.40%	\$	1,671.05	1.40%
6170	Grocery Cost	\$	9,517.20	7.04%	\$	8,052.83	6.20%	\$	8,507.18	7.14%
6180	NA Beverage	\$	472.48	0.35%	\$	649.42	0.50%		691.32	0.58%
	Total Food Cost	\$	45,056.54	33.32%	\$	42,861.82	33.00%	\$	39,614.23	33.26%
	Beverage Costs									
6210	Liquor Cost	\$	1,702.56	9.40%	\$	2,472.81	10.08%	\$	1,850.61	11.21%
6220	Wine Cost	\$	474.09	2.62%	\$	688.57	2.81%	\$	391.07	2.37%
6230	Bottled Beer Cost	\$	302.36	1.67%	\$	439.15	1.79%	\$	299.44	1.81%
6240	Draft Beer Cost	\$	900.50	4.97%	\$	1,307.89	5.33%	\$	1,129.10	6.84%
	Total Bev Cost	\$	3,379.51	18.66%	\$	4,908.42	20.00%	\$	3,670.22	22.23%
	Total F&B Costs	\$	48,436.05	32.07%	\$	47,770.24	31.63%	\$	43,284.45	32.90%
	Gross Profit	\$	102,592.22	67.93%	\$	103,258.03	68.37%	\$	88,299.01	67.10%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	7/3/2023 7/30/2023		PER	7/1/2024 7/28/2024		PER	7/31/2023 8/27/2023	
	Payroll Costs									
6310	Management Salaries	\$	17,961.66	11.89%		14,461.54	9.58%		18,807.74	14.29%
6311	Direct Labor - FOH	\$	5,080.38	3.36%	\$	5,285.99	3.50%	\$	3,256.86	2.48%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	-	0.00%	\$	755.14	0.50%	\$	620.52	0.47%
6314	Direct Labor - BOH	\$	27,636.29	18.30%	\$	27,940.23	18.50%	\$	26,650.80	20.25%
6315	Overtime Labor - BOH	\$	34.38	0.02%	\$	-	0.00%	\$	25.52	0.02%
	Total Labor	\$	50,712.71	33.58%	\$	48,442.90	32.08%	\$	49,361.44	37.51%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	5,678.50 1,269.36 300.00 - - 368.50 416.00 - 314.00 8,346.36	3.76% 0.84% 0.20% 0.00% 0.24% 0.28% 0.00% 0.21%	\$ \$ \$ \$ \$ \$	5,739.07 - 200.00 600.00 510.00 55.00 300.00 7,404.07	3.80% 0.00% 0.13% 0.00% 0.40% 0.34% 0.04% 0.25% 4.90%	\$ \$ \$ \$ \$ \$ \$	5,356.49 423.12 300.00 (70.00) - 620.53 859.90 - 287.00 7,777.04	0.23% 0.47% 0.65% 0.00% 0.22% 5.91%
	Total Payroll Expenses	a	0,346.36	5.53%	Ф	7,404.07	4.90%	Þ	7,777.04	5.91%
	Total Payroll Costs	\$	59,059.07	39.10%	\$	55,846.98	36.98%	\$	57,138.48	43.42%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	6,066.52	4.02%		4,530.85	3.00%		4,033.03	3.06%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	535.32	0.35%	\$	550.00	0.36%	\$	390.08	0.30%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	(76.48)	-0.06%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 7 7/3/2023 7/30/2023		PER	7/1/2024 7/28/2024		PER	7/31/2023 8/27/2023	
6790	Other Contracted Services	\$	300.00	0.20%	\$	300.00	0.20%	\$	300.00	0.23%
7010	Register Over/Short	\$	149.35	0.10%		-	0.00%		73.56	0.06%
7010	China/Glassware/Silverware	\$	1,033.09	0.68%		604.11	0.40%		-	0.00%
7040	Cleaning Supplies	\$	316.72	0.21%		302.06	0.20%	\$	267.10	0.20%
7045	Dish Chemicals	\$	620.80	0.41%		453.08	0.30%	\$	606.20	0.46%
7050	Decorations	\$	-	0.00%		-	0.00%	\$	-	0.00%
7060	Linens	\$	1,651.19	1.09%		1,132.71	0.75%		445.35	0.34%
7080	New Menus/Printing	\$	-	0.00%		· -	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	2.99	0.00%
7105	To Go Supplies	\$	3,153.85	2.09%	\$	2,567.48	1.70%	\$	2,291.20	1.74%
7106	Catering Supplies	\$	179.78	0.12%	\$	604.11	0.40%	\$	45.18	0.03%
7110	Operating Supplies F&B	\$	1,967.63	1.30%	\$	2,114.40	1.40%	\$	3,113.89	2.37%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	15,974.25	10.58%	\$	13,158.80	8.71%	\$	11,492.10	8.73%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,864.82	1.23%	\$	1,500.00	0.99%	\$	2,015.40	1.53%
7195	Accounting Services	\$	2,500.00	1.66%	\$	2,500.00	1.66%	\$	2,500.00	1.90%
7220	Bank Charges & Fees	\$	610.00	0.40%	\$	100.00	0.07%	\$	135.39	0.10%
7230	Licenses & Permits	\$	547.95	0.36%	\$	600.00	0.40%	\$	712.95	0.54%
7250	Credit Card Commissions	\$	3,422.36	2.27%	\$	3,398.14	2.25%	\$	3,286.38	2.50%
7256	Employment Ads	\$	-	0.00%	\$	90.00	0.06%	\$	-	0.00%
7270	Dues & Subscriptions	\$	62.24	0.04%	\$	50.00	0.03%	\$	36.95	0.03%
7285	Key Man/General Liability Insurance	\$	(79.50)	-0.05%	\$	1,275.00	0.84%	\$	3,817.80	2.90%
7290	Legal & Professional Services	\$	14,160.25	9.38%		-	0.00%		1,400.00	1.06%
7320	Office Supplies & Postage	\$	127.82	0.08%	\$	151.03	0.10%	\$	47.78	0.04%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024	PERI	7/3/2023		PEF	7/1/2024		PER	7/31/2023	
	End Date: 05/25/2025		7/30/2023			7/28/2024			8/27/2023	
	LY Start: 05/29/2023									
	LY End: 05/26/2024									
7350	Telephone/Internet/Cable	\$	594.66	0.39%	\$	650.00	0.43%	\$	594.66	0.45%
7360	Travel	\$	-	0.00%		125.00	0.08%		-	0.00%
7370	Meals & Entertainment	\$	-	0.00%		-	0.00%		_	0.00%
	Total General & Administrative	\$	23,810.60	15.77%	\$	10,439.16	6.91%	\$	14,547.31	11.06%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	1,800.00	1.19%	\$	-	0.00%	\$	1,800.00	1.37%
7435	Advertising & Marketing	\$	407.84		\$	500.00	0.33%	\$	1,120.64	0.85%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	2,207.84	1.46%	\$	500.00	0.33%	\$	2,920.64	2.22%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	90.17	0.06%	\$	1,510.28	1.00%	\$	591.80	0.45%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	-	0.00%	\$	1,090.00	0.83%
7630	R&M - Plumbing	\$	601.38	0.40%	\$	-	0.00%	\$	42.39	0.03%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	186.86	0.14%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,375.00	2.90%	\$	3,680.00	2.44%	\$	4,232.86	3.22%
7710	MC-HVAC & Refrigeration	\$	1,771.50	1.17%	\$	2,396.50	1.59%	\$	-	0.00%
7720	MC-Other Equipment	\$	255.00	0.17%	\$	255.00	0.17%	\$	255.00	0.19%
7750	Pest Control	\$	85.00	0.06%	\$	85.00	0.06%	\$	-	0.00%
7785	Carpet/Rug/Floor Cleaning	\$		0.00%	\$	-	0.00%	\$		0.00%
	Total Repairs & Maintenance	\$	7,178.05	4.75%	\$	7,926.78	5.25%	\$	6,398.91	4.86%
	Utilities		1,170.00	4.7070	Ψ_	1,020.70	0.2070		0,000	J.U 1

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	7/3/2023 7/30/2023		PER	7/1/2024 7/28/2024		PER	7/31/2023 8/27/2023	
7810	Electricity	\$	2,006.46	1.33%	\$	2,265.42	1.50%	\$	1,853.10	1.41%
7820	Natural Gas	\$	674.07	0.45%	\$	906.17	0.60%	\$	996.03	0.76%
7830	Water & Sewer	\$	492.00	0.33%	\$	453.08	0.30%	\$	411.00	0.31%
7840	Firewood	\$	1,000.00	0.66%	\$	750.00	0.50%	\$	500.00	0.38%
	Total Utilities	\$	4,172.53	2.76%	\$	4,374.68	2.90%	\$	3,760.13	2.86%
	Total Operating Expenses	\$	53,343.27	35.32%	\$	36,399.43	24.10%	\$	39,119.09	29.73%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	(9,810.12)	-6.50%	\$	11,011.62	7.29%	\$	(7,958.56)	-6.05%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	(9,810.12)	-6.50%	\$	11,011.62	7.29%	\$	(7,958.56)	-6.05%
	Facility Expenses									
8010	Rents	\$	12,420.14	8.22%	\$	12,730.64	8.43%	\$	12,420.14	9.44%
8015	Common Area Maintenance	\$	2,368.00	1.57%	\$	2,315.00	1.53%	\$	2,368.00	1.80%
8020	Property Insurance	\$	94.00	0.06%	\$	132.00	0.09%	\$	94.00	0.07%
8030	Property Taxes	\$	3,794.52	2.51%	\$	3,671.46	2.43%	\$	2,714.00	2.06%
	Total Facility Expenses	\$	18,676.66	12.37%	\$	18,849.10	12.48%	\$	17,596.14	13.37%
	Restaurant EBDIT	\$	(28,486.78)	-18.86%	\$	(7,837.48)	-5.19%	\$	(25,554.70)	-19.42%

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2024/5 Budget - Smokecraft	PERIOD 7	PERIOD 7	PERIOD 8
Start Date: 05/27/2024	7/3/2023	7/1/2024	7/31/2023
End Date: 05/25/2025	7/30/2023	7/28/2024	8/27/2023
LY Start: 05/29/2023			
LY End: 05/26/2024			

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	7/29/2024 8/25/2024		PEI	8/28/2023 10/1/2023		PE	8/26/2024 9/29/2024	
		2	024 Budget	% of Sales	:	2023 Actual	% of Sales	2	2024 Budget	% of Sales
= 400	Gross Sales	•	150 510 00	00.000/	_	1.10.100.00	05.440/	•	450 404 00	0.4.500/
5100	Food Sales	\$	152,516.83	88.89%		148,196.33	85.14%		156,431.93	84.50%
5180	NA Beverage	\$	1,908.29	1.11%		2,629.25	1.51%		2,775.36	1.50%
	Total Food Sales	\$	154,425.11	90.00%	\$	150,825.58	86.65%	\$	159,207.30	86.00%
5210	Liquor Sales	\$	11,315.72	6.59%	\$	10,959.00	6.30%	\$	14,185.15	7.66%
5220	Wine Sales	\$	2,250.66	1.31%		2,631.00	1.51%		3,405.52	1.84%
5230	Bottled Beer Sales	\$	1,600.17	0.93%		2,020.00	1.16%		2,614.66	1.41%
5240	Draft Beer Sales	\$	6,281.38	3.66%	\$	7,631.00	4.38%	\$	9,877.44	5.34%
	Total Beverage Sales	\$	21,447.93	12.50%	\$	23,241.00	13.35%	\$	30,082.77	16.25%
	Gross F&B Sales		175,873.05	102.50%	\$	174,066.58	103.43%	\$	189,290.07	102.25%
	Deductions									
5110	Goodwill Comps	\$	943.71	0.55%	\$	978.75	0.58%	\$	1,018.19	0.55%
5120	Guest Recovery Comps	\$	514.75	0.30%	\$	542.05	0.32%	\$	555.37	0.30%
5131	50% Employee Discounts	\$	772.13	0.45%	\$	1,014.65	0.60%	\$	833.06	0.45%
5132	Manager Meal Discounts	\$	600.54	0.35%	\$	758.15	0.45%	\$	647.94	0.35%
5150	Discounts Marketing	\$	600.54	0.35%	\$	2,178.40	1.29%	\$	647.94	0.35%
5250	Goodwill Bar Comps	\$	428.96	0.25%	\$	1,219.15	0.72%	\$	462.81	0.25%
	Total Deductions	\$	3,860.63	2.25%	\$	6,691.15	3.98%	\$	4,165.31	2.25%
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	802.50	0.48%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	117.31	0.07%	\$	-	0.00%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	7/29/2024 8/25/2024		PER	8/28/2023 10/1/2023		PER	8/26/2024 9/29/2024	
	Total Other Income and Expense	\$		0.00%	\$	919.81	0.55%	\$	_	0.00%
	Net Sales		171,583.46	100.25%	\$	168,295.24	100.00%	\$	185,124.76	100.00%
	Food Costs									
6110	Meat Cost	\$	22,546.07	14.60%	\$	22,286.03	14.78%	\$	23,244.27	14.60%
6120	Poultry Cost	\$	4,015.05	2.60%	\$	3,419.31	2.27%	\$	4,139.39	2.60%
6130	Seafood Cost	\$	772.13	0.50%	\$	603.27	0.40%	\$	796.04	0.50%
6140	Dairy Cost	\$	6,177.00	4.00%	\$	5,849.32	3.88%	\$	6,368.29	4.00%
6150	Produce Cost	\$	4,941.60	3.20%	\$	4,496.60	2.98%	\$	5,094.63	3.20%
6160	Bakery Cost	\$	2,161.95	1.40%	\$	2,533.72	1.68%	\$	2,228.90	1.40%
6170	Grocery Cost	\$	9,574.36	6.20%	\$	10,142.81	6.72%	\$	9,870.85	6.20%
6180	NA Beverage	\$	772.13	0.50%	\$	803.57	0.53%	\$	796.04	0.50%
	Total Food Cost	\$	50,960.29	33.00%	\$	50,134.63	33.24%	\$	52,538.41	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	2,162.91	10.08%	\$	1,948.30	8.85%	\$	2,643.35	8.79%
6220	Wine Cost	\$	457.06	2.13%		916.60	4.16%	-	1,243.60	4.13%
6230	Bottled Beer Cost	\$	349.97	1.63%		496.54	2.25%		673.68	2.24%
6240	Draft Beer Cost	\$	1,319.64	6.15%		1,073.10	4.87%	\$	1,455.93	4.84%
	Total Bev Cost	\$	4,289.59	20.00%	\$	4,434.54	20.14%	\$	6,016.55	20.00%
	Total F&B Costs	\$	55,249.87	32.20%	\$	54,569.17	32.42%	\$	58,554.96	31.63%
	Gross Profit	\$	116,333.59	67.80%	\$	113,726.07	67.58%	\$	126,569.80	68.37%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 8 7/29/2024 8/25/2024		PER	8/28/2023 10/1/2023		PER	8/26/2024 9/29/2024	
	Payroll Costs									
6310	Management Salaries	\$	14,461.54	8.43%	\$	21,903.68	13.02%	\$	18,076.92	9.76%
6311	Direct Labor - FOH	\$	3,431.67	2.00%	\$	4,433.27	2.63%	\$	5,090.93	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	8.78	0.01%	\$	-	0.00%
6313	Training Labor	\$	257.38	0.15%	\$	268.17	0.16%	\$	277.69	0.15%
6314	Direct Labor - BOH	\$	28,311.27	16.50%	\$	32,792.29	19.48%	\$	32,396.83	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	24.90	0.01%	\$	-	0.00%
	Total Labor	\$	46,461.86	27.08%	\$	59,431.09	35.31%	\$	55,842.37	30.16%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses Total Payroll Costs	\$ \$ \$ \$ \$ \$ \$ \$ \$	6,434.38 - 200.00 - - 600.00 510.00 55.00 300.00 8,099.38	3.75% 0.00% 0.12% 0.00% 0.35% 0.30% 0.03% 0.25% 4.72%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,379.32 846.24 6.00 (30.00) - 549.24 445.08 - - - 8,195.88	3.79% 0.50% 0.00% -0.02% 0.00% 0.33% 0.26% 0.00% 4.87%	\$ \$ \$ \$ \$ \$	6,942.18 - 200.00 600.00 510.00 - 300.00 8,552.18	3.75% 0.00% 0.11% 0.00% 0.32% 0.28% 0.00% 0.25% 4.62%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	5,147.50	3.00%		2,755.14	1.64%		5,461.18	2.95%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	550.00	0.32%		535.32	0.32%		550.00	0.30%
6740	Security	\$	-	0.00%		-	0.00%		-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025	PERI	OD 8 7/29/2024 8/25/2024		PER	8/28/2023 10/1/2023		PER	8/26/2024 9/29/2024	
	LY Start: 05/29/2023 LY End: 05/26/2024									
6790	Other Contracted Services	\$	300.00	0.17%	\$	300.00	0.18%	\$	300.00	0.16%
7010	Register Over/Short	\$	-	0.00%	\$	129.76	0.08%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	343.17	0.20%	\$	574.74	0.34%	\$	370.25	0.20%
7040	Cleaning Supplies	\$	343.17	0.20%	\$	296.17	0.18%	\$	555.37	0.30%
7045	Dish Chemicals	\$	514.75	0.30%	\$	556.24	0.33%	-	462.81	0.25%
7050	Decorations	\$	-	0.00%		-	0.00%		-	0.00%
7060	Linens	\$	943.71	0.55%		1,305.49	0.78%		1,295.87	0.70%
7080	New Menus/Printing	\$	-	0.00%		-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,059.00	1.20%	\$	2,362.90	1.40%	\$	2,591.75	1.40%
7106	Catering Supplies	\$	2,916.92	1.70%	\$	1,157.91	0.69%	\$	925.62	0.50%
7110	Operating Supplies F&B	\$	2,402.17	1.40%	\$	1,739.05	1.03%	\$	1,851.25	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	400.00	0.24%	\$	-	0.00%
	Total Controllable Expenses	\$	15,520.39	9.05%	\$	12,112.72	7.20%	\$	14,364.11	7.76%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,500.00	0.87%	\$	2,308.18	1.37%	\$	1,500.00	0.81%
7195	Accounting Services	\$	2,500.00	1.46%	\$	2,500.00	1.49%	\$	2,500.00	1.35%
7220	Bank Charges & Fees	\$	100.00	0.06%	\$	20.00	0.01%	\$	100.00	0.05%
7230	Licenses & Permits	\$	600.00	0.35%	\$	547.95	0.33%	\$	600.00	0.32%
7250	Credit Card Commissions	\$	3,860.63	2.25%	\$	3,935.95	2.34%	\$	4,165.31	2.25%
7256	Employment Ads	\$	90.00	0.05%	\$	45.00	0.03%	\$	90.00	0.05%
7270	Dues & Subscriptions	\$	50.00	0.03%	\$	623.58	0.37%	\$	50.00	0.03%
7285	Key Man/General Liability Insurance	\$	1,275.00	0.74%	\$	2,825.87	1.68%	\$	1,275.00	0.69%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	171.58	0.10%	\$	270.59	0.16%	\$	185.12	0.10%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025	PERI	OD 8 7/29/2024 8/25/2024		PER	8/28/2023 10/1/2023		PER	8/26/2024 9/29/2024	
	LY Start: 05/29/2023 LY End: 05/26/2024									
7350	Telephone/Internet/Cable	\$	650.00	0.38%	\$	594.66	0.35%	\$	650.00	0.35%
7360	Travel	\$	125.00	0.07%	\$	249.82	0.15%	\$	125.00	0.07%
7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total General & Administrative	\$	10,922.21	6.37%	\$	13,921.60	8.27%	\$	11,240.43	6.07%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	3,075.00	1.83%	\$	-	0.00%
7435	Advertising & Marketing	\$	500.00	0.29%	\$	4,669.14		\$	500.00	0.27%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	500.00	0.29%	\$	7,744.14	4.60%	\$	500.00	0.27%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,715.83	1.00%	\$	2,109.22	1.25%	\$	1,851.25	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	340.92	0.20%	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	205.19	0.12%	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	3,680.00	2.14%	\$	4,772.00	2.84%	\$	3,680.00	1.99%
7710	MC-HVAC & Refrigeration	\$	625.00	0.36%	\$	625.00	0.37%	\$	1,050.00	0.57%
7720	MC-Other Equipment	\$	255.00	0.15%	\$		0.00%	\$	255.00	0.14%
7750	Pest Control	\$	85.00	0.05%	\$	170.00	0.10%	\$	85.00	0.05%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%			0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	6,360.83	3.71%	\$	8,222.33	4.89%	\$	6,921.25	3.74%
	Utilities									

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 8 7/29/2024 8/25/2024		PER	8/28/2023 10/1/2023		PER	8/26/2024 9/29/2024	
7810	Electricity	\$	2,059.00	1.20%	\$	1,819.15	1.08%	\$	2,036.37	1.10%
7820	Natural Gas	\$	1,029.50	0.60%	\$	920.47	0.55%	\$	1,110.75	0.60%
7830	Water & Sewer	\$	514.75	0.30%	\$	692.00	0.41%	\$	647.94	0.35%
7840	Firewood	\$	750.00	0.44%	\$	500.00	0.30%	\$	750.00	0.41%
	Total Utilities	\$	4,353.25	2.54%	\$	3,931.62	2.34%	\$	4,545.06	2.46%
	Total Operating Expenses	\$	37,656.68	21.95%	\$	45,932.41	27.29%	\$	37,570.85	20.29%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	24,115.67	14.05%	\$	166.69	0.10%	\$	24,604.41	13.29%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	24,115.67	14.05%	\$	166.69	0.10%	\$	24,604.41	13.29%
	Facility Expenses									
8010	Rents	\$	12,730.64	7.42%	\$	12,420.14	7.38%	\$	12,730.64	6.88%
8015	Common Area Maintenance	\$	2,315.00	1.35%		2,368.00	1.41%	\$	2,315.00	1.25%
8020	Property Insurance	\$	132.00	0.08%		94.00	0.06%	\$	132.00	0.07%
8030	Property Taxes	\$	3,671.46	2.14%	\$	3,665.46	2.18%	\$	3,671.46	1.98%
	Total Facility Expenses	\$	18,849.10	10.99%	\$	18,547.60	11.02%	\$	18,849.10	10.18%
	Restaurant EBDIT	\$	5,266.57	3.07%	\$	(18,380.91)	-10.92%	\$	5,755.31	3.11%

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2024/5 Budget - Smokecraft	PERIOD 8	PERIOD 9	PERIOD 9
Start Date: 05/27/2024	7/29/2024	8/28/2023	8/26/2024
End Date: 05/25/2025	8/25/2024	10/1/2023	9/29/2024
LY Start: 05/29/2023			
LY End: 05/26/2024			

	2024/5 Budget - Smokecraft Start Date: 05/27/2024	PER	10/2/2023		PEF	9/30/2024		PEF	RIOD 11 10/30/2023	
	End Date: 05/25/2025 LY Start: 05/29/2023		10/29/2023			10/27/2024			11/26/2023	
	LY End: 05/26/2024									
	Overe Cales	2	023 Actual	% of Sales	2	024 Budget	% of Sales	2	2023 Actual	% of Sales
5100	Gross Sales Food Sales	Φ.	110,620.30	85.49%	Φ	123,849.38	84.89%	æ	157 255 17	88.89%
5100	NA Beverage	\$	1,443.50	1.12%	•	1,616.13	1.11%		157,355.17 1,271.75	00.09%
3100	Total Food Sales	\$	112,063.80	86.60%		1,010.13 125,465.51	86.00%		1,271.73 158,626.92	89.61%
	Total I ood Sales	*	112,003.00	30.00 /8	Ψ	123,403.31	00.00 /8	Ψ	130,020.92	09.0176
5210	Liquor Sales	\$	8,629.00	6.67%	\$	11,798.03	8.09%	\$	9,626.01	5.44%
5220	Wine Sales	\$	1,776.00	1.37%	•	2,428.24	1.66%		2,074.50	1.17%
5230	Bottled Beer Sales	\$	1,025.75	0.79%	\$	1,402.46	0.96%	\$	1,278.50	0.72%
5240	Draft Beer Sales	\$	5,908.50	4.57%	\$	8,078.42	5.54%	\$	5,420.51	3.06%
	Total Beverage Sales	\$	17,339.25	13.40%	\$	23,707.15	16.25%	\$	18,399.52	10.39%
	Cycoo FSB Coloo		400 400 05	402.00%	•	440 470 65	400.05%	•	477.000.44	400 470/
	Gross F&B Sales	\$	129,403.05	102.00%	\$	149,172.65	102.25%	\$	177,026.44	102.47%
	Gross F&B Sales Deductions	\$	129,403.05	102.00%	\$	149,172.65	102.25%	\$	177,026.44	102.47%
5110		\$	129,403.05 429.13	102.00% 0.34%		149,172.65 802.40	102.25% 0.55%		177,026.44 651.53	102.47% 0.38%
5110 5120	Deductions				\$	·		\$	·	
	Deductions Goodwill Comps	\$	429.13	0.34%	\$	802.40	0.55%	\$	651.53	0.38%
5120	Deductions Goodwill Comps Guest Recovery Comps	\$	429.13 356.40	0.34% 0.28%	\$ \$ \$	802.40 437.67	0.55% 0.30%	\$ \$	651.53 328.30	0.38% 0.19%
5120 5131	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$	429.13 356.40 787.90	0.34% 0.28% 0.62% 0.63% 0.52%	\$ \$ \$ \$	802.40 437.67 656.51	0.55% 0.30% 0.45%	\$ \$ \$	651.53 328.30 877.46	0.38% 0.19% 0.51%
5120 5131 5132	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	429.13 356.40 787.90 795.20	0.34% 0.28% 0.62% 0.63%	\$ \$ \$ \$	802.40 437.67 656.51 510.62	0.55% 0.30% 0.45% 0.35%	\$ \$ \$ \$	651.53 328.30 877.46 632.75	0.38% 0.19% 0.51% 0.37%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$	429.13 356.40 787.90 795.20 665.35	0.34% 0.28% 0.62% 0.63% 0.52%	\$ \$ \$ \$ \$	802.40 437.67 656.51 510.62 510.62	0.55% 0.30% 0.45% 0.35% 0.35%	\$ \$ \$ \$ \$	651.53 328.30 877.46 632.75 3,522.65	0.38% 0.19% 0.51% 0.37% 2.04%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$ \$	429.13 356.40 787.90 795.20 665.35 297.00	0.34% 0.28% 0.62% 0.63% 0.52% 0.23%	\$ \$ \$ \$ \$	802.40 437.67 656.51 510.62 510.62 364.73	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$	651.53 328.30 877.46 632.75 3,522.65 332.30	0.38% 0.19% 0.51% 0.37% 2.04% 0.19%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$ \$	429.13 356.40 787.90 795.20 665.35 297.00	0.34% 0.28% 0.62% 0.63% 0.52% 0.23%	\$ \$ \$ \$ \$ \$ \$ \$ \$	802.40 437.67 656.51 510.62 510.62 364.73	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$	651.53 328.30 877.46 632.75 3,522.65 332.30	0.38% 0.19% 0.51% 0.37% 2.04% 0.19%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	10/2/2023 10/29/2023	PE	9/30/2024 10/27/2024		PER	10/30/2023 11/26/2023	
	Total Other Income and Expense	\$	788.91	0.62% \$	-	0.00%	\$	2,083.87	1.21%
	·							·	
	Net Sales	\$	126,860.98	100.00% \$	145,890.13	100.00%	\$	172,765.32	100.00%
	Food Costs								
6110	Meat Cost	\$	16,682.06	14.89% \$	18,317.96	14.60%	\$	17,692.64	11.15%
6120	Poultry Cost	\$	2,611.38	2.33% \$	3,262.10	2.60%	\$	6,907.58	4.35%
6130	Seafood Cost	\$	461.70	0.41% \$	627.33	0.50%	\$	573.96	0.36%
6140	Dairy Cost	\$	5,088.03	4.54% \$	5,018.62	4.00%	\$	6,168.77	3.89%
6150	Produce Cost	\$	3,844.57	3.43% \$	4,014.90	3.20%	\$	5,382.20	3.39%
6160	Bakery Cost	\$	1,182.55	1.06% \$	1,756.52	1.40%	\$	2,860.27	1.80%
6170	Grocery Cost	\$	8,508.48	7.59% \$	7,778.86	6.20%	\$	10,396.43	6.55%
6180	NA Beverage	\$	466.67	0.42% \$	627.33	0.50%	\$	362.81	0.23%
	Total Food Cost	\$	38,845.44	34.66% \$	41,403.62	33.00%	\$	50,344.66	31.74%
	Beverage Costs								
6210	Liquor Cost	\$	2,064.96	12.12% \$	2,859.16	12.06%	\$	1,296.40	7.18%
6220	Wine Cost	\$	77.33	0.45% \$	107.07	0.45%	\$	453.43	2.51%
6230	Bottled Beer Cost	\$	167.24	0.98% \$	231.56	0.98%	\$	298.73	1.65%
6240	Draft Beer Cost	\$	1,114.85	6.54% \$	1,543.63	6.51%	\$	865.90	4.79%
	Total Bev Cost	\$	3,424.38	20.09% \$	4,741.43	20.00%	\$	2,914.46	16.13%
	Total F&B Costs	\$	42,269.82	33.32% \$	46,145.05	31.63%	\$	53,259.12	30.83%
	Gross Profit	\$	84,591.16	66.68% \$	99,745.08	68.37%	\$	119,506.20	69.17%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	10/2/2023 10/29/2023		PER	9/30/2024 10/27/2024		PER	10/30/2023 11/26/2023	
	Payroll Costs									
6310	Management Salaries	\$	15,827.14	12.48%		14,461.54	9.91%		18,980.32	10.99%
6311	Direct Labor - FOH	\$	4,218.45	3.33%		4,011.98	2.75%	\$	5,436.61	3.15%
6312	Overtime Labor - FOH	\$	5.61	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	168.48	0.13%		218.84	0.15%	\$	253.44	0.15%
6314	Direct Labor - BOH	\$	29,346.23	23.13%	\$	25,530.77	17.50%	\$	27,899.07	16.15%
6315	Overtime Labor - BOH	\$	448.44	0.35%	\$	-	0.00%	\$	502.49	0.29%
	Total Labor	\$	50,014.35	39.42%	\$	44,223.13	30.31%	\$	53,071.93	30.72%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	5,739.78 1,692.48 300.00 - - 549.24 445.08 - 356.00 9,082.58	4.52% 1.33% 0.24% 0.00% 0.00% 0.43% 0.35% 0.00% 0.28% 7.16%	\$ \$ \$ \$ \$ \$	5,470.88 - 200.00 600.00 510.00 - 300.00 7,080.88	3.75% 0.00% 0.14% 0.00% 0.00% 0.41% 0.35% 0.00% 0.25% 4.85%	\$ \$ \$ \$ \$ \$	5,416.82 423.12 600.00 - - 549.24 445.08 - 256.00 7,690.26	3.14% 0.24% 0.35% 0.00% 0.00% 0.32% 0.26% 0.00% 0.15% 4.45%
	Total Payroll Costs	\$	59,096.93	46.58%	\$	51,304.01	35.17%	\$	60,762.19	35.17%
6500	Controllable Expenses 3rd Party Delivery Expense	¢	2,560.03	2.02%	¢	4,303.76	2.95%	\$	3,433.53	1.99%
6500 6710	, , ,	\$	535.32	0.42%	-	550.00			3,433.53 145.24	0.08%
	Operating Lease/Rentals-Kitchen/Bar	\$	535.32			350.00	0.38%		145.24	
6740	Security	\$	- (00.00)	0.00%		-	0.00%		-	0.00%
6750	Trash Removal	\$	(36.96)	-0.03%	\$	-	0.00%	\$	-	0.00%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	10/2/2023 10/29/2023			9/30/2024 10/27/2024		10/30/2023 11/26/2023	
6790	Other Contracted Services	\$	300.00	0.24%		300.00	0.21%	300.00	0.17%
7010	Register Over/Short	\$	(171.48)	-0.14%		-	0.00%	(171.83)	-0.10%
7010	China/Glassware/Silverware	\$	322.99	0.25%		583.56	0.40%	101.54	0.06%
7040	Cleaning Supplies	\$	246.79	0.19%		291.78	0.20%	210.04	0.12%
7045	Dish Chemicals	\$	461.10	0.36%	•	364.73	0.25%	303.47	0.18%
7050	Decorations	\$	-	0.00%		-	0.00%	-	0.00%
7060	Linens	\$	956.98	0.75%		1,021.23	0.70%	1,024.59	0.59%
7080	New Menus/Printing	\$	-	0.00%	-	-	0.00%	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	•	-	0.00%	-	0.00%
7105	To Go Supplies	\$	1,772.81	1.40%		2,042.46	1.40%	2,603.33	1.51%
7106	Catering Supplies	\$	58.84	0.05%		729.45	0.50%	4,040.93	2.34%
7110	Operating Supplies F&B	\$	2,259.97	1.78%		1,823.63	1.25%	2,693.40	1.56%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$ -	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$ 1,200.00	0.69%
	Total Controllable Expenses	\$	9,266.39	7.30%	\$	12,010.59	8.23%	\$ 15,884.24	9.19%
	General & Administrative								
7190	Other Contracted Services-Admin	\$	1,803.12	1.42%	\$	1,500.00	1.03%	\$ 1,221.50	0.71%
7195	Accounting Services	\$	2,500.00	1.97%	\$	2,500.00	1.71%	\$ 2,500.00	1.45%
7220	Bank Charges & Fees	\$	208.77	0.16%	\$	100.00	0.07%	\$ 292.94	0.17%
7230	Licenses & Permits	\$	547.95	0.43%	\$	600.00	0.41%	\$ 432.19	0.25%
7250	Credit Card Commissions	\$	3,484.56	2.75%	\$	3,282.53	2.25%	\$ 5,229.36	3.03%
7256	Employment Ads	\$	-	0.00%	\$	90.00	0.06%	\$ -	0.00%
7270	Dues & Subscriptions	\$	46.95	0.04%	\$	50.00	0.03%	\$ 46.95	0.03%
7285	Key Man/General Liability Insurance	\$	1,237.10	0.98%	\$	1,275.00	0.87%	\$ 1,119.59	0.65%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$ 680.00	0.39%
7320	Office Supplies & Postage	\$	6.60	0.01%	\$	145.89	0.10%	\$ 236.39	0.14%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024	PER	10/2/2023		PEF	9/30/2024		PEF	RIOD 11 10/30/2023	
	End Date: 05/25/2025		10/29/2023			10/27/2024			11/26/2023	
	LY Start: 05/29/2023									
	LY End: 05/26/2024									
7350	Telephone/Internet/Cable	\$	595.56	0.47%	\$	650.00	0.45%	\$	595.56	0.34%
7360	Travel	\$	169.98	0.13%	\$	125.00	0.09%	\$	914.46	0.53%
7370	Meals & Entertainment	\$	3.22	0.00%	\$	-	0.00%	\$	37.40	0.02%
	Total General & Administrative	\$	10,603.81	8.36%	\$	10,318.42	7.07%	\$	13,306.34	7.70%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	1,800.00	1.42%	\$	-	0.00%	\$	1,800.00	1.04%
7435	Advertising & Marketing	\$	4,259.58	3.36%	\$	500.00	0.34%	\$	4,680.94	
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	6,059.58	4.78%	\$	500.00	0.34%	\$	6,480.94	3.75%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	712.47	0.56%	\$	1,458.90	1.00%	\$	152.00	0.09%
7620	R&M HVAC & Refrigeration	\$	346.68	0.27%	\$	-	0.00%	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	-	0.00%	\$	612.50	0.35%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,182.00	3.30%	\$	3,680.00	2.52%	\$	4,436.00	2.57%
7710	MC-HVAC & Refrigeration	\$	1,737.50	1.37%	\$	625.00	0.43%	\$	2,396.50	1.39%
7720	MC-Other Equipment	\$	765.00	0.60%	\$	255.00	0.17%	\$	-	0.00%
7750	Pest Control	\$	85.00	0.07%	\$	85.00	0.06%	\$	85.00	0.05%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	7,828.65	6.17%	\$	6,103.90	4.18%	\$	7,682.00	4.45%
	Utilities									

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	10/2/2023 10/29/2023		PER	9/30/2024 10/27/2024		PEF	10/30/2023 11/26/2023	
7810	Electricity	\$	1,795.80	1.42%	\$	1,896.57	1.30%	\$	2,678.10	1.55%
7820	Natural Gas	\$	1,000.00	0.79%	-	1,021.23	0.70%		968.69	0.56%
7830	Water & Sewer	\$	530.00	0.42%		583.56	0.40%		354.00	0.20%
7840	Firewood	\$	103.30	0.08%	-	750.00	0.51%		1,000.00	0.58%
	Total Utilities	\$	3,429.10	2.70%		4,251.36	2.91%		5,000.79	2.89%
	Total Operating Expenses	\$	37,187.53	29.31%	\$	33,184.28	22.75%	\$	48,354.31	27.99%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	(11,693.30)	-9.22%	\$	15,256.80	10.46%	\$	10,389.70	6.01%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	163.34	0.09%
	Restaurant Operating Income	\$	(11,693.30)	-9.22%	\$	15,256.80	10.46%	\$	10,226.36	5.92%
	Facility Expenses									
8010	Rents	\$	12,420.14	9.79%	\$	12,730.64	8.73%	\$	12,420.14	7.19%
8015	Common Area Maintenance	\$	2,368.00	1.87%	\$	2,315.00	1.59%	\$	3,473.00	2.01%
8020	Property Insurance	\$	94.00	0.07%	\$	132.00	0.09%	\$	94.00	0.05%
8030	Property Taxes	\$	3,665.46	2.89%	\$	3,671.46	2.52%	\$	3,665.46	2.12%
	Total Facility Expenses	\$	18,547.60	14.62%	\$	18,849.10	12.92%	\$	19,652.60	11.38%
	Restaurant EBDIT	\$	(30,240.90)	-23.84%	\$	(3,592.30)	-2.46%	\$	(9,426.24)	-5.46%

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2024/5 Budget - Smokecraft	PERIOD 10	PERIOD 10	PERIOD 11
Start Date: 05/27/2024	10/2/2023	9/30/2024	10/30/2023
End Date: 05/25/2025	10/29/2023	10/27/2024	11/26/2023
LY Start: 05/29/2023			
LY End: 05/26/2024			
		<u> </u>	

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	10D 11 10/28/2024 11/24/2024		PER	11/27/2023 12/31/2023		PER	11/25/2024 12/29/2024	
	Gross Sales	2	024 Budget	% of Sales	2	2023 Actual	% of Sales	2	024 Budget	% of Sales
5100	Food Sales	\$	103,170.89	85.31%	¢	141,774.10	83.52%	\$	180,481.61	85.11%
5180	NA Beverage	\$	833.83	0.69%		1,482.25	0.87%		1,886.94	0.89%
0100	Total Food Sales	\$	104,004.72	86.00%		143,256.35	84.39%		182,368.55	86.00%
E240	Lieuw Colos	Φ	10 201 20	0.500/	,	44 040 00	0.750/	Φ	40 200 OF	0.400/
5210 5220	Liquor Sales	\$	10,281.29	8.50%		14,848.82	8.75%		19,306.95	9.10%
5220	Wine Sales Bottled Beer Sales	\$ \$	2,215.72	1.83%		2,329.00	1.37%	-	3,028.25	1.43%
5230	Draft Beer Sales		1,365.53	1.13%		1,693.00	1.00%		2,201.30	1.04%
5240	Total Beverage Sales	<u>\$</u> \$	5,789.51 19,652.06	4.79% 16.25%		7,631.45 26,502.27	4.50% 15.61%		9,922.68 34,459.17	4.68% 16.25%
	Total Deverage Sales	<u> </u>	19,052.00	10.25%	P	26,502.27	15.01%	Ą	34,455.17	10.25%
	Gross F&B Sales	\$	123,656.78	102.25%	\$	169,758.62	100.07%	\$	216,827.72	102.25%
			·		Ť					
	Deductions				_					
5110	Deductions Goodwill Comps	\$	665.15	0.55%		816.32	0.48%	\$	1,166.31	0.55%
5110 5120		\$ \$	665.15 362.81	0.55% 0.30%	\$	816.32 460.65	0.48% 0.27%	-	1,166.31 636.17	0.55% 0.30%
	Goodwill Comps				\$			\$		
5120	Goodwill Comps Guest Recovery Comps	\$	362.81	0.30%	\$ \$	460.65	0.27%	\$	636.17	0.30%
5120 5131	Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$ \$	362.81 544.21 423.28 423.28	0.30% 0.45%	\$ \$ \$	460.65 651.21	0.27% 0.38% 0.34% 0.61%	\$ \$ \$	636.17 954.25	0.30% 0.45%
5120 5131 5132	Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	362.81 544.21 423.28	0.30% 0.45% 0.35%	\$ \$ \$ \$ \$	460.65 651.21 576.65	0.27% 0.38% 0.34% 0.61% 0.16%	\$ \$ \$	636.17 954.25 742.20	0.30% 0.45% 0.35%
5120 5131 5132 5150	Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$	362.81 544.21 423.28 423.28	0.30% 0.45% 0.35% 0.35%	\$ \$ \$ \$ \$ \$	460.65 651.21 576.65 1,039.10	0.27% 0.38% 0.34% 0.61%	\$ \$ \$ \$	636.17 954.25 742.20 742.20	0.30% 0.45% 0.35% 0.35%
5120 5131 5132 5150	Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$	362.81 544.21 423.28 423.28 302.34	0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$ \$	460.65 651.21 576.65 1,039.10 276.45	0.27% 0.38% 0.34% 0.61% 0.16% 0	\$ \$ \$ \$	636.17 954.25 742.20 742.20 530.14	0.30% 0.45% 0.35% 0.35% 0.25%
5120 5131 5132 5150	Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$	362.81 544.21 423.28 423.28 302.34	0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	460.65 651.21 576.65 1,039.10 276.45	0.27% 0.38% 0.34% 0.61% 0.16% 0	\$ \$ \$ \$	636.17 954.25 742.20 742.20 530.14	0.30% 0.45% 0.35% 0.35% 0.25%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	10D 11 10/28/2024 11/24/2024		PER	11/27/2023 12/31/2023		PER	11/25/2024 12/29/2024	
	Total Other Income and Expense	\$	-	0.00%	\$	3,706.92	2.19%	\$	-	0.00%
	Net Sales	\$	120,935.72	100.00%	\$	169,645.16	100.00%	\$	212,056.45	100.00%
	Food Costs									
6110	Meat Cost	\$	15,184.69	14.60%	\$	25,805.80	18.01%	\$	26,625.81	14.60%
6120	Poultry Cost	\$	2,704.12	2.60%		4,686.60	3.27%		4,741.58	2.60%
6130	Seafood Cost	\$	520.02	0.50%	\$	790.55	0.55%	\$	911.84	0.50%
6140	Dairy Cost	\$	4,160.19	4.00%	\$	6,658.17	4.65%	\$	7,294.74	4.00%
6150	Produce Cost	\$	3,328.15	3.20%	\$	4,160.38	2.90%	\$	5,835.79	3.20%
6160	Bakery Cost	\$	1,456.07	1.40%	\$	1,934.94	1.35%	\$	2,553.16	1.40%
6170	Grocery Cost	\$	6,448.29	6.20%	\$	9,016.22	6.29%	\$	11,306.85	6.20%
6180	NA Beverage	\$	520.02	0.50%	\$	1,099.74	0.77%	\$	911.84	0.50%
	Total Food Cost	\$	34,321.56	33.00%	\$	54,152.40	37.80%	\$	60,181.62	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	1,748.31	8.90%	\$	2,095.71	7.99%	\$	2,887.92	8.38%
6220	Wine Cost	\$	611.49	3.11%	\$	317.23	1.21%	\$	437.15	1.27%
6230	Bottled Beer Cost	\$	402.86	2.05%	\$	633.79	2.42%	\$	873.37	2.53%
6240	Draft Beer Cost	\$	1,167.74	5.94%	\$	1,954.54	7.45%	\$	2,693.39	7.82%
	Total Bev Cost	\$	3,930.41	20.00%	\$	5,001.27	19.07%	\$	6,891.83	20.00%
	Total F&B Costs	\$	38,251.97	31.63%	\$	59,153.67	34.87%	\$	67,073.46	31.63%
	Gross Profit	\$	82,683.75	68.37%	\$	110,491.49	65.13%	\$	144,982.99	68.37%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	10/28/2024 11/24/2024		PER	11/27/2023 12/31/2023		PER	11/25/2024 12/29/2024	
	Payroll Costs									
6310	Management Salaries	\$	14,461.54	11.96%	\$	17,711.13	10.44%	\$	18,076.92	8.52%
6311	Direct Labor - FOH	\$	4,232.75	3.50%	\$	4,639.82	2.74%	\$	4,771.27	2.25%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	1.14	0.00%	\$	-	0.00%
6313	Training Labor	\$	181.40	0.15%	\$	100.56	0.06%	\$	318.08	0.15%
6314	Direct Labor - BOH	\$	22,373.11	18.50%	\$	33,526.86	19.76%	\$	32,868.75	15.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	1,852.67	1.09%	\$	-	0.00%
	Total Labor	\$	41,248.80	34.11%	\$	57,832.18	34.09%	\$	56,035.02	26.42%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses Total Payroll Costs	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,535.09 - 200.00 600.00 510.00 - 300.00 6,145.09	3.75% 0.00% 0.17% 0.00% 0.50% 0.42% 0.00% 0.25% 5.08%	\$ \$ \$ \$ \$ \$ \$ \$	6,758.72 807.60 600.00 - - 90.37 445.08 - 592.00 9,293.77	3.98% 0.48% 0.35% 0.00% 0.00% 0.05% 0.26% 0.00% 0.35% 5.48%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	7,952.12 - 200.00 600.00 510.00 - 300.00 9,562.12	3.75% 0.00% 0.09% 0.00% 0.28% 0.24% 0.00% 0.25% 4.51%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	3,628.07	3.00%		2,941.25	1.73%	-	4,241.13	2.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	550.00	0.45%	•	688.88	0.41%		550.00	0.26%
6740	Security	\$	-	0.00%		300.00	0.18%		-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025	PER	IOD 11 10/28/2024 11/24/2024		PER	11/27/2023 12/31/2023		PER	IOD 12 11/25/2024 12/29/2024	
	LY Start: 05/29/2023 LY End: 05/26/2024									
6790	Other Contracted Services	\$	300.00	0.25%	\$	300.00	0.18%	\$	300.00	0.14%
7010	Register Over/Short	\$	-	0.00%		25.62	0.02%		-	0.00%
7010	China/Glassware/Silverware	\$	241.87	0.20%	\$	(212.45)	-0.13%	\$	424.11	0.20%
7040	Cleaning Supplies	\$	241.87	0.20%	\$	477.09	0.28%	\$	424.11	0.20%
7045	Dish Chemicals	\$	362.81	0.30%	\$	608.68	0.36%	\$	636.17	0.30%
7050	Decorations	\$	-	0.00%	\$	492.40	0.29%	\$	-	0.00%
7060	Linens	\$	907.02	0.75%	\$	1,244.05	0.73%	\$	1,590.42	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	42.60	0.03%	\$	-	0.00%
7105	To Go Supplies	\$	1,693.10	1.40%	\$	2,237.31	1.32%	\$	3,392.90	1.60%
7106	Catering Supplies	\$	483.74	0.40%	\$	(243.81)	-0.14%	\$	4,241.13	2.00%
7110	Operating Supplies F&B	\$	1,693.10	1.40%	\$	2,043.29	1.20%	\$	2,650.71	1.25%
7120	Uniforms	\$	-	0.00%	\$	1,252.30	0.74%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	3,200.00	1.89%	\$	-	0.00%
	Total Controllable Expenses	\$	10,101.58	8.35%	\$	15,397.21	9.08%	\$	18,450.69	8.70%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,500.00	1.24%	\$	1,292.87	0.76%	\$	1,500.00	0.71%
7195	Accounting Services	\$	2,500.00	2.07%	\$	2,500.00	1.47%	\$	2,500.00	1.18%
7220	Bank Charges & Fees	\$	100.00	0.08%	\$	259.81	0.15%	\$	100.00	0.05%
7230	Licenses & Permits	\$	600.00	0.50%	\$	701.48	0.41%	\$	600.00	0.28%
7250	Credit Card Commissions	\$	2,721.05	2.25%	\$	4,596.71	2.71%	\$	4,771.27	2.25%
7256	Employment Ads	\$	90.00	0.07%	\$	-	0.00%	\$	90.00	0.04%
7270	Dues & Subscriptions	\$	50.00	0.04%	\$	89.33	0.05%	\$	50.00	0.02%
7285	Key Man/General Liability Insurance	\$	1,275.00	1.05%	\$	1,119.59	0.66%	\$	1,275.00	0.60%
7290	Legal & Professional Services	\$	-	0.00%	\$	3,184.84	1.88%	\$	-	0.00%
7320	Office Supplies & Postage	\$	120.94	0.10%	\$	50.20	0.03%	\$	212.06	0.10%

	2024/5 Budget - Smokecraft	PERI	OD 11		PEF	RIOD 12	ı	PER	IOD 12	
	Start Date: 05/27/2024		10/28/2024 11/24/2024			11/27/2023			11/25/2024	
	End Date: 05/25/2025 LY Start: 05/29/2023		11/24/2024			12/31/2023			12/29/2024	
	LY End: 05/26/2024									
7350	Telephone/Internet/Cable	\$	650.00	0.54%	\$	595.56	0.35%	\$	650.00	0.31%
7360	Travel	\$	125.00	0.10%	\$	42.42	0.03%	\$	125.00	0.06%
7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total General & Administrative	\$	9,731.99	8.05%	\$	14,432.81	8.51%	\$	11,873.33	5.60%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	1,500.00	1.24%	\$	7,754.65		\$	1,500.00	0.71%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	1,500.00	1.24%	\$	7,754.65	4.57%	\$	1,500.00	0.71%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,209.36	1.00%	\$	475.93	0.28%	\$	2,120.56	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	759.50	0.45%	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	3,680.00	3.04%	\$	4,628.00	2.73%	\$	3,680.00	1.74%
7710	MC-HVAC & Refrigeration	\$	2,396.50	1.98%	\$	3,130.00	1.85%	\$	2,250.00	1.06%
7720	MC-Other Equipment	\$	255.00	0.21%	\$	255.00	0.15%	\$	255.00	0.12%
7750	Pest Control	\$	85.00	0.07%	\$	85.00	0.05%	\$	85.00	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	7,625.86	6.31%	\$	9,333.43	5.50%	\$	8,390.56	3.96%
	Herre -									
	Utilities				I					

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	10/28/2024 11/24/2024		PER	11/27/2023 12/31/2023		PER	11/25/2024 12/29/2024	
7810	Electricity	\$	2,418.71	2.00%	\$	2,732.69	1.61%	\$	2,968.79	1.40%
7820	Natural Gas	\$	1,088.42	0.90%	\$	1,070.59	0.63%	\$	1,060.28	0.50%
7830	Water & Sewer	\$	483.74	0.40%	\$	453.00	0.27%	\$	530.14	0.25%
7840	Firewood	\$	750.00	0.62%	\$	-	0.00%	\$	750.00	0.35%
	Total Utilities	\$	4,740.88	3.92%	\$	4,256.28	2.51%	\$	5,309.21	2.50%
	Total Operating Expenses	\$	33,700.31	27.87%	\$	51,174.38	30.17%	\$	45,523.79	21.47%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	1,589.55	1.31%	\$	(7,808.84)	-4.60%	\$	33,862.06	15.97%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	1,589.55	1.31%	\$	(7,808.84)	-4.60%	\$	33,862.06	15.97%
	Facility Expenses									
8010	Rents	\$	12,730.64	10.53%	\$	12,420.14	7.32%	\$	12,730.64	6.00%
8015	Common Area Maintenance	\$	2,315.00	1.91%		2,315.00	1.36%		2,315.00	1.09%
8020	Property Insurance	\$	132.00	0.11%	\$	132.00	0.08%	\$	132.00	0.06%
8030	Property Taxes	\$	3,671.46	3.04%	\$	3,671.46	2.16%	\$	3,671.46	1.73%
	Total Facility Expenses	\$	18,849.10	15.59%	\$	18,538.60	10.93%	\$	18,849.10	8.89%
	Restaurant EBDIT	\$	(17,259.55)	-14.27%	\$	(26,347.44)	-15.53%	\$	15,012.96	7.08%

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10/28/2024 11/24/2024	11/27/2023 12/31/2023	11/25/2024
11/24/2024	12/21/2022	42/20/2024
,,	12/31/2023	12/29/2024

2024/5 Budget - Smokecraft PERIOD 1 PERIOD 1	PERIOD 2
Start Date: 05/27/2024 1/1/2024 12/30/2024	1/29/2024
End Date: 05/25/2025 1/28/2024 1/26/2025	2/25/2024
LY Start: 05/29/2023	
LY End: 05/26/2024	
2024 Actual % of Sales 2025 Budget % of Sal	es 2024 Actual % of Sales
Gross Sales	
	118,153.34 84.23%
	\$ 1,841.25 1.31%
Total Food Sales \$ 108,319.68 84.14% \$ 129,339.64 86.0	0 <mark>0%</mark> \$ 119,994.59 85.54%
# 44 004 00 0 FF0/ # 42 470 40 0 :	VOV. (* 44.270.00 0.440/
· · · · · · · · · · · · · · · · · · ·	6% \$ 11,370.00 8.11%
I ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '	06% \$ 2,527.00 1.80%
	97% \$ 1,430.00 1.02%
	6% \$ 4,953.00 3.53%
Total Beverage Sales \$ 20,414.99 15.86% \$ 24,439.18 16.2	25% \$ 20,280.00 14.46%
Gross F&B Sales \$ 128,734.67 102.72% \$ 153,778.82 102.2	25% \$ 140,274.59 101.72%
ψ 1=3,10 113. 10=11=13 ψ 103,11012= 10=11	, , , , , , , , , , , , , , , , , , ,
Deductions	
5110 Goodwill Comps \$ 642.83 0.51% \$ 827.17 0.5	5 <mark>5%</mark> \$ 560.36 0.41%
5120 Guest Recovery Comps \$ 347.15 0.28% \$ 451.18 0.3	\$ <mark>0%</mark> \$ 331.25 0.24%
5131 50% Employee Discounts \$ 610.02 0.49% \$ 676.78 0.4	.5% \$ 625.80 0.45%
5132 Manager Meal Discounts \$ 758.66 0.61% \$ 526.38 0.3	55% \$ 766.80 0.56%
5150 Discounts Marketing \$ 610.11 0.49% \$ 526.38 0.3	35% \$ 349.01 0.25%
5250 Goodwill Bar Comps \$ 552.25 0.44% \$ 375.99 0.2	\$ 405.70 0.29%
Total Deductions \$ 3,521.02 2.81% \$ 3,383.89 2.2	25% \$ 3,038.92 2.20%
1 Ottal Boddottolio 9 0,000.00 E.Z	5,555.52 2.2076
1	
Other Income and Expense	
	00% \$ 60.00 0.04%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	1/1/2024 1/28/2024	PEI	12/30/2024 1/26/2025		PER	1/29/2024 2/25/2024	
	Total Other Income and Expense	\$	115.46	0.09% \$	_	0.00%	\$	664.63	0.48%
	·								
	Net Sales	\$	125,329.11	100.00% \$	150,394.93	100.00%	\$	137,900.30	100.00%
	Food Costs								
6110	Meat Cost	\$	14,081.85	13.00% \$	18,883.59	14.60%	\$	16,710.90	13.93%
6120	Poultry Cost	\$	1,941.30	1.79% \$	3,362.83	2.60%	\$	2,584.72	2.15%
6130	Seafood Cost	\$	510.02	0.47% \$	646.70	0.50%	\$	1,000.07	0.83%
6140	Dairy Cost	\$	4,448.95	4.11% \$	5,173.59	4.00%	\$	4,899.60	4.08%
6150	Produce Cost	\$	3,427.32	3.16% \$	4,138.87	3.20%	\$	3,980.90	3.32%
6160	Bakery Cost	\$	1,619.10	1.49% \$	1,810.75	1.40%	\$	1,764.71	1.47%
6170	Grocery Cost	\$	6,754.93	6.24% \$	8,019.06	6.20%	\$	8,159.31	6.80%
6180	NA Beverage	\$	507.02	0.47% \$	646.70	0.50%	\$	760.51	0.63%
	Total Food Cost	\$	33,290.49	30.73% \$	42,682.08	33.00%	\$	39,860.72	33.22%
	Beverage Costs								
6210	Liquor Cost	\$	2,736.28	13.78% \$	3,139.08	12.84%	\$	2,133.86	10.74%
6220	Wine Cost	\$	551.94	2.78% \$	633.19	2.59%	\$	722.41	3.63%
6230	Bottled Beer Cost	\$	101.42	0.51% \$	116.35	0.48%	\$	301.91	1.52%
6240	Draft Beer Cost	\$	871.00	4.39% \$	999.22	4.09%	\$	896.12	4.51%
	Total Bev Cost	\$	4,260.64	21.45% \$	4,887.84	20.00%	\$	4,054.30	20.40%
	Total F&B Costs	\$	37,551.13	29.96% \$	47,569.92	31.63%	\$	43,915.02	31.85%
	Gross Profit	\$	87,777.98	70.04% \$	102,825.02	68.37%	\$	93,985.28	68.15%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 1 1/1/2024 1/28/2024		PER	12/30/2024 1/26/2025		PER	1/29/2024 2/25/2024	
	Payroll Costs									
6310	Management Salaries	\$	12,769.24	10.19%		14,461.54	9.62%		12,230.59	8.87%
6311	Direct Labor - FOH	\$	3,856.69	3.08%		3,910.27	2.60%		5,138.08	3.73%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	666.96	0.53%	\$	225.59	0.15%	\$	-	0.00%
6314	Direct Labor - BOH	\$	25,387.58	20.26%	\$	26,319.11	17.50%	\$	25,721.08	18.65%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	222.67	0.16%
	Total Labor	\$	42,680.47	34.05%	\$	44,916.51	29.87%	\$	43,312.42	31.41%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses Total Payroll Costs	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	5,043.81 - 300.00 (35.00) - 390.80 445.08 - 278.00 6,422.69	4.02% 0.00% 0.24% -0.03% 0.00% 0.31% 0.36% 0.00% 0.22% 5.12%	\$ \$ \$ \$ \$ \$ \$ \$ \$	5,639.81 - 200.00 600.00 510.00 - 300.00 7,249.81	3.75% 0.00% 0.13% 0.00% 0.40% 0.34% 0.00% 4.82%	\$ \$ \$ \$ \$ \$	5,155.44 538.40 294.00 (30.00) - - 445.08 - 229.00 6,631.92	3.74% 0.39% 0.21% -0.02% 0.00% 0.32% 0.00% 0.17% 4.81%
	Total Fayron Costs	<u>Ψ</u>	49,103.10	33.10 /0	Ψ	32,100.32	34.09 /0	Ψ	49,944.54	30.22 /0
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	3,211.66	2.56%	\$	4,511.85	3.00%	\$	4,588.65	3.33%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	933.72	0.75%	\$	550.00	0.37%	\$	543.64	0.39%
6740	Security	\$	-	0.00%	\$	600.00	0.40%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	(65.63)	-0.05%

	2024/5 Budget - Smokecraft	PERI	OD 1		PER	IOD 1		PER	IOD 2	
	Start Date: 05/27/2024		1/1/2024			12/30/2024			1/29/2024	
	End Date: 05/25/2025		1/28/2024			1/26/2025			2/25/2024	
	LY Start: 05/29/2023									
	LY End: 05/26/2024									
6790	Other Contracted Services	\$	300.00	0.24%		300.00	0.20%		300.00	0.22%
7010	Register Over/Short	\$	21.30	0.02%		-	0.00%		9.70	0.01%
7010	China/Glassware/Silverware	\$	291.94	0.23%	\$	300.79	0.20%	\$	477.97	0.35%
7040	Cleaning Supplies	\$	297.16	0.24%	\$	300.79	0.20%	\$	265.30	0.19%
7045	Dish Chemicals	\$	544.08	0.43%	\$	451.18	0.30%	\$	388.34	0.28%
7050	Decorations	\$	37.08	0.03%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	986.08	0.79%	\$	1,127.96	0.75%	\$	862.65	0.63%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	78.61	0.06%
7105	To Go Supplies	\$	1,903.43	1.52%	\$	2,105.53	1.40%	\$	2,677.82	1.94%
7106	Catering Supplies	\$	-	0.00%	\$	601.58	0.40%	\$	351.35	0.25%
7110	Operating Supplies F&B	\$	1,643.66	1.31%	\$	1,654.34	1.10%	\$	1,149.19	0.83%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	2,100.00	1.68%	\$	1,000.00	0.66%	\$	1,500.00	1.09%
	Total Controllable Expenses	\$	12,270.11	9.79%	\$	13,504.03	8.98%	\$	13,127.59	9.52%
	General & Administrative			-						
7190	Other Contracted Services-Admin	\$	1,378.35	1.10%		1,500.00	1.00%		1,154.61	0.84%
7195	Accounting Services	\$	2,500.00	1.99%		2,500.00	1.66%		2,500.00	1.81%
7220	Bank Charges & Fees	\$	304.21	0.24%	\$	100.00	0.07%	\$	326.57	0.24%
7230	Licenses & Permits	\$	547.95	0.44%	\$	600.00	0.40%	\$	969.23	0.70%
7250	Credit Card Commissions	\$	2,796.40	2.23%	\$	3,383.89	2.25%	\$	2,608.26	1.89%
7256	Employment Ads	\$	90.00	0.07%	\$	90.00	0.06%	\$	90.00	0.07%
7270	Dues & Subscriptions	\$	46.95	0.04%	\$	50.00	0.03%	\$	(3.37)	0.00%
7285	Key Man/General Liability Insurance	\$	3,546.59	2.83%	\$	1,275.00	0.85%	\$	937.25	0.68%
7290	Legal & Professional Services	\$	1,360.00	1.09%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	50.50	0.04%	\$	150.39	0.10%	\$	27.25	0.02%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 1 1/1/2024 1/28/2024		PER	12/30/2024 1/26/2025		PER	1/29/2024 2/25/2024	
7350	Telephone/Internet/Cable	\$	650.49	0.52%	\$	650.00	0.43%	\$	650.49	0.47%
7360	Travel	\$	163.90	0.13%	\$	125.00	0.08%		-	0.00%
7370	Meals & Entertainment	\$	134.30	0.11%	\$	-	0.00%	\$	-	0.00%
	Total General & Administrative	\$	13,569.64	10.83%	\$	10,424.28	6.93%	\$	9,260.29	6.72%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	1,512.92	1.21%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	-		\$	500.00	0.33%	\$	1,023.15	
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	1,512.92	1.21%	\$	500.00	0.33%	\$	1,023.15	0.74%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	(392.20)	-0.31%	\$	1,503.95	1.00%	\$	-	0.00%
7620	R&M HVAC & Refrigeration	\$	3,030.50	2.42%	\$	-	0.00%	\$	-	0.00%
7630	R&M - Plumbing	\$	41.24	0.03%	\$	-	0.00%	\$	-	0.00%
7640	R&M - Electric	\$	1,331.95	1.06%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	3,980.00	3.18%	\$	3,680.00	2.45%	\$	4,375.00	3.17%
7710	MC-HVAC & Refrigeration	\$	-	0.00%	\$	625.00	0.42%	\$	880.00	0.64%
7720	MC-Other Equipment	\$	-	0.00%	\$	255.00	0.17%	\$	-	0.00%
7750	Pest Control	\$	85.00	0.07%	\$	85.00	0.06%	\$	85.00	0.06%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%		-	0.00%
	Total Repairs & Maintenance	\$	8,076.49	6.44%	\$	6,148.95	4.09%	\$	5,340.00	3.87%
	Utilities									

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	1/1/2024 1/28/2024		PER	12/30/2024 1/26/2025		PER	1/29/2024 2/25/2024	
7810	Electricity	\$	3,376.10	2.69%	\$	3,383.89	2.25%	\$	2,876.77	2.09%
7820	Natural Gas	\$	1,062.49	0.85%	\$	1,052.76	0.70%	\$	1,190.30	0.86%
7830	Water & Sewer	\$	427.00	0.34%	\$	451.18	0.30%	\$	583.00	0.42%
7840	Firewood	\$	500.00	0.40%	\$	750.00	0.50%	\$	750.00	0.54%
	Total Utilities	\$	5,365.59	4.28%	\$	5,637.84	3.75%	\$	5,400.07	3.92%
	Total Operating Expenses	\$	40,794.75	32.55%	\$	36,215.09	24.08%	\$	34,151.10	24.77%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%			0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	(2,119.93)	-1.69%	\$	14,443.60	9.60%	\$	9,889.84	7.17%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	(2,119.93)	-1.69%	\$	14,443.60	9.60%	\$	9,889.84	7.17%
	Facility Expenses									
8010	Rents	\$	12,420.14	9.91%	\$	12,730.64	8.46%	\$	12,420.14	9.01%
8015	Common Area Maintenance	\$	2,315.00	1.85%	\$	2,315.00	1.54%	\$	2,315.00	1.68%
8020	Property Insurance	\$	132.00	0.11%	\$	132.00	0.09%	\$	132.00	0.10%
8030	Property Taxes	\$	3,671.46	2.93%	\$	3,671.46	2.44%	\$	3,671.46	2.66%
	Total Facility Expenses	\$	18,538.60	14.79%	\$	18,849.10	12.53%	\$	18,538.60	13.44%
	Restaurant EBDIT	\$	(20,658.53)	-16.48%	\$	(4,405.50)	-2.93%	\$	(8,648.76)	-6.27%

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2024/5 Budget - Smokecraft	PERIOD 1	PERIOD 1	PERIOD 2
Start Date: 05/27/2024	1/1/2024	12/30/2024	1/29/2024
End Date: 05/25/2025	1/28/2024	1/26/2025	2/25/2024
LY Start: 05/29/2023			
LY End: 05/26/2024			

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	1/27/2025 2/23/2025		PER	2/26/2024 3/31/2024		PEF	2/24/2025 3/30/2025	
	Gross Sales	20	025 Budget	% of Sales	2	2024 Actual	% of Sales	2	2025 Budget	% of Sales
5100	Food Sales	\$	128,451.94	84.68%	\$	140,844.75	84.16%	\$	160,480.45	84.62%
5180	NA Beverage	\$	2,001.74	1.32%		2,298.75	1.37%		2,619.23	1.38%
0.00	Total Food Sales	\$	130,453.68	86.00%		143,143.50	85.54%		163,099.68	86.00%
5210	Liquor Sales	\$	13,819.86	9.11%	\$	12,876.00	7.69%	\$	16,395.99	8.65%
5220	Wine Sales	\$	3,071.49	2.02%		2,296.00	1.37%		2,923.67	1.54%
5230	Bottled Beer Sales	\$	1,738.12	1.15%		1,016.00	0.61%		1,293.75	0.68%
5240	Draft Beer Sales	\$	6,020.21	3.97%		8,014.00	4.79%		10,204.84	5.38%
	Total Beverage Sales	\$	24,649.68	16.25%	\$	24,202.00	14.46%	\$	30,818.25	16.25%
	Gross F&B Sales	\$	155,103.36	102.25%	\$	167,345.50	101.47%	\$	193,917.93	102.25%
	Deductions									
5110	Goodwill Comps	\$	834.30	0.55%	\$	724.55	0.44%	\$	1,043.08	0.55%
F400	•				ıΨ					
5120	Guest Recovery Comps	\$	455.07	0.30%		172.55	0.10%	\$	568.95	0.30%
5120 5131	Guest Recovery Comps 50% Employee Discounts	\$ \$	455.07 682.61	0.30% 0.45%	\$				568.95 853.43	0.30% 0.45%
	•	-			\$	172.55	0.10%	\$		
5131	50% Employee Discounts	\$	682.61	0.45%	\$ \$ \$	172.55 641.96	0.10% 0.39%	\$ \$	853.43	0.45%
5131 5132	50% Employee Discounts Manager Meal Discounts	\$ \$	682.61 530.92	0.45% 0.35%	\$ \$ \$	172.55 641.96 941.75	0.10% 0.39% 0.57%	\$ \$ \$	853.43 663.78	0.45% 0.35%
5131 5132 5150	50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$	682.61 530.92 530.92	0.45% 0.35% 0.35%	\$ \$ \$	172.55 641.96 941.75 463.35	0.10% 0.39% 0.57% 0.28%	\$ \$ \$	853.43 663.78 663.78	0.45% 0.35% 0.35%
5131 5132 5150	50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$	682.61 530.92 530.92 379.23	0.45% 0.35% 0.35% 0.25%	\$ \$ \$	172.55 641.96 941.75 463.35 340.90	0.10% 0.39% 0.57% 0.28% 0.21%	\$ \$ \$	853.43 663.78 663.78 474.13	0.45% 0.35% 0.35% 0.25%
5131 5132 5150	50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$	682.61 530.92 530.92 379.23	0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$	172.55 641.96 941.75 463.35 340.90	0.10% 0.39% 0.57% 0.28% 0.21%	\$ \$ \$	853.43 663.78 663.78 474.13	0.45% 0.35% 0.35% 0.25%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	1/27/2025 2/23/2025		PER	2/26/2024 3/31/2024		PER	2/24/2025 3/30/2025	
	Total Other Income and Expense	\$	_	0.00%	\$	853.29	0.52%	\$		0.00%
	•									
	Net Sales	\$	151,690.33	100.00%	\$	164,913.73	100.00%	\$	189,650.79	100.00%
	Food Costs									
6110	Meat Cost	\$	19,046.24	14.60%	\$	20,820.34	14.55%	\$	23,812.55	14.60%
6120	Poultry Cost	\$	3,391.80	2.60%	\$	3,836.83	2.68%	\$	4,240.59	2.60%
6130	Seafood Cost	\$	652.27	0.50%	\$	1,049.56	0.73%	\$	815.50	0.50%
6140	Dairy Cost	\$	5,218.15	4.00%	\$	5,522.16	3.86%	\$	6,523.99	4.00%
6150	Produce Cost	\$	4,174.52	3.20%	\$	4,226.19	2.95%	\$	5,219.19	3.20%
6160	Bakery Cost	\$	1,826.35	1.40%	\$	2,351.32	1.64%	\$	2,283.40	1.40%
6170	Grocery Cost	\$	8,088.13	6.20%	\$	9,638.43	6.73%	\$	10,112.18	6.20%
6180	NA Beverage	\$	652.27	0.50%	\$	704.15	0.49%	\$	815.50	0.50%
	Total Food Cost	\$	43,049.72	33.00%	\$	48,148.98	33.64%	\$	53,822.89	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	2,594.72	10.53%	\$	3,067.12	12.85%	\$	3,570.51	11.59%
6220	Wine Cost	\$	878.43	3.56%	\$	586.18	2.46%	\$	682.39	2.21%
6230	Bottled Beer Cost	\$	367.12	1.49%	\$	225.42	0.94%	\$	262.42	0.85%
6240	Draft Beer Cost	\$	1,089.66	4.42%	\$	1,415.95	5.93%	\$	1,648.34	5.35%
	Total Bev Cost	\$	4,929.94	20.00%	\$	5,294.67	22.19%	\$	6,163.65	20.00%
	Total F&B Costs	\$	47,979.65	31.63%	\$	53,443.65	32.41%	\$	59,986.54	31.63%
	Gross Profit	\$	103,710.68	68.37%	\$	111,470.08	67.59%	\$	129,664.24	68.37%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 2 1/27/2025 2/23/2025		PER	2/26/2024 3/31/2024		PER	2/24/2025 3/30/2025	
	Payroll Costs									
6310	Management Salaries	\$	14,461.54	9.53%	\$	15,961.55	9.68%	\$	18,425.48	9.72%
6311	Direct Labor - FOH	\$	4,171.48	2.75%	\$	5,827.58	3.53%	\$	5,215.40	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	227.54	0.15%	\$	846.09	0.51%	\$	284.48	0.15%
6314	Direct Labor - BOH	\$	26,545.81	17.50%	\$	32,155.85	19.50%	\$	33,188.89	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	721.21	0.44%	\$	-	0.00%
	Total Labor	\$	45,406.37	29.93%	\$	55,512.28	33.66%	\$	57,114.24	30.12%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses	\$ \$ \$ \$ \$ \$ \$ \$	5,688.39 - 200.00 600.00 510.00 - 300.00 7,298.39	3.75% 0.00% 0.13% 0.00% 0.00% 0.40% 0.34% 0.00% 4.81%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,477.64 - 300.00 (35.00) - 781.60 445.08 - 360.00 8,329.32	3.93% 0.00% 0.18% -0.02% 0.00% 0.47% 0.27% 0.00% 0.22% 5.05%	\$ \$ \$ \$ \$ \$ \$ \$ \$	7,111.90 - 200.00 600.00 510.00 - 300.00 8,721.90	3.75% 0.00% 0.11% 0.00% 0.32% 0.27% 0.00% 0.25% 4.60%
	Total Payroll Costs		52,704.75	34.74%	\$	63,841.60	38.71%	\$	65,836.15	34.71%
6500 6710 6740	Controllable Expenses 3rd Party Delivery Expense Operating Lease/Rentals-Kitchen/Bar Security	\$ \$ \$	4,550.71 550.00	3.00% 0.36% 0.00%	\$	4,918.65 543.64 -	2.98% 0.33% 0.00%	\$	5,689.52 550.00	3.00% 0.29% 0.00%
6750	Trash Removal	\$	-	0.00%	\$	(87.56)	-0.05%	\$	-	0.00%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 2 1/27/2025 2/23/2025		PER	2/26/2024 3/31/2024		PER	2/24/2025 3/30/2025	
6790	Other Contracted Services	\$	300.00	0.20%	\$	358.24	0.22%	\$	300.00	0.16%
7010	Register Over/Short	\$	-	0.00%	\$	77.58	0.05%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	606.76	0.40%	\$	3,534.52	2.14%	\$	758.60	0.40%
7040	Cleaning Supplies	\$	303.38	0.20%	\$	309.60	0.19%	\$	379.30	0.20%
7045	Dish Chemicals	\$	455.07	0.30%	\$	416.12	0.25%	\$	568.95	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,137.68	0.75%	\$	827.36	0.50%	\$	1,422.38	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,578.74	1.70%	\$	3,158.64	1.92%	\$	3,224.06	1.70%
7106	Catering Supplies	\$	606.76	0.40%	\$	527.47	0.32%	\$	758.60	0.40%
7110	Operating Supplies F&B	\$	1,516.90	1.00%	\$	2,347.25	1.42%	\$	2,465.46	1.30%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	1,500.00	0.91%	\$	-	0.00%
	Total Controllable Expenses	\$	12,606.00	8.31%	\$	18,431.51	11.18%	\$	16,116.89	8.50%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,500.00	0.99%	\$	583.51	0.35%	\$	1,500.00	0.79%
7195	Accounting Services	\$	2,500.00	1.65%	\$	2,507.98	1.52%	\$	2,500.00	1.32%
7220	Bank Charges & Fees	\$	15.00	0.01%	\$	311.23	0.19%	\$	15.00	0.01%
7230	Licenses & Permits	\$	600.00	0.40%	\$	716.28	0.43%	\$	600.00	0.32%
7250	Credit Card Commissions	\$	3,413.03	2.25%	\$	2,972.25	1.80%	\$	4,267.14	2.25%
7256	Employment Ads	\$	90.00	0.06%	\$	135.00	0.08%	\$	90.00	0.05%
7270	Dues & Subscriptions	\$	50.00	0.03%	\$	46.95	0.03%	\$	50.00	0.03%
7285	Key Man/General Liability Insurance	\$	1,275.00	0.84%	\$	1,301.93	0.79%	\$	1,275.00	0.67%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	151.69	0.10%	\$	87.71	0.05%	\$	189.65	0.10%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 2 1/27/2025 2/23/2025		PER	2/26/2024 3/31/2024		PERI	2/24/2025 3/30/2025	
7350	Telephone/Internet/Cable	\$	650.00	0.43%	\$	650.49	0.39%	\$	650.00	0.34%
7360	Travel	\$	125.00	0.08%	\$	126.45	0.08%	\$	125.00	0.07%
7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total General & Administrative	\$	10,369.72	6.84%	\$	9,439.78	5.72%	\$	11,261.79	5.94%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	449.98	0.27%		-	0.00%
7435	Advertising & Marketing	\$	500.00	0.33%			-	\$	500.00	0.26%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	500.00	0.33%	\$	449.98	0.27%	\$	500.00	0.26%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,516.90	1.00%	\$	1,673.40	1.01%	\$	1,896.51	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	2,597.50	1.58%	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	1,471.68	0.89%	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%		-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	3,680.00	2.43%	\$	5,765.00	3.50%	\$	3,680.00	1.94%
7710	MC-HVAC & Refrigeration	\$	625.00	0.41%	\$	1,675.00	1.02%	\$	2,821.50	1.49%
7720	MC-Other Equipment	\$	255.00	0.17%	\$	255.00	0.15%	\$	255.00	0.13%
7750	Pest Control	\$	85.00	0.06%	\$	85.00	0.05%	\$	85.00	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$		0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	6,161.90	4.06%	\$	13,522.58	8.20%	\$	8,738.01	4.61%
	Utilities									

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 2 1/27/2025 2/23/2025		PER	2/26/2024 3/31/2024		PER	2/24/2025 3/30/2025	
7810	Electricity	\$	3,033.81	2.00%	\$	2,791.12	1.69%	\$	2,844.76	1.50%
7820	Natural Gas	\$	1,061.83	0.70%	\$	1,032.23	0.63%	\$	1,137.90	0.60%
7830	Water & Sewer	\$	606.76	0.40%	\$	690.00	0.42%	\$	568.95	0.30%
7840	Firewood	\$	750.00	0.49%	\$	946.92	0.57%	\$	750.00	0.40%
	Total Utilities	\$	5,452.40	3.59%	\$	5,460.27	3.31%	\$	5,301.62	2.80%
	Total Operating Expenses	\$	35,090.03	23.13%	\$	47,304.12	28.68%	\$	41,918.31	22.10%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	15,915.90	10.49%	\$	324.36	0.20%	\$	21,909.79	11.55%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	15,915.90	10.49%	\$	324.36	0.20%	\$	21,909.79	11.55%
	Facility Expenses									
8010	Rents	\$	12,730.64	8.39%	\$	12,420.14	7.53%	\$	12,730.64	6.71%
8015	Common Area Maintenance	\$	2,315.00	1.53%	\$	2,315.00	1.40%	\$	2,315.00	1.22%
8020	Property Insurance	\$	132.00	0.09%	\$	132.00	0.08%	\$	132.00	0.07%
8030	Property Taxes	\$	3,671.46	2.42%	\$	3,671.46	2.23%	\$	3,671.46	1.94%
	Total Facility Expenses	\$	18,849.10	12.43%	\$	18,538.60	11.24%	\$	18,849.10	9.94%
	Restaurant EBDIT	\$	(2,933.20)	-1.93%	\$	(18,214.24)	-11.04%	\$	3,060.69	1.61%

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2024/5 Budget - Smokecraft	PERIOD 2	PERIOD 3	PERIOD 3
Start Date: 05/27/2024	1/27/2025	2/26/2024	2/24/2025
End Date: 05/25/2025	2/23/2025	3/31/2024	3/30/2025
LY Start: 05/29/2023			
LY End: 05/26/2024			

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PEF	4/1/2024 4/28/2024		PEI	3/31/2025 4/27/2025		PEI	4/29/2024 5/26/2024	
			2024 Actual	% of Sales	2	2025 Budget	% of Sales		2024 Actual	% of Sales
	Gross Sales					J				
5100	Food Sales	\$	115,655.59	84.57%	\$	131,174.26	84.46%	\$	139,888.93	86.42%
5180	NA Beverage	\$	2,111.25	1.54%	\$	2,394.54	1.54%	\$	2,014.24	1.24%
	Total Food Sales	\$	117,766.84	86.11%	\$	133,568.80	86.00%	\$	141,903.17	87.66%
5040	Limitar Calaa		40 044 00	7.47%	Φ	12 560 50	0.740/	φ.	10 011 00	6.74%
5210 5220	Liquor Sales Wine Sales	\$	10,211.00			13,569.50	8.74%		10,911.00	
5220 5230	Bottled Beer Sales	\$ \$	1,775.98 769.75	1.30% 0.56%		2,360.12 1,022.93	1.52% 0.66%		2,382.01 557.25	1.47% 0.34%
5230 5240	Draft Beer Sales	\$	6,235.00	4.56%		8,285.75	5.33%		6,118.00	3.78%
5240	Total Beverage Sales	\$	18,991.73	13.89%		25,238.29	16.25%	_	19,968.26	12.34%
	Total beverage Sales	₩	10,991.73	13.03 /0	Ψ	25,256.25	10.25 /6	-	19,900.20	12.34 /0
	Gross F&B Sales	\$	136,758.57	101.26%	\$	158,807.09	102.25%	\$	161,871.43	99.09%
	Deductions									
5110	Goodwill Comps	\$	1,474.03	1.09%	\$	854.22	0.55%	\$	424.83	0.26%
5120	Guest Recovery Comps	\$	215.60	0.16%	\$	465.94	0.30%	\$	471.25	0.29%
5131	50% Employee Discounts	\$	503.20	0.37%	\$	698.91	0.45%	\$	606.56	0.37%
5132	Manager Meal Discounts	\$	500.90	0.37%	\$	543.59	0.35%	\$	507.75	0.31%
5150	Discounts Marketing	\$	102.75	0.08%	\$	543.59	0.35%	\$	536.80	0.33%
5250	Goodwill Bar Comps	\$	193.00	0.14%	\$	388.28	0.25%	\$	188.00	0.12%
	Total Deductions	\$	2,989.48	2.21%	\$	3,494.53	2.25%	\$	2,735.19	1.67%
	Other Income and Expense									
5300	Sundry Sales	\$	125.00	0.09%	\$	-	0.00%	\$	1,121.00	0.69%
5910	Service Charge Revenue - Catering	\$	1,160.31	0.86%	\$	-	0.00%	\$	3,106.03	1.90%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	4/1/2024 4/28/2024	PEF	3/31/2025 4/27/2025		PER	4/29/2024 5/26/2024	
	Total Other Income and Expense	\$	1,285.31	0.95% \$		0.00%	\$	4,227.03	2.59%
	p		,				Ť	,	
	Net Sales	\$	135,054.40	100.00% \$	155,312.56	100.00%	\$	163,363.27	100.00%
	Food Costs								
6110	Meat Cost	\$	16,531.58	14.04% \$	19,501.05	14.60%	\$	19,794.09	13.95%
6120	Poultry Cost	\$	3,394.20	2.88% \$	3,472.79	2.60%	\$	3,475.10	2.45%
6130	Seafood Cost	\$	461.93	0.39% \$	667.84	0.50%	\$	635.67	0.45%
6140	Dairy Cost	\$	5,010.34	4.25% \$	5,342.75	4.00%	\$	5,493.32	3.87%
6150	Produce Cost	\$	3,740.16	3.18% \$	4,274.20	3.20%	\$	5,108.52	3.60%
6160	Bakery Cost	\$	1,793.38	1.52% \$	1,869.96	1.40%	\$	2,079.93	1.47%
6170	Grocery Cost	\$	7,721.13	6.56% \$	8,281.27	6.20%	\$	8,305.37	5.85%
6180	NA Beverage	\$	732.83	0.62% \$	667.84	0.50%	\$	598.61	0.42%
	Total Food Cost	\$	39,385.55	33.44% \$	44,077.70	33.00%	\$	45,490.61	32.06%
	Beverage Costs								
6210	Liquor Cost	\$	2,087.83	11.11% \$	2,641.74	10.47%	\$	2,131.84	10.78%
6220	Wine Cost	\$	374.07	1.99% \$	473.31	1.88%	\$	512.90	2.59%
6230	Bottled Beer Cost	\$	200.48	1.07% \$	253.67	1.01%	\$	180.34	0.91%
6240	Draft Beer Cost	\$	1,326.90	7.06% \$	1,678.93	6.65%	\$	1,236.15	6.25%
	Total Bev Cost	\$	3,989.28	21.22% \$	5,047.66	20.00%	\$	4,061.23	20.34%
	Total F&B Costs	\$	43,374.83	32.12% \$	49,125.36	31.63%	\$	49,551.84	30.33%
	Gross Profit	\$	91,679.57	67.88% \$	106,187.20	68.37%	\$	113,811.43	69.67%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 4 4/1/2024 4/28/2024		PER	3/31/2025 4/27/2025		PER	4/29/2024 5/26/2024	
	Payroll Costs									
6310	Management Salaries	\$	14,624.97	10.83%		14,740.38	9.49%		11,922.89	7.30%
6311	Direct Labor - FOH	\$	3,781.25	2.80%		3,882.81	2.50%		4,720.67	2.89%
6312	Overtime Labor - FOH	\$	-	0.00%	-	-	0.00%		47.24	0.03%
6313	Training Labor	\$	456.72	0.34%		232.97	0.15%	\$	639.36	0.39%
6314	Direct Labor - BOH	\$	23,535.74	17.43%	\$	26,403.14	17.00%	\$	28,578.07	17.49%
6315	Overtime Labor - BOH	\$	112.59	0.08%	\$	-	0.00%	\$	719.77	0.44%
	Total Labor	\$	42,511.27	31.48%	\$	45,259.30	29.14%	\$	46,628.00	28.54%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,764.06 - 100.00 - - 390.80 445.08 - 251.00 5,950.94	3.53% 0.00% 0.07% 0.00% 0.29% 0.33% 0.00% 0.19% 4.41%	\$ \$ \$ \$ \$ \$ \$ \$ \$	5,824.22 - 200.00 - - 600.00 510.00 - 300.00 7,434.22	3.75% 0.00% 0.13% 0.00% 0.39% 0.33% 0.00% 0.25% 4.79%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	5,491.68 - (70.00) - 781.60 445.08 - 269.00 6,917.36	3.36% 0.00% 0.00% -0.04% 0.00% 0.48% 0.27% 0.00% 0.16% 4.23%
	Total Payroll Costs	\$	48,462.21	35.88%	\$	52,693.52	33.93%	\$	53,545.36	32.78%
6500 6710 6740 6750	Controllable Expenses 3rd Party Delivery Expense Operating Lease/Rentals-Kitchen/Bar Security Trash Removal	\$ \$ \$	5,003.48 428.10 - 150.00	3.70% 0.32% 0.00% 0.11%	\$	4,659.38 550.00 -	3.00% 0.35% 0.00% 0.00%	\$ \$	5,470.30 543.64 - -	3.35% 0.33% 0.00% 0.00%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025	PERI	4/1/2024 4/28/2024		PER	3/31/2025 4/27/2025		PER	IOD 5 4/29/2024 5/26/2024	
	LY Start: 05/29/2023 LY End: 05/26/2024									
6790	Other Contracted Services	\$	300.00	0.22%	\$	300.00	0.19%	\$	300.00	0.18%
7010	Register Over/Short	\$	2,523.58	1.87%		-	0.00%		45.41	0.03%
7010	China/Glassware/Silverware	\$	668.10	0.49%	\$	621.25	0.40%	\$	64.31	0.04%
7040	Cleaning Supplies	\$	317.49	0.24%	\$	310.63	0.20%	\$	1,402.72	0.86%
7045	Dish Chemicals	\$	146.08	0.11%	\$	465.94	0.30%	\$	59.81	0.04%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,217.28	0.90%	\$	1,164.84	0.75%	\$	914.28	0.56%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,438.30	1.81%	\$	2,640.31	1.70%	\$	3,313.48	2.03%
7106	Catering Supplies	\$	526.56	0.39%	\$	621.25	0.40%	\$	1,737.03	1.06%
7110	Operating Supplies F&B	\$	1,121.94	0.83%	\$	1,553.13	1.00%	\$	853.57	0.52%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	14,840.91	10.99%	\$	12,886.72	8.30%	\$	14,704.55	9.00%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,046.79	0.78%	\$	1,500.00	0.97%	\$	1,087.18	0.67%
7195	Accounting Services	\$	7,750.00	5.74%	\$	8,000.00	5.15%	\$	2,500.00	1.53%
7220	Bank Charges & Fees	\$	273.02	0.20%	\$	15.00	0.01%	\$	285.20	0.17%
7230	Licenses & Permits	\$	1,260.65	0.93%	\$	600.00	0.39%	\$	2,335.81	1.43%
7250	Credit Card Commissions	\$	3,805.36	2.82%	\$	3,494.53	2.25%	\$	4,023.90	2.46%
7256	Employment Ads	\$	45.00	0.03%	\$	90.00	0.06%	\$	45.00	0.03%
7270	Dues & Subscriptions	\$	46.95	0.03%	\$	50.00	0.03%	\$	46.95	0.03%
7285	Key Man/General Liability Insurance	\$	1,119.59	0.83%	\$	1,275.00	0.82%	\$	937.25	0.57%
7290	Legal & Professional Services	\$	15,000.00	11.11%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	67.18	0.05%	\$	155.31	0.10%	\$	155.37	0.10%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 4 4/1/2024 4/28/2024		PER	3/31/2025 4/27/2025		PER	4/29/2024 5/26/2024	
7350	Telephone/Internet/Cable	\$	650.05	0.48%	Ф	650.00	0.42%	¢	617.73	0.38%
7360 7360	Travel	\$	137.75	0.46%		125.00	0.42%		153.26	0.36%
7360 7370	Meals & Entertainment	\$	137.73	0.10%		125.00	0.00%		155.20	0.09%
1310	Total General & Administrative	\$	31,202.34	23.10%		15,954.85	10.27%		12,187.65	7.46%
	Total General & Administrative	1	31,202.34	23.10%	Ψ_	15,954.65	10.27%	P	12,107.05	7.46%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	578.89	0.35%
7435	Advertising & Marketing	\$	214.20		\$	500.00	0.32%	\$	-	0.00%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	214.20	0.16%	\$	500.00	0.32%	\$	578.89	0.35%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	29.65	0.02%	-	1,553.13	1.00%		220.00	0.13%
7620	R&M HVAC & Refrigeration	\$	1,012.74	0.75%	-	-	0.00%		1,580.07	0.97%
7630	R&M - Plumbing	\$	41.27	0.03%	-	-	0.00%		-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	65.69	0.05%		-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	-	-	0.00%		-	0.00%
7695	Cleaning Service	\$	4,375.00	3.24%	\$	3,680.00	2.37%	\$	-	0.00%
7710	MC-HVAC & Refrigeration	\$	-	0.00%	\$	625.00	0.40%	\$	1,250.00	0.77%
7720	MC-Other Equipment	\$	2,026.50	1.50%	\$	255.00	0.16%	\$	255.00	0.16%
7750	Pest Control	\$	107.39	0.08%	\$	85.00	0.05%	\$	85.00	0.05%
7785	Carpet/Rug/Floor Cleaning	\$		0.00%	\$	<u> </u>	0.00%			0.00%
	Total Repairs & Maintenance	\$	7,658.24	5.67%	\$	6,198.13	3.99%	\$	3,390.07	2.08%
	Utilities									

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	4/1/2024 4/28/2024		PER	3/31/2025 4/27/2025		PER	4/29/2024 5/26/2024	
7810	Electricity	\$	2,438.67	1.81%	\$	2,329.69	1.50%	\$	2,234.62	1.37%
7820	Natural Gas	\$	799.62	0.59%	\$	931.88	0.60%	\$	841.68	0.52%
7830	Water & Sewer	\$	473.00	0.35%	\$	465.94	0.30%	\$	364.00	0.22%
7840	Firewood	\$	-	0.00%	\$	750.00	0.48%	\$	-	0.00%
	Total Utilities	\$	3,711.29	2.75%	\$	4,477.50	2.88%	\$	3,440.30	2.11%
	Total Operating Expenses	\$	57,626.98	42.67%	\$	40,017.20	25.77%	\$	34,301.46	21.00%
	Other Income (Expenses)									
5500	Door Revenue	\$	_	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	(14,409.62)	-10.67%	\$	13,476.48	8.68%	\$	25,964.61	15.89%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	(14,409.62)	-10.67%	\$	13,476.48	8.68%	\$	25,964.61	15.89%
	Facility Expenses									
8010	Rents	\$	28,412.47	21.04%	\$	12,730.64	8.20%	\$	12,420.14	7.60%
8015	Common Area Maintenance	\$	2,203.99	1.63%	\$	2,315.00	1.49%	\$	2,315.00	1.42%
8020	Property Insurance	\$	132.65	0.10%	\$	132.00	0.08%	\$	132.00	0.08%
8030	Property Taxes	\$	2,535.83	1.88%	\$	3,671.46	2.36%	\$	3,671.46	2.25%
	Total Facility Expenses	\$	33,284.94	24.65%	\$	18,849.10	12.14%	\$	18,538.60	11.35%
	Restaurant EBDIT	\$	(47,694.56)	-35.32%	\$	(5,372.62)	-3.46%	\$	7,426.01	4.55%

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2024/5 Budget - Smokecraft	PERIOD 4	PERIOD 4	PERIOD 5
Start Date: 05/27/2024	4/1/2024	3/31/2025	4/29/2024
End Date: 05/25/2025	4/28/2024	4/27/2025	5/26/2024
LY Start: 05/29/2023			
LY End: 05/26/2024			

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	1OD 5 4/28/2025 5/25/2025		PEF	5/27/2024 6/30/2024		PEF	5/26/2025 6/29/2025	
	Gross Sales	2	025 Budget	% of Sales	2	2024 Actual	% of Sales	2	2025 Budget	% of Sales
5100	Food Sales	\$	152,348.02	84.78%	\$	170,724.17	87.08%	\$	180,838.39	84.37%
5180	NA Beverage	\$	2,193.64	1.22%		3,297.88	1.68%		3,493.26	1.63%
	Total Food Sales	\$	154,541.65	86.00%		174,022.05	88.76%		184,331.65	86.00%
5210	Liquor Sales	\$	15,956.03	8.88%	\$	11,162.00	5.69%	\$	17,649.07	8.23%
5220	Wine Sales	\$	3,483.40	1.94%		2,301.00	1.17%		3,638.28	1.70%
5230	Bottled Beer Sales	\$	814.91	0.45%		741.00	0.38%		1,171.65	0.55%
5240	Draft Beer Sales	\$	8,946.84	4.98%		7,824.00	3.99%		12,371.11	5.77%
	Total Beverage Sales	\$	29,201.18	16.25%	\$	22,028.00	11.24%	\$	34,830.11	16.25%
	Gross F&B Sales	\$	183,742.84	102.25%	\$	196,050.05	100.61%	\$	219,161.76	102.25%
	Deductions									
5110	Goodwill Comps	\$	988.35	0.55%	\$	709.60	0.36%	\$	1,178.87	0.55%
5120	Guest Recovery Comps	\$	539.10	0.30%	\$	385.35	0.20%	\$	643.02	0.30%
5131	50% Employee Discounts	\$	808.65	0.45%	\$	605.75	0.31%	\$	964.53	0.45%
5132	Manager Meal Discounts	\$	628.95	0.35%	\$	671.85	0.34%	\$	750.19	0.35%
5150	Discounts Marketing	\$	628.95	0.35%	\$	259.90	0.13%	\$	750.19	0.35%
5250	Goodwill Bar Comps	\$	449.25	0.25%	\$	174.00	0.09%	\$	535.85	0.25%
	Total Deductions	\$	4,043.24	2.50%	\$	2,806.45	1.44%	\$	4,822.63	2.50%
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	585.00	0.30%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$		0.00%		1,025.15	0.53%			0.00%

-	Total Other Income and Expense	en e					
		\$ _	0.00%	\$ 1,610.15	0.83%	\$ _	0.00%
	·						
I	Net Sales	\$ 179,699.60	100.00%	\$ 194,853.75	100.00%	\$ 214,339.13	100.00%
	Food Costs						
6110	Meat Cost	\$ 22,563.08	14.60%	\$ 28,158.21	16.18%	\$ 26,912.42	14.60%
6120	Poultry Cost	\$ 4,018.08	2.60%	\$ 4,090.57	2.35%	\$ 4,792.62	2.60%
6130	Seafood Cost	\$ 772.71	0.50%	\$ 811.04	0.47%	\$ 921.66	0.50%
6140	Dairy Cost	\$ 6,181.67	4.00%	\$ 6,660.79	3.83%	\$ 7,373.27	4.00%
6150 I	Produce Cost	\$ 4,945.33	3.20%	\$ 4,580.83	2.63%	\$ 5,898.61	3.20%
6160	Bakery Cost	\$ 2,163.58	1.40%	\$ 2,743.14	1.58%	\$ 2,580.64	1.40%
6170	Grocery Cost	\$ 9,581.58	6.20%	\$ 9,591.52	5.51%	\$ 11,428.56	6.20%
6180	NA Beverage	\$ 772.71	0.50%	\$ 911.86	0.52%	\$ 921.66	0.50%
•	Total Food Cost	\$ 50,998.75	33.00%	\$ 57,547.96	33.07%	\$ 60,829.44	33.00%
	Beverage Costs						
6210	Liquor Cost	\$ 3,094.82	10.60%	\$ 1,812.82	8.30%	\$ 3,476.88	9.98%
	Wine Cost	\$ 744.58	2.55%	370.56	1.70%	\$ 710.71	2.04%
6230	Bottled Beer Cost	\$ 261.80	0.90%	\$ 23.07	0.11%	\$ 44.25	0.13%
6240	Draft Beer Cost	\$ 1,794.54	6.15%	\$ 1,454.50	6.66%	\$ 2,789.64	8.01%
•	Total Bev Cost	\$ 5,895.74	20.00%	\$ 3,660.95	16.62%	\$ 7,021.48	20.00%
	Total F&B Costs	\$ 56,894.49	31.66%	\$ 61,208.91	31.41%	\$ 67,850.93	31.66%
(Gross Profit	\$ 122,805.11	68.34%	\$ 133,644.84	68.59%	\$ 146,488.20	68.34%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 5 4/28/2025 5/25/2025		PERI	5/27/2024 6/30/2024		PER	5/26/2025 6/29/2025	
	Payroll Costs									
6310	Management Salaries	\$	14,740.38	8.20%	\$	17,548.07	9.01%	\$	18,425.48	8.60%
6311	Direct Labor - FOH	\$	4,941.74	2.75%	\$	6,117.97	3.14%	\$	5,894.33	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	233.66	0.12%	\$	-	0.00%
6313	Training Labor	\$	269.55	0.15%	\$	1,208.16	0.62%	\$	321.51	0.15%
6314	Direct Labor - BOH	\$	29,650.43	16.50%	\$	31,073.12	15.95%	\$	33,758.41	15.75%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	1,090.47	0.56%	\$	-	0.00%
	Total Labor	\$	49,602.10	27.60%	\$	57,271.45	29.39%	\$	58,399.73	27.25%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses Total Payroll Costs	\$ \$ \$ \$ \$ \$ \$ \$	6,738.73 - 200.00 600.00 510.00 - 300.00 8,348.73	3.75% 0.00% 0.11% 0.00% 0.33% 0.28% 0.00% 0.25% 4.65%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,521.65 - 400.00 (15.00) - 390.80 445.08 - 516.00 8,258.53	3.35% 0.00% 0.21% -0.01% 0.00% 0.20% 0.23% 0.00% 0.26% 4.24%	\$ \$ \$ \$ \$ \$	8,037.72 - 200.00 - 600.00 510.00 - 300.00 9,647.72	3.75% 0.00% 0.09% 0.00% 0.28% 0.24% 0.00% 0.25% 4.50%
	Total Payroll Costs	Ψ	57,950.04	32.23 /6	<u>Ψ</u>	05,529.90	33.03 //	Ψ	00,047.44	31.73/6
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	5,390.99	3.00%	\$	9,383.90	4.82%	\$	6,430.17	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	550.00	0.31%	\$	543.64	0.28%	\$	550.00	0.26%
6740	Security	\$	-	0.00%	\$	(600.00)	-0.31%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	(150.00)	-0.08%	\$	-	0.00%

	2024/5 Budget - Smokecraft	PERI	OD 5		PER	IOD 6		PER	IOD 6	
	Start Date: 05/27/2024		4/28/2025			5/27/2024			5/26/2025	
	End Date: 05/25/2025		5/25/2025			6/30/2024			6/29/2025	
	LY Start: 05/29/2023									
	LY End: 05/26/2024									
0700	Other Control to d. Comite a	Φ.	200.00	0.470/	φ.	200.00	0.450/	Φ.	200.00	0.440/
6790	Other Contracted Services	\$	300.00	0.17%		300.00	0.15%		300.00	0.14% 0.00%
7010	Register Over/Short	\$	- 470.70	0.00%		(63.47)	-0.03%		400.60	
7010	China/Glassware/Silverware	\$	179.70	0.10%		420.23	0.22%		428.68	0.20%
7040	Cleaning Supplies	\$	359.40	0.20%		1,026.40	0.53%	-	428.68	0.20%
7045	Dish Chemicals	\$	539.10	0.30%		95.66	0.05%	-	643.02	0.30%
7050	Decorations	\$	- 4 247 75	0.00%		-	0.00%		4 007 54	0.00%
7060	Linens	\$	1,347.75	0.75%		1,353.02	0.69%		1,607.54	0.75%
7080	New Menus/Printing	\$	-	0.00%		-	0.00%	-	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	2.054.00	0.00%		-	0.00%		2 000 75	0.00%
7105	To Go Supplies	\$	3,054.89	1.70%		2,996.59	1.54%	-	3,000.75	1.40%
7106	Catering Supplies	\$	718.80	0.40%		1,044.83	0.54%		857.36	0.40%
7110	Operating Supplies F&B	\$	1,797.00	1.00%		1,853.66	0.95%		2,143.39	1.00%
7120	Uniforms	\$	-	0.00%		-	0.00%		-	0.00%
7470	Live Entertainment	\$	-	0.00%		-	0.00%		-	0.00%
	Total Controllable Expenses	\$	14,237.62	7.92%	\$	18,204.46	9.34%	\$	16,389.59	7.65%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,500.00	0.83%	\$	1,353.99	0.69%	\$	1,500.00	0.70%
7195	Accounting Services	\$	2,500.00	1.39%		2,500.00	1.28%		2,500.00	1.17%
7220	Bank Charges & Fees	\$	15.00	0.01%		_,=====================================	0.00%		15.00	0.01%
7230	Licenses & Permits	\$	600.00	0.33%	\$	995.65	0.51%	\$	600.00	0.28%
7250	Credit Card Commissions	\$	4,043.24	2.25%		3,893.56	2.00%		4,822.63	2.25%
7256	Employment Ads	\$	90.00	0.05%		45.00	0.02%		90.00	0.04%
7270	Dues & Subscriptions	\$	50.00	0.03%		48.00	0.02%		50.00	0.02%
7285	Key Man/General Liability Insurance	\$	1,275.00	0.71%		702.96	0.36%		1,275.00	0.59%
7290	Legal & Professional Services	\$	-	0.00%		49.00	0.03%		-	0.00%
7320	Office Supplies & Postage	\$	179.70	0.10%		1,222.71	0.63%		214.34	0.10%

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 5 4/28/2025 5/25/2025		PER	5/27/2024 6/30/2024	-	PER	5/26/2025 6/29/2025	
7350	Telephone/Internet/Cable	\$	650.00	0.36%		697.47	0.36%	•	650.00	0.30%
7360	Travel	\$	125.00	0.07%		137.13	0.07%		125.00	0.06%
7370	Meals & Entertainment	\$	-	0.00%		-	0.00%		-	0.00%
	Total General & Administrative	\$	11,027.94	6.14%	\$	11,645.47	5.98%	\$	11,841.97	5.52%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%		-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	500.00	0.28%	\$	372.99	0.19%	\$	500.00	0.23%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	500.00	0.28%	\$	372.99	0.19%	\$	500.00	0.23%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,797.00	1.00%	\$	-	0.00%	\$	2,143.39	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	1,134.55	0.58%	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	2,221.19	1.14%	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	988.53	0.51%	\$	-	0.00%
7695	Cleaning Service	\$	3,680.00	2.05%	\$	3,680.00	1.89%	\$	3,680.00	1.72%
7710	MC-HVAC & Refrigeration	\$	625.00	0.35%	\$	2,286.00	1.17%	\$	625.00	0.29%
7720	MC-Other Equipment	\$	255.00	0.14%	\$	-	0.00%	\$	255.00	0.12%
7750	Pest Control	\$	85.00	0.05%	\$	(85.00)	-0.04%	\$	85.00	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$		0.00%	\$		0.00%
	Total Repairs & Maintenance	\$	6,442.00	3.58%	\$	10,225.27	5.25%	\$	6,788.39	3.17%
	Utilities									

	2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 5 4/28/2025 5/25/2025		5/27/2024 6/30/2024		PER	5/26/2025 6/29/2025	
7810	Electricity	\$	2,336.09	1.30%	1,907.01	0.98%	\$	2,143.39	1.00%
7820	Natural Gas	\$	1,078.20	0.60%	\$ 753.41	0.39%	\$	1,071.70	0.50%
7830	Water & Sewer	\$	539.10	0.30%	\$ 524.00	0.27%	\$	643.02	0.30%
7840	Firewood	\$	750.00	0.42%	\$ 1,500.00	0.77%	\$	750.00	0.35%
	Total Utilities	\$	4,703.39	2.62%	\$ 4,684.42	2.40%	\$	4,608.10	2.15%
	Total Operating Expenses	\$	36,910.95	20.54%	\$ 45,132.61	23.16%	\$	40,128.05	18.72%
	Other Income (Expenses)								
5500	Door Revenue	\$	-	0.00%	-	0.00%		-	0.00%
5800	Commission Income	\$	-	0.00%	 -	0.00%		-	0.00%
	Total Other Income	\$	-	0.00%	\$ -	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	27,943.32	15.55%	\$ 22,982.25	11.79%	\$	38,312.70	17.87%
6455	Management Bonuses	\$	-	0.00%	\$ -	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	27,943.32	15.55%	\$ 22,982.25	11.79%	\$	38,312.70	17.87%
	Facility Expenses								
8010	Rents	\$	12,730.64	7.08%	\$ 12,420.14	6.37%	\$	12,730.64	5.94%
8015	Common Area Maintenance	\$	2,315.00	1.29%	2,315.00	1.19%		2,315.00	1.08%
8020	Property Insurance	\$	132.00	0.07%	132.00	0.07%		132.00	0.06%
8030	Property Taxes	\$	3,671.46	2.04%	3,671.46	1.88%		3,671.46	1.71%
	Total Facility Expenses	\$	18,849.10	10.49%	 18,538.60	9.51%		18,849.10	8.79%
	Restaurant EBDIT	\$	9,094.22	5.06%	\$ 4,443.65	2.28%	\$	19,463.60	9.08%

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2024/5 Budget - Smokecraft	PERIOD 5	PERIOD 6	PERIOD 6
Start Date: 05/27/2024	4/28/2025	5/27/2024	5/26/2025
End Date: 05/25/2025	5/25/2025	6/30/2024	6/29/2025
LY Start: 05/29/2023			
LY End: 05/26/2024			

			Т	OT	AL	
		2024 Actual	% of Sales	:	2025 Budget	% of Sales
	Gross Sales					
5100	Food Sales	\$ 1,601,205.99	86.95%	\$	1,725,541.97	85.10%
5180	NA Beverage	\$ 23,043.12	1.25%	\$	25,148.64	1.24%
	Total Food Sales	\$ 1,624,249.11	88.20%	\$	1,750,690.61	86.34%
5210	Liquor Sales	\$ 130,654.83	7.09%	\$	169,729.08	8.37%
5220	Wine Sales	\$ 26,730.47	1.45%	\$	34,676.45	1.71%
5230	Bottled Beer Sales	\$ 14,351.25	0.78%	\$	18,300.76	0.90%
5240	Draft Beer Sales	\$ 76,747.96	4.17%	\$	100,361.58	4.95%
	Total Beverage Sales	\$ 248,484.51	13.49%	\$	323,067.87	15.93%
	Gross F&B Sales	\$ 1,872,733.62	101.69%	\$	2,073,758.48	102.27%
	Deductions					
5110	Goodwill Comps	\$ 9,447.36	0.51%	\$	11,152.38	0.55%
5120	Guest Recovery Comps	\$ 4,705.60	0.26%	\$	6,083.12	0.30%
5131	50% Employee Discounts	\$ 8,206.67	0.45%	\$	9,124.68	0.45%
5132	Manager Meal Discounts	\$ 8,083.76	0.44%	\$	7,096.97	0.35%
5150	Discounts Marketing	\$ 11,008.92	0.60%	\$	7,096.97	0.35%
5250	Goodwill Bar Comps	\$ 6,472.75	0.35%	\$	5,069.27	0.25%
	Total Deductions	\$ 51,155.42	2.78%	\$	45,256.93	2.23%
	Other Income and Expense					
5300	Sundry Sales	\$ 4,546.76	0.25%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$ 12,237.67	0.66%	\$	-	0.00%

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			Т	OT	AL	
	Total Other Income and Expense	\$ 16,784.43	0.91%	\$	-	0.00%
	Net Sales	\$ 1,841,592.99	100.00%	\$	2,027,706.13	100.00%
	Food Costs					
6110	Meat Cost	\$ 236,238.60	14.54%	\$	255,600.83	14.60%
6120	Poultry Cost	\$ 42,343.70	2.61%	\$	45,517.96	2.60%
6130	Seafood Cost	\$ 8,044.13	0.50%	\$	8,753.45	0.50%
6140	Dairy Cost	\$ 65,361.06	4.02%	\$	70,027.62	4.00%
6150	Produce Cost	\$ 51,084.24	3.15%	\$	56,022.10	3.20%
6160	Bakery Cost	\$ 24,429.90	1.50%	\$	24,509.67	1.40%
6170	Grocery Cost	\$ 106,259.01	6.54%	\$	108,542.82	6.20%
6180	NA Beverage	\$ 8,111.57	0.50%	\$	8,753.45	0.50%
	Total Food Cost	\$ 541,872.21	33.36%	\$	577,727.90	33.00%
	Beverage Costs					
6210	Liquor Cost	\$ 24,928.29	1.35%	\$	33,292.23	1.64%
6220	Wine Cost	\$ 5,747.81	0.31%	\$	7,667.56	0.38%
6230	Bottled Beer Cost	\$ 3,230.74	0.18%	\$	4,276.20	0.21%
6240	Draft Beer Cost	\$ 14,238.61	0.77%	\$	19,488.56	0.96%
	Total Bev Cost	\$ 48,145.45	19.38%	\$	64,724.54	20.03%
	Total F&B Costs	\$ 590,017.66	32.04%	\$	642,452.45	31.68%
	Gross Profit	\$ 1,251,575.33	67.96%	\$	1,385,253.68	68.32%

				Т	ОТ	AL	
	Payroll Costs						
6310	Management Salaries	\$	196,248.98	10.66%	\$	189,254.80	9.33%
6311	Direct Labor - FOH	\$	56,507.63	3.07%	\$	54,840.62	2.70%
6312	Overtime Labor - FOH	\$	296.43	0.02%	\$	-	0.00%
6313	Training Labor	\$	5,228.46	0.28%	\$	3,570.16	0.18%
6314	Direct Labor - BOH	\$	344,302.98	18.70%	\$	345,286.76	17.03%
6315	Overtime Labor - BOH	\$	5,755.11	0.31%	\$	-	0.00%
	Total Labor	\$	608,339.59	33.03%	\$	592,952.33	29.24%
6510	Payroll Taxes	\$	68,783.91	3.74%	\$	76,114.49	3.75%
6530	Vacation Pay	\$	6,000.32	0.33%	\$	-	0.00%
6540	Parking	\$	3,500.00	0.19%	\$	2,400.00	0.12%
6550	Uniform Allowance	\$	(285.00)	-0.02%	\$	-	0.00%
6560	Continuing Education	\$	-	0.00%	\$	-	0.00%
6570	Group Insurance	\$	5,462.72	0.30%	\$	7,200.00	0.36%
6580	Workers Compensation	\$	5,726.70	0.31%	\$	6,120.00	0.30%
6610	Other Benefits	\$	-	0.00%	\$	110.00	0.01%
6615	Payroll Processing Fees	\$	3,708.00	0.20%	\$	3,600.00	0.18%
	Total Payroll Expenses	\$	92,896.65	5.04%	\$	95,544.49	4.71%
	Total Payroll Costs	\$	701,236.24	38.08%	\$	688,496.82	33.95%
		<u> </u>		00.007,0	Ť	000, 100.02	00.007.0
	Controllable Expenses						
6500	3rd Party Delivery Expense	\$	54,366.14	2.95%	\$	58,545.11	2.89%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	6,366.54	0.35%	\$	6,600.00	0.33%
6740	Security	\$	(300.00)	-0.02%	\$	600.00	0.03%
6750	Trash Removal	\$	(266.63)	-0.01%	\$	-	0.00%

	LY End: 05/26/2024						
				Т	ОТА	\L	
6790	Other Contracted Services	\$	3,658.24	0.20%	\$	3,600.00	0.18%
7010	Register Over/Short	\$	2,649.08	0.14%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	7,276.98	0.40%	\$	5,462.86	0.27%
7040	Cleaning Supplies	\$	5,432.58	0.29%	\$	4,240.54	0.21%
7045	Dish Chemicals	\$	4,806.58	0.26%	\$	5,917.61	0.29%
7050	Decorations	\$	529.48	0.03%	\$	-	0.00%
7060	Linens	\$	12,788.32	0.69%	\$	14,699.12	0.72%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	124.20	0.01%	\$	-	0.00%
7105	To Go Supplies	\$	30,909.66	1.68%	\$	30,950.98	1.53%
7106	Catering Supplies	\$	9,426.07	0.51%	\$	14,065.33	0.69%
7110	Operating Supplies F&B	\$	22,786.50	1.24%	\$	23,665.46	1.17%
7120	Uniforms	\$	1,252.30	0.07%	\$	-	0.00%
7470	Live Entertainment	\$	9,900.00	0.54%	\$	1,000.00	0.05%
	Total Controllable Expenses	\$	171,706.04	9.32%	\$	169,347.01	8.35%
7400	General & Administrative	_	47.440.00	0.000/	Φ.	40,000,00	0.000/
7190	Other Contracted Services-Admin	\$	17,110.32	0.93%	\$	18,000.00	0.89%
7195	Accounting Services	\$	35,257.98	1.91%	\$	35,500.00	1.75%
7220	Bank Charges & Fees	\$	3,027.14	0.16%	\$	775.00	0.04%
7230	Licenses & Permits	\$	10,316.04	0.56%	\$	7,200.00	0.36%
7250	Credit Card Commissions	\$	44,055.05	2.39%	\$	45,623.39	2.25%
7256	Employment Ads	\$	495.00	0.03%	\$	1,080.00	0.05%
7270	Dues & Subscriptions	\$	1,138.43	0.06%	\$	600.00	0.03%
7285	Key Man/General Liability Insurance	\$	18,586.02	1.01%	\$	15,300.00	0.75%
7290	Legal & Professional Services	\$	35,834.09	1.95%	\$	-	0.00%
7320	Office Supplies & Postage	\$	2,350.10	0.13%	\$	2,027.71	0.10%

			Т	OTA	<mark>\L</mark>	
7350	Telephone/Internet/Cable	\$ 7,487.38	0.41%	\$	7,800.00	0.38%
7360	Travel	\$ 2,095.17	0.11%	\$	1,500.00	0.07%
7370	Meals & Entertainment	\$ 174.92	0.01%	\$	-	0.00%
	Total General & Administrative	\$ 177,927.64	9.66%	\$	135,406.09	6.68%
	Advertising & Promotion					
7400	Local Charitable Donations	\$ -	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$ 12,816.79	0.70%	\$	-	0.00%
7435	Advertising & Marketing	\$ 24,503.13	1.33%	\$	8,000.00	0.39%
7460	Special Promotions	\$ -	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$ 37,319.92	2.03%	\$	8,000.00	0.39%
	Repairs & Maintenance					
7500	Repairs & Maintenance	\$ 5,662.44	0.31%	\$	20,277.06	1.00%
7620	R&M HVAC & Refrigeration	\$ 11,132.96	0.60%	\$	-	0.00%
7630	R&M - Plumbing	\$ 5,996.34	0.33%	\$	-	0.00%
7640	R&M - Electric	\$ 1,518.81	0.08%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$ 65.69	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$ 988.53	0.05%	\$	-	0.00%
7695	Cleaning Service	\$ 48,800.86	2.65%	\$	44,160.00	2.18%
7710	MC-HVAC & Refrigeration	\$ 15,751.50	0.86%	\$	15,289.50	0.75%
7720	MC-Other Equipment	\$ 4,066.50	0.22%	\$	3,060.00	0.15%
7750	Pest Control	\$ 872.39	0.05%	\$	1,020.00	0.05%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$ 94,856.02	5.15%	\$	83,806.56	4.13%
	Utilities					

2024/5 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024 TOTAL 28,509.59 1.55% \$ 29,716.50 1.47% 7810 Electricity \$ 11,309.58 0.61% \$ 0.62% 7820 Natural Gas \$ 12,550.62 7830 \$ 5,993.00 0.33% \$ 6,488.17 0.32% Water & Sewer 7840 Firewood \$ 0.37% \$ 9,000.00 0.44% 6,800.22 **Total Utilities** \$ 52,612.39 2.86% \$ 57,755.30 2.85% 534,422.01 29.02% \$ 454,314.96 **Total Operating Expenses** \$ 22.41% Other Income (Expenses) 0.00% \$ 0.00% 5500 Door Revenue \$ \$ 0.00% \$ 0.00% 5800 Commission Income \$ 0.00% \$ 0.00% **Total Other Income Operating Income Before Bonus** \$ 15,917.08 0.86% \$ 242,441.90 11.96% **Management Bonuses** 6455 \$ 163.34 0.01% \$ 0.00% 15,753.74 0.86% \$ 242,441.90 11.96% **Restaurant Operating Income** \$ **Facility Expenses** 8010 Rents \$ 165,034.01 8.96% \$ 152,767.68 7.53% Common Area Maintenance \$ 27,780.00 1.37% 8015 29,038.99 1.58% \$ \$ 0.08% \$ 1,584.00 0.08% 8020 **Property Insurance** 1,394.65 **Property Taxes** \$ 44,057.52 42,069.49 2.28% \$ 2.17% 8030 **Total Facility Expenses** \$ 237,537.14 12.90% \$ 226,189.20 11.15%

(221,783.40)

Restaurant EBDIT

-12.04% \$

16,252.70

0.80%

Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024

TOTAL

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	7/1/2024 7/28/2024		PEF	7/29/2024 8/25/2024		PEF	8/26/2024 9/29/2024	
		2	024 Budget	% of Sales	2	2024 Budget	% of Sales	2	024 Budget	% of Sales
5 400	Gross Sales	Φ.	404 704 00	0.4.000/		400 404 74	00.000/	_	404 000 00	0.4.500/
5100	Food Sales	\$	134,764.23	84.98%		160,124.71	88.89%		164,239.80	84.50%
5180	NA Beverage	\$	1,610.04	1.02%		2,003.48	1.11%		2,913.89	1.50%
	Total Food Sales	\$	136,374.27	86.00%	*	162,128.18	90.00%	\$	167,153.69	86.00%
5210	Liquor Sales	\$	12,891.90	8.13%	\$	11,880.17	6.59%	\$	15,122.29	7.78%
5220	Wine Sales	\$	2,907.75	1.83%		2,362.93	1.31%		3,630.51	1.87%
5230	Bottled Beer Sales	\$	1,691.72	1.07%		1,679.99	0.93%		2,787.39	1.43%
5240	Draft Beer Sales	\$	8,277.03	5.22%		6,594.71	3.66%		10,529.99	5.42%
	Total Beverage Sales	\$	25,768.39	16.25%	\$	22,517.80	12.50%	\$	32,070.18	16.50%
	Gross F&B Sales	\$	162,142.66	102.25%	\$	184,645.99	102.50%	\$	199,223.88	102.50%
	Gross F&B Sales Deductions	\$	162,142.66	102.25%	\$	184,645.99	102.50%	\$	199,223.88	102.50%
5110		\$	162,142.66 872.16	102.25% 0.55%		184,645.99 990.78	102.50% 0.55%		199,223.88 1,360.55	102.50% 0.70%
5110 5120	Deductions				\$	·		\$		
	Deductions Goodwill Comps	\$	872.16	0.55%	\$	990.78	0.55%	\$	1,360.55	0.70%
5120	Deductions Goodwill Comps Guest Recovery Comps	\$ \$	872.16 475.72	0.55% 0.30%	\$ \$ \$	990.78 540.43	0.55% 0.30%	\$ \$	1,360.55 777.46	0.70% 0.40%
5120 5131	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$ \$	872.16 475.72 713.59	0.55% 0.30% 0.45%	\$ \$ \$	990.78 540.43 810.64	0.55% 0.30% 0.45%	\$ \$ \$	1,360.55 777.46 777.46	0.70% 0.40% 0.40%
5120 5131 5132	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	872.16 475.72 713.59 555.01	0.55% 0.30% 0.45% 0.35%	\$ \$ \$ \$	990.78 540.43 810.64 630.50	0.55% 0.30% 0.45% 0.35%	\$ \$ \$	1,360.55 777.46 777.46 777.46	0.70% 0.40% 0.40% 0.40%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$	872.16 475.72 713.59 555.01 555.01	0.55% 0.30% 0.45% 0.35% 0.35%	\$ \$ \$ \$ \$	990.78 540.43 810.64 630.50 630.50	0.55% 0.30% 0.45% 0.35% 0.35%	\$ \$ \$ \$ \$	1,360.55 777.46 777.46 777.46 680.28	0.70% 0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$ \$	872.16 475.72 713.59 555.01 555.01 396.44	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$	990.78 540.43 810.64 630.50 630.50 450.36	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$	1,360.55 777.46 777.46 777.46 680.28 485.91	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$ \$	872.16 475.72 713.59 555.01 555.01 396.44	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$	990.78 540.43 810.64 630.50 630.50 450.36	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$ \$	1,360.55 777.46 777.46 777.46 680.28 485.91	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%

	Total Other Income and Expense						
	• • • • • • • • • • • • • • • • • • •	\$ 	0.00%	\$ -	0.00%	\$ -	0.00%
	Net Sales	\$ 158,574.73	100.00%	\$ 180,142.43	100.25%	\$ 194,364.76	100.00%
	Food Costs						
6110	Meat Cost	\$ 19,910.64	14.60%	\$ 23,670.71	14.60%	\$ 24,404.44	14.60%
6120	Poultry Cost	\$ 3,545.73	2.60%	\$ 4,215.33	2.60%	\$ 4,346.00	2.60%
6130	Seafood Cost	\$ 681.87	0.50%	\$ 810.64	0.50%	\$ 835.77	0.50%
6140	Dairy Cost	\$ 5,454.97	4.00%	\$ 6,485.13	4.00%	\$ 6,686.15	4.00%
6150	Produce Cost	\$ 4,363.98	3.20%	\$ 5,188.10	3.20%	\$ 5,348.92	3.20%
6160	Bakery Cost	\$ 1,909.24	1.40%	\$ 2,269.79	1.40%	\$ 2,340.15	1.40%
6170	Grocery Cost	\$ 8,455.20	6.20%	\$ 10,051.95	6.20%	\$ 10,363.53	6.20%
6180	NA Beverage	\$ 681.87	0.50%	\$ 810.64	0.50%	\$ 835.77	0.50%
	Total Food Cost	\$ 45,003.51	33.00%	\$ 53,502.30	33.00%	\$ 55,160.72	33.00%
	Beverage Costs						
6210	Liquor Cost	\$ 2,596.37	10.08%	\$ 2,270.80	10.08%	\$ 2,817.99	8.79%
	Wine Cost	\$ 722.98	2.81%	479.86	2.13%	\$ 1,325.75	4.13%
6230	Bottled Beer Cost	\$ 461.09	1.79%	\$ 367.43	1.63%	\$ 718.19	2.24%
6240	Draft Beer Cost	\$ 1,373.24	5.33%	\$ 1,385.47	6.15%	\$ 1,552.11	4.84%
	Total Bev Cost	\$ 5,153.68	20.00%	\$ 4,503.56	20.00%	\$ 6,414.04	20.00%
	Total F&B Costs	\$ 50,157.19	31.63%	\$ 58,005.86	32.20%	\$ 61,574.76	31.68%
	Gross Profit	\$ 108,417.54	68.37%	\$ 122,136.57	67.80%	\$ 132,790.00	68.32%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 7 7/1/2024 7/28/2024		PER	7/29/2024 8/25/2024		PER	8/26/2024 9/29/2024	
	Payroll Costs									
6310	Management Salaries	\$	15,184.62	9.58%		15,184.62	8.43%		18,980.77	9.77%
6311	Direct Labor - FOH	\$	5,550.12	3.50%		3,602.85	2.00%		5,345.03	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%		-	0.00%		-	0.00%
6313	Training Labor	\$	792.87	0.50%		270.21	0.15%		291.55	0.15%
6314	Direct Labor - BOH	\$	29,336.33	18.50%		29,723.50	16.50%	\$	34,013.83	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%		-	0.00%		-	0.00%
	Total Labor	\$	50,863.93	32.08%	\$	48,781.18	27.08%	\$	58,631.18	30.17%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses	\$ \$ \$ \$ \$ \$	6,025.84 - 206.00 - - 618.00 525.30 56.65 309.00 7,740.79	3.80% 0.00% 0.13% 0.00% 0.39% 0.33% 0.04% 0.25% 4.88%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,845.41 - 206.00 - - 618.00 525.30 56.65 309.00 8,560.36	3.80% 0.00% 0.11% 0.00% 0.34% 0.29% 0.03% 0.25% 4.75%	\$ \$ \$ \$ \$ \$ \$ \$ \$	7,385.86 - 206.00 618.00 525.30 - 309.00 9,044.16	3.80% 0.00% 0.11% 0.00% 0.32% 0.27% 0.00% 0.25% 4.65%
	Total Payroll Costs	\$	58,604.72	36.96%	\$	57,341.54	31.83%	\$	67,675.34	34.82%
6500 6710 6740	Controllable Expenses 3rd Party Delivery Expense Operating Lease/Rentals-Kitchen/Bar Security	\$ \$	4,757.24 566.50	3.00% 0.36% 0.00%	\$ \$	5,404.27 566.50	3.00% 0.31% 0.00%	\$ \$	5,733.76 566.50	2.95% 0.29% 0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2025/6 Budget - Smokecraft	PERI	OD 7		PER	IOD 8		PER	IOD 9	
	Start Date: 05/27/2024		7/1/2024			7/29/2024			8/26/2024	
	End Date: 05/25/2025		7/28/2024			8/25/2024			9/29/2024	
	LY Start: 05/29/2023									
	LY End: 05/26/2024									
6790	Other Contracted Services	\$	309.00	0.19%	-	309.00	0.17%	-	309.00	0.16%
7010	Register Over/Short	\$	-	0.00%		-	0.00%		-	0.00%
7010	China/Glassware/Silverware	\$	634.30	0.40%		360.28	0.20%		388.73	0.20%
7040	Cleaning Supplies	\$	317.15	0.20%		360.28	0.20%	\$	583.09	0.30%
7045	Dish Chemicals	\$	475.72	0.30%		540.43	0.30%	\$	485.91	0.25%
7050	Decorations	\$	-	0.00%		-	0.00%	\$	-	0.00%
7060	Linens	\$	1,189.31	0.75%		990.78	0.55%	\$	1,360.55	0.70%
7080	New Menus/Printing	\$	-	0.00%		-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,695.77	1.70%	\$	2,161.71	1.20%	\$	2,721.11	1.40%
7106	Catering Supplies	\$	634.30	0.40%	\$	3,062.42	1.70%	\$	971.82	0.50%
7110	Operating Supplies F&B	\$	2,220.05	1.40%	\$	2,521.99	1.40%	\$	1,943.65	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	13,799.34	8.70%	\$	16,277.68	9.04%	\$	15,064.13	7.75%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,545.00	0.97%		1,545.00	0.86%		1,545.00	0.79%
7195	Accounting Services	\$	2,575.00	1.62%	-	2,575.00	1.43%	\$	2,575.00	1.32%
7220	Bank Charges & Fees	\$	103.00	0.06%		103.00	0.06%	\$	103.00	0.05%
7230	Licenses & Permits	\$	618.00	0.39%		618.00	0.34%	\$	618.00	0.32%
7250	Credit Card Commissions	\$	3,567.93	2.25%		4,053.20	2.25%	\$	4,373.21	2.25%
7256	Employment Ads	\$	92.70	0.06%		92.70	0.05%	\$	92.70	0.05%
7270	Dues & Subscriptions	\$	51.50	0.03%		51.50	0.03%	\$	51.50	0.03%
7285	Key Man/General Liability Insurance	\$	1,313.25	0.83%		1,313.25	0.73%	\$	1,313.25	0.68%
7290	Legal & Professional Services	\$	-	0.00%	-	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	158.57	0.10%	\$	180.14	0.10%	\$	194.36	0.10%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 7 7/1/2024 7/28/2024		PER	7/29/2024 8/25/2024		PER	8/26/2024 9/29/2024	
7350	Telephone/Internet/Cable	\$	669.50	0.42%	\$	669.50	0.37%	æ	669.50	0.34%
7360	Travel	\$	128.75	0.42 %		128.75	0.07%	-	128.75	0.07%
7370	Meals & Entertainment	\$	120.75	0.00%		120.73	0.00%	-	120.73	0.07 %
1310	Total General & Administrative	\$	10,823.21	6.83%		11,330.05	6.29%		11,664.27	6.00%
	Total General & Administrative	Ψ	10,023.21	0.03 /6	Ψ	11,330.03	0.29 /0	Ψ_	11,004.27	0.00 /6
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	515.00	0.32%	\$	515.00	0.29%	\$	515.00	0.26%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	515.00	0.32%	\$	515.00	0.29%	\$	515.00	0.26%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,585.75	1.00%	\$	1,801.42	1.00%	\$	1,943.65	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	3,790.40	2.39%	\$	3,790.40	2.10%	\$	3,790.40	1.95%
7710	MC-HVAC & Refrigeration	\$	2,468.40	1.56%	\$	643.75	0.36%	\$	1,081.50	0.56%
7720	MC-Other Equipment	\$	262.65	0.17%	\$	262.65	0.15%	\$	262.65	0.14%
7750	Pest Control	\$	87.55	0.06%	\$	87.55	0.05%	\$	87.55	0.05%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%		-	0.00%		-	0.00%
	Total Repairs & Maintenance	\$	8,194.74	5.17%	\$	6,585.77	3.66%	\$	7,165.75	3.69%
	Utilities									

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	7/1/2024 7/28/2024		PER	7/29/2024 8/25/2024		PER	8/26/2024 9/29/2024	
7810	Electricity	\$	2,378.62	1.50%	\$	2,161.71	1.20%	\$	2,138.01	1.10%
7820	Natural Gas	\$	951.45	0.60%	\$	1,080.85	0.60%	\$	1,166.19	0.60%
7830	Water & Sewer	\$	475.72	0.30%	\$	540.43	0.30%	\$	680.28	0.35%
7840	Firewood	\$	772.50	0.49%	\$	772.50	0.43%	\$	772.50	0.40%
	Total Utilities	\$	4,578.29	2.89%	\$	4,555.49	2.53%	\$	4,756.98	2.45%
	Total Operating Expenses	\$	37,910.58	23.91%	\$	39,263.99	21.80%	\$	39,166.12	20.15%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%		-	0.00%	-	-	0.00%
5800	Commission Income	\$	-	0.00%		-	0.00%		-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	11,902.24	7.51%	\$	25,531.03	14.17%	\$	25,948.54	13.35%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	11,902.24	7.51%	\$	25,531.03	14.17%	\$	25,948.54	13.35%
	Facility Expenses									
8010	Rents	\$	13,112.56	8.27%	\$	13,112.56	7.28%	\$	13,112.56	6.75%
8015	Common Area Maintenance	\$	2,384.45	1.50%		2,384.45	1.32%		2,384.45	1.23%
8020	Property Insurance	\$	135.96	0.09%		135.96	0.08%		135.96	0.07%
8030	Property Taxes	\$	3,781.60	2.38%	-	3,781.60	2.10%	-	3,781.60	1.95%
	Total Facility Expenses	\$	19,414.57	12.24%		19,414.57	10.78%	\$	19,414.57	9.99%
	Restaurant EBDIT	\$	(7,512.33)	-4.74%	\$	6,116.46	3.40%	\$	6,533.97	3.36%

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7/1/2024	7/29/2024	8/26/2024
7/28/2024	8/25/2024	9/29/2024

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	9/30/2024 10/27/2024		PEI	10/28/2024 11/24/2024		PEI	11/25/2024 12/29/2024	
		2	024 Budget	% of Sales	2	2024 Budget	% of Sales	2	2024 Budget	% of Sales
- 400	Gross Sales	•	100 000 74	0.4.000/	_	100 000 15	05.040/	_	100 100 51	05.440/
5100	Food Sales	\$	130,026.74	84.89%		108,326.45	85.31%		189,488.51	85.11%
5180	NA Beverage	\$	1,696.74	1.11%		875.50	0.69%		1,981.10	0.89%
	Total Food Sales	\$	131,723.48	86.00%	\$	109,201.95	86.00%	\$	191,469.62	86.00%
5210	Liquor Sales	\$	12,577.05	8.21%	Ф	10,961.14	8.63%	Ф	20,582.32	9.24%
5210 5220	Wine Sales	φ \$	2,588.58	1.69%		2,362.23	1.86%		3,228.28	1.45%
5230	Bottled Beer Sales	Ψ \$	1,495.06	0.98%		1,455.83	1.15%		2,346.71	1.45%
5240	Draft Beer Sales	\$	8,611.83	5.62%		6,172.34	4.86%		10,578.14	4.75%
3240	Total Beverage Sales	<u>\$</u>	25,272.53	16.50%		20,951.54	16.50%	\$ \$	36,735.45	16.50%
	Total Bovolago Galoc		20,212.00	10.0070	┷	20,001104	10.0070	┷	00,100.40	10.0070
	Gross F&B Sales	\$	156,996.01	102.50%	\$	130,153.49	102.50%	\$	228,205.07	102.50%
	Deductions									
5110	Goodwill Comps	\$	1,072.17	0.70%	\$	888.85	0.70%	\$	1,558.47	0.70%
5120	Guest Recovery Comps	\$	612.67	0.40%	\$	507.92	0.40%	\$	890.56	0.40%
5131	50% Employee Discounts	\$	612.67	0.40%	\$	507.92	0.40%	\$	890.56	0.40%
5132	Manager Meal Discounts	\$	612.67	0.40%	\$	507.92	0.40%	\$	890.56	0.40%
5150	Discounts Marketing	\$	536.08	0.35%	\$	444.43	0.35%	\$	779.24	0.35%
5250	Goodwill Bar Comps	\$	382.92	0.25%	\$	317.45	0.25%	\$	556.60	0.25%
	Total Deductions	\$	3,829.17	2.50%	\$	3,174.48	2.50%	\$	5,565.98	2.50%
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	9/30/2024 10/27/2024		PER	10/28/2024 11/24/2024		PER	11/25/2024 12/29/2024	
	Total Other Income and Expense	\$		0.00%	\$	-	0.00%	\$		0.00%
	·									
	Net Sales	\$	153,166.84	100.00%	\$	126,979.01	100.00%	\$	222,639.09	100.00%
	Food Costs									
6110	Meat Cost	\$	19,231.63	14.60%	\$	15,943.48	14.60%	\$	27,954.56	14.60%
6120	Poultry Cost	\$	3,424.81	2.60%	\$	2,839.25	2.60%	\$	4,978.21	2.60%
6130	Seafood Cost	\$	658.62	0.50%	\$	546.01	0.50%	\$	957.35	0.50%
6140	Dairy Cost	\$	5,268.94	4.00%	\$	4,368.08	4.00%	\$	7,658.78	4.00%
6150	Produce Cost	\$	4,215.15	3.20%	\$	3,494.46	3.20%	\$	6,127.03	3.20%
6160	Bakery Cost	\$	1,844.13	1.40%	\$	1,528.83	1.40%	\$	2,680.57	1.40%
6170	Grocery Cost	\$	8,166.86	6.20%	\$	6,770.52	6.20%	\$	11,871.12	6.20%
6180	NA Beverage	\$	658.62	0.50%	\$	546.01	0.50%	\$	957.35	0.50%
	Total Food Cost	\$	43,468.75	33.00%	\$	36,036.64	33.00%	\$	63,184.97	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,047.95	12.06%	\$	1,863.92	8.90%	\$	3,078.69	8.38%
6220	Wine Cost	\$	114.14	0.45%		651.93	3.11%		466.03	1.27%
6230	Bottled Beer Cost	\$	246.85	0.98%	\$	429.50	2.05%		931.07	2.53%
6240	Draft Beer Cost	\$	1,645.56	6.51%	\$	1,244.96	5.94%	\$	2,871.31	7.82%
	Total Bev Cost	\$	5,054.51	20.00%	\$	4,190.31	20.00%	\$	7,347.09	20.00%
	Total F&B Costs	\$	48,523.25	31.68%	\$	40,226.95	31.68%	\$	70,532.06	31.68%
	Gross Profit	\$	104,643.58	68.32%	\$	86,752.06	68.32%	\$	152,107.03	68.32%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	9/30/2024 10/27/2024		PER	10/28/2024 11/24/2024		PER	11/25/2024 12/29/2024	
	Payroll Costs									
6310	Management Salaries	\$	15,184.62	9.91%		15,184.62	11.96%		18,980.77	8.53%
6311	Direct Labor - FOH	\$	4,212.09	2.75%		4,444.27	3.50%		5,009.38	2.25%
6312	Overtime Labor - FOH	\$	-	0.00%		-	0.00%		-	0.00%
6313	Training Labor	\$	229.75	0.15%		190.47	0.15%		333.96	0.15%
6314	Direct Labor - BOH	\$	26,804.20	17.50%		23,491.12	18.50%		34,509.06	15.50%
6315	Overtime Labor - BOH	\$	-	0.00%		-	0.00%		-	0.00%
	Total Labor	\$	46,430.65	30.31%	\$	43,310.47	34.11%	\$	58,833.16	26.43%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses Total Payroll Costs	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	5,820.34 - 206.00 618.00 525.30 - 309.00 7,478.64	3.80% 0.00% 0.13% 0.00% 0.40% 0.34% 0.00% 0.25% 4.88%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	4,825.20 - 206.00 618.00 525.30 - 309.00 6,483.50	3.80% 0.00% 0.16% 0.00% 0.49% 0.41% 0.00% 0.25% 5.11%	\$ \$ \$ \$ \$ \$ \$ \$ \$	8,460.29 - 206.00 618.00 525.30 - 309.00 10,118.59	3.80% 0.00% 0.09% 0.00% 0.28% 0.24% 0.00% 0.25% 4.54%
	Total Fayron Costs	Ψ	33,909.29	33.20 /0	Ψ_	49,193.91	39.21/0	Ψ_	00,931.73	30.97 /0
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	4,518.42	2.95%	\$	3,809.37	3.00%	\$	4,452.78	2.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	566.50	0.37%	\$	566.50	0.45%	\$	566.50	0.25%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024	PER	9/30/2024		PER	10D 11 10/28/2024		PER	IOD 12 11/25/2024	
	End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024		10/27/2024			11/24/2024			12/29/2024	
6790	Other Contracted Services	\$	309.00	0.20%	¢	309.00	0.24%	\$	309.00	0.14%
7010	Register Over/Short	\$	309.00	0.20 %		309.00	0.24 %	-	309.00	0.14 %
7010 7010	China/Glassware/Silverware	\$	612.67	0.40%		253.96	0.20%		445.28	0.20%
7040	Cleaning Supplies	\$	306.33	0.20%		253.96	0.20%	\$	445.28	0.20%
7045	Dish Chemicals	\$	382.92	0.25%		380.94	0.30%	\$	667.92	0.30%
7050	Decorations	\$	-	0.00%		-	0.00%	\$	-	0.00%
7060	Linens	\$	1,072.17	0.70%		952.34	0.75%	\$	1,669.79	0.75%
7080	New Menus/Printing	\$, -	0.00%		_	0.00%	\$, -	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%		-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,144.34	1.40%	\$	1,777.71	1.40%	\$	3,562.23	1.60%
7106	Catering Supplies	\$	765.83	0.50%	\$	507.92	0.40%	\$	4,452.78	2.00%
7110	Operating Supplies F&B	\$	1,914.59	1.25%	\$	1,777.71	1.40%	\$	2,782.99	1.25%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	12,592.76	8.22%	\$	10,589.39	8.34%	\$	19,354.54	8.69%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,545.00	1.01%	¢	1,545.00	1.22%	\$	1,545.00	0.69%
7195	Accounting Services	\$	2,575.00	1.68%		2,575.00	2.03%	\$	2,575.00	1.16%
7133 7220	Bank Charges & Fees	\$	103.00	0.07%		103.00	0.08%	\$	103.00	0.05%
7230	Licenses & Permits	\$	618.00	0.40%		618.00	0.49%		618.00	0.28%
7250	Credit Card Commissions	\$	3,446.25	2.25%		2,857.03	2.25%	\$	5,009.38	2.25%
7256	Employment Ads	\$	92.70	0.06%		92.70	0.07%	\$	92.70	0.04%
7270	Dues & Subscriptions	\$	51.50	0.03%		51.50	0.04%	\$	51.50	0.02%
7285	Key Man/General Liability Insurance	\$	1,313.25	0.86%		1,313.25	1.03%	\$	1,313.25	0.59%
7290	Legal & Professional Services	\$	-	0.00%		-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	153.17	0.10%	\$	126.98	0.10%	\$	222.64	0.10%

	2025/6 Budget - Smokecraft	PERI	OD 10		PER	IOD 11		PER	RIOD 12	
	Start Date: 05/27/2024		9/30/2024			10/28/2024			11/25/2024	
	End Date: 05/25/2025		10/27/2024			11/24/2024			12/29/2024	
	LY Start: 05/29/2023									
	LY End: 05/26/2024									
7350	Telephone/Internet/Cable	\$	669.50	0.44%	\$	669.50	0.53%	\$	669.50	0.30%
7360	Travel	\$	128.75	0.08%	\$	128.75	0.10%	\$	128.75	0.06%
7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total General & Administrative		10,696.12	6.98%	\$	10,080.71	7.94%	\$	12,328.72	5.54%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	515.00	0.34%	\$	1,545.00	1.22%	\$	1,545.00	0.69%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	515.00	0.34%	\$	1,545.00	1.22%	\$	1,545.00	0.69%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,531.67	1.00%	\$	1,269.79	1.00%	\$	1,558.47	0.70%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	3,790.40	2.47%	\$	3,790.40	2.99%	\$	3,790.40	1.70%
7710	MC-HVAC & Refrigeration	\$	643.75	0.42%	\$	2,468.40	1.94%	\$	2,317.50	1.04%
7720	MC-Other Equipment	\$	262.65	0.17%	\$	262.65	0.21%	\$	262.65	0.12%
7750	Pest Control	\$	87.55	0.06%	\$	87.55	0.07%	\$	87.55	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	6,316.02	4.12%	\$	7,878.79	6.20%	\$	8,016.57	3.60%
	Utilities									

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	9/30/2024 10/27/2024			10/28/2024 11/24/2024			11/25/2024 12/29/2024	
7810	Electricity	\$	1,991.17	1.30%		2,539.58	2.00%	\$	3,116.95	1.40%
7820	Natural Gas	\$	1,072.17	0.70%	\$	1,142.81	0.90%	\$	1,113.20	0.50%
7830	Water & Sewer	\$	612.67	0.40%	\$	507.92	0.40%	\$	556.60	0.25%
7840	Firewood	\$	772.50	0.50%	\$	772.50	0.61%	\$	772.50	0.35%
	Total Utilities	\$	4,448.50	2.90%	\$	4,962.81	3.91%	\$	5,559.24	2.50%
	Total Operating Expenses	\$	34,568.41	22.57%	\$	35,056.69	27.61%	\$	46,804.08	21.02%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%		-	0.00%		-	0.00%
5800	Commission Income	\$	-	0.00%		-	0.00%		-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	16,165.89	10.55%	\$	1,901.40	1.50%	\$	36,351.20	16.33%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	16,165.89	10.55%	\$	1,901.40	1.50%	\$	36,351.20	16.33%
	Facility Expenses									
8010	Rents	\$	13,112.56	8.56%	\$	13,112.56	10.33%	\$	13,112.56	5.89%
8015	Common Area Maintenance	\$	2,384.45	1.56%		2,384.45	1.88%		2,384.45	1.07%
8020	Property Insurance	\$	135.96	0.09%		135.96	0.11%		135.96	0.06%
8030	Property Taxes	\$	3,781.60	2.47%	-	3,781.60	2.98%	-	3,781.60	1.70%
	Total Facility Expenses	\$	19,414.57	12.68%		19,414.57	15.29%		19,414.57	8.72%
	Restaurant EBDIT	\$	(3,248.69)	-2.12%	\$	(17,513.18)	-13.79%	\$	16,936.63	7.61%

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9/30/2024	10/28/2024	11/25/2024
		11/23/2024
10/27/2024	11/24/2024	12/29/2024
	10/2//2024	10/27/2024

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	IOD 1 12/30/2024 1/26/2025		PEF	1/27/2025 2/23/2025		PEF	2/24/2025 3/30/2025	
	Gross Sales	2	025 Budget	% of Sales	2	2025 Budget	% of Sales	2	2025 Budget	% of Sales
5100	Food Sales	\$	133,801.72	84.74%	\$	134,858.62	84.68%	\$	168,486.96	84.62%
5180	NA Beverage	\$	1,986.62	1.26%		2,101.58	1.32%		2,749.90	1.38%
0100	Total Food Sales	\$	135,788.34	86.00%		136,960.19	86.00%		171,236.86	86.00%
		·	•			,			,	
5210	Liquor Sales	\$	14,042.66	8.89%	\$	14,732.36	9.25%	\$	17,478.83	8.78%
5220	Wine Sales	\$	3,306.47	2.09%	\$	3,274.29	2.06%	\$	3,116.76	1.57%
5230	Bottled Beer Sales	\$	1,560.72	0.99%	\$	1,852.88	1.16%	\$	1,379.19	0.69%
5240	Draft Beer Sales	\$	7,142.56	4.52%	\$	6,417.71	4.03%	\$	10,878.80	5.46%
	Total Beverage Sales	\$	26,052.41	16.50%	\$	26,277.25	16.50%	\$	32,853.58	16.50%
	Gross F&B Sales	\$	161,840.76	102.50%	\$	163,237.44	102.50%	\$	204,090.45	102.50%
		\$	161,840.76	102.50%	\$	163,237.44	102.50%	\$	204,090.45	102.50%
5110	Deductions								·	
5110 5120	Deductions Goodwill Comps	\$	161,840.76 1,105.25 631.57	0.70%	\$	1 ,114.79 637.02	0.70%	\$	204,090.45 1,393.79 796.45	0.70%
5110 5120 5131	Deductions	\$	1,105.25		\$	1,114.79		\$	1,393.79	
5120	Deductions Goodwill Comps Guest Recovery Comps	\$ \$	1,105.25 631.57	0.70% 0.40%	\$ \$	1,114.79 637.02	0.70% 0.40%	\$ \$	1,393.79 796.45	0.70% 0.40%
5120 5131	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$ \$	1,105.25 631.57 631.57	0.70% 0.40% 0.40%	\$ \$ \$	1,114.79 637.02 637.02	0.70% 0.40% 0.40%	\$ \$ \$	1,393.79 796.45 796.45	0.70% 0.40% 0.40%
5120 5131 5132	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	1,105.25 631.57 631.57 631.57	0.70% 0.40% 0.40% 0.40%	\$ \$ \$ \$	1,114.79 637.02 637.02 637.02	0.70% 0.40% 0.40% 0.40%	\$ \$ \$ \$	1,393.79 796.45 796.45 796.45	0.70% 0.40% 0.40% 0.40%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$	1,105.25 631.57 631.57 631.57 552.63	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$ \$	1,114.79 637.02 637.02 637.02 557.40	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$ \$	1,393.79 796.45 796.45 796.45 696.89	0.70% 0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$ \$	1,105.25 631.57 631.57 631.57 552.63 394.73	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$	1,114.79 637.02 637.02 637.02 557.40 398.14	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$	1,393.79 796.45 796.45 796.45 696.89 497.78	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$ \$	1,105.25 631.57 631.57 631.57 552.63 394.73	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$	1,114.79 637.02 637.02 637.02 557.40 398.14	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$	1,393.79 796.45 796.45 796.45 696.89 497.78	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	12/30/2024 1/26/2025		PER	1/27/2025 2/23/2025		PER	2/24/2025 3/30/2025	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales		157,893.42	100.00%	\$	159,256.04	100.00%	\$	199,112.63	100.00%
	Food Costs									
6110	Meat Cost	\$	19,825.10	14.60%	\$	19,996.19	14.60%	\$	25,000.58	14.60%
6120	Poultry Cost	\$	3,530.50	2.60%	\$	3,560.97	2.60%	\$	4,452.16	2.60%
6130	Seafood Cost	\$	678.94	0.50%	\$	684.80	0.50%	\$	856.18	0.50%
6140	Dairy Cost	\$	5,431.53	4.00%	\$	5,478.41	4.00%	\$	6,849.47	4.00%
6150	Produce Cost	\$	4,345.23	3.20%	\$	4,382.73	3.20%	\$	5,479.58	3.20%
6160	Bakery Cost	\$	1,901.04	1.40%	\$	1,917.44	1.40%	\$	2,397.32	1.40%
6170	Grocery Cost	\$	8,418.88	6.20%	\$	8,491.53	6.20%	\$	10,616.69	6.20%
6180	NA Beverage	\$	678.94	0.50%	\$	684.80	0.50%	\$	856.18	0.50%
	Total Food Cost	\$	44,810.15	33.00%	\$	45,196.86	33.00%	\$	56,508.16	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,346.29	12.84%	\$	2,766.05	10.53%	\$	3,806.31	11.59%
6220	Wine Cost	\$	674.99	2.59%		936.44	3.56%		727.45	2.21%
6230	Bottled Beer Cost	\$	124.03	0.48%		391.36	1.49%		279.75	0.85%
6240	Draft Beer Cost	\$	1,065.18	4.09%	\$	1,161.61	4.42%	\$	1,757.20	5.35%
	Total Bev Cost	\$	5,210.48	20.00%	\$	5,255.45	20.00%	\$	6,570.72	20.00%
	Total F&B Costs	\$	50,020.64	31.68%	\$	50,452.31	31.68%	\$	63,078.88	31.68%
	Gross Profit	\$	107,872.79	68.32%	\$	108,803.73	68.32%	\$	136,033.75	68.32%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	12/30/2024 1/26/2025		PER	1/27/2025 2/23/2025		PER	2/24/2025 3/30/2025	
	Payroll Costs									
6310	Management Salaries	\$	15,184.62	9.62%	\$	15,184.62	9.53%	\$	19,346.75	9.72%
6311	Direct Labor - FOH	\$	4,105.23	2.60%	\$	4,379.54	2.75%	\$	5,475.60	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	236.84	0.15%	\$	238.88	0.15%	\$	298.67	0.15%
6314	Direct Labor - BOH	\$	27,631.35	17.50%	\$	27,869.81	17.50%	\$	34,844.71	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	47,158.03	29.87%	\$	47,672.85	29.93%	\$	59,965.73	30.12%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses Total Payroll Costs	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	5,999.95 - 206.00 618.00 525.30 - 309.00 7,658.25	3.80% 0.00% 0.13% 0.00% 0.39% 0.33% 0.00% 4.85% 34.72%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,051.73 - 206.00 - - 618.00 525.30 - 309.00 7,710.03	3.80% 0.00% 0.13% 0.00% 0.39% 0.33% 0.00% 0.25% 4.84%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	7,566.28 - 206.00 618.00 525.30 - 309.00 9,224.58	3.80% 0.00% 0.10% 0.00% 0.31% 0.26% 0.00% 4.63% 34.75%
		<u>*</u>	0 1,0 10120	<u> </u>	Ť			Ť		0 111 0 70
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	4,736.80	3.00%	\$	4,777.68	3.00%	\$	5,973.38	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	566.50	0.36%	\$	566.50	0.36%	\$	566.50	0.28%
6740	Security	\$	618.00	0.39%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2025/6 Budget - Smokecraft	PER	IOD 1		PER	IOD 2		PER	RIOD 3	
	Start Date: 05/27/2024		12/30/2024			1/27/2025			2/24/2025	
	End Date: 05/25/2025		1/26/2025			2/23/2025			3/30/2025	
	LY Start: 05/29/2023									
	LY End: 05/26/2024									
6790	Other Contracted Services	\$	309.00	0.20%	-	309.00	0.19%		309.00	0.16%
7010	Register Over/Short	\$	-	0.00%		-	0.00%		-	0.00%
7010	China/Glassware/Silverware	\$	315.79	0.20%		637.02	0.40%		796.45	0.40%
7040	Cleaning Supplies	\$	315.79	0.20%		318.51	0.20%	\$	398.23	0.20%
7045	Dish Chemicals	\$	473.68	0.30%		477.77	0.30%	\$	597.34	0.30%
7050	Decorations	\$	-	0.00%		-	0.00%	\$	-	0.00%
7060	Linens	\$	1,184.20	0.75%		1,194.42	0.75%	\$	1,493.34	0.75%
7080	New Menus/Printing	\$	-	0.00%		-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,210.51	1.40%	\$	2,707.35	1.70%	\$	3,384.91	1.70%
7106	Catering Supplies	\$	631.57	0.40%	\$	637.02	0.40%	\$	796.45	0.40%
7110	Operating Supplies F&B	\$	1,736.83	1.10%	\$	1,592.56	1.00%	\$	2,588.46	1.30%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	13,098.67	8.30%	\$	13,217.84	8.30%	\$	16,904.07	8.49%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,545.00	0.98%		1,545.00	0.97%	\$	1,545.00	0.78%
7195	Accounting Services	\$	2,575.00	1.63%	-	2,575.00	1.62%	\$	2,575.00	1.29%
7220	Bank Charges & Fees	\$	103.00	0.07%		15.45	0.01%	\$	15.45	0.01%
7230	Licenses & Permits	\$	618.00	0.39%		618.00	0.39%	\$	618.00	0.31%
7250	Credit Card Commissions	\$	3,552.60	2.25%		3,583.26	2.25%	\$	4,480.03	2.25%
7256	Employment Ads	\$	92.70	0.06%		92.70	0.06%	\$	92.70	0.05%
7270	Dues & Subscriptions	\$	51.50	0.03%		51.50	0.03%	\$	51.50	0.03%
7285	Key Man/General Liability Insurance	\$	1,313.25	0.83%		1,313.25	0.82%	\$	1,313.25	0.66%
7290	Legal & Professional Services	\$	-	0.00%	-	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	157.89	0.10%	\$	159.26	0.10%	\$	199.11	0.10%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023	PERI	OD 1 12/30/2024 1/26/2025		PER	1/27/2025 2/23/2025		PER	2/24/2025 3/30/2025	
7350	LY End: 05/26/2024 Telephone/Internet/Cable	\$	669.50	0.42%		669.50	0.42%		669.50	0.34%
7360 7370	Travel Meals & Entertainment	\$	128.75	0.08%		128.75	0.08%		128.75	0.06%
7370		\$ \$	40.007.00	0.00%		40.754.67	0.00%		- 44 000 20	0.00%
	Total General & Administrative	<u> </u>	10,807.20	6.84%	>	10,751.67	6.75%	>	11,688.30	5.87%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	515.00	0.33%	\$	515.00	0.32%	\$	515.00	0.26%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	515.00	0.33%	\$	515.00	0.32%	\$	515.00	0.26%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,578.93	1.00%		1,592.56	1.00%		1,991.13	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%		-	0.00%		-	0.00%
7630	R&M - Plumbing	\$	-	0.00%		-	0.00%		-	0.00%
7640	R&M - Electric	\$	-	0.00%		-	0.00%		-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	3,790.40	2.40%	\$	3,790.40	2.38%	\$	3,790.40	1.90%
7710	MC-HVAC & Refrigeration	\$	643.75	0.41%	\$	643.75	0.40%	\$	2,906.15	1.46%
7720	MC-Other Equipment	\$	262.65	0.17%	\$	262.65	0.16%	\$	262.65	0.13%
7750	Pest Control	\$	87.55	0.06%		87.55	0.05%		87.55	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	<u>-</u>	0.00%
	Total Repairs & Maintenance	\$	6,363.28	4.03%	\$	6,376.91	4.00%	\$	9,037.87	4.54%
	Utilities									

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 1 12/30/2024 1/26/2025		PER	1/27/2025 2/23/2025		PER	2/24/2025 3/30/2025	
7810	Electricity	\$	3,552.60	2.25%	\$	3,185.12	2.00%	\$	2,986.69	1.50%
7820	Natural Gas	\$	1,105.25	0.70%	\$	1,114.79	0.70%	\$	1,194.68	0.60%
7830	Water & Sewer	\$	473.68	0.30%	\$	637.02	0.40%	\$	597.34	0.30%
7840	Firewood	\$	772.50	0.49%	\$	772.50	0.49%	\$	772.50	0.39%
	Total Utilities	\$	5,904.04	3.74%	\$	5,709.44	3.59%	\$	5,551.20	2.79%
	Total Operating Expenses	\$	36,688.18	23.24%	\$	36,570.86	22.96%	\$	43,696.44	21.95%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%		-	0.00%		-	0.00%
5800	Commission Income	\$	-	0.00%		-	0.00%		-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	16,368.32	10.37%	\$	16,849.99	10.58%	\$	23,147.00	11.63%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	16,368.32	10.37%	\$	16,849.99	10.58%	\$	23,147.00	11.63%
	Facility Expenses									
8010	Rents	\$	13,112.56	8.30%	\$	13,112.56	8.23%	\$	13,112.56	6.59%
8015	Common Area Maintenance	\$	2,384.45	1.51%		2,384.45	1.50%		2,384.45	1.20%
8020	Property Insurance	\$	135.96	0.09%		135.96	0.09%		135.96	0.07%
8030	Property Taxes	\$	3,781.60	2.40%	\$	3,781.60	2.37%	\$	3,781.60	1.90%
	Total Facility Expenses	\$	19,414.57	12.30%	\$	19,414.57	12.19%	\$	19,414.57	9.75%
	Restaurant EBDIT	\$	(3,046.25)	-1.93%	\$	(2,564.58)	-1.61%	\$	3,732.43	1.87%

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12/30/2024 1/26/2025	1/27/2025 2/23/2025	2/24/2025 3/30/2025
1/26/2025	2/23/2025	3/30/2025

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	3/31/2025 4/27/2025		PER	4/28/2025 5/25/2025		PER	5/26/2025 6/29/2025	
	Gross Sales	2	025 Budget	% of Sales	2	025 Budget	% of Sales	2	025 Budget	% of Sales
5100	Food Sales	\$	137,723.62	84.46%	\$	159,961.61	84.78%	\$	189,870.93	84.37%
5180	NA Beverage	\$	2,514.09	1.54%		2,303.26	1.22%		3,667.74	1.63%
0100	Total Food Sales	\$	140,237.72	86.00%		162,264.87	86.00%		193,538.67	86.00%
		•	, -			, , ,		ľ	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
5210	Liquor Sales	\$	14,466.19	8.87%	\$	17,011.18	9.02%	\$	18,815.69	8.36%
5220	Wine Sales	\$	2,516.08	1.54%	\$	3,713.76	1.97%	\$	3,878.78	1.72%
5230	Bottled Beer Sales	\$	1,090.52	0.67%	\$	868.80	0.46%	\$	1,249.10	0.56%
5240	Draft Beer Sales	\$	8,833.29	5.42%	\$	9,538.48	5.06%	\$	13,188.85	5.86%
	Total Beverage Sales	\$	26,906.07	16.50%	\$	31,132.21	16.50%	\$	37,132.42	16.50%
	One - 50 B Oale -	<u> </u>	167,143.79	102.50%	\$	193,397.09	102.50%	\$	230,671.09	102.50%
	Gross F&B Sales	Ψ		10210070	Ť			_		
		Ψ	•	102.0070	<u> </u>					
5110	Deductions					1.320.76	0.70%	\$	1.575.31	0.70%
5110 5120		\$ \$	1,141.47 652.27	0.70% 0.40%	\$	1,320.76 754.72	0.70% 0.40%		1,575.31 900.18	0.70% 0.40%
	Deductions Goodwill Comps	\$	1,141.47	0.70%	\$	· ·		\$	•	
5120	Deductions Goodwill Comps Guest Recovery Comps	\$ \$	1,141.47 652.27	0.70% 0.40%	\$ \$	754.72	0.40%	\$	900.18	0.40%
5120 5131	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$ \$	1,141.47 652.27 652.27	0.70% 0.40% 0.40%	\$ \$ \$	754.72 754.72	0.40% 0.40%	\$ \$ \$	900.18 900.18	0.40% 0.40%
5120 5131 5132	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	1,141.47 652.27 652.27 652.27	0.70% 0.40% 0.40% 0.40%	\$ \$ \$ \$	754.72 754.72 754.72	0.40% 0.40% 0.40%	\$ \$ \$ \$ \$	900.18 900.18 900.18	0.40% 0.40% 0.40%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$	1,141.47 652.27 652.27 652.27 570.73	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$ \$	754.72 754.72 754.72 660.38	0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$	900.18 900.18 900.18 787.66	0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$ \$	1,141.47 652.27 652.27 652.27 570.73 407.67	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$	754.72 754.72 754.72 660.38 471.70	0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$	900.18 900.18 900.18 787.66 562.61	0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$ \$	1,141.47 652.27 652.27 652.27 570.73 407.67	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$	754.72 754.72 754.72 660.38 471.70	0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$	900.18 900.18 900.18 787.66 562.61	0.40% 0.40% 0.40% 0.35% 0.25%

				PERIOD 5 4/28/2025 5/25/2025				5/26/2025 6/29/2025	
Total Other Income and Expense	\$		0.00%	\$	-	0.00%	\$	_	0.00%
·									
Net Sales	\$	163,067.11	100.00%	\$	188,680.08	100.00%	\$	225,044.96	100.00%
Food Costs									
Meat Cost	\$	20,474.71	14.60%	\$	23,690.67	14.60%	\$	28,256.65	14.60%
Poultry Cost	\$	3,646.18	2.60%	\$	4,218.89	2.60%	\$	5,032.01	2.60%
Seafood Cost	\$	701.19	0.50%	\$	811.32	0.50%	\$	967.69	0.50%
Dairy Cost	\$	5,609.51	4.00%	\$	6,490.59	4.00%	\$	7,741.55	4.00%
Produce Cost	\$	4,487.61	3.20%	\$	5,192.48	3.20%	\$	6,193.24	3.20%
Bakery Cost	\$	1,963.33	1.40%	\$	2,271.71	1.40%	\$	2,709.54	1.40%
Grocery Cost	\$	8,694.74	6.20%	\$	10,060.42	6.20%	\$	11,999.40	6.20%
NA Beverage	\$	701.19	0.50%	\$	811.32	0.50%	\$	967.69	0.50%
Total Food Cost	_\$_	46,278.45	33.00%	\$	53,547.41	33.00%	\$	63,867.76	33.00%
Beverage Costs									
Liquor Cost	\$	2,816.31	10.47%	\$	3,299.48	10.60%	\$	3,706.71	9.98%
Wine Cost	\$	504.59	1.88%	\$	793.82	2.55%	\$	757.69	2.04%
Bottled Beer Cost	\$	270.43	1.01%	\$	279.11	0.90%	\$	47.17	0.13%
Draft Beer Cost	\$	1,789.88	6.65%	\$	1,913.21	6.15%	\$	2,974.04	8.01%
Total Bev Cost	\$	5,381.21	20.00%	\$	6,285.62	20.00%	\$	7,485.61	20.00%
Total F&B Costs	\$	51,659.66	31.68%	\$	59,833.03	31.71%	\$	71,353.37	31.71%
Gross Profit	\$	111,407.45	68.32%	\$	128,847.05	68.29%	\$	153,691.59	68.29%
	Food Costs Meat Cost Poultry Cost Seafood Cost Dairy Cost Produce Cost Bakery Cost Grocery Cost NA Beverage Total Food Cost Beverage Costs Liquor Cost Wine Cost Bottled Beer Cost Draft Beer Cost Total F&B Costs	Food Costs Meat Cost Poultry Cost Seafood Cost Dairy Cost Produce Cost Bakery Cost Grocery Cost NA Beverage Total Food Cost Seafood Cost Stakery C	Food Costs Meat Cost Poultry Cost Seafood Cost Signature Cost Seafood Cost Specific C	Food Costs Meat Cost Poultry Cost Seafood Cost Dairy Cost Produce Cost Produce Cost Bakery Cost Sakery Cost Saker	Food Costs Meat Cost Poultry Cost Seafood Cost Signature Cost Produce Cost Produce Cost Bakery Cost Sakery Cost Signature Cos	Food Costs Meat Cost Poultry Cost Seafood Cost Seafood Cost Dairy Cost Produce Cost Bakery Cost Sakery Cost Saker	Net Sales \$ 163,067.11 100.00% \$ 188,680.08 100.00%	Net Sales \$ 163,067.11 100.00% \$ 188,680.08 100.00% \$	Net Sales

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 4 3/31/2025 4/27/2025		PER	4/28/2025 5/25/2025		PER	5/26/2025 6/29/2025	
	Payroll Costs									
6310	Management Salaries	\$	15,477.40	9.49%		15,477.40	8.20%		19,346.75	8.60%
6311	Direct Labor - FOH	\$	4,076.68	2.50%		5,188.70	2.75%		6,188.74	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%		-	0.00%		-	0.00%
6313	Training Labor	\$	244.60	0.15%		283.02	0.15%		337.57	0.15%
6314	Direct Labor - BOH	\$	27,721.41	17.00%		31,132.21	16.50%	\$	35,444.58	15.75%
6315	Overtime Labor - BOH	\$	-	0.00%		-	0.00%		-	0.00%
	Total Labor	\$	47,520.09	29.14%	\$	52,081.34	27.60%	\$	61,317.64	27.25%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses Total Payroll Costs	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,196.55 - 206.00 618.00 525.30 - 309.00 7,854.85	3.80% 0.00% 0.13% 0.00% 0.38% 0.32% 0.00% 0.25% 4.82%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	7,169.84 - 206.00 618.00 525.30 - 309.00 8,828.14	3.80% 0.00% 0.11% 0.00% 0.33% 0.28% 0.00% 4.68%	\$ \$ \$ \$ \$ \$ \$	8,551.71 - 206.00 - - 618.00 525.30 - 309.00 10,210.01	3.80% 0.00% 0.09% 0.00% 0.27% 0.23% 0.00% 0.25% 4.54%
	Total Fayron 505t5	Ψ	00,014.04	00.0070	╫	00,000.40	02.2070	<u> </u>	11,021.00	01.7070
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	4,892.01	3.00%	\$	5,660.40	3.00%	\$	6,751.35	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	566.50	0.35%	\$	566.50	0.30%	\$	566.50	0.25%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	=	0.00%	\$	-	0.00%

	2025/6 Budget - Smokecraft	PER	IOD 4		PER	IOD 5		PER	RIOD 6	
	Start Date: 05/27/2024		3/31/2025			4/28/2025			5/26/2025	
	End Date: 05/25/2025		4/27/2025			5/25/2025			6/29/2025	
	LY Start: 05/29/2023									
	LY End: 05/26/2024									
6790	Other Contracted Services	\$	309.00	0.19%	\$	309.00	0.16%	\$	309.00	0.14%
7010	Register Over/Short	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	652.27	0.40%	\$	188.68	0.10%	\$	450.09	0.20%
7040	Cleaning Supplies	\$	326.13	0.20%	\$	377.36	0.20%	\$	450.09	0.20%
7045	Dish Chemicals	\$	489.20	0.30%	\$	566.04	0.30%	\$	675.13	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,223.00	0.75%	\$	1,415.10	0.75%	\$	1,687.84	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,772.14	1.70%	\$	3,207.56	1.70%	\$	3,150.63	1.40%
7106	Catering Supplies	\$	652.27	0.40%	\$	754.72	0.40%	\$	900.18	0.40%
7110	Operating Supplies F&B	\$	1,630.67	1.00%	\$	1,886.80	1.00%	\$	2,250.45	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	13,513.20	8.29%	\$	14,932.17	7.91%	\$	17,191.26	7.64%
	Our and O Administrative									
7400	General & Administrative	Φ	4 5 4 5 00	0.050/	Φ.	4.545.00	0.000/	Φ	4.545.00	0.000/
7190	Other Contracted Services-Admin	\$	1,545.00	0.95%		1,545.00	0.82%	\$	1,545.00	0.69%
7195	Accounting Services	\$	8,240.00 15.45	5.05% 0.01%	-	2,575.00	1.36% 0.01%	\$ \$	2,575.00	1.14%
7220 7230	Bank Charges & Fees Licenses & Permits	\$	618.00	0.01%		15.45 618.00	0.01%	\$	15.45 618.00	0.01% 0.27%
7250 7250	Credit Card Commissions	\$ \$	3,669.01			4,245.30		\$	5,063.51	
7250 7256		-	92.70	2.25% 0.06%		92.70	2.25% 0.05%	\$	92.70	2.25% 0.04%
7256 7270	Employment Ads Dues & Subscriptions	\$	51.50	0.08%		51.50	0.03%	\$	51.50	0.04%
	·			0.03%			0.03%	\$		
7285 7290	Key Man/General Liability Insurance Legal & Professional Services	\$	1,313.25	0.81%		1,313.25	0.70%		1,313.25	0.58% 0.00%
	•	\$	162.07		-	100 60		\$	225.04	
7320	Office Supplies & Postage	\$	163.07	0.10%	Ф	188.68	0.10%	Ф	225.04	0.10%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025	PERI	OD 4 3/31/2025 4/27/2025		PER	4/28/2025 5/25/2025		PER	5/26/2025 6/29/2025	
	LY Start: 05/29/2023 LY End: 05/26/2024		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			5, 23, 2325			3, 23, 232	
7350	Telephone/Internet/Cable	\$	669.50	0.41%	\$	669.50	0.35%	\$	669.50	0.30%
7360	Travel	\$	128.75	0.08%	\$	128.75	0.07%	\$	128.75	0.06%
7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total General & Administrative	\$	16,506.23	10.12%	\$	11,443.13	6.06%	\$	12,297.71	5.46%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	515.00	0.32%	\$	515.00	0.27%	\$	515.00	0.23%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	515.00	0.32%	\$	515.00	0.27%	\$	515.00	0.23%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,630.67	1.00%	\$	1,886.80	1.00%	\$	2,250.45	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	· -	0.00%	\$	· -	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	3,790.40	2.32%	\$	3,790.40	2.01%	\$	3,790.40	1.68%
7710	MC-HVAC & Refrigeration	\$	643.75	0.39%	\$	643.75	0.34%	\$	643.75	0.29%
7720	MC-Other Equipment	\$	262.65	0.16%	\$	262.65	0.14%	\$	262.65	0.12%
7750	Pest Control	\$	87.55	0.05%	\$	87.55	0.05%	\$	87.55	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	6,415.02	3.93%	\$	6,671.15	3.54%	\$	6,992.04	3.11%
	Utilities									

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 4 3/31/2025 4/27/2025		PER	4/28/2025 5/25/2025		PER	5/26/2025 6/29/2025	
7810	Electricity	\$	2,446.01	1.50%	\$	2,452.84	1.30%	\$	2,250.45	1.00%
7820	Natural Gas	\$	978.40	0.60%	\$	1,132.08	0.60%	\$	1,125.22	0.50%
7830	Water & Sewer	\$	489.20	0.30%	\$	566.04	0.30%	\$	675.13	0.30%
7840	Firewood	\$	772.50	0.47%	\$	772.50	0.41%	\$	772.50	0.34%
	Total Utilities	\$	4,686.11	2.87%	\$	4,923.46	2.61%	\$	4,823.31	2.14%
	Total Operating Expenses	\$	41,635.56	25.53%	\$	38,484.91	20.40%	\$	41,819.32	18.58%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%		-	0.00%	-	-	0.00%
5800	Commission Income	\$	-	0.00%		-	0.00%		-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	14,396.95	8.83%	\$	29,452.66	15.61%	\$	40,344.62	17.93%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	14,396.95	8.83%	\$	29,452.66	15.61%	\$	40,344.62	17.93%
	Facility Expenses									
8010	Rents	\$	13,112.56	8.04%	\$	13,112.56	6.95%	\$	13,112.56	5.83%
8015	Common Area Maintenance	\$	2,384.45	1.46%		2,384.45	1.26%		2,384.45	1.06%
8020	Property Insurance	\$	135.96	0.08%		135.96	0.07%		135.96	0.06%
8030	Property Taxes	\$	3,781.60	2.32%	-	3,781.60	2.00%	-	3,781.60	1.68%
	Total Facility Expenses	\$	19,414.57	11.91%		19,414.57	10.29%	\$	19,414.57	8.63%
	Restaurant EBDIT	\$	(5,017.62)	-3.08%	\$	10,038.09	5.32%	\$	20,930.05	9.30%

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PERIOD 4	PERIOD 5	PERIOD 6
3/31/2025	4/28/2025	5/26/2025
4/27/2025	5/25/2025	6/29/2025
	3/31/2025	3/31/2025 4/28/2025

Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024

		TOTAL	
		2026 Budget	% of Sales
	Gross Sales		
5100	Food Sales	\$ 1,811,673.91	85.09%
5180	NA Beverage	\$ 26,403.94	1.24%
	Total Food Sales	\$ 1,838,077.85	86.33%
5210	Liquor Sales	\$ 180,561.78	8.48%
5220	Wine Sales	\$ 36,886.41	1.73%
5230	Bottled Beer Sales	\$ 19,457.92	0.91%
5240	Draft Beer Sales	\$ 106,763.73	5.01%
	Total Beverage Sales	\$ 343,669.85	16.14%
	Gross F&B Sales	\$ 2,181,747.70	102.47%
	Deductions		
5110	Goodwill Comps	\$ 14,394.37	0.68%
5120	Guest Recovery Comps	\$ 8,176.97	0.38%
5131	50% Employee Discounts	\$ 8,685.04	0.41%
5132	Manager Meal Discounts	\$ 8,346.33	0.39%
5150	Discounts Marketing	\$ 7,451.22	0.35%
5250	Goodwill Bar Comps	\$ 5,322.30	0.25%
	Total Deductions	\$ 51,206.28	2.41%
	Other Income and Expense		
5300	Sundry Sales	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%

Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024

TOTAL

	Total Other Income and Expense	_\$_	-	0.00%
	Net Sales	\$	2,129,091.43	100.00%
	Food Costs			
110	Meat Cost	\$	268,359.37	14.60%
120	Poultry Cost	\$	47,790.02	2.60%
130	Seafood Cost	\$	9,190.39	0.50%
140	Dairy Cost	\$	73,523.11	4.00%
150	Produce Cost	\$	58,818.49	3.20%
160	Bakery Cost	\$	25,733.09	1.40%
170	Grocery Cost	\$	113,960.83	6.20%
180	NA Beverage	\$	9,190.39	0.50%
	Total Food Cost	\$	606,565.69	33.00%
	Beverage Costs			
210	Liquor Cost	\$	35,416.87	1.66%
220	Wine Cost	\$	8,155.66	0.38%
230	Bottled Beer Cost	\$	4,545.98	0.21%
240	Draft Beer Cost	\$	20,733.77	0.97%
	Total Bev Cost	\$	68,852.28	20.03%
	T / 1505 0 /	_		04 700/
	Total F&B Costs		675,417.97	31.72%
	Gross Profit	\$	1,453,503.14	68.27%
	Gross Profit	\$	1,453,503.14	

Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024

			TOTAL	
	Payroll Costs			
6310	Management Salaries	\$	198,717.54	9.33%
6311	Direct Labor - FOH	\$	57,578.21	2.70%
6312	Overtime Labor - FOH	\$	-	0.00%
6313	Training Labor	\$	3,748.39	0.18%
6314	Direct Labor - BOH	\$	362,522.10	17.03%
6315	Overtime Labor - BOH	\$	-	0.00%
	Total Labor	\$	622,566.25	29.24%
0540	Decimal Taxor	ф	00 000 00	2.000/
6510	Payroll Taxes	\$	80,899.00	3.80%
6530	Vacation Pay	\$	- 0.470.00	0.00%
6540	Parking	\$	2,472.00	0.12%
6550	Uniform Allowance	\$	-	0.00%
6560	Continuing Education	\$	-	0.00%
6570	Group Insurance	\$	7,416.00	0.35%
6580	Workers Compensation	\$	6,303.60	0.30%
6610	Other Benefits	\$	113.30	0.01%
6615	Payroll Processing Fees	\$	3,708.00	0.17%
	Total Payroll Expenses	_\$_	100,911.90	4.74%
	Total Payroll Costs		723,478.15	33.98%
	Total Layron Costs	Ψ_	720,470.10	00.00 /0
	Controllable Expenses			
6500	3rd Party Delivery Expense	\$	61,467.48	2.89%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	6,798.00	0.32%
6740	Security	\$	618.00	0.03%
6750	Trash Removal	\$	-	0.00%

Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024

			TOTAL	
6790	Other Contracted Services		\$ 3,708.00	0.17%
7010	Register Over/Short		\$ -	0.00%
7010	China/Glassware/Silverware		\$ 5,735.52	0.27%
7040	Cleaning Supplies		\$ 4,452.21	0.21%
7045	Dish Chemicals		\$ 6,213.00	0.29%
7050	Decorations		\$ -	0.00%
7060	Linens		\$ 15,432.86	0.72%
7080	New Menus/Printing		\$ -	0.00%
7090	Menu/Guest Check/POS Supplies		\$ -	0.00%
7105	To Go Supplies		\$ 32,495.96	1.53%
7106	Catering Supplies		\$ 14,767.29	0.69%
7110	Operating Supplies F&B		\$ 24,846.74	1.17%
7120	Uniforms		\$ -	0.00%
7470	Live Entertainment	_	\$ -	0.00%
	Total Controllable Expenses	_	\$ 176,535.05	8.29%
	General & Administrative			
7190	Other Contracted Services-Admin		\$ 18,540.00	0.87%
7195	Accounting Services		\$ 36,565.00	1.72%
7220	Bank Charges & Fees		\$ 798.25	0.04%
7230	Licenses & Permits		\$ 7,416.00	0.35%
7250	Credit Card Commissions		\$ 47,900.72	2.25%
7256	Employment Ads		\$ 1,112.40	0.05%
7270	Dues & Subscriptions		\$ 618.00	0.03%
7285	Key Man/General Liability Insurance		\$ 15,759.00	0.74%
7290	Legal & Professional Services		\$ -	0.00%
7320	Office Supplies & Postage		\$ 2,128.92	0.10%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024		TOTAL	
7050	T	Φ.	TOTAL	0.000/
7350	Telephone/Internet/Cable	\$	8,034.00	0.38%
7360	Travel	\$	1,545.00	0.07%
7370	Meals & Entertainment	<u>\$</u> \$	- 440 447 20	0.00%
	Total General & Administrative	<u> </u>	140,417.30	6.60%
	Advertising & Promotion			
7400	Local Charitable Donations	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%
7435	Advertising & Marketing	\$	8,240.00	0.39%
7460	Special Promotions	\$	-	0.00%
	Total Advertising & Promotion	\$	8,240.00	0.39%
	Repairs & Maintenance	•	00 004 00	0.070/
7500	Repairs & Maintenance	\$	20,621.29	0.97%
7620	R&M HVAC & Refrigeration	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%
7695	Cleaning Service	\$	45,484.80	2.14%
7710	MC-HVAC & Refrigeration	\$	15,748.19	0.74%
7720	MC-Other Equipment	\$	3,151.80	0.15%
7750	Pest Control	\$	1,050.60	0.05%
7785	Carpet/Rug/Floor Cleaning	\$		0.00%
	Total Repairs & Maintenance		86,013.92	4.04%
	Utilities			

	2025/C Developed Considerately			
	2025/6 Budget - Smokecraft			
	Start Date: 05/27/2024			
	End Date: 05/25/2025			
	LY Start: 05/29/2023			
	LY End: 05/26/2024			
			TOTAL	
7810	Electricity	\$	31,199.75	1.47%
7820	Natural Gas	\$	13,177.10	0.62%
7830	Water & Sewer	\$	6,812.03	0.32%
7840	Firewood	\$	9,270.00	0.44%
	Total Utilities	\$	60,458.87	2.84%
	Total Operating Expenses	\$	471,665.14	22.15%
	5 pr		,	
	Other Income (Expenses)			
5500	Door Revenue	\$	-	0.00%
5800	Commission Income	_\$_	-	0.00%
	Total Other Income	\$	-	0.00%
	Operating Income Before Bonus	\$	258,359.85	12.13%
6455	Management Repuese	\$		0.00%
0455	Management Bonuses	Ф	-	0.00%
	Restaurant Operating Income	\$	258,359.85	12.13%
	Facility Expenses			
8010	Rents	\$	157,350.71	7.39%
8015	Common Area Maintenance	\$	28,613.40	1.34%
8020	Property Insurance	\$	1,631.52	0.08%
8030	Property Taxes	\$	45,379.25	2.13%
	Total Facility Expenses	\$	232,974.88	10.94%
	Restaurant EBDIT	\$	25,384.97	1.19%
		<u> </u>	20,00	

Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024

TOTAL

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERIOD 7 7/1/2024 7/28/2024		ERIOD 8 7/29/2024 8/25/2024 2024 Budget	% of Sales	PERIOD 9 8/26/2024 9/29/2024 2024 Budget	% of Sales	PERIOD 10 9/30/2024 10/27/2024	% of Sales	PERIOD 11 10/28/2024 11/24/2024	% of Sales	PERIOD 12 11/25/2024 12/29/2024	% of Sales	PERIOD 1 12/30/2024 1/26/2025	% of Sales	PERIOD 2 1/27/2025 2/23/2025	% of Sales	2/24/2025 3/30/2025 2025 Budget	% of Sales	PERIOD 4 3/31/2025 4/27/2025	% of Sales	PERIOD 5 4/28/2025 5/25/2025	% of Sales	PERIOD 6 5/26/2025 6/29/2025	% of Sales	TOTAL 2026 Budget	
5100 5180	Gross Sales Food Sales NA Beverage Total Food Sales	\$ 141,502.44 \$ 1,690.54 \$ 143,192.98	84.98% \$ 1.02% \$ 86.00% \$	2024 Budget 5 168,130.94 5 2,103.65 6 170,234.59	88.89% 1.11% 90.00%	\$ 172,451.79 \$ 3,059.58 \$ 175,511.38	% of Sales 84.50% 1.50% 86.00%	\$ 136,528.08 _ \$ 1,781.57 \$ 138,309.65	% of Sales 84.89% 1.11% 86.00%	\$ 113,742.78 \$ 919.27 \$ 114,662.05	% of Sales 85.31% 0.69% 86.00%	\$ 198,962.94 \$ 2,080.16 \$ 201,043.10	% of Sales 85.11% 0.89% 86.00%	\$ 140,491.80 _ \$ 2,085.96 \$ 142,577.76	% of Sales 84.74% 1.26% 86.00%	\$ 141,601.55 \$ 2,206.66 \$ 143,808.20	% of Sales 84.68% 1.32% 86.00%	\$ 176,911.31 \$ 2,887.40 \$ 179,798.71	% of Sales 84.62% 1.38% 86.00%	\$ 144,609.80 \$ 2,639.80 \$ 147,249.60	% of Sales 84.46% 1.54% 86.00%	\$ 167,959.69 \$ 2,418.43 \$ 170,378.11	% of Sales 84.78% 1.22% 86.00%	\$ 199,364.48 \$ 3,851.13 \$ 203,215.60	% of Sales 84.37% 1.63% 86.00%	\$ 1,902,257.60 \$ 27,724.14 \$ 1,929,981.74	% of Sales 85.09% 1.24% 86.33%
5210 5220 5230 5240	Liquor Sales Wine Sales Bottled Beer Sales Draft Beer Sales Total Beverage Sales	\$ 13,536.50 \$ 3,053.13 \$ 1,776.30 \$ 8,690.88 \$ 27,056.81	8.13% \$ 1.83% \$ 1.07% \$ 5.22% \$	12,474.18 2,481.08 1,763.99 6,924.45 23,643.69	6.59% 1.31% 0.93% 3.66% 12.50%	\$ 15,878.41 \$ 3,812.03 \$ 2,926.76 \$ 11,056.49 \$ 33,673.69	7.78% 1.87% 1.43% 5.42% 16.50%	\$ 13,205.90 \$ 2,718.01 \$ 1,569.82 \$ 9,042.43 \$ 26,536.15	8.21% 1.69% 0.98% 5.62% 16.50%	\$ 11,509.20 \$ 2,480.35 \$ 1,528.62 \$ 6,480.95 \$ 21,999.11	8.63% 1.86% 1.15% 4.86% 16.50%	\$ 21,611.43 \$ 3,389.70 \$ 2,464.04 \$ 11,107.05 \$ 38,572.22	9.24% 1.45% 1.05% 4.75% 16.50%	\$ 14,744.79 \$ 3,471.79 \$ 1,638.76 \$ 7,499.69 \$ 27,355.04	8.89% 2.09% 0.99% 4.52% 16.50%	\$ 15,468.98 \$ 3,438.00 \$ 1,945.53 \$ 6,738.60 \$ 27,591.11	9.25% 2.06% 1.16% 4.03% 16.50%	\$ 18,352.78 \$ 3,272.60 \$ 1,448.15 \$ 11,422.74 \$ 34,496.26	8.78% 1.57% 0.69% 5.46% 16.50%	\$ 15,189.50 \$ 2,641.88 \$ 1,145.05 \$ 9,274.95 \$ 28,251.38	8.87% 1.54% 0.67% 5.42% 16.50%	\$ 17,861.73 \$ 3,899.44 \$ 912.24 \$ 10,015.41 \$ 32,688.82	9.02% 1.97% 0.46% 5.06% 16.50%	\$ 19,758.48 \$ 4,072.72 \$ 1,311.55 \$ 13,848.30 \$ 38,989.04	8.36% 1.72% 0.56% 5.86% 16.50%	\$ 189,589.87 \$ 38,730.73 \$ 20,430.82 \$ 112,101.92 \$ 360,853.34	8.48% 1.73% 0.91% 5.01% 16.14%
	Gross F&B Sales	\$ 170,249.79	102.25% \$	193,878.29	102.50%	\$ 209,185.07	102.50%	\$ 164,845.81	102.50%	\$ 136,661.16	102.50%	\$ 239,615.32	102.50%	\$ 169,932.79	102.50%	\$ 171,399.31	102.50%	\$ 214,294.97	102.50%	\$ 175,500.98	102.50%	\$ 203,066.94	102.50%	\$ 242,204.64	102.50%	\$ 2,290,835.08	102.47%
5110 5120 5131 5132 5150 5250	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ 915.77 \$ 499.51 \$ 749.27 \$ 582.76 \$ 582.76 \$ 416.26	0.55% \$ 0.30% \$ 0.45% \$ 0.35% \$ 0.35% \$ 0.25% \$	5 1,040.32 5 567.45 6 851.17 6 662.02 6 662.02 6 472.87	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ 1,428.58 \$ 816.33 \$ 816.33 \$ 816.33 \$ 714.29 \$ 510.21	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ 1,125.78 \$ 643.30 \$ 643.30 \$ 643.30 \$ 562.89 \$ 402.06	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ 933.30 \$ 533.31 \$ 533.31 \$ 533.31 \$ 466.65 \$ 333.32	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ 1,636.40 \$ 935.08 \$ 935.08 \$ 935.08 \$ 935.08 \$ 818.20 \$ 584.43	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ 1,160.52 \$ 663.15 \$ 663.15 \$ 663.15 \$ 580.26 \$ 414.47	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ 1,170.53 \$ 668.88 \$ 668.88 \$ 668.88 \$ 585.27 \$ 418.05	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ 1,463.48 \$ 836.27 \$ 836.27 \$ 836.27 \$ 731.74 \$ 522.67 \$ 5,226.71	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ 1,198.54 \$ 684.88 \$ 684.88 \$ 684.88 \$ 599.27 \$ 428.05	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ 1,386.80 \$ 792.46 \$ 792.46 \$ 792.46 \$ 693.40 \$ 495.29 \$ 4,952.85	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ 1,654.08 \$ 945.19 \$ 945.19 \$ 945.19 \$ 927.04 \$ 590.74	0.70% 0.40% 0.40% 0.40% 0.35% 0.25% 2.50%	\$ 15,114.09 \$ 8,585.82 \$ 9,119.30 \$ 7,823.79 \$ 5,588.42 \$ 53,543.79	0.68% 0.38% 0.41% 0.39% 0.35% 0.25%
5300	Other Income and Expense Sundry Sales	\$ 3,746.33	0.00% \$	4,255.06	0.00%	\$ 5,102.07 \$ -	0.00%	\$ 4,020.63 \$ -	0.00%	s -,333.20	0.00%	\$ 5,644.28	0.00%	\$ 4,144.70 \$ -	0.00%	\$ 4,160.47	0.00%	\$ 5,226.71 \$ -	0.00%	\$ 4,200.51	0.00%	\$ 4,952.65	0.00%	\$ 5,907.43	0.00%	\$ 53,543.79	0.00%
5910	Service Charge Revenue - Catering Total Other Income and Expense	\$ - \$ -	0.00% \$		0.00%	s -	0.00%	s -	0.00%	s -	0.00%	s -	0.00%	s -	0.00%	s -	0.00%	s -	0.00%	s -	0.00%	\$ -	0.00%	\$ -	0.00%	s -	0.00%
	Net Sales	\$ 166,503.47	100.00% \$	189,149.55	100.25%	\$ 204,082.99	100.00%	\$ 160,825.18	100.00%	\$ 133,327.96	100.00%	\$ 233,771.05	100.00%	\$ 165,788.09	100.00%	\$ 167,218.84	100.00%	\$ 209,068.26	100.00%	\$ 171,220.47	100.00%	\$ 198,114.09	100.00%	\$ 236,297.21	100.00%	\$ 2,235,546.01	100.00%
6110 6120 6130 6140 6150 6160 6170 6180	Food Costs Meat Cost Poutry Cost Seafond Cost Dany Cost Produce Cost Bakery Cost Grocey Cost NA Bewrage Total Food Cost	\$ 20,906.18 \$ 3,723.02 \$ 715.98 \$ 5,727.72 \$ 4,582.18 \$ 2,004.70 \$ 8,877.96 \$ 715.96 \$ 47,253.68	14.60% \$ 2.60% \$ 0.50% \$ 4.00% \$ 3.20% \$ 1.40% \$ 6.20% \$ 0.50% \$ 33.00% \$	5 24,854.25 6 4,426.10 851.17 6 6,809.38 5 5,447.51 2,383.28 10,554.54 851.17 5 56,177.42	14.80% 2.80% 0.50% 4.00% 3.20% 1.40% 6.20% 0.50% 33.00%	\$ 25,624.66 \$ 4,563.30 \$ 877.56 \$ 7,020.46 \$ 5,616.36 \$ 2,457.16 \$ 10,881.71 877.56 \$ 57,918.75	14.60% 2.60% 0.50% 4.00% 3.20% 1.40% 6.20% 0.50% 33.00%	\$ 20,193.21 \$ 3,596.05 \$ 691.55 \$ 5,532.39 \$ 4,425.91 \$ 1,936.34 \$ 8,575.20 \$ 691.55 \$ 45,642.19	14.60% 2.60% 0.50% 4.00% 3.20% 1.40% 6.20% 0.50% 33.00%	\$ 16,740.66 \$ 2,981.21 \$ 573.31 \$ 4,586.48 \$ 3,669.19 \$ 1,805.27 \$ 7,109.05 \$ 573.31 \$ 37,838.48	14.60% 2.60% 0.50% 4.00% 3.20% 1.40% 6.20% 0.50% 33.00%	\$ 29,352.29 \$ 5,227.12 \$ 1,005.22 \$ 8,041.72 \$ 6,433.38 \$ 2,814.60 \$ 12,464.67 \$ 1,005.22 \$ 66,344.22	14.60% 2.60% 0.50% 4.00% 3.20% 1.40% 6.20% 0.50% 33.00%	\$ 20,816.35 \$ 3,707.02 \$ 712.89 \$ 5,703.11 \$ 4,562.49 \$ 1,996.09 \$ 8,839.82 \$ 712.89 \$ 47,050.66	14.60% 2.60% 0.50% 4.00% 3.20% 1.40% 6.20% 0.50% 33.00%	\$ 20,996.00 \$ 3,739.01 \$ 719.04 \$ 5,752.33 \$ 4,601.86 \$ 2,013.31 \$ 8,916.11 \$ 719.04 \$ 47,456.71	14.60% 2.60% 0.50% 4.00% 3.20% 1.40% 6.20% 0.50% 33.00%	\$ 26,250.61 \$ 4,674.77 \$ 898.99 \$ 7,191.95 \$ 5,753.56 \$ 2,517.18 \$ 11,147.52 \$ 898.99 \$ 59,333.57	14.60% 2.60% 0.50% 4.00% 3.20% 1.40% 6.20% 0.50% 33.00%	\$ 21,498.44 \$ 3,828.49 \$ 736.25 \$ 5,889.98 \$ 4,711.99 \$ 2,061.49 \$ 9,129.48 \$ 736.25 \$ 48,592.37	14.60% 2.60% 0.50% 4.00% 3.20% 1.40% 6.20% 0.50% 33.00%	\$ 24,875.20 \$ 4,429.83 \$ 851.89 \$ 6,815.12 \$ 5,452.10 \$ 2,385.29 \$ 10,563.44 \$ 851.89 \$ 56,224.78	14.60% 2.60% 0.50% 4.00% 3.20% 1.40% 6.20% 0.50% 33.00%	\$ 29,669.48 \$ 5,283.61 \$ 1,016.08 \$ 8,128.62 \$ 6,502.90 \$ 2,845.02 \$ 12,599.37 \$ 1,016.08 \$ 67,061.15	14.60% 2.60% 0.50% 4.00% 3.20% 1.40% 6.20% 0.50% 33.00%	\$ 281,777.33 \$ 50,179.53 \$ 9,649.91 \$ 77,199.27 \$ 61,759.42 \$ 27,019.74 \$ 119,658.87 \$ 9,649.91 \$ 636,893.97	14.60% 2.60% 0.50% 4.00% 3.20% 1.40% 6.20% 0.50% 33.00%
6210 6220 6230 6240	Beverage Costs Liquor Cost Wine Cost Bottled Beer Cost Total Bev Cost Total Fab Costs	\$ 2,728.19 \$ 759.13 \$ 484.15 \$ 1,441.90 \$ 5,411.36	10.08% \$ 2.81% \$ 1.79% \$ 5.33% \$ 20.00% \$ 31.63% \$	5 2,384.34 5 503.88 6 385.80 5 1,454.74 6 4,728.74 6 60,906.15	10.08% 2.13% 1.63% 6.15% 20.00%	\$ 2,958.88 \$ 1,392.04 \$ 754.10 \$ 1,629.72 \$ 6,734.74 \$ 64,653.49	8.79% 4.13% 2.24% 4.84% 20.00% 31.68%	\$ 3,200.35 \$ 119.85 \$ 259.19 \$ 1,727.84 \$ 5,307.23 \$ 50,949.42	12.06% 0.45% 0.98% 6.51% 20.00%	\$ 1,957.11 \$ 684.52 \$ 450.98 \$ 1,307.21 \$ 4,399.82	8.90% 3.11% 2.05% 5.94% 20.00% 31.68%	\$ 3,232.63 \$ 489.33 \$ 977.62 \$ 3,014.87 \$ 7,714.44 \$ 74,058.67	8.38% 1.27% 2.53% 7.82% 20.00% 31.68%	\$ 3,513.61 \$ 708.74 \$ 130.23 \$ 1,118.43 \$ 5,471.01 \$ 52,621.67	12.84% 2.59% 0.48% 4.09% 20.00% 31.68%	\$ 2,904.35 \$ 983.26 \$ 410.92 \$ 1,219.69 \$ 5,518.22	10.53% 3.56% 1.49% 4.42% 20.00% 31.68%	\$ 3,996.63 \$ 763.83 \$ 293.73 \$ 1,845.06 \$ 6,899.25 \$ 66,232.83	11.59% 2.21% 0.85% 5.35% 20.00%	\$ 2,957.13 \$ 529.82 \$ 283.95 \$ 1,879.37 \$ 5,650.28	10.47% 1.88% 1.01% 6.65% 20.00% 31.68%	\$ 3,464.45 \$ 833.51 \$ 293.07 \$ 2,008.87 \$ 6,599.90 \$ 62,824.68	10.60% 2.55% 0.90% 6.15% 20.00% 31.71%	\$ 3,892.04 \$ 795.58 \$ 49.53 \$ 3,122.75 \$ 7,859.89	9.98% 2.04% 0.13% 8.01% 20.00% 31.71%	\$ 37,187.71 \$ 8,563.45 \$ 4,773.28 \$ 21,770.45 \$ 72,294.89 \$ 709,188.87	1.66% 0.38% 0.21% 0.97% 20.03%
	Gross Profit	\$ 113,838.42	68.37% \$	128,243.39	67.80%	\$ 139,429.50	68.32%	\$ 109,875.76	68.32%	\$ 91,089.66	68.32%	\$ 159,712.38	68.32%	\$ 113,266.42	68.32%	\$ 114,243.91	68.32%	\$ 142,835.44	68.32%	\$ 116,977.82	68.32%	\$ 135,289.41	68.29%	\$ 161,376.17	68.29%	\$ 1,526,178.30	68.27%
6310 6311 6312 6313 6314 6315	Payroll Costs Management Salaries Direct Labor - FOH Overtime Labor - FOH Training Labor Direct Labor - BOH Overtime Labor - BOH Total Labor	\$ 15,943.85 \$ 5,827.62 \$ - \$ 832.52 \$ 30,803.14 \$ - \$ 53,407.13	9.58% \$ 3.50% \$ 0.00% \$ 0.50% \$ 18.50% \$ 32.08% \$	5 15,943.85 5 3,782.99 6 283.72 5 31,209.68 5 51,220.24	8.43% 2.00% 0.00% 0.15% 16.50% 0.00% 27.08%	\$ 19,929.80 \$ 5,612.28 \$ - \$ 306.12 \$ 35,714.52 \$ - \$ 61,562.74	9.77% 2.75% 0.00% 0.15% 17.50% 0.00% 30.17%	\$ 15,943.85 \$ 4,422.69 \$ - \$ 241.24 \$ 28,144.41 \$ - \$ 48,752.18	9.91% 2.75% 0.00% 0.15% 17.50% 0.00% 30.31%	\$ 15,943.85 \$ 4,666.48 \$ - \$ 199.99 \$ 24,665.67 \$ - \$ 45,475.99	11.98% 3.50% 0.00% 0.15% 18.50% 0.00% 34.11%	\$ 19,929.80 \$ 5,259.85 \$ 360.66 \$ 36,234.51 \$ - \$ 61,774.82	8.53% 2.25% 0.00% 0.15% 15.50% 0.00% 26.43%	\$ 15,943.85 \$ 4,310.49 \$ 248.68 \$ 29,012.92 \$ - \$ 49,515.94	9.62% 2.60% 0.00% 0.15% 17.50% 0.00% 29.87%	\$ 15,943.85 \$ 4,598.52 \$ - \$ 250.83 \$ 29,263.30 \$ - \$ 50,056.49	9.53% 2.75% 0.00% 0.15% 17.50% 0.00% 29.93%	\$ 20,314.09 \$ 5,749.38 \$ - \$ 313.60 \$ 36,586.95 \$ - \$ 62,964.02	9.72% 2.75% 0.00% 0.15% 17.50% 0.00% 30.12%	\$ 16,251.27 \$ 4,280.51 \$ - \$ 256.83 \$ 29,107.48 \$ - \$ 49,896.09	9.49% 2.50% 0.00% 0.15% 17.00% 0.00% 29.14%	\$ 18,251.27 \$ 5,448.14 \$ - \$ 297.17 \$ 32,688.82 \$ - \$ 54,685.40	8.20% 2.75% 0.00% 0.15% 16.50% 0.00% 27.60%	\$ 20,314.09 \$ 6,498.17 \$ 354.45 \$ 37,216.81 \$ 64,383.52	8.80% 2.75% 0.00% 0.15% 15.75% 0.00% 27.25%	\$ 208,653.42 \$ 60,457.12 \$ - \$ 3,935.81 \$ 380,648.21 \$ - \$ 653,694.56	9.33% 2.70% 0.00% 0.18% 17.03% 0.00% 29.24%
6510 6530 6540 6550 6560 6570 6580 6610	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses	\$ 6,327.13 \$ - \$ 212.18 \$ - \$ 636.54 \$ 541.06 \$ 58.35 \$ 318.27 \$ 8,093.63	3.80% 0.00% 0.13% 0.00% 0.00% 0.00% 0.00% 0.38% 0.32% 0.04% 0.25% 4.86% 4.86% 4.86% 0.00%	5 7,187.68 5 212.18 6 - 636.54 6 541.06 6 58.35 6 318.27 5 8,954.08	3.80% 0.00% 0.11% 0.00% 0.00% 0.34% 0.29% 0.03% 0.25% 4.73%	\$ 7,755.15 \$ 212.18 \$ - \$ 636.54 \$ 541.06 \$ - \$ 318.27 \$ 9,463.20	3.80% 0.00% 0.10% 0.00% 0.00% 0.31% 0.27% 0.00% 0.25% 4.64%	\$ 6,111.36 \$ 212.18 \$. \$ 636.54 \$ 541.06 \$. \$ 318.27 \$ 7,819.41	3.80% 0.00% 0.13% 0.00% 0.00% 0.40% 0.34% 0.00% 0.25% 4.86%	\$ 5,066.46 \$ - \$ 212.18 \$ - \$ 636.54 \$ 541.06 \$ - \$ 318.27 \$ 6,774.51	3.80% 0.00% 0.16% 0.00% 0.00% 0.48% 0.41% 0.00% 0.25%	\$ 8,883.30 \$ 212.18 \$ - \$ 636.54 \$ 541.06 \$ - \$ 318.27 \$ 10,591.35	3.80% 0.00% 0.09% 0.00% 0.00% 0.27% 0.23% 0.00% 0.25% 4.53%	\$ 6,299.95 \$ 212.18 \$ - \$ 636.54 \$ 541.06 \$ - \$ 318.27 \$ 8,008.00	3.80% 0.00% 0.13% 0.00% 0.00% 0.38% 0.33% 0.00% 0.25% 4.83%	\$ 6,354.32 \$ 212.18 \$ - \$ 636.54 \$ 541.06 \$ - \$ 318.27 \$ 8,062.36	3.80% 0.00% 0.13% 0.00% 0.00% 0.38% 0.32% 0.00% 0.25% 4.82%	\$ 7,944.59 \$ 212.18 \$ - \$ 636.54 \$ 541.06 \$ - \$ 318.27 \$ 9,652.64	3.80% 0.00% 0.10% 0.00% 0.00% 0.30% 0.26% 0.00% 4.62%	\$ 6,506.38 \$ 212.18 \$ - \$ 636.54 \$ 541.06 \$ - \$ 318.27 \$ 8,214.43	3.80% 0.00% 0.12% 0.00% 0.00% 0.37% 0.32% 0.00% 0.25% 4.80%	\$ 7,528.34 \$ - \$ 212.18 \$ - \$ 636.54 \$ 541.06 \$ - \$ 318.27 \$ 9,236.38	3.80% 0.00% 0.11% 0.00% 0.32% 0.27% 0.00% 0.25% 4.66%	\$ 8,979.29 \$ 212.18 \$. \$. \$. \$ 636.54 \$ 541.06 \$. \$ 318.27 \$ 10,687.34	3.80% 0.00% 0.09% 0.00% 0.00% 0.27% 0.23% 0.00% 0.25% 4.52%	\$ 84,943.95 \$ - \$ 2,546.16 \$ - \$ 7,638.48 \$ 6,492.71 \$ 116.70 \$ 3,819.24 \$ 105,557.24	3.80% 0.00% 0.11% 0.00% 0.00% 0.34% 0.29% 0.01% 0.17% 4.72%
	Total Payroll Costs	\$ 61,500.66	36.94% \$	60,174.32	31.81%	\$ 71,025.94	34.80%	\$ 56,571.59	35.18%	\$ 52,250.50	39.19%	\$ 72,366.17	30.96%	\$ 57,523.93	34.70%	\$ 58,118.86	34.76%	\$ 72,616.66	34.73%	\$ 58,110.52	33.94%	\$ 63,921.79	32.27%	\$ 75,070.86	31.77%	\$ 759,251.80	33.96%
6500 6710 6740 6750 7970 7010 7040 7040 7050 7060 7080 7090 7105 7106 7110 7120 7470	Controllable Exponses 3 of Party Distining (Egense Operating Lease Rentals - Külchen Bar Sconlin) Trash Removal Other Controlland Services Register OverShort Chank (Sasswer Sillewawe Cleaving Supples Dist Operating Lienes New Menus/Printing Menu/Loast Check/POS Supplies To Go Supplies Calering Supplies Colering Supplies Conerting Supplies Conerting Supplies To Go Supplies Calering Supplies To Go Supplies Calering Supplies Gental Supplies FAB Uniforms Live Einterlaimment Total Controllable Exponses General & Administrative	\$ 4,995.10 \$ 583.50 \$. \$ 318.27 \$. \$ 666.01 \$ 333.01 \$ 499.51 \$. \$ 1,248.78 \$. \$ 666.01 \$ 2,830.56 \$. \$ 1,4471.80	3.00% \$ 0.05% \$ 0.00%	5 5,674.49 5 583.50 5 783.00 5 378.30 5 378.30 5 567.45 5 1,040.32 5 2,268.09 5 2,268.09 6 17,074.05	3.00% 0.31% 0.00% 0.00% 0.00% 0.20% 0.20% 0.30% 0.00% 0.00% 1.70% 1.20% 0.00% 1.20% 0.00% 1.20%	\$ 6,020.45 \$ 583.50 \$ 318.27 \$ 318.27 \$ 408.17 \$ 612.25 \$ 510.21 \$ 1,428.58 \$ 2,257.16 \$ 1,020.41 \$	2.95% 0.29% 0.00% 0.00% 0.16% 0.20% 0.20% 0.25% 0.00% 1.40% 0.50% 1.40% 0.50% 1.00% 0.00% 7.74%	\$ 4,744.34 \$ 583.50 \$ 5 \$ 318.27 \$ 321.65 \$ 443.30 \$ 321.65 \$ 4,02.06 \$ 1,125.78 \$ 5 \$ 2,251.55 \$ 2,010.31 \$ 304.43 \$ 13,204.89	2.95% 0.06% 0.00% 0.00% 0.00% 0.00% 0.00% 0.20% 0.20% 0.25% 0.00% 0.25% 0.00% 1.40% 0.00% 1.40% 0.00% 0.00% 1.40% 0.00% 0.00% 0.00% 0.00%	\$ 3,999.84 \$ 583.50 \$ 5 \$ 318.27 \$ 266.66 \$ 266.66 \$ 399.98 \$ 5 \$ 5 \$ 1,866.59 \$ 1,1101.35	3.00% 0.44% 0.00% 0.00% 0.20% 0.20% 0.30% 0.00% 0.00% 1.40% 0.40% 1.40% 0.00% 0.00% 0.00% 0.00%	\$ 4,875.42 \$ 583.50 \$ 583.50 \$ 318.27 \$ 318.27 \$ 467.54 \$ 467.54 \$ 701.31 \$ 1,753.28 \$ 3,740.34 \$ 3,740.34 \$ 4,675.42 \$ 2,922.14 \$ 5	2.00% 0.25% 0.00% 0.00% 0.00% 0.20% 0.20% 0.00% 0.00% 1.60% 0.00% 1.60% 0.00% 1.60% 0.00% 1.60% 0.00% 1.60% 0.00% 1.60% 0.00%	\$ 4,973.64 \$ 583.50 \$ 636.54 \$ - \$ 318.27 \$ 331.58 \$ 331.58 \$ 331.58 \$ 497.36 \$ 497.36 \$ 1,243.41 \$ 5 \$ 1,823.67 \$ 1,823.67 \$ 13,723.73	3.00% 0.35% 0.36% 0.00% 0.00% 0.20% 0.20% 0.30% 0.00% 0.00% 1.40% 0.40% 0.40% 0.00% 0.00% 0.40%	\$ 5,016.57 \$ 583.50 \$ 5 \$ 318.27 \$ 5 \$ 668.88 \$ 334.44 \$ 501.68 \$ 1,251.14 \$ 5 \$ 1,251.14 \$ 5 \$ 1,861.23	3.00% 0.35% 0.00% 0.00% 0.19% 0.19% 0.20% 0.30% 0.00% 0.00% 1.70% 0.40% 0.40% 0.00% 0.40% 0.00%	\$ 6,272.05 \$ 583.50 \$ 5 \$ 318.27 \$ 318.27 \$ 836.27 \$ 418.14 \$ 627.20 \$ 1,568.01 \$ 5 \$ 3,554.16 \$ 836.27 \$ 2,717.89 \$ 17,731.76	3.00% 0.28% 0.00% 0.00% 0.00% 0.15% 0.00% 0.30% 0.00% 0.75% 0.00% 1.70% 0.40% 1.70% 0.40% 1.70% 0.40% 1.70%	\$ 5,136.61 \$ 583.50 \$ 5 \$ 318.27 \$ 684.88 \$ 342.44 \$ 513.66 \$ 1,284.15 \$ 2,910.75 \$ 684.88 \$ 1,712.20 \$ 5 \$ 14,171.35	3.00% 0.34% 0.00% 0.00% 0.00% 0.00% 0.40% 0.20% 0.30% 0.00% 1.70% 0.40% 1.70% 0.40% 1.70% 0.40%	\$ 5,943.42 \$ 583.50 \$ \$ 18.27 \$ \$ 198.11 \$ 396.23 \$ 5.485.56 \$ 1.485.56 \$ 1.861.14 \$ \$ 15,661.26	3.00% 0.29% 0.00% 0.00% 0.16% 0.00% 0.10% 0.30% 0.00% 0.00% 1.70% 0.40% 1.00% 0.00% 0.00% 7.51%	\$ 7,088.92 \$ 583.50 \$ - \$ 318.27 \$ 472.59 \$ 472.59 \$ 708.69 \$ 1,772.23 \$ - \$ 3,308.16 \$ 945.19 \$ 2,362.97 \$ 18,033.31	3.00% 0.25% 0.00% 0.00% 0.13% 0.20% 0.20% 0.30% 0.00% 1.40% 0.40% 1.40% 0.00% 0.00%	\$ 64,540.85 \$ 7,001.94 \$ 636.54 \$ \$ 3.819.24 \$ 6,022.29 \$ 4,674.82 \$ 6,522.85 \$ \$ 16,202.50 \$ \$ 16,202.50 \$ \$ 34,120.76 \$ 26,089.08 \$ 26,089.08 \$ \$ 185,139.32	2.89% 0.31% 0.03% 0.00% 0.17% 0.27% 0.29% 0.00% 0.72% 0.00% 0.72% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%
7190 7195 7220 7230 7250 7256 7270 7285 7290 7320 7350	General & Administrative General & Administrative General Services Admin Accounting Services Bank Charges & Fees Licenses & Feemits Conscious Commissions General Court Commissions Dure & Subscriptions Key Maniforment Liability Insurance Legal & Professional Services Office Supplies & Postage Telephone/Internet/Cable	\$ 1,591,35 \$ 2,652,25 \$ 106,09 \$ 636,54 \$ 3,746,33 \$ 95,48 \$ 63,05 \$ 1,352,65 \$ 1,362,65 \$ 1,66,50 \$ 689,59	0.96% \$ 1.59% \$ 0.06% \$ 0.38% \$ 2.25% \$ 0.06% \$ 0.03% \$ 0.01% \$ 0.10% \$ 0.10% \$ 0.41% \$	\$ 1,591.35 \$ 2,652.25 \$ 106.09 \$ 636.54 4,255.86 \$ 53.05 \$ 1,352.65 \$ 189.15 \$ 689.59	0.84% 1.40% 0.06% 0.34% 2.25% 0.05% 0.72% 0.00% 0.10% 0.36%	\$ 1,591.35 \$ 2,652.25 \$ 106.09 \$ 636.54 \$ 4,591.87 \$ 95.48 \$ 53.05 \$ 1,352.65 \$ \$ 204.08 \$ 689.59	0.78% 1.30% 0.05% 0.31% 2.25% 0.05% 0.03% 0.66% 0.10% 0.34%	\$ 1,591.35 \$ 2,652.25 \$ 106.09 \$ 636.54 \$ 3,618.57 \$ 95.48 \$ 53.05 \$ 1,352.65 \$ \$ 160.83 \$ 689.59	0.99% 1.65% 0.07% 0.40% 2.25% 0.06% 0.03% 0.84% 0.00% 0.10% 0.43%	\$ 1,591,35 \$ 2,652,25 \$ 108,09 \$ 636,54 \$ 2,999,88 \$ 95,48 \$ 53,05 \$ 1,352,65 \$ - \$ 133,33 \$ 689,59	1.19% 1.99% 0.08% 0.48% 2.25% 0.07% 0.04% 1.01% 0.10% 0.10%	\$ 1,591,35 \$ 2,652,25 \$ 106,09 \$ 636,54 \$ 5,259,85 \$ 95,48 \$ 53,05 \$ 1,352,65 \$ - \$ 233,77 \$ 689,59	0.68% 1.13% 0.05% 0.27% 2.25% 0.04% 0.02% 0.58% 0.00% 0.10%	\$ 1,591.35 \$ 2,652.25 \$ 106.09 \$ 636.54 \$ 3,730.23 \$ 95.48 \$ 53.05 \$ 1,352.65 \$ - \$ 165.79 \$ 689.59	0.96% 1.60% 0.06% 0.38% 2.25% 0.06% 0.03% 0.82% 0.00% 0.10% 0.42%	\$ 1,591.35 \$ 2,652.25 \$ 15.91 \$ 636.54 \$ 3,762.42 \$ 95.48 \$ 53.05 \$ 1,352.65 \$ - \$ 167.22 \$ 689.59	0.95% 1.59% 0.01% 0.38% 2.25% 0.06% 0.03% 0.81% 0.00% 0.10% 0.41%	\$ 1,591.35 \$ 2,852.25 \$ 15.91 \$ 638.54 \$ 4,704.04 \$ 95.48 \$ 53.05 \$ 1,352.65 \$ - \$ 209.07 \$ 689.59	0.76% 1.27% 0.01% 0.30% 2.25% 0.05% 0.03% 0.65% 0.00% 0.10% 0.33%	\$ 1,591.35 \$ 8,487.20 \$ 15.91 \$ 636.54 \$ 3,852.46 \$ 95.48 \$ 53.05 \$ 1,352.65 \$ - \$ 171.22 \$ 689.59	0.93% 4.96% 0.01% 0.37% 2.25% 0.06% 0.03% 0.79% 0.00% 0.10%	\$ 1,591.35 \$ 2,652.25 \$ 15.91 \$ 636.54 \$ 4,457.57 95.48 \$ 53.05 \$ 1,352.65 \$ 198.11 \$ 689.59	0.80% 1.34% 0.01% 0.32% 2.25% 0.05% 0.03% 0.68% 0.00% 0.10% 0.35%	\$ 1,591.35 \$ 2,652.25 \$ 15.91 \$ 636.54 \$ 5,316.69 \$ 95.48 \$ 53.05 \$ 1,352.65 \$ 236.30 \$ 689.59	0.67% 1.12% 0.01% 0.27% 2.25% 0.04% 0.02% 0.57% 0.00% 0.10% 0.29%	\$ 19,096.20 \$ 37,681.95 \$ 822.20 \$ 7,638.48 \$ 50,295.76 \$ 1,145.77 \$ 636.54 \$ 16,231.77 \$ - \$ 2,235.37 \$ 8,275.02	0.85% 1.68% 0.04% 0.34% 2.25% 0.05% 0.03% 0.73% 0.00% 0.10% 0.37%

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	2025/6 Budget - Smokecraft Start Date: 05/27/2024	PERIOD 7 7/1/2024	1	PERIOD 8 7/29/2024	P	8/26/2024		PERIOD 10 9/30/2024		PERIOD 11 10/28/2024	PEI	RIOD 12 11/25/2024	PE	RIOD 1 12/30/2024	1	PERIOD 2 1/27/2025	1	PERIOD 3 2/24/2025		PERIOD 4 3/31/2025		PERIOD 5 4/28/2025	P	FERIOD 6 5/26/2025			
	End Date: 05/25/2025 LY Start: 05/29/2023	7/28/2024		8/25/2024		9/29/2024		10/27/2024		11/24/2024		12/29/2024		1/26/2025		2/23/2025		3/30/2025		4/27/2025		5/25/2025		6/29/2025			
	LY End: 05/26/2024																										
7360	Travel	\$ 132.61	0.08%	\$ 132.61	0.07%	132.61	0.06%	\$ 132.61	0.08%	\$ 132.61	0.10% \$	132.61	0.06% \$	132.61	0.08%	\$ 132.61	0.08%	\$ 132.61	0.06%	\$ 132.61	0.08%	\$ 132.61	0.07%	\$ 132.61	0.06%	TOTAL \$ 1,591.35	0.07%
7370	Meals & Entertainment Total General & Administrative	\$ 11,222.43	0.00% 6.74%	\$ - \$ 11,754.62	0.00% S 6.21% S	12,105.55	0.00% 5.93%	\$ 11,088.99	0.00% 6.90%	\$ - \$ 10,442.81	0.00% \$ 7.83% \$	12,803.22	0.00% \$ 5.48% \$	11,205.62	0.00% 6.76%	\$ - \$ 11,149.07	0.00% 6.67%	\$ - \$ 12,132.53	0.00% 5.80%	\$ - \$ 17,078.06	0.00% 9.97%	\$ - \$ 11,875.11	0.00% S 5.99% S	\$ 12,772.41	0.00% 5.41%	\$ - \$ 145,630.41	0.00% 6.51%
	Advertising & Promotion																										
7400 7430	Local Charitable Donations Local Advertising & Promotion	\$ -	0.00%	s -	0.00% \$	-	0.00%	s -	0.00%	s -	0.00% \$ 0.00% \$	-	0.00% \$ 0.00% \$	- :	0.00%	s -	0.00%	s -	0.00%	s -	0.00%	s -	0.00% S	s -	0.00%	s -	0.00%
7430	Advertising & Promotion Advertising & Marketing	\$ 530.45	0.32%	\$ 530.45	0.00% \$	530.45	0.00%	\$ - \$ 530.45	0.00%	\$ - \$ 1.591.35	1.19% \$	1,591.35	0.00% \$ 0.68% \$	530.45	0.00%	\$ - \$ 530.45	0.00%	\$ - \$ 530.45	0.00%	s - s 530.45	0.00%	\$ - \$ 530.45	0.00% 8	s 530.45	0.00%	\$ 8.487.20	0.00%
7460	Special Promotions	\$ -	0.00%	s -	0.00% \$		0.00%	s -	0.00%	s -	0.00% \$		0.00% \$		0.00%	s -	0.00%	s -	0.00%	s -	0.00%	\$ -	0.00% \$	S -	0.00%	s -	0.00%
	Total Advertising & Promotion	\$ 530.45	0.32%	\$ 530.45	0.28% \$	530.45	0.26%	\$ 530.45	0.33%	\$ 1,591.35	1.19% \$	1,591.35	0.68% \$	530.45	0.32%	\$ 530.45	0.32%	\$ 530.45	0.25%	\$ 530.45	0.31%	\$ 530.45	0.27% \$	\$ 530.45	0.22%	\$ 8,487.20	0.38%
	Repairs & Maintenance																										
7500	Repairs & Maintenance	\$ 1,665.03	1.00%	\$ 1,891.50	1.00%	2,040.83	1.00%	\$ 1,608.25	1.00%	\$ 1,333.28	1.00% \$	1,636.40	0.70% \$	1,657.88	1.00%	\$ 1,672.19		\$ 2,090.68	1.00%	\$ 1,712.20	1.00%	\$ 1,981.14	1.00%	\$ 2,362.97	1.00%	\$ 21,652.36	0.97%
7620 7630	R&M HVAC & Refrigeration R&M - Plumbing	\$ -	0.00%	s -	0.00% S		0.00%	s -	0.00%	s -	0.00% \$ 0.00% \$		0.00% \$ 0.00% \$		0.00%	s	0.00%	s -	0.00%	s -	0.00%	\$ -	0.00% S		0.00%	s -	0.00%
7640	R&M - Electric	š :	0.00%	s :	0.00% 8		0.00%	š :	0.00%	š : -	0.00% \$	- : -	0.00% \$	- : -	0.00%	š : =	0.00%	s :	0.00%	s :	0.00%	s -	0.00% 8	s :	0.00%	s -	0.00%
7650	R&M - Exterior/Structure	s -	0.00%	s -	0.00%		0.00%	s -	0.00%	s -	0.00% \$		0.00% \$		0.00%	s -	0.00%	s -	0.00%	s -	0.00%	s -	0.00%	s -	0.00%	s -	0.00%
7660	R&M - POS Systems	\$ -	0.00%	s -	0.00%		0.00%	s -	0.00%	s -	0.00% \$		0.00% \$	-	0.00%	s -	0.00%	s -	0.00%	s -	0.00%	s -	0.00%	s -	0.00%	s -	0.00%
7695 7710	Cleaning Service	\$ 3,904.11 \$ 2.542.45	2.34%	\$ 3,904.11 \$ 663.06	2.06% \$	3,904.11	1.91%		2.43% 0.41%	\$ 3,904.11 \$ 2,542.45	2.93% \$ 1.91% \$	3,904.11 2.387.03	1.67% \$	3,904.11 663.06	2.35% 0.40%	\$ 3,904.11 \$ 663.06		\$ 3,904.11 \$ 2,993.33	1.87%	\$ 3,904.11 \$ 663.06	2.28% 0.39%	\$ 3,904.11 \$ 663.06	1.97% S	\$ 3,904.11 \$ 663.06	1.65%	\$ 46,849.34	2.10% 0.73%
7710	MC-HVAC & Refrigeration MC-Other Equipment	\$ 2,542.45	0.16%	\$ 270.53	0.35% \$	270.53	0.55%		0.41%	\$ 2,542.45 \$ 270.53	0.20% \$	2,387.03	1.02% \$ 0.12% \$	270.53	0.40%	\$ 270.53		\$ 2,993.33	0.13%	\$ 270.53	0.39%	\$ 270.53	0.33% 3	\$ 270.53	0.28%	\$ 16,220.63 \$ 3,246.35	0.73%
7750	Pest Control	\$ 90.18	0.05%	\$ 90.18	0.05% \$	90.18	0.04%	\$ 90.18	0.06%	\$ 90.18	0.07% \$	90.18	0.04% \$	90.18	0.05%	\$ 90.18	0.05%	\$ 90.18	0.04%	\$ 90.18	0.05%	\$ 90.18	0.05% \$	\$ 90.18	0.04%	\$ 1,082.12	0.05%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%	s -	0.00%		0.00%	s -	0.00%	s -	0.00% \$	-	0.00% \$	-	0.00%	s -	0.00%	s -	0.00%	s -	0.00%	\$ -	0.00% \$	S -	0.00%	s -	0.00%
	Total Repairs & Maintenance	\$ 8,472.30	5.09%	\$ 6,819.38	3.61% \$	7,419.59	3.64%	\$ 6,536.13	4.06%	\$ 8,140.54	6.11% \$	8,288.24	3.55% \$	6,585.76	3.97%	\$ 6,600.07	3.95%	\$ 9,348.83	4.47%	\$ 6,640.09	3.88%	\$ 6,909.02	3.49% \$	\$ 7,290.85	3.09%	\$ 89,050.81	3.98%
	Utilities					_																					
7810	Electricity Natural Gas	\$ 2,497.55 \$ 999.02	1.50%	\$ 2,269.79 \$ 1,134.90	1.20% S	2,244.91	1.10%	\$ 2,090.73 \$ 1,125.78	1.30%	\$ 2,666.56 \$ 1,199.95	2.00% \$ 0.90% \$	3,272.79 1,168.86	1.40% S 0.50% S	3,730.23 1,160.52	2.25%	\$ 3,344.38 \$ 1,170.53	2.00%	\$ 3,136.02 \$ 1,254.41	1.50%	\$ 2,568.31 \$ 1.027.32	1.50%	\$ 2,575.48 \$ 1,188.68	1.30% S	\$ 2,362.97 \$ 1,181.49	1.00%	\$ 32,759.74 \$ 13.835.95	1.47%
7000			0.80%	\$ 1,134.90 \$ 567.45	0.80% \$	714.29	0.80%		0.40%		0.40% S	584.43	0.50% \$	497.36	0.70%	\$ 1,170.53 \$ 668.88		\$ 1,254.41 \$ 627.20	0.80%	\$ 1,027.32 \$ 513.66	0.80%	\$ 1,188.68 \$ 594.34	0.30% 8	\$ 1,181.49 \$ 708.89	0.30%		0.02%
7820 7830		e 400.51													0.48%	\$ 795.68	0.48%									\$ 9.548.10	0.43%
7820 7830 7840	Water & Sewer Firewood	\$ 499.51 \$ 795.68	0.48%	\$ 795.68	0.42% \$	795.68	0.39%	\$ 795.68	0.49%	\$ 795.68	0.60% \$	795.68	0.34% \$	795.68				\$ 795.68	0.38%	\$ 795.68	0.46%	\$ 795.68	0.40% \$	\$ 795.68	0.34%		
7830	Water & Sewer			\$ 795.68 \$ 4,767.82	0.42% \$ 2.52% \$	795.68 4,979.38	0.39% 2.44%	\$ 795.68 \$ 4,655.48	0.49% 2.89%	\$ 795.68 \$ 5,195.50			0.34% \$ 2.49% \$	795.68 6,183.79	3.73%	\$ 5,979.46	3.58%	\$ 5,813.31	0.38% 2.78%	\$ 795.68 \$ 4,904.97	0.46% 2.86%	\$ 795.68 \$ 5,154.18	0.40% \$ 2.60% \$	\$ 795.68 \$ 5,049.02	0.34% 2.14%	\$ 63,296.42	2.83%
7830	Water & Sewer Firewood	\$ 795.68	0.48%	\$ 4,767.82				\$ 4,655.48		\$ 5,195.50	0.60% \$	795.68 5,821.75		6,183.79		\$ 5,979.46		\$ 5,813.31						\$ 5,049.02	2.14%	\$ 63,296.42 \$ 491,604.15	2.83%
7830	Water & Sewer Firewood Total Utilities	\$ 795.68 \$ 4,791.76	0.48% 2.88%	\$ 4,767.82	2.52% \$	4,979.38	2.44%	\$ 4,655.48	2.89%	\$ 5,195.50	0.60% \$ 3.90% \$	795.68 5,821.75	2.49% \$	6,183.79	3.73%	\$ 5,979.46	3.58%	\$ 5,813.31	2.78%	\$ 4,904.97	2.86%	\$ 5,154.18	2.60% \$	\$ 5,049.02	2.14%		
7830 7840 5500	Water & Sewer Firewood Total Utilities Total Operating Expenses Other Income (Expenses) Door Revenue	\$ 795.68 \$ 4,791.76	0.48% 2.88% 23.72% 0.00%	\$ 4,767.82	2.52% \$ 21.65% \$	4,979.38	2.44%	\$ 4,655.48	2.89% 22.39% 0.00%	\$ 5,195.50	0.60% \$ 3.90% \$ 27.35% \$	795.68 5,821.75	2.49% \$ 20.88% \$ 0.00% \$	6,183.79	3.73% 23.06% 0.00%	\$ 5,979.46	3.58% 22.80% 0.00%	\$ 5,813.31	2.78% 21.79% 0.00%	\$ 4,904.97	2.86% 25.30%	\$ 5,154.18	2.60% \$ 20.26% \$	\$ 5,049.02	2.14% 18.48% 0.00%		21.99%
7830 7840	Water & Sewer Firewood Total Utilities Total Operating Expenses Other Income (Expenses) Door Revenue	\$ 795.68 \$ 4,791.76 \$ 39,488.74 \$ - \$ -	0.48% 2.88% 23.72% 0.00% 0.00%	\$ 4,767.82 \$ 40,946.31 \$ - \$ -	2.52% \$ 21.65% \$ 0.00% \$ 0.00% \$	4,979.38 40,834.79	2.44% 20.01% 0.00% 0.00%	\$ 4,655.48 \$ 36,015.95 \$ - \$ -	2.89% 22.39% 0.00% 0.00%	\$ 5,195.50 \$ 36,471.55 \$ - \$ -	0.60% \$ 3.90% \$ 27.35% \$ 0.00% \$ 0.00% \$	795.68 5,821.75 48,809.33	2.49% \$ 20.88% \$ 0.00% \$ 0.00% \$	6,183.79 38,229.35	3.73% 23.06% 0.00% 0.00%	\$ 5,979.46 \$ 38,120.27 \$ - \$ -	3.58% 22.80% 0.00% 0.00%	\$ 5,813.31 \$ 45,556.88 \$ - \$ -	2.78% 21.79% 0.00% 0.00%	\$ 4,904.97 \$ 43,324.91 \$ - \$ -	2.86% 25.30% 0.00% 0.00%	\$ 5,154.18 \$ 40,130.03 \$ - \$ -	2.60% \$ 20.26% \$ 0.00% \$ 0.00% \$	\$ 5,049.02 \$ 43,676.05 \$ -	2.14% 18.48% 0.00% 0.00%	\$ 491,604.15 \$ - \$ -	21.99% 0.00% 0.00%
7830 7840 5500	Water & Sewer Firewood Total Utilities Total Operating Expenses Other Income (Expenses) Door Revenue	\$ 795.68 \$ 4,791.76 \$ 39,488.74	0.48% 2.88% 23.72% 0.00%	\$ 4,767.82 \$ 40,946.31 \$ -	2.52% \$ 21.65% \$	4,979.38 40,834.79	2.44%	\$ 4,655.48 \$ 36,015.95 \$ -	2.89% 22.39% 0.00%	\$ 5,195.50 \$ 36,471.55 \$ -	0.60% \$ 3.90% \$ 27.35% \$	795.68 5,821.75 48,809.33	2.49% \$ 20.88% \$ 0.00% \$	6,183.79 38,229.35	3.73% 23.06% 0.00%	\$ 5,979.46 \$ 38,120.27 \$ -	3.58% 22.80% 0.00%	\$ 5,813.31 \$ 45,556.88 \$ -	2.78% 21.79% 0.00%	\$ 4,904.97 \$ 43,324.91 \$ -	2.86% 25.30%	\$ 5,154.18 \$ 40,130.03 \$ -	2.60% \$ 20.26% \$	\$ 5,049.02 \$ 43,676.05	2.14% 18.48% 0.00%		21.99%
7830 7840 5500	Water & Sewer Firewood Total Utilities Total Operating Expenses Other Income (Expenses) Door Revenue	\$ 795.68 \$ 4,791.76 \$ 39,488.74 \$ - \$ -	0.48% 2.88% 23.72% 0.00% 0.00%	\$ 4,767.82 \$ 40,946.31 \$ - \$ - \$ -	2.52% \$ 21.65% \$ 0.00% \$ 0.00% \$	4,979.38 40,834.79	2.44% 20.01% 0.00% 0.00%	\$ 4,655.48 \$ 36,015.95 \$ - \$ -	2.89% 22.39% 0.00% 0.00%	\$ 5,195.50 \$ 36,471.55 \$ - \$ -	0.60% \$ 3.90% \$ 27.35% \$ 0.00% \$ 0.00% \$	795.68 5,821.75 48,809.33	2.49% \$ 20.88% \$ 0.00% \$ 0.00% \$	6,183.79 38,229.35	3.73% 23.06% 0.00% 0.00%	\$ 5,979.46 \$ 38,120.27 \$ - \$ -	3.58% 22.80% 0.00% 0.00%	\$ 5,813.31 \$ 45,556.88 \$ - \$ - \$ -	2.78% 21.79% 0.00% 0.00%	\$ 4,904.97 \$ 43,324.91 \$ - \$ -	2.86% 25.30% 0.00% 0.00%	\$ 5,154.18 \$ 40,130.03 \$ - \$ - \$ -	2.60% \$ 20.26% \$ 0.00% \$ 0.00% \$	\$ 5,049.02 \$ 43,676.05 \$ -	2.14% 18.48% 0.00% 0.00%	\$ 491,604.15 \$ - \$ -	21.99% 0.00% 0.00%
7830 7840 5500 5800	Water & Sewer Friewood Control Utilities Total Operating Expenses Other Income (Expenses) Door Revenue Commission Income Total Other Income	\$ 795.68 \$ 4,791.76 \$ 39,488.74 \$ - \$ -	0.48% 2.88% 23.72% 0.00% 0.00% 0.00%	\$ 4,767.82 \$ 40,946.31 \$ - \$ - \$ -	2.52% \$ 21.65% \$ 0.00% \$ 0.00% \$ 0.00% \$	4,979.38 40,834.79	2.44% 20.01% 0.00% 0.00% 0.00%	\$ 4,655.48 \$ 36,015.95 \$ - \$ - \$ - \$ 17,288.23	2.89% 22.39% 0.00% 0.00% 0.00%	\$ 5,195.50 \$ 36,471.55 \$ - \$ - \$ -	0.60% \$ 3.90% \$ 27.35% \$ 0.00% \$ 0.00% \$ 0.00% \$	795.68 5,821.75 48,809.33	2.49% \$ 20.88% \$ 0.00% \$ 0.00% \$ 0.00% \$	6,183.79 38,229.35	3.73% 23.06% 0.00% 0.00% 0.00%	\$ 5,979.46 \$ 38,120.27 \$ - \$ - \$ -	3.58% 22.80% 0.00% 0.00% 0.00%	\$ 5,813.31 \$ 45,556.88 \$ - \$ - \$ -	2.78% 21.79% 0.00% 0.00% 0.00%	\$ 4,904.97 \$ 43,324.91 \$ - \$ - \$ -	2.86% 25.30% 0.00% 0.00% 0.00%	\$ 5,154.18 \$ 40,130.03 \$ - \$ - \$ -	2.60% \$ 20.26% \$ 0.00% \$ 0.00% \$ 0.00% \$	\$ 5,049.02 \$ 43,676.05 \$ - \$ - \$ -	2.14% 18.48% 0.00% 0.00% 0.00%	\$ 491,604.15 \$ - \$ - \$ - \$ 275,322.35	21.99% 0.00% 0.00% 0.00%
7830 7840 5500 5800	Water & Sewer Firewood Total Utilities Total Operating Expenses Other Income (Expenses) Door Revenue Commercia Total Other Income Operating Income Before Bonus	\$ 795.68 \$ 4,791.76 \$ 39,488.74 \$ - \$ - \$ 12,849.02	0.48% 2.88% 23.72% 0.00% 0.00% 0.00% 7.72%	\$ 4,767.82 \$ 40,946.31 \$ - \$ - \$ - \$ - \$ -	2.52% \$ 21.65% \$ 0.00% \$ 0.00% \$ 0.00% \$ 14.34% \$	4,979.38 40,834.79 6 - 6 - 6 - 6 - 6 - 6 - 6 - 6 -	2.44% 20.01% 0.00% 0.00% 13.51%	\$ 4,655.48 \$ 36,015.95 \$ - \$ - \$ 17,288.23	2.89% 22.39% 0.00% 0.00% 0.00%	\$ 5,195.50 \$ 36,471.55 \$ - \$ - \$ 2,367.61 \$ -	0.60% \$ 3.90% \$ 27.35% \$ 0.00% \$ 0.00% \$ 0.00% \$ 1.78% \$ 0.00% \$	795.68 5,821.75 48,809.33	2.49% \$ 20.88% \$ 0.00% \$ 0.00% \$ 0.00% \$ 16.48% \$	6,183.79 38,229.35 - - - 17,513.14	3.73% 23.06% 0.00% 0.00% 0.00%	\$ 5,979.46 \$ 38,120.27 \$ - \$ - \$ - \$ 18,004.79	3.58% 22.80% 0.00% 0.00% 0.00% 10.77% 0.00%	\$ 5,813.31 \$ 45,556.88 \$ - \$ - \$ - \$ 24,661.89	2.78% 21.79% 0.00% 0.00% 0.00%	\$ 4,904.97 \$ 43,324.91 \$ - \$ - \$ - \$ 15,542.40	2.86% 25.30% 0.00% 0.00% 0.00% 9.08%	\$ 5,154.18 \$ 40,130.03 \$ - \$ - \$ - \$ 31,237.59	2.60% \$ 20.26% \$ 0.00% \$ 0.00% \$ 0.00% \$ 15.77% \$	\$ 5,049.02 \$ 43,676.05 \$ - \$ - \$ - \$ 42,629.26	2.14% 18.48% 0.00% 0.00% 0.00% 18.04%	\$ 491,604.15 \$ - \$ - \$ - \$ 275,322.35	21.99% 0.00% 0.00% 0.00%
7830 7840 5500 5800	Water & Sewer Firewood Total Utilities Total Operating Expenses Other Income (Expenses) Door Remens Commission Income Total Other Income Operating Income Before Bonus Management Bonuses Restaurant Operating Income Facility Expenses	\$ 795.88 \$ 4,791.76 \$ 39,488.74 \$ - \$ - \$ - \$ 12,849.02 \$ 12,849.02	0.48% 2.88% 23.72% 0.00% 0.00% 7.72% 0.00%	\$ 4,767.82 \$ 40,946.31 \$ - \$ - \$ - \$ 27,122.77 \$ 27,122.77	2.52% \$ 21.65% \$ 0.00% \$ 0.00% \$ 0.00% \$ 0.00% \$ 14.34% \$	\$ 4,979.38 \$ 40,834.79 \$ - \$ - \$ 27,568.77	2.44% 20.01% 0.00% 0.00% 0.00% 13.51% 0.00%	\$ 4,655.48 \$ 36,015.95 \$ - \$ - \$ 17,288.23 \$ 17,288.23	2.89% 22.39% 0.00% 0.00% 10.75% 0.00%	\$ 5,196.80 \$ 36,471.55 \$ - \$ - \$ 2,367.61 \$ 2,367.61	0.60% \$ 3.90% \$ 27.35% \$ 0.00% \$ 0.00% \$ 0.00% \$ 1.78% \$ 1.78% \$	795.88 5,821.76 48,809.33 	2.49% \$ 20.88% \$ 0.00% \$ 0.00% \$ 0.00% \$ 0.00% \$ 16.48% \$	6,183.79 38,229.35 - - - 17,513.14 17,513.14	3.73% 23.06% 0.00% 0.00% 0.00% 10.56% 10.56%	\$ 5,979.46 \$ 38,120.27 \$ - \$ 5 - \$ 18,004.79 \$ 18,004.79	3.58% 22.80% 0.00% 0.00% 10.77% 0.00%	\$ 5,813.31 \$ 45,556.88 \$ - \$ - \$ 24,661.89 \$ 24,661.89	2.78% 21.79% 0.00% 0.00% 0.00% 11.80%	\$ 4,904.97 \$ 43,324.91 \$ - \$ 5 - \$ 15,542.40 \$ 15,542.40	2.86% 25.30% 0.00% 0.00% 0.00% 9.08% 0.00%	\$ 5,184.18 \$ 40,130.03 \$ - \$ - \$ 31,237.59 \$ 31,237.59	2.60% \$ 20.26% \$ 0.00% \$ 0.00% \$ 0.00% \$ 15.77% \$	\$ 5,049.02 \$ 43,676.05 \$ - \$ - \$ 42,629.26 \$ 42,629.26	2.14% 18.48% 0.00% 0.00% 0.00% 18.04% 18.04%	\$ 491,604.15 \$ - \$ - \$ - \$ 275,322.35 \$ 275,322.35	21.99% 0.00% 0.00% 0.00% 12.32% 0.00%
7830 7840 5500 5800	Water & Sewer Firewood Total Utilities Total Operating Expenses Other Income (Expenses) Door Revenue Commission Income Total Other Income Operating Income Before Bonuse Restaurant Operating Income Facility Expenses Rents	\$ 705.88 \$ 4,791.76 \$ 39,488.74 \$. \$. \$. \$. \$ 12,849.02 \$ 12,849.02	0.48% 2.88% 23.72% 0.00% 0.00% 7.72% 0.00%	\$ 4,767.82 \$ 40,946.31 \$ - \$ - \$ - \$ - \$ 27,122.77 \$ 27,122.77	2.52% \$ 21.65% \$ 0.00% \$ 0.00% \$ 0.00% \$ 14.34% \$ 14.34% \$ 7.14% \$	4,979.38 40,834.79 40,834.79 5 - 5 - 6 - 6 - 7 - 8 27,968.77 5 27,968.77	2.44% 20.01% 0.00% 0.00% 13.51% 0.00%	\$ 4,655.48 \$ 36,015.95 \$ - \$ - \$ 17,288.23 \$ 17,288.23	2.89% 22.39% 0.00% 0.00% 0.00% 10.75% 10.75%	\$ 5,195.50 \$ 36,471.55 \$ - \$ - \$ - \$ 2,367.61 \$ 2,367.61 \$ 13,505.94	0.60% \$ 3.90% \$ 27.35% \$ 0.00% \$ 0.00% \$ 0.00% \$ 1.78% \$ 1.78% \$ 1.78% \$	795.68 5,821.75 48,809.33 - - - 38,536.88 - 38,536.88	2.49% \$ 20.88% \$ 0.00% \$ 0.00% \$ 0.00% \$ 0.00% \$ 16.48% \$ 5.78% \$	6,183.79 38,229.35 - - - 17,513.14 - 17,513.14	3.73% 23.06% 0.00% 0.00% 10.56% 0.00%	\$ 5,979.46 \$ 38,120.27 \$ - \$ - \$ - \$ - \$ 18,004.79 \$ 18,004.79	3.58% 22.80% 0.00% 0.00% 10.77% 0.00%	\$ 5,813.31 \$ 45,556.88 \$ - \$ - \$ - \$ 24,661.89 \$ 24,661.89 \$ 13,505.94	2.78% 21.79% 0.00% 0.00% 11.80% 11.80%	\$ 4,904.97 \$ 43,324.91 \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ -	2.86% 25.30% 0.00% 0.00% 0.00% 9.08% 0.00% 7.89%	\$ 5,184.18 \$ 40,130.03 \$ - \$ - \$ - \$ 31,237.59 \$ 31,237.59 \$ 31,237.59	2.60% \$ 20.26% \$ 0.00% \$ 0.00% \$ 0.00% \$ 0.00% \$ 15.77% \$ 6.82% \$	\$ 5,049.02 \$ 43,676.05 \$ - \$ - \$ - \$ - \$ 42,629.26 \$ 42,629.26 \$ 13,505.94	2.14% 18.48% 0.00% 0.00% 0.00% 18.04% 18.04% 5.72%	\$ 491,604.15 \$ - \$ - \$ - \$ 276,322.35 \$ 276,322.35 \$ 162,071.23	21.99% 0.00% 0.00% 0.00% 12.32% 0.00% 12.32% 7.25%
7830 7840 5500 5800 6455	Water & Sewer Firewood Total Utilities Total Operating Expenses Other Income (Expenses) Door Remous Commission Income Total Other Income Operating Income Before Bonus Management Bonuses Restaurant Operating Income Facility Expenses Rents Rents Rents	\$ 795.88 \$ 4,791.76 \$ 39,489.74 \$. \$. \$. \$ 12,849.02 \$ 12,849.02 \$ 13,505.94 \$ 2,455.98	0.48% 2.88% 23.72% 0.00% 0.00% 7.72% 0.00%	\$ 4,767.82 \$ 40,946.31 \$ - \$ - \$ 27,122.77 \$ 13,505.94 \$ 2,455.98	2.52% \$ 21.65% \$ 0.00% \$ 0.00% \$ 0.00% \$ 0.00% \$ 14.34% \$ 7.14% \$	4,979.38 40,834.79 40,834.79 5 - 5 - 5 - 5 - 5 - 7,568.77 5 13,505.94 2,455.98	2.44% 20.01% 0.00% 0.00% 0.00% 13.51% 0.00% 13.51%	\$ 4,655.48 \$ 36,015.95 \$ - \$ - \$ - \$ 17,288.23 \$ 17,288.23 \$ 17,288.23	2.89% 22.39% 0.00% 0.00% 10.75% 10.75% 8.40% 1.53%	\$ 5,195.80 \$ 36,471.55 \$ - \$ - \$ 2,367.61 \$ 13,505.94 \$ 2,455.98	0.60% \$ 3.90% \$ 27.35% \$ 27.35% \$ 0.00% \$ 0.00% \$ 0.00% \$ 0.00% \$ 0.00% \$ 1.78% \$ 0.00% \$ 1.78% \$ 1.84	795.88 5,821.75 48,809.33 	2.49% \$ 20.88% \$ 0.00% \$ 0.00% \$ 0.00% \$ 0.00% \$ 16.48% \$ 16.48% \$ 5.78% \$ 1.05% \$	6,183.79 38,229.35 17,513.14 17,513.14 13,505.94 2,455.98	3.73% 23.06% 0.00% 0.00% 0.00% 10.56% 0.00%	\$ 5,979.46 \$ 38,120.27 \$ - \$ - \$ 18,004.79 \$ 13,505.94 \$ 2,455.98	3.58% 22.80% 0.00% 0.00% 10.77% 0.00%	\$ 5,813.31 \$ 45,656.88 \$ - \$ - \$ 24,661.89 \$ 13,505.94 \$ 2,455.96	2.78% 21.79% 0.00% 0.00% 11.80% 11.80% 6.46% 1.17%	\$ 4,904.97 \$ 43,324.91 \$ - \$ - \$ 15,842.40 \$ 13,505.94 \$ 2,455.98	2.86% 25.30% 0.00% 0.00% 0.00% 9.08% 0.00% 9.08% 1.43%	\$ 5,184.18 \$ 40,130.03 \$ - \$ - \$ 31,237.59 \$ 13,505.94 \$ 2,455.98	2.60% \$ 20.26% \$ 0.00% \$ 0.00% \$ 0.00% \$ 0.00% \$ 15.77% \$ 0.00% \$ 15.77% \$	\$ 5,049.02 \$ 43,676.05 \$ - \$ - \$ 42,629.26 \$ 42,629.26 \$ 13,505.94 \$ 2,455.98	2.14% 18.48% 0.00% 0.00% 0.00% 18.04% 18.04% 5.72% 1.04%	\$ 491,604.15 \$ - \$ - \$ 275,322.35 \$ 275,322.35 \$ 162,071.23 \$ 29,471.80	21.99% 0.00% 0.00% 0.00% 12.32% 0.00% 12.32% 7.25% 1.32%
7830 7840 5500 5800	Water & Sewer Firewood Total Utilities Total Operating Expenses Other Income (Expenses) Door Revenue Commission Income Total Other Income Operating Income Before Bonus Management Bonuses Restaurant Operating Income Facility Expenses Bents Common Area Maintenance Property Insurance	\$ 795.88 \$ 4,791.76 \$ 39,488.74 \$ - \$ - \$ 12,849.02 \$ 12,849.02 \$ 13,505.94 \$ 2,455.98 \$ 140.04	0.48% 2.88% 23.72% 0.00% 0.00% 7.72% 0.00% 1.48% 1.48% 0.08%	\$ 4,767.82 \$ 40,946.31 \$ - \$ - \$ - \$ 27,122.77 \$ 27,122.77 \$ 13,505.94 \$ 2,455.98 \$ 140.04	2.52% \$ 21.65% \$ 0.00% \$ 0.00% \$ 0.00% \$ 0.00% \$ 14.34% \$ 7.14% \$ 1.30% \$ 0.07% \$	\$ 4,979.38 \$ 40,834.79 \$ - \$ - \$ - \$ 27,568.77 \$ 13,505.94 \$ 140.04	2.44% 20.01% 0.00% 0.00% 13.51% 0.00%	\$ 4,655.48 \$ 36,015.95 \$ - \$ - \$ 17,288.23 \$ 17,288.23 \$ 13,505.94 \$ 2,455.96 \$ 140.04	2.89% 22.39% 0.00% 0.00% 10.75% 0.00% 10.75% 8.40% 1.53% 0.09%	\$ 5,195.50 \$ 36,471.55 \$ - \$ - \$ - \$ 2,367.61 \$ 2,367.61 \$ 13,505.94 \$ 2,455.98	0.80% \$ 3.90% \$ 27.35% \$ 0.00% \$ 0.00% \$ 0.00% \$ 1.78% \$ 10.13% \$ 1.84	795.68 5,821.79 48,809.33 	2.49% \$ 20.88% \$ 0.00% \$ 0.00% \$ 0.00% \$ 0.00% \$ 16.48% \$ 5.78% \$	6,183.79 38,229.35 38,229.35 	3.73% 23.06% 0.00% 0.00% 0.00% 10.56% 0.00%	\$ 5,979.46 \$ 38,120.27 \$ - \$ - \$ - \$ 18,004.79 \$ 18,004.79 \$ 13,505.94 \$ 2,455.98 \$ 140.04	3.58% 22.80% 0.00% 0.00% 0.00% 10.77% 0.00% 10.77% 8.08% 1.47% 0.08%	\$ 5,813.31 \$ 45,556.88 \$ - \$ - \$ 24,661.89 \$ 24,661.89 \$ 13,505.94 \$ 2,455.98	2.78% 21.79% 0.00% 0.00% 11.80% 11.80%	\$ 4,904.97 \$ 43,324.91 \$ - \$ - \$ - \$ 15,642.40 \$ 15,642.40 \$ 13,505.94 \$ 2,455.98 \$ 140.04	2.86% 25.30% 0.00% 0.00% 0.00% 0.00% 9.08% 7.89% 1.43% 0.08%	\$ 5,154.18 \$ 40,130.03 \$ - \$ - \$ - \$ 31,237.59 \$ 31,237.59 \$ 13,505.94 \$ 2,455.98 \$ 140.04	2.60% \$ 20.26% \$ 0.00% \$ 0.00% \$ 0.00% \$ 0.00% \$ 15.77% \$ 6.82% \$	\$ 5,049.02 \$ 43,676.05 \$ - \$ - \$ - \$ 42,629.26 \$ 13,505.94 \$ 140.04	2.14% 18.48% 0.00% 0.00% 0.00% 18.04% 18.04% 5.72%	\$ 491,604.15 \$ - \$ - \$ - \$ 276,322.35 \$ 276,322.35 \$ 162,071.23	21.99% 0.00% 0.00% 0.00% 12.32% 0.00% 12.32% 7.25%
7830 7840 5500 5800 6455 8010 8015 8022	Water & Sewer Firewood Total Utilities Total Operating Expenses Other Income (Expenses) Door Remous Commission Income Total Other Income Operating Income Before Bonus Management Bonuses Restaurant Operating Income Facility Expenses Rents Rents Rents	\$ 795.88 \$ 4,791.76 \$ 39,488.74 \$ - \$ - \$ 12,849.02 \$ 12,849.02 \$ 13,505.94 \$ 2,455.98 \$ 140.04	0.48% 2.88% 23.72% 0.00% 0.00% 7.72% 0.00%	\$ 4,767.82 \$ 40,946.31 \$ - \$ - \$ 27,122.77 \$ 13,505.94 \$ 2,455.98	2.52% \$ 21.65% \$ 0.00% \$ 0.00% \$ 0.00% \$ 0.00% \$ 14.34% \$ 7.14% \$	4,979.38 40,834.79 40,834.79 5 - 5 - 5 - 6 27,968.77 5 13,505.94 5 2,455.98 140.04 5 3,895.05	2.44% 20.01% 0.00% 0.00% 13.51% 0.00% 13.51% 6.62% 1.20% 0.07%	\$ 4,655.48 \$ 36,015.95 \$ - \$ - \$ 17,288.23 \$ 17,288.23 \$ 17,288.23 \$ 140.04 \$ 2,455.96 \$ 140.04 \$ 3,895.05	2.89% 22.39% 0.00% 0.00% 10.75% 10.75% 8.40% 1.53%	\$ 5,195.50 \$ 36,471.85 \$ - \$ - \$ - \$ 2,367.61 \$ 2,367.61 \$ 13,505.94 \$ 2,455.98 \$ 140.04 \$ 3,895.05	0.60% \$ 3.90% \$ 27.35% \$ 27.35% \$ 0.00% \$ 0.00% \$ 0.00% \$ 0.00% \$ 0.00% \$ 1.78% \$ 0.00% \$ 1.78% \$ 1.84	795.68 5,821.75 48,809.33 38,536.88 38,536.88 13,505.94 2,455.98 140.04 3,895.05	2.49% \$ 20.88% \$ 0.00% \$ 0.00% \$ 0.00% \$ 16.48% \$ 5.78% \$ 5.78% \$ 0.06% \$	6,183.79 38,229.35 	3.73% 23.06% 0.00% 0.00% 0.00% 10.56% 0.00%	\$ 5,979.46 \$ 38,120.27 \$ - \$ - \$ 18,004.79 \$ 13,505.94 \$ 2,455.98	3.58% 22.80% 0.00% 0.00% 10.77% 0.00%	\$ 5,813.31 \$ 45,556.88 \$ - \$ - \$ 24,661.89 \$ 24,661.89 \$ 13,505.94 \$ 2,455.98 \$ 140.04 \$ 3,895.05	2.78% 21.79% 0.00% 0.00% 0.00% 11.80% 11.80% 6.46% 1.17% 0.07%	\$ 4,904.97 \$ 43,324.91 \$ - \$ - \$ 15,842.40 \$ 13,505.94 \$ 2,455.98	2.86% 25.30% 0.00% 0.00% 0.00% 9.08% 0.00% 9.08% 1.43%	\$ 5,184.18 \$ 40,130.03 \$ - \$ - \$ 31,237.59 \$ 13,505.94 \$ 2,455.98	2.60% \$ 20.26% \$ 0.00% \$ 0.00% \$ 15.77% \$ 0.00% \$ 11.77% \$ 1.24% \$ 0.07% \$	\$ 5,049.02 \$ 43,676.05 \$ - \$ - \$ 42,629.26 \$ 42,629.26 \$ 13,505.94 \$ 2,455.98	2.14% 18.48% 0.00% 0.00% 0.00% 18.04% 18.04% 5.72% 1.04% 0.00%	\$ 491,604.15 \$ - \$ - \$ 276,322.35 \$ 276,322.35 \$ 276,322.35 \$ 29,471.80 \$ 1,880.47 \$ 46,740.62	21.99% 0.00% 0.00% 0.00% 12.32% 0.00% 12.32% 7.25% 1.32% 0.08%
7830 7840 5500 5800 6455 8010 8015 8022	Water & Sewer Firewood Total Utilities Total Operating Expenses Other Income (Expenses) Door Recense Total Other Income Total Other Income Total Other Income Operating Income Before Bonus Management Bonuses Restaurant Operating Income Facility Expenses Bents Common Area Maintenance Properly Insurance Properly Insurance	\$ 795.88 \$ 4,791.76 \$ 39,489.74 \$. \$. \$. \$ 12,849.02 \$ 12,849.02 \$ 12,849.02	0.48% 2.88% 23.72% 0.00% 0.00% 7.72% 0.00% 7.72% 8.11% 1.48% 0.08%	\$ 4,767.82 \$ 40,946.31 \$ - \$ - \$ - \$ 27,122.77 \$ 27,122.77 \$ 13,505.94 \$ 2,455.98 \$ 140.04 \$ 3,865.05 \$ 19,997.01	2.52% \$ 21.65% \$ 0.00% \$ 0.00% \$ 0.00% \$ 0.00% \$ 14.34% \$ 7.14% \$ 1.30% \$ 0.07% \$	4,979.38 40,834.79 40,834.79 5 - 5 - 5 - 6 27,968.77 5 13,505.94 5 2,455.98 140.04 5 3,895.05	2.44% 20.01% 0.00% 0.00% 0.00% 13.51% 0.00% 6.62% 1.20% 0.07%	\$ 4,655.48 \$ 36,015.95 \$. \$. \$ 17,288.23 \$ 17,288.23 \$ 17,288.23 \$ 140.04 \$ 2,455.98 \$ 140.04 \$ 3,895.05 \$ 19,997.01	2.89% 22.39% 0.00% 0.00% 10.75% 0.00% 10.75% 8.40% 1.53% 0.09%	\$ 5,195.50 \$ 36,471.65 \$ - \$ - \$ 2,367.61 \$ 2,367.61 \$ 13,505.94 \$ 2,455.98 \$ 140.04 \$ 3,895.05 \$ 19,997.01	0.80% \$ 3.90% \$ 27.35% \$ 0.00% \$ 0.00% \$ 0.00% \$ 0.00% \$ 1.78% \$ 0.00% \$ 1.78% \$ 0.00% \$ 1.78% \$ 0.00% \$ 1.78% \$ 1.84% \$ 0.11% \$ 2.92%	795.68 5,621.76 48,809.33 36,536.88 38,536.88 13,505.94 2,455.98 140.04 3,895.05 19,997.01	2.49% \$ 20.88% \$ 0.00% \$ 0.00% \$ 0.00% \$ 16.48% \$ 16.48% \$ 5.78% \$ 1.05% \$ 0.06% \$	6,183.79 38,229.35 	3.73% 23.06% 0.00% 0.00% 10.56% 10.56% 8.15% 1.48% 0.08%	\$ 5,979.46 \$ 38,120.27 \$ - \$ - \$ 18,004.79 \$ 18,004.79 \$ 13,505.94 \$ 2,455.98 \$ 140.04 \$ 3,895.05 \$ 19,997.01	3.58% 22.80% 0.00% 0.00% 10.77% 0.00% 10.77% 8.08% 1.47% 0.08% 2.33%	\$ 5,813.31 \$ 45,556.88 \$ - \$ - \$ 24,661.89 \$ 24,661.89 \$ 13,505.94 \$ 2,455.98 \$ 140.04 \$ 3,895.05	2.78% 21.79% 0.00% 0.00% 0.00% 11.80% 0.00% 11.80% 6.46% 1.17% 0.7% 1.80%	\$ 4,904.97 \$ 43,324.91 \$ - \$ - \$ - \$ 15,642.40 \$ 13,505.94 \$ 2,455.98 \$ 140.04 \$ 3,805.05 \$ 19,997.01	2.86% 25.30% 0.00% 0.00% 9.08% 0.00% 9.08% 7.89% 1.43% 0.22%	\$ 5,184.18 \$ 40,130.03 \$ - \$ - \$ - \$ 31,237.59 \$ 31,237.59 \$ 13,505.94 \$ 2,455.98 \$ 140.04 \$ 3,895.05 \$ 19,997.01	2.60% \$ 20.26% \$ 0.00% \$ 0.00% \$ 0.00% \$ 0.00% \$ 15.77% \$ 0.00% \$ 15.77% \$ 15.77% \$	\$ 5,049.02 \$ 43,676.05 \$ - \$ - \$ - \$ 42,629.26 \$ 13,505.94 \$ 2,455.98 \$ 140.04 \$ 19,997.01	2.14% 18.49% 0.00% 0.00% 0.00% 18.04% 0.00% 18.04% 1.04% 1.04%	\$ 491,804.15 \$ - \$ - \$ 275,322.35 \$ 275,322.36 \$ 162,071.23 \$ 29,471.80 \$ 1,680.47 \$ 46,740.62 \$ 239,964.12	21.99% 0.00% 0.00% 0.00% 12.32% 0.00% 12.32% 7.25% 1.32% 0.08%
7830 7840 5500 5800 6455 8010 8015	Water & Sewer Firewood Total Utilities Total Opening Expenses Other Income (Expenses) Door Revenue Commission Income Total Other Income Operating Income Before Bonus Management Bonuse Restaurant Operating Income Facility Expenses Rents Common Area Manitemance Properly Insuas. Properly Tausa. Trout Facility Expenses	\$ 795.88 \$ 4.791.76 \$ 39,488.74 \$ \$ \$ \$ \$ 12,849.92 \$ 12,849.92 \$ 12,849.92 \$ 12,849.92 \$ 14,00.64 \$ 14,00.64 \$ 14,00.64 \$ 14,00.64 \$ 16,00.66 \$ 16,0	0.48% 2.88% 0.00% 0.00% 0.00% 7.72% 0.00% 7.72% 8.11% 1.48% 0.08% 2.34% 12.01%	\$ 4,767.82 \$ 40,946.31 \$ - \$ - \$ - \$ 27,122.77 \$ 27,122.77 \$ 13,505.94 \$ 2,455.98 \$ 140.04 \$ 3,865.05 \$ 19,997.01	2.52% 21.65% 2 21.65% 3 0.00% 3 0.00% 3 0.00% 3 0.00% 3 0.00% 3 0.00% 5 0.00%	\$ 4,979.38 \$ 40,834.79 \$	2.44% 20.01% 0.00% 0.00% 13.51% 0.00% 13.51% 6.62% 0.07% 1.91% 9.80%	\$ 4,655.48 \$ 36,015.95 \$. \$. \$ 17,288.23 \$ 17,288.23 \$ 17,288.23 \$ 140.04 \$ 2,455.98 \$ 140.04 \$ 3,895.05 \$ 19,997.01	2.89% 22.39% 0.00% 0.00% 10.75% 0.00% 10.75% 8.40% 1.53% 0.09% 2.42% 12.43%	\$ 5,195.50 \$ 36,471.65 \$ - \$ - \$ 2,367.61 \$ 2,367.61 \$ 13,505.94 \$ 2,455.98 \$ 140.04 \$ 3,895.05 \$ 19,997.01	0.80% \$ 3.90% \$ 27.35% \$ 0.00% \$ 5 0.00% \$ 1.78% \$ 10.13% \$ 10.13% \$ 2.92% \$ 2.92% \$ 2.92% \$ 5.00% \$	795.68 5,621.76 48,809.33 36,536.88 38,536.88 13,505.94 2,455.98 140.04 3,895.05 19,997.01	2.49% \$ 20.88% \$ 0.00% \$ 0.00% \$ 0.00% \$ 0.00% \$ 16.48% \$ 5.78% \$ 5.78% \$ 1.05% \$ 0.00% \$ 5.78% \$ 5.78% \$	6,183.79 38,229.35 38,229.35 17,513.14 17,513.14 17,513.14 13,505.94 2,455.98 140.04 3,885.05 19,997.01	3.73% 23.06% 0.00% 0.00% 0.00% 10.56% 10.56% 1.48% 0.00% 2.35% 12.06%	\$ 5,979.46 \$ 38,120.27 \$ - \$ - \$ 18,004.79 \$ 18,004.79 \$ 13,505.94 \$ 2,455.98 \$ 140.04 \$ 3,895.05 \$ 19,997.01	3.58% 22.80% 0.00% 0.00% 0.00% 10.77% 0.00% 10.77% 8.08% 1.47% 0.08% 2.33% 11.96%	\$ 5,813.31 \$ 45,556.88 \$ - \$ - \$ 24,661.89 \$ 24,661.89 \$ 13,505.94 \$ 2,455.96 \$ 140.04 \$ 19,997.01	2.78% 21.79% 0.00% 0.00% 11.80% 11.80% 6.46% 1.17% 0.07% 1.86% 9.56%	\$ 4,904.97 \$ 43,324.91 \$ - \$ - \$ - \$ 15,642.40 \$ 13,505.94 \$ 2,455.98 \$ 140.04 \$ 3,805.05 \$ 19,997.01	2.86% 25.30% 0.00% 0.00% 0.00% 9.08% 0.00% 9.08% 1.43% 0.08% 2.27% 11.68%	\$ 5,184.18 \$ 40,130.03 \$ - \$ - \$ - \$ 31,237.59 \$ 31,237.59 \$ 13,505.94 \$ 2,455.98 \$ 140.04 \$ 3,895.05 \$ 19,997.01	2.60% 8 20.26% \$ 0.00% \$ 0.00% \$ 0.00% \$ 0.00% \$ 15.77% \$ 0.00% \$ 15.77% \$ 10.00% \$	\$ 5,049.02 \$ 43,676.05 \$ - \$ - \$ - \$ 42,629.26 \$ 13,505.94 \$ 2,455.98 \$ 140.04 \$ 19,997.01	2.14% 18.48% 0.00% 0.00% 0.00% 18.04% 5.72% 1.04% 0.08%	\$ 491,804.15 \$ - \$ - \$ 275,322.35 \$ 275,322.36 \$ 162,071.23 \$ 29,471.80 \$ 1,680.47 \$ 46,740.62 \$ 239,964.12	21.99% 0.00% 0.00% 0.00% 12.32% 0.00% 12.32% 7.25% 13.32% 2.09% 10.73%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	7/1/2024 7/28/2024		PEI	7/29/2024 8/25/2024		PEI	8/26/2024 9/29/2024	
	Gross Sales	2	024 Budget	% of Sales	2	2024 Budget	% of Sales	2	2024 Budget	% of Sales
5100	Food Sales	\$	148,577.56	84.98%	_e	176,537.49	88.89%	\$	181,074.38	84.50%
5180	NA Beverage	φ \$	1,775.07	1.02%		2,208.83	1.11%		3,212.56	1.50%
3100	Total Food Sales	φ \$	150,352.63	86.00%		178,746.32	90.00%		184,286.94	86.00%
	Total Toda Gales	Ψ	100,002.00	00.0070	*	170,140.02	30.0070	*	104,200.04	00.00 /0
5210	Liquor Sales	\$	14,213.32	8.13%	\$	13,097.89	6.59%	\$	16,672.33	7.78%
5220	Wine Sales	\$	3,205.79	1.83%		2,605.13	1.31%	\$	4,002.64	1.87%
5230	Bottled Beer Sales	\$	1,865.12	1.07%	\$	1,852.19	0.93%	\$	3,073.10	1.43%
5240	Draft Beer Sales	\$	9,125.42	5.22%	\$	7,270.67	3.66%	\$	11,609.32	5.42%
	Total Beverage Sales	\$	28,409.65	16.25%	\$	24,825.88	12.50%	\$	35,357.38	16.50%
	Gross F&B Sales	\$	178,762.28	102.25%	\$	203,572.20	102.50%	\$	219,644.32	102.50%
	Deductions									
5110	Goodwill Comps	\$	961.56	0.55%	\$	1,092.34	0.55%	\$	1,500.01	0.70%
5120	Guest Recovery Comps	\$	524.49	0.30%	\$	595.82	0.30%	\$	857.15	0.40%
5131	50% Employee Discounts	\$	786.73	0.45%	\$	893.73	0.45%	\$	857.15	0.40%
5132	Manager Meal Discounts	\$	611.90	0.35%		695.12	0.35%		857.15	0.40%
5150	Discounts Marketing	\$	611.90	0.35%		695.12	0.35%		750.01	0.35%
5250	Goodwill Bar Comps	\$	437.07	0.25%	\$	496.52	0.25%	\$	535.72	0.25%
	Total Deductions	\$	3,933.64	2.25%	\$	4,468.66	2.25%	\$	5,357.18	2.50%
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	-	0.00%		-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

				8/25/2024		9/29/2024	
	Total Other Income and Expense	\$ -	0.00%	\$ -	0.00%	\$ _	0.00%
	·						
	Net Sales	\$ 174,828.64	100.00%	\$ 198,607.03	100.25%	\$ 214,287.14	100.00%
	Food Costs						
6110	Meat Cost	\$ 21,951.48	14.60%	\$ 26,096.96	14.60%	\$ 26,905.89	14.60%
6120	Poultry Cost	\$ 3,909.17	2.60%	4,647.40	2.60%	4,791.46	2.60%
6130	Seafood Cost	\$ 751.76	0.50%	\$ 893.73	0.50%	\$ 921.43	0.50%
6140	Dairy Cost	\$ 6,014.11	4.00%	\$ 7,149.85	4.00%	\$ 7,371.48	4.00%
6150	Produce Cost	\$ 4,811.28	3.20%	\$ 5,719.88	3.20%	\$ 5,897.18	3.20%
6160	Bakery Cost	\$ 2,104.94	1.40%	\$ 2,502.45	1.40%	\$ 2,580.02	1.40%
6170	Grocery Cost	\$ 9,321.86	6.20%	\$ 11,082.27	6.20%	\$ 11,425.79	6.20%
6180	NA Beverage	\$ 751.76	0.50%	\$ 893.73	0.50%	\$ 921.43	0.50%
	Total Food Cost	\$ 49,616.37	33.00%	\$ 58,986.29	33.00%	\$ 60,814.69	33.00%
	Beverage Costs						
6210	Liquor Cost	\$ 2,862.49	10.08%	\$ 2,503.56	10.08%	\$ 3,106.83	8.79%
6220	Wine Cost	\$ 797.08	2.81%	\$ 529.05	2.13%	\$ 1,461.64	4.13%
6230	Bottled Beer Cost	\$ 508.35	1.79%	\$ 405.09	1.63%	\$ 791.80	2.24%
6240	Draft Beer Cost	\$ 1,514.00	5.33%	\$ 1,527.48	6.15%	\$ 1,711.20	4.84%
	Total Bev Cost	\$ 5,681.93	20.00%	\$ 4,965.18	20.00%	\$ 7,071.48	20.00%
	Total F&B Costs	\$ 55,298.30	31.63%	\$ 63,951.46	32.20%	\$ 67,886.17	31.68%
	Gross Profit	\$ 119,530.34	68.37%	\$ 134,655.56	67.80%	\$ 146,400.98	68.32%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 7 7/1/2024 7/28/2024		PER	7/29/2024 8/25/2024		PER	8/26/2024 9/29/2024	
	Payroll Costs									
6310	Management Salaries	\$	16,741.04	9.58%	\$	16,741.04	8.43%	\$	20,926.29	9.77%
6311	Direct Labor - FOH	\$	6,119.00	3.50%	\$	3,972.14	2.00%	\$	5,892.90	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	874.14	0.50%	\$	297.91	0.15%	\$	321.43	0.15%
6314	Direct Labor - BOH	\$	32,343.30	18.50%	\$	32,770.16	16.50%	\$	37,500.25	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	56,077.48	32.08%	\$	53,781.25	27.08%	\$	64,640.87	30.17%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses Total Payroll Costs	\$ \$ \$ \$ \$	6,643.49 - 218.55 655.64 557.29 60.10 327.82 8,462.88	3.80% 0.00% 0.13% 0.00% 0.38% 0.32% 0.03% 0.25% 4.84%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	7,547.07 - 218.55 655.64 557.29 60.10 327.82 9,366.46	3.80% 0.00% 0.11% 0.00% 0.33% 0.28% 0.03% 4.72% 31.80%	\$ \$ \$ \$ \$	8,142.91 - 218.55 - - 655.64 557.29 - 327.82 9,902.20	3.80% 0.00% 0.10% 0.00% 0.31% 0.26% 0.00% 4.62%
		<u> </u>	0 1,0 10100	00.0270	_		0110070	_	,	0 111 0 70
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	5,244.86	3.00%	\$	5,958.21	3.00%	\$	6,321.47	2.95%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	601.00	0.34%	\$	601.00	0.30%	\$	601.00	0.28%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2025/6 Budget - Smokecraft	PERI	OD 7		PEF	RIOD 8		PEF	RIOD 9	
	Start Date: 05/27/2024		7/1/2024			7/29/2024			8/26/2024	
	End Date: 05/25/2025		7/28/2024			8/25/2024			9/29/2024	
	LY Start: 05/29/2023		n n							
	LY End: 05/26/2024									
6790	Other Contracted Services	\$	327.82	0.19%		327.82	0.17%		327.82	0.15%
7010	Register Over/Short	\$	-	0.00%		-	0.00%		-	0.00%
7010	China/Glassware/Silverware	\$	699.31	0.40%	\$	397.21	0.20%	\$	428.57	0.20%
7040	Cleaning Supplies	\$	349.66	0.20%	\$	397.21	0.20%	\$	642.86	0.30%
7045	Dish Chemicals	\$	524.49	0.30%	\$	595.82	0.30%	\$	535.72	0.25%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,311.21	0.75%	\$	1,092.34	0.55%	\$	1,500.01	0.70%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,972.09	1.70%	\$	2,383.28	1.20%	\$	3,000.02	1.40%
7106	Catering Supplies	\$	699.31	0.40%	\$	3,376.32	1.70%	\$	1,071.44	0.50%
7110	Operating Supplies F&B	\$	2,447.60	1.40%	\$	2,780.50	1.40%	\$	2,142.87	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	15,177.35	8.68%	\$	17,909.72	9.02%	\$	16,571.78	7.73%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,639.09	0.94%		1,639.09	0.83%		1,639.09	0.76%
7195	Accounting Services	\$	2,731.82	1.56%		2,731.82	1.38%		2,731.82	1.27%
7220	Bank Charges & Fees	\$	109.27	0.06%	\$	109.27	0.06%		109.27	0.05%
7230	Licenses & Permits	\$	655.64	0.38%	\$	655.64	0.33%		655.64	0.31%
7250	Credit Card Commissions	\$	3,933.64	2.25%		4,468.66	2.25%		4,821.46	2.25%
7256	Employment Ads	\$	98.35	0.06%		98.35	0.05%		98.35	0.05%
7270	Dues & Subscriptions	\$	54.64	0.03%		54.64	0.03%		54.64	0.03%
7285	Key Man/General Liability Insurance	\$	1,393.23	0.80%		1,393.23	0.70%		1,393.23	0.65%
7290	Legal & Professional Services	\$	-	0.00%		-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	174.83	0.10%	\$	198.61	0.10%	\$	214.29	0.10%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024	PERI	OD 7 7/1/2024		PER	7/29/2024		PER	8/26/2024	
	End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024		7/28/2024			8/25/2024			9/29/2024	
	E1 E11d. 03/20/2021									
7350	Telephone/Internet/Cable	\$	710.27	0.41%	\$	710.27	0.36%	\$	710.27	0.33%
7360	Travel	\$	136.59	0.08%	\$	136.59	0.07%	\$	136.59	0.06%
7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total General & Administrative	\$	11,637.36	6.66%	\$	12,196.15	6.14%	\$	12,564.64	5.86%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	546.36	0.31%	\$	546.36	0.28%	\$	546.36	0.25%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	546.36	0.31%	\$	546.36	0.28%	\$	546.36	0.25%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,748.29	1.00%	\$	1,986.07	1.00%	\$	2,142.87	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,021.24	2.30%	\$	4,021.24	2.02%	\$	4,021.24	1.88%
7710	MC-HVAC & Refrigeration	\$	2,618.72	1.50%	\$	682.95	0.34%	\$	1,147.36	0.54%
7720	MC-Other Equipment	\$	278.65	0.16%	\$	278.65	0.14%	\$	278.65	0.13%
7750	Pest Control	\$	92.88	0.05%	\$	92.88	0.05%	\$	92.88	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	8,759.77	5.01%	\$	7,061.79	3.56%	\$	7,683.00	3.59%
	Utilities				I					

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	7/1/2024 7/28/2024		PER	7/29/2024 8/25/2024		PER	8/26/2024 9/29/2024	
7810	Electricity	\$	2,622.43	1.50%	\$	2,383.28	1.20%	\$	2,357.16	1.10%
7820	Natural Gas	\$	1,048.97	0.60%	\$	1,191.64	0.60%	\$	1,285.72	0.60%
7830	Water & Sewer	\$	524.49	0.30%	\$	595.82	0.30%	\$	750.01	0.35%
7840	Firewood	\$	819.55	0.47%	\$	819.55	0.41%	\$	819.55	0.38%
	Total Utilities	\$	5,015.43	2.87%	\$	4,990.29	2.51%	\$	5,212.43	2.43%
	Total Operating Expenses	\$	41,136.28	23.53%	\$	42,704.32	21.50%	\$	42,578.21	19.87%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%		-	0.00%	-	-	0.00%
5800	Commission Income	\$	-	0.00%		-	0.00%		-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	13,853.70	7.92%	\$	28,803.54	14.50%	\$	29,279.69	13.66%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	13,853.70	7.92%	\$	28,803.54	14.50%	\$	29,279.69	13.66%
	Facility Expenses									
8010	Rents	\$	13,911.11	7.96%	\$	13,911.11	7.00%	\$	13,911.11	6.49%
8015	Common Area Maintenance	\$	2,529.66	1.45%		2,529.66	1.27%		2,529.66	1.18%
8020	Property Insurance	\$	144.24	0.08%		144.24	0.07%		144.24	0.07%
8030	Property Taxes	\$	4,011.90	2.29%	-	4,011.90	2.02%	-	4,011.90	1.87%
	Total Facility Expenses	\$	20,596.92	11.78%		20,596.92	10.37%	\$	20,596.92	9.61%
	Restaurant EBDIT	\$	(6,743.22)	-3.86%	\$	8,206.62	4.13%	\$	8,682.77	4.05%

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2025/6 Budget - Smokecraft	PERIOD 7	PERIOD 8	PERIOD 9
Start Date: 05/27/2024	7/1/2024	7/29/2024	8/26/2024
End Date: 05/25/2025	7/28/2024	8/25/2024	9/29/2024
LY Start: 05/29/2023			
LY End: 05/26/2024			

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	9/30/2024 10/27/2024		PEF	RIOD 11 10/28/2024 11/24/2024		PEF	RIOD 12 11/25/2024 12/29/2024	
	Gross Sales	2	024 Budget	% of Sales	2	2024 Budget	% of Sales	2	2024 Budget	% of Sales
5100	Food Sales	\$	143,354.48	84.89%	\$	119,429.91	85.31%	¢	208,911.09	85.11%
5180	NA Beverage	\$	1,870.65	1.11%		965.24	0.69%		2,184.17	0.89%
3100	Total Food Sales	\$	145,225.14	86.00%		120,395.15	86.00%		211,095.25	86.00%
	101411 004 04100	•	1-10,220114	00.0070	ľ	120,000.10	00.0070	*	211,000.20	00.0070
5210	Liquor Sales	\$	13,866.20	8.21%	\$	12,084.66	8.63%	\$	22,692.00	9.24%
5220	Wine Sales	\$	2,853.91	1.69%	\$	2,604.36	1.86%		3,559.18	1.45%
5230	Bottled Beer Sales	\$	1,648.31	0.98%	\$	1,605.05	1.15%	\$	2,587.25	1.05%
5240	Draft Beer Sales	\$	9,494.55	5.62%	\$	6,805.00	4.86%	\$	11,662.40	4.75%
	Total Beverage Sales	\$	27,862.96	16.50%	\$	23,099.07	16.50%	\$	40,500.83	16.50%
	<u>-</u>		-		<u> </u>	·				
	Gross F&B Sales	<u> </u>	173,088.10	102.50%		143,494.22	102.50%	\$	251,596.09	102.50%
	Gross F&B Sales	\$	173,088.10			143,494.22	102.50%	\$	251,596.09	102.50%
	Gross F&B Sales Deductions	\$	173,088.10			143,494.22	102.50%	\$	251,596.09	102.50%
5110		\$	173,088.10 1,182.07		\$	143,494.22 979.96	102.50%		251,596.09 1,718.22	102.50%
5110 5120	Deductions			102.50%	\$	·		\$	·	
	Deductions Goodwill Comps	\$	1,182.07	0.70% 0.40%	\$ \$ \$ \$	979.96	0.70% 0.40% 0.40%	\$ \$	1,718.22	0.70%
5120	Deductions Goodwill Comps Guest Recovery Comps	\$ \$	1,182.07 675.47	0.70% 0.40% 0.40% 0.40%	\$ \$ \$ \$	979.96 559.98	0.70% 0.40% 0.40% 0.40%	\$ \$ \$	1,718.22 981.84	0.70% 0.40%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$ \$	1,182.07 675.47 675.47 675.47 591.03	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$ \$	979.96 559.98 559.98 559.98 489.98	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$	1,718.22 981.84 981.84 981.84 859.11	0.70% 0.40% 0.40% 0.40% 0.35%
5120 5131 5132	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	1,182.07 675.47 675.47 675.47	0.70% 0.40% 0.40% 0.40%	\$ \$ \$ \$ \$	979.96 559.98 559.98 559.98	0.70% 0.40% 0.40% 0.40%	\$ \$ \$ \$	1,718.22 981.84 981.84 981.84	0.70% 0.40% 0.40% 0.40%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$ \$	1,182.07 675.47 675.47 675.47 591.03	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$	979.96 559.98 559.98 559.98 489.98	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$ \$	1,718.22 981.84 981.84 981.84 859.11	0.70% 0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$ \$	1,182.07 675.47 675.47 675.47 591.03 422.17	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$	979.96 559.98 559.98 559.98 489.98 349.99	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$	1,718.22 981.84 981.84 981.84 859.11 613.65	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$ \$	1,182.07 675.47 675.47 675.47 591.03 422.17	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$ \$	979.96 559.98 559.98 559.98 489.98 349.99	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$	1,718.22 981.84 981.84 981.84 859.11 613.65	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	9/30/2024 10/27/2024		PER	10D 11 10/28/2024 11/24/2024		PER	11/25/2024 12/29/2024	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales	\$	168,866.44	100.00%	\$	139,994.36	100.00%	\$	245,459.60	100.00%
	Food Costs									
6110	Meat Cost	\$	21,202.87	14.60%	\$	17,577.69	14.60%	\$	30,819.91	14.60%
6120	Poultry Cost	\$	3,775.85	2.60%		3,130.27	2.60%		5,488.48	2.60%
6130	Seafood Cost	\$	726.13	0.50%		601.98	0.50%		1,055.48	0.50%
6140	Dairy Cost	\$	5,809.01	4.00%		4,815.81	4.00%		8,443.81	4.00%
6150	Produce Cost	\$	4,647.20	3.20%		3,852.64	3.20%		6,755.05	3.20%
6160	Bakery Cost	\$	2,033.15	1.40%		1,685.53	1.40%		2,955.33	1.40%
6170	Grocery Cost	\$	9,003.96	6.20%		7,464.50	6.20%		13,087.91	6.20%
6180	NA Beverage	\$	726.13	0.50%	\$	601.98	0.50%	\$	1,055.48	0.50%
	Total Food Cost	\$	47,924.30	33.00%	\$	39,730.40	33.00%	\$	69,661.43	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,360.37	12.06%	\$	2,054.97	8.90%	\$	3,394.26	8.38%
6220	Wine Cost	\$	125.84	0.45%	\$	718.75	3.11%	\$	513.79	1.27%
6230	Bottled Beer Cost	\$	272.15	0.98%	\$	473.53	2.05%	\$	1,026.50	2.53%
6240	Draft Beer Cost	\$	1,814.23	6.51%	\$	1,372.57	5.94%	\$	3,165.62	7.82%
	Total Bev Cost	\$	5,572.59	20.00%	\$	4,619.81	20.00%	\$	8,100.17	20.00%
	Total F&B Costs	\$	53,496.89	31.68%	\$	44,350.21	31.68%	\$	77,761.60	31.68%
	Gross Profit	\$	115,369.55	68.32%	\$	95,644.15	68.32%	\$	167,698.00	68.32%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	9/30/2024 10/27/2024		PER	10/28/2024 11/24/2024		PER	11/25/2024 12/29/2024	
	Payroll Costs									
6310	Management Salaries	\$	16,741.04	9.91%		16,741.04	11.96%		20,926.29	8.53%
6311	Direct Labor - FOH	\$	4,643.83	2.75%	\$	4,899.80	3.50%	\$	5,522.84	2.25%
6312	Overtime Labor - FOH	\$	-	0.00%		-	0.00%	-	-	0.00%
6313	Training Labor	\$	253.30	0.15%	\$	209.99	0.15%	\$	368.19	0.15%
6314	Direct Labor - BOH	\$	29,551.63	17.50%	\$	25,898.96	18.50%	\$	38,046.24	15.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	51,189.79	30.31%	\$	47,749.79	34.11%	\$	64,863.56	26.43%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses Total Payroll Costs	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,416.92 - 218.55 - - 655.64 557.29 - 327.82 8,176.22	3.80% 0.00% 0.13% 0.00% 0.39% 0.33% 0.00% 0.25% 4.84%	\$ \$ \$ \$ \$ \$ \$ \$ \$	5,319.79 - 218.55 655.64 557.29 - 327.82 7,079.08	3.80% 0.00% 0.16% 0.00% 0.47% 0.40% 0.00% 5.06%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	9,327.46 - 218.55 - - 655.64 557.29 - 327.82 11,086.76	3.80% 0.00% 0.09% 0.00% 0.27% 0.23% 0.00% 0.25% 4.52%
	l otal Payroll Costs	<u> </u>	59,366.01	35.16%	 	54,828.87	39.17%	>	75,950.32	30.94%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	4,981.56	2.95%		4,199.83	3.00%		4,909.19	2.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	601.00	0.36%	\$	601.00	0.43%	\$	601.00	0.24%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2025/6 Budget - Smokecraft	PER	IOD 10		PEF	RIOD 11		PER	RIOD 12	
	Start Date: 05/27/2024		9/30/2024			10/28/2024			11/25/2024	
	End Date: 05/25/2025		10/27/2024			11/24/2024			12/29/2024	
	LY Start: 05/29/2023									
	LY End: 05/26/2024									
6790	Other Contracted Services	\$	327.82	0.19%	\$	327.82	0.23%	\$	327.82	0.13%
7010	Register Over/Short	\$	-	0.00%	-	-	0.00%	-	-	0.00%
7010	China/Glassware/Silverware	\$	675.47	0.40%		279.99	0.20%		490.92	0.20%
7040	Cleaning Supplies	\$	337.73	0.20%	\$	279.99	0.20%		490.92	0.20%
7045	Dish Chemicals	\$	422.17	0.25%		419.98	0.30%		736.38	0.30%
7050	Decorations	\$	-	0.00%		-	0.00%		-	0.00%
7060	Linens	\$	1,182.07	0.70%	\$	1,049.96	0.75%		1,840.95	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,364.13	1.40%	\$	1,959.92	1.40%	\$	3,927.35	1.60%
7106	Catering Supplies	\$	844.33	0.50%	\$	559.98	0.40%	\$	4,909.19	2.00%
7110	Operating Supplies F&B	\$	2,110.83	1.25%	\$	1,959.92	1.40%	\$	3,068.24	1.25%
7120	Uniforms	\$	-	0.00%	\$	=	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	13,847.10	8.20%	\$	11,638.39	8.31%	\$	21,301.96	8.68%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,639.09	0.97%	\$	1,639.09	1.17%	\$	1,639.09	0.67%
7195	Accounting Services	\$	2,731.82	1.62%		2,731.82	1.95%		2,731.82	1.11%
7220	Bank Charges & Fees	\$	109.27	0.06%	-	109.27	0.08%	-	109.27	0.04%
7230	Licenses & Permits	\$	655.64	0.39%		655.64	0.47%		655.64	0.27%
7250	Credit Card Commissions	\$	3,799.49	2.25%	\$	3,149.87	2.25%	\$	5,522.84	2.25%
7256	Employment Ads	\$	98.35	0.06%	\$	98.35	0.07%	\$	98.35	0.04%
7270	Dues & Subscriptions	\$	54.64	0.03%	\$	54.64	0.04%	\$	54.64	0.02%
7285	Key Man/General Liability Insurance	\$	1,393.23	0.83%	\$	1,393.23	1.00%	\$	1,393.23	0.57%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	168.87	0.10%	\$	139.99	0.10%	\$	245.46	0.10%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	9/30/2024 10/27/2024		PER	10/28/2024 11/24/2024		PEF	11/25/2024 12/29/2024	
7350	Telephone/Internet/Cable	\$	710.27	0.42%	\$	710.27	0.51%	\$	710.27	0.29%
7360	Travel	\$	136.59	0.08%		136.59	0.10%		136.59	0.06%
7370	Meals & Entertainment	\$	-	0.00%		-	0.00%		-	0.00%
1010	Total General & Administrative	\$	11,497.25	6.81%		10,818.76	7.73%		13,297.19	5.42%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%		-	0.00%		-	0.00%
7435	Advertising & Marketing	\$	546.36	0.32%		1,639.09	1.17%		1,639.09	0.67%
7460	Special Promotions	\$	-	0.00%		-	0.00%		-	0.00%
	Total Advertising & Promotion	_\$	546.36	0.32%	\$	1,639.09	1.17%	\$	1,639.09	0.67%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,688.66	1.00%	\$	1,399.94	1.00%	\$	1,718.22	0.70%
7620	R&M HVAC & Refrigeration	\$	_	0.00%	\$	-	0.00%	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,021.24	2.38%	\$	4,021.24	2.87%	\$	4,021.24	1.64%
7710	MC-HVAC & Refrigeration	\$	682.95	0.40%	\$	2,618.72	1.87%	\$	2,458.64	1.00%
7720	MC-Other Equipment	\$	278.65	0.17%	\$	278.65	0.20%	\$	278.65	0.11%
7750	Pest Control	\$	92.88	0.06%	\$	92.88	0.07%	\$	92.88	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%		-	0.00%
	Total Repairs & Maintenance	\$	6,764.38	4.01%	\$	8,411.43	6.01%	\$	8,569.62	3.49%
	Utilities									

	2025/6 Budget - Smokecraft	PERI	IOD 10		PER	IOD 11		PER	RIOD 12	
	Start Date: 05/27/2024		9/30/2024			10/28/2024			11/25/2024	
	End Date: 05/25/2025		10/27/2024			11/24/2024			12/29/2024	
	LY Start: 05/29/2023									
	LY End: 05/26/2024									
7810	Electricity	\$	2,195.26	1.30%	\$	2,799.89	2.00%	\$	3,436.43	1.40%
7820	Natural Gas	\$	1,182.07	0.70%	\$	1,259.95	0.90%	\$	1,227.30	0.50%
7830	Water & Sewer	\$	675.47	0.40%	\$	559.98	0.40%	\$	613.65	0.25%
7840	Firewood	\$	819.55	0.49%	\$	819.55	0.59%	\$	819.55	0.33%
	Total Utilities	\$	4,872.34	2.89%	\$	5,439.36	3.89%	\$	6,096.93	2.48%
	Total Operating Expenses	\$	37,527.44	22.22%	\$	37,947.02	27.11%	\$	50,904.79	20.74%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%		-	0.00%		-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus		18,476.11	10.94%	\$	2,868.26	2.05%	\$	40,842.89	16.64%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	-									
	Restaurant Operating Income	\$	18,476.11	10.94%	\$	2,868.26	2.05%	\$	40,842.89	16.64%
	Facility Expenses									
8010	Rents	\$	13,911.11	8.24%	\$	13,911.11	9.94%	\$	13,911.11	5.67%
8015	Common Area Maintenance	\$	2,529.66	1.50%		2,529.66	1.81%		2,529.66	1.03%
8020	Property Insurance	\$	144.24	0.09%		144.24	0.10%		144.24	0.06%
8030	Property Taxes	\$	4,011.90	2.38%		4,011.90	2.87%		4,011.90	1.63%
	Total Facility Expenses	\$	20,596.92	12.20%		20,596.92	14.71%	_	20,596.92	8.39%
		-	<u> </u>			·				
	Restaurant EBDIT	\$	(2,120.81)	-1.26%	\$	(17,728.66)	-12.66%	\$	20,245.97	8.25%

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2025/6 Budget - Smokecraft	PERIOD 10	PERIOD 11	PERIOD 12
Start Date: 05/27/2024	9/30/2024	10/28/2024	11/25/2024
End Date: 05/25/2025	10/27/2024	11/24/2024	12/29/2024
LY Start: 05/29/2023			
LY End: 05/26/2024			

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	IOD 1 12/30/2024 1/26/2025		PEF	1/27/2025 2/23/2025		PEF	2/24/2025 3/30/2025	
		2	025 Budget	% of Sales	2	2025 Budget	% of Sales	2	025 Budget	% of Sales
5400	Gross Sales	Φ	447.540.00	04.740/	 	440,004,00	0.4.000/	φ.	405 750 07	0.4.600/
5100	Food Sales	\$	147,516.39	84.74%		148,681.62	84.68%		185,756.87	84.62%
5180	NA Beverage	\$	2,190.25	1.26%		2,316.99	1.32%		3,031.77	1.38%
	Total Food Sales	\$	149,706.65	86.00%	🄊	150,998.61	86.00%	Þ	188,788.64	86.00%
5210	Liquor Sales	\$	15,482.03	8.89%	\$	16,242.43	9.25%	\$	19,270.41	8.78%
5220	Wine Sales	\$	3,645.38	2.09%		3,609.90	2.06%		3,436.23	1.57%
5230	Bottled Beer Sales	\$	1,720.69	0.99%		2,042.80	1.16%		1,520.56	0.69%
5240	Draft Beer Sales	\$	7,874.68	4.52%		7,075.53	4.03%		11,993.87	5.46%
	Total Beverage Sales	\$	28,722.79	16.50%	\$	28,970.66	16.50%	\$	36,221.08	16.50%
			20,: 22:: 0	10.00 /0		-,			,	
		<u> </u>	20,122.10			-,			,	
	Gross F&B Sales	\$	178,429.43	102.50%		179,969.28			225,009.72	102.50%
	Gross F&B Sales		·			·			, 	
5110	Gross F&B Sales Deductions	\$	178,429.43	102.50%	\$	179,969.28	102.50%	\$	225,009.72	102.50%
5110 5120	Gross F&B Sales		·		\$	·		\$, 	
	Gross F&B Sales Deductions Goodwill Comps	\$	178,429.43 1,218.54	102.50%	\$ \$	179,969.28 1,229.06	102.50%	\$ \$	225,009.72 1,536.65	102.50%
5120	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps	\$ \$	178,429.43 1,218.54 696.31	0.70% 0.40%	\$ \$ \$ \$	1 79,969.28 1,229.06 702.32	0.70% 0.40%	\$	225,009.72 1,536.65 878.09	0.70% 0.40%
5120 5131	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$ \$ \$	1,218.54 696.31 696.31	0.70% 0.40%	\$ \$ \$ \$ \$	1,229.06 702.32 702.32	0.70% 0.40%	\$ \$ \$ \$	225,009.72 1,536.65 878.09 878.09	0.70% 0.40% 0.40%
5120 5131 5132	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$ \$	1,218.54 696.31 696.31 696.31	0.70% 0.40% 0.40% 0.40%	\$ \$ \$ \$ \$	1,229.06 702.32 702.32 702.32	0.70% 0.40% 0.40% 0.40%	\$ \$ \$ \$ \$	1,536.65 878.09 878.09 878.09	0.70% 0.40% 0.40% 0.40%
5120 5131 5132 5150	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$ \$	1,218.54 696.31 696.31 696.31 699.27	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$\$\$\$\$\$\$\$\$\$	1,229.06 702.32 702.32 702.32 614.53	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$ \$ \$	1,536.65 878.09 878.09 878.09 768.33	0.70% 0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$ \$ \$	1,218.54 696.31 696.31 696.31 609.27 435.19	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$\$\$\$\$\$\$\$\$\$	1,229.06 702.32 702.32 702.32 614.53 438.95	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$	1,536.65 878.09 878.09 878.09 768.33 548.80	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$ \$ \$	1,218.54 696.31 696.31 696.31 609.27 435.19	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$	1,229.06 702.32 702.32 702.32 614.53 438.95	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1,536.65 878.09 878.09 878.09 768.33 548.80	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	12/30/2024 1/26/2025		PER	1/27/2025 2/23/2025		PER	2/24/2025 3/30/2025	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales		174,077.50	100.00%	\$	175,579.78	100.00%	\$	219,521.68	100.00%
	Food Costs									
6110	Meat Cost	\$	21,857.17	14.60%	\$	22,045.80	14.60%	\$	27,563.14	14.60%
6120	Poultry Cost	\$	3,892.37	2.60%	\$	3,925.96	2.60%	\$	4,908.50	2.60%
6130	Seafood Cost	\$	748.53	0.50%	\$	754.99	0.50%	\$	943.94	0.50%
6140	Dairy Cost	\$	5,988.27	4.00%	\$	6,039.94	4.00%	\$	7,551.55	4.00%
6150	Produce Cost	\$	4,790.61	3.20%	\$	4,831.96	3.20%	\$	6,041.24	3.20%
6160	Bakery Cost	\$	2,095.89	1.40%	\$	2,113.98	1.40%	\$	2,643.04	1.40%
6170	Grocery Cost	\$	9,281.81	6.20%	\$	9,361.91	6.20%	\$	11,704.90	6.20%
6180	NA Beverage	_\$_	748.53	0.50%	\$	754.99	0.50%	\$	943.94	0.50%
	Total Food Cost	\$	49,403.19	33.00%	\$	49,829.54	33.00%	\$	62,300.25	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,689.29	12.84%	\$	3,049.57	10.53%	\$	4,196.46	11.59%
6220	Wine Cost	\$	744.17	2.59%		1,032.42	3.56%		802.02	2.21%
6230	Bottled Beer Cost	\$	136.74	0.48%		431.47	1.49%		308.42	0.85%
6240	Draft Beer Cost	\$	1,174.36	4.09%		1,280.67	4.42%		1,937.32	5.35%
	Total Bev Cost	\$	5,744.56	20.00%	\$	5,794.13	20.00%	\$	7,244.22	20.00%
	Total F&B Costs	\$	55,147.75	31.68%	\$	55,623.68	31.68%	\$	69,544.47	31.68%
	Gross Profit	\$	118,929.75	68.32%	\$	119,956.11	68.32%	\$	149,977.21	68.32%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	12/30/2024 1/26/2025		PER	1/27/2025 2/23/2025		PER	2/24/2025 3/30/2025	
	Payroll Costs									
6310	Management Salaries	\$	16,741.04	9.62%	\$	16,741.04	9.53%	\$	21,329.80	9.72%
6311	Direct Labor - FOH	\$	4,526.01	2.60%	\$	4,828.44	2.75%	\$	6,036.85	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	261.12	0.15%	\$	263.37	0.15%	\$	329.28	0.15%
6314	Direct Labor - BOH	\$	30,463.56	17.50%	\$	30,726.46	17.50%	\$	38,416.29	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	51,991.73	29.87%	\$	52,559.32	29.93%	\$	66,112.22	30.12%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses Total Payroll Costs	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,614.94 - 218.55 - - 655.64 557.29 - 327.82 8,374.24	3.80% 0.00% 0.13% 0.00% 0.00% 0.38% 0.32% 0.00% 0.25% 4.81%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,672.03 - 218.55 - - 655.64 557.29 - 327.82 8,431.32	3.80% 0.00% 0.12% 0.00% 0.37% 0.32% 0.00% 0.25% 4.80%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	8,341.82 - 218.55 - - 655.64 557.29 - 327.82 10,101.11	3.80% 0.00% 0.10% 0.00% 0.30% 0.25% 0.00% 4.60%
		<u> </u>		0 110070	_		0 111 170	_	,	· · · · · · · · · · · · · · · · · · ·
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	5,222.32	3.00%	\$	5,267.39	3.00%	\$	6,585.65	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	601.00	0.35%	\$	601.00	0.34%	\$	601.00	0.27%
6740	Security	\$	655.64	0.38%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2025/6 Budget - Smokecraft	PER	IOD 1		PER	IOD 2		PER	RIOD 3	
	Start Date: 05/27/2024		12/30/2024			1/27/2025			2/24/2025	
	End Date: 05/25/2025		1/26/2025			2/23/2025			3/30/2025	
	LY Start: 05/29/2023									
	LY End: 05/26/2024									
6790	Other Contracted Services	\$	327.82	0.19%	\$	327.82	0.19%	\$	327.82	0.15%
7010	Register Over/Short	\$	_	0.00%	-	_	0.00%		-	0.00%
7010	China/Glassware/Silverware	\$	348.15	0.20%		702.32	0.40%		878.09	0.40%
7040	Cleaning Supplies	\$	348.15	0.20%	\$	351.16	0.20%	\$	439.04	0.20%
7045	Dish Chemicals	\$	522.23	0.30%	\$	526.74	0.30%	\$	658.57	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,305.58	0.75%	\$	1,316.85	0.75%	\$	1,646.41	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,437.08	1.40%	\$	2,984.86	1.70%	\$	3,731.87	1.70%
7106	Catering Supplies	\$	696.31	0.40%	\$	702.32	0.40%	\$	878.09	0.40%
7110	Operating Supplies F&B	\$	1,914.85	1.10%	\$	1,755.80	1.00%	\$	2,853.78	1.30%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%		-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	14,379.15	8.26%	\$	14,536.25	8.28%	\$	18,600.31	8.47%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,639.09	0.94%	\$	1,639.09	0.93%	\$	1,639.09	0.75%
7195	Accounting Services	\$	2,731.82	1.57%		2,731.82	1.56%		2,731.82	1.24%
7220	Bank Charges & Fees	\$	109.27	0.06%	-	16.39	0.01%	\$	16.39	0.01%
7230	Licenses & Permits	\$	655.64	0.38%		655.64	0.37%	\$	655.64	0.30%
7250	Credit Card Commissions	\$	3,916.74	2.25%		3,950.55	2.25%	\$	4,939.24	2.25%
7256	Employment Ads	\$	98.35	0.06%		98.35	0.06%	\$	98.35	0.04%
7270	Dues & Subscriptions	\$	54.64	0.03%	\$	54.64	0.03%	\$	54.64	0.02%
7285	Key Man/General Liability Insurance	\$	1,393.23	0.80%	\$	1,393.23	0.79%	\$	1,393.23	0.63%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	174.08	0.10%	\$	175.58	0.10%	\$	219.52	0.10%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 1 12/30/2024 1/26/2025		PER	1/27/2025 2/23/2025		PER	2/24/2025 3/30/2025	
7350	Telephone/Internet/Cable	\$	710.27	0.41%	\$	710.27	0.40%	\$	710.27	0.32%
7360	Travel	\$	136.59	0.08%	-	136.59	0.08%		136.59	0.06%
7370	Meals & Entertainment	\$	-	0.00%		-	0.00%		-	0.00%
	Total General & Administrative	\$	11,619.71	6.68%	\$	11,562.13	6.59%	\$	12,594.77	5.74%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	546.36	0.31%	\$	546.36	0.31%	\$	546.36	0.25%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	546.36	0.31%	\$	546.36	0.31%	\$	546.36	0.25%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,740.77	1.00%	\$	1,755.80	1.00%	\$	2,195.22	1.00%
7620	R&M HVAC & Refrigeration	\$, -	0.00%		, -	0.00%		, -	0.00%
7630	R&M - Plumbing	\$	-	0.00%		-	0.00%		-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,021.24	2.31%	\$	4,021.24	2.29%	\$	4,021.24	1.83%
7710	MC-HVAC & Refrigeration	\$	682.95	0.39%	\$	682.95	0.39%	\$	3,083.13	1.40%
7720	MC-Other Equipment	\$	278.65	0.16%	\$	278.65	0.16%	\$	278.65	0.13%
7750	Pest Control	\$	92.88	0.05%	\$	92.88	0.05%	\$	92.88	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	6,816.49	3.92%	\$	6,831.51	3.89%	\$	9,671.11	4.41%
	Utilities									

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 1 12/30/2024 1/26/2025		PER	1/27/2025 2/23/2025		PER	2/24/2025 3/30/2025	
7810	Electricity	\$	3,916.74	2.25%	\$	3,511.60	2.00%	\$	3,292.83	1.50%
7820	Natural Gas	\$	1,218.54	0.70%	\$	1,229.06	0.70%	\$	1,317.13	0.60%
7830	Water & Sewer	\$	522.23	0.30%	\$	702.32	0.40%	\$	658.57	0.30%
7840	Firewood	\$	819.55	0.47%	\$	819.55	0.47%	\$	819.55	0.37%
	Total Utilities	\$	6,477.06	3.72%	\$	6,262.52	3.57%	\$	6,088.07	2.77%
	Total Operating Expenses	\$	39,838.78	22.89%	\$	39,738.78	22.63%	\$	47,500.62	21.64%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%		-	0.00%		-	0.00%
5800	Commission Income	\$	-	0.00%		-	0.00%		-	0.00%
	Total Other Income		-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	18,725.00	10.76%	\$	19,226.69	10.95%	\$	26,263.26	11.96%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	18,725.00	10.76%	\$	19,226.69	10.95%	\$	26,263.26	11.96%
	Facility Expenses									
8010	Rents	\$	13,911.11	7.99%	\$	13,911.11	7.92%	\$	13,911.11	6.34%
8015	Common Area Maintenance	\$	2,529.66	1.45%	\$	2,529.66	1.44%	\$	2,529.66	1.15%
8020	Property Insurance	\$	144.24	0.08%	\$	144.24	0.08%	\$	144.24	0.07%
8030	Property Taxes	\$	4,011.90	2.30%	\$	4,011.90	2.28%	\$	4,011.90	1.83%
	Total Facility Expenses	\$	20,596.92	11.83%	\$	20,596.92	11.73%	\$	20,596.92	9.38%
	Restaurant EBDIT	\$	(1,871.92)	-1.08%	\$	(1,370.23)	-0.78%	\$	5,666.34	2.58%

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2025/6 Budget - Smokecraft	PERIOD 1	PERIOD 2	PERIOD 3
Start Date: 05/27/2024	12/30/2024	1/27/2025	2/24/2025
End Date: 05/25/2025	1/26/2025	2/23/2025	3/30/2025
LY Start: 05/29/2023			
LY End: 05/26/2024			

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	3/31/2025 4/27/2025		PEI	4/28/2025 5/25/2025		PE	5/26/2025 6/29/2025	
		2	025 Budget	% of Sales	2	2025 Budget	% of Sales	2	2025 Budget	% of Sales
5400	Gross Sales	ф	454 040 00	0.4.400/	_	470 057 07	04.700/	φ.	000 000 70	04.070/
5100 5180	Food Sales	\$	151,840.29 2,771.79	84.46% 1.54%		176,357.67	84.78% 1.22%		209,332.70	84.37%
5100	NA Beverage Total Food Sales	\$ \$	2,771.79 154,612.08	86.00%		2,539.35 178,897.02	86.00%		4,043.68 213,376.38	1.63% 86.00%
	Total Food Sales	Ą	154,612.06	00.00%	Þ	170,097.02	00.00%	Þ	213,376.36	86.00%
5210	Liquor Sales	\$	15,948.97	8.87%	\$	18,754.82	9.02%	\$	20,744.30	8.36%
5220	Wine Sales	\$	2,773.97	1.54%		4,094.42	1.97%		4,276.35	1.72%
5230	Bottled Beer Sales	\$	1,202.30	0.67%		957.85	0.46%		1,377.13	0.56%
5240	Draft Beer Sales	\$	9,738.70	5.42%		10,516.18	5.06%		14,540.71	5.86%
	Total Beverage Sales	\$	29,663.95	16.50%	\$	34,323.27	16.50%	\$	40,938.49	16.50%
	Gross F&B Sales		184,276.03	102.50%	\$	213,220.29	102.50%	\$	254,314.88	102.50%
	Deductions									
5110	Goodwill Comps	\$	1,258.47	0.70%	\$	1,456.14	0.70%	\$	1,736.78	0.70%
5120	Guest Recovery Comps	\$	719.13	0.40%	\$	832.08	0.40%	\$	992.45	0.40%
5131	50% Employee Discounts	\$	719.13	0.40%	\$	832.08	0.40%	\$	992.45	0.40%
5132	Manager Meal Discounts	\$	719.13	0.40%	\$	832.08	0.40%	\$	992.45	0.40%
5150	Discounts Marketing	\$	629.24	0.35%	\$	728.07	0.35%	\$	868.39	0.35%
5250	Goodwill Bar Comps	\$	449.45	0.25%	\$	520.05	0.25%	\$	620.28	0.25%
	Total Deductions	\$	4,494.54	2.50%	\$	5,200.49	2.50%	\$	6,202.80	2.50%
	Other Income and Expense									
5300	Sundry Sales	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	3/31/2025 4/27/2025		PER	4/28/2025 5/25/2025		PER	5/26/2025 6/29/2025	
Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Net Sales	\$	179.781.49	100.00%	\$	208.019.79	100.00%	\$	248.112.07	100.00%
		,	10010070	Ť		10010070	Ť		10010070
Food Costs									
	\$	· ·							14.60%
	•							· ·	2.60%
								· -	0.50%
•	\$				· · · · · · · · · · · · · · · · · · ·			· · · · · · · · · · · · · · · · · · ·	4.00%
	\$	· ·						· · · · · · · · · · · · · · · · · · ·	3.20%
•	\$	· ·						· -	1.40%
•	\$	· ·			11,091.62			· ·	6.20%
•	\$,	0.50%
Total Food Cost		51,021.99	33.00%	\$	59,036.02	33.00%	\$	70,414.21	33.00%
Beverage Costs									
_	\$	3,104.99	10.47%	\$	3,637.67	10.60%	\$	4,086.64	9.98%
Wine Cost	\$	556.31			875.19			835.35	2.04%
Bottled Beer Cost	\$	298.15			307.72			52.01	0.13%
Draft Beer Cost	\$	1,973.34			2,109.31			3,278.88	8.01%
Total Bev Cost	\$	5,932.79	20.00%	\$	6,929.90	20.00%	\$	8,252.89	20.00%
Total F&B Costs	\$	56,954.78	31.68%	\$	65,965.91	31.71%	\$	78,667.09	31.71%
Gross Profit	\$	122,826.72	68.32%	\$	142,053.88	68.29%	\$	169,444.98	68.29%
	Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024 Total Other Income and Expense Net Sales Food Costs Meat Cost Poultry Cost Seafood Cost Dairy Cost Produce Cost Bakery Cost Grocery Cost NA Beverage Total Food Cost Beverage Costs Liquor Cost Wine Cost Bottled Beer Cost Draft Beer Cost Total F&B Costs	Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024 Total Other Income and Expense Net Sales Food Costs Meat Cost Poultry Cost Seafood Cost Dairy Cost Produce Cost Bakery Cost Grocery Cost NA Beverage Total Food Cost Severage Costs Liquor Cost Wine Cost Bottled Beer Cost Draft Beer Cost Start: 05/29/2023 LY End: 05/26/2024 Sales Food Cost Spending	Start Date: 05/27/2024 3/31/2025 End Date: 05/25/2025 4/27/2025 LY Start: 05/29/2023 4/27/2025 LY End: 05/26/2024 \$ - Net Sales \$ 179,781.49 Food Costs Meat Cost \$ 22,573.36 Poultry Cost \$ 4,019.91 Seafood Cost \$ 773.06 Dairy Cost \$ 6,184.48 Produce Cost \$ 4,947.59 Bakery Cost \$ 2,164.57 Grocery Cost \$ 9,585.95 NA Beverage \$ 773.06 Total Food Cost Liquor Cost \$ 51,021.99 Beverage Costs Liquor Cost \$ 3,104.99 Wine Cost \$ 556.31 Bottled Beer Cost \$ 298.15 Draft Beer Cost \$ 1,973.34 Total F&B Costs \$ 56,954.78	Start Date: 05/27/2024	Start Date: 05/27/2024 3/31/2025 End Date: 05/25/2025 4/27/2025 4/27/2025 LY Start: 05/29/2023 LY End: 05/26/2024	Start Date: 05/27/2024 3/31/2025 4/28/2025 5/25/2025 5/2	Start Date: 05/27/2024 3/31/2025 4/28/2025 5/25/2025 1/2	Start Date: 05/27/2024 3/31/2025 4/28/2025 5/25/2025 1/2	Start Date: 05/27/2024 3/31/2025 4/28/2025 5/26/2025 6/29/2025

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 4 3/31/2025 4/27/2025		PER	4/28/2025 5/25/2025		PER	5/26/2025 6/29/2025	
	Payroll Costs									
6310	Management Salaries	\$	17,063.83	9.49%		17,063.83	8.20%		21,329.80	8.60%
6311	Direct Labor - FOH	\$	4,494.54	2.50%		5,720.54	2.75%		6,823.08	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%		-	0.00%		-	0.00%
6313	Training Labor	\$	269.67	0.15%		312.03	0.15%		372.17	0.15%
6314	Direct Labor - BOH	\$	30,562.85	17.00%	\$	34,323.27	16.50%	\$	39,077.65	15.75%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	52,390.90	29.14%	\$	57,419.67	27.60%	\$	67,602.70	27.25%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses Total Payroll Costs	\$ \$ \$ \$ \$ \$ \$ \$ \$	6,831.70 - 218.55 - 655.64 557.29 - 327.82 8,590.99 60,981.88	3.80% 0.00% 0.12% 0.00% 0.36% 0.31% 0.00% 0.25% 4.78%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	7,904.75 - 218.55 655.64 557.29 - 327.82 9,664.04 67,083.71	3.80% 0.00% 0.11% 0.00% 0.32% 0.27% 0.00% 0.25% 4.65%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	9,428.26 - 218.55 - 655.64 557.29 - 327.82 11,187.55 78,790.25	3.80% 0.00% 0.09% 0.00% 0.26% 0.22% 0.00% 0.25% 4.51%
0.00	Controllable Expenses	Φ.	5 000 11	0.000/	 	0.040.50	0.000/	_	7 440 00	0.000/
6500	3rd Party Delivery Expense	\$	5,393.44	3.00%		6,240.59	3.00%		7,443.36	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	601.00	0.33%		601.00	0.29%		601.00	0.24%
6740	Security	\$	-	0.00%		-	0.00%		-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2025/6 Budget - Smokecraft	PERI	OD 4		PER	RIOD 5		PER	RIOD 6	
	Start Date: 05/27/2024		3/31/2025			4/28/2025			5/26/2025	
	End Date: 05/25/2025		4/27/2025			5/25/2025			6/29/2025	
	LY Start: 05/29/2023									
	LY End: 05/26/2024									
6790	Other Contracted Services	\$	327.82	0.18%		327.82	0.16%		327.82	0.13%
7010	Register Over/Short	\$	-	0.00%		-	0.00%		-	0.00%
7010	China/Glassware/Silverware	\$	719.13	0.40%		208.02	0.10%		496.22	0.20%
7040	Cleaning Supplies	\$	359.56	0.20%		416.04	0.20%	\$	496.22	0.20%
7045	Dish Chemicals	\$	539.34	0.30%	\$	624.06	0.30%	\$	744.34	0.30%
7050	Decorations	\$	-	0.00%		-	0.00%	\$	-	0.00%
7060	Linens	\$	1,348.36	0.75%	\$	1,560.15	0.75%	\$	1,860.84	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	3,056.29	1.70%	\$	3,536.34	1.70%	\$	3,473.57	1.40%
7106	Catering Supplies	\$	719.13	0.40%	\$	832.08	0.40%	\$	992.45	0.40%
7110	Operating Supplies F&B	\$	1,797.81	1.00%	\$	2,080.20	1.00%	\$	2,481.12	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	14,861.88	8.27%	\$	16,426.29	7.90%	\$	18,916.94	7.62%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,639.09	0.91%		1,639.09	0.79%	-	1,639.09	0.66%
7195	Accounting Services	\$	8,741.82	4.86%		2,731.82	1.31%		2,731.82	1.10%
7220	Bank Charges & Fees	\$	16.39	0.01%		16.39	0.01%		16.39	0.01%
7230	Licenses & Permits	\$	655.64	0.36%		655.64	0.32%		655.64	0.26%
7250	Credit Card Commissions	\$	4,045.08	2.25%		4,680.45	2.25%		5,582.52	2.25%
7256	Employment Ads	\$	98.35	0.05%		98.35	0.05%		98.35	0.04%
7270	Dues & Subscriptions	\$	54.64	0.03%	\$	54.64	0.03%	\$	54.64	0.02%
7285	Key Man/General Liability Insurance	\$	1,393.23	0.77%		1,393.23	0.67%		1,393.23	0.56%
7290	Legal & Professional Services	\$	-	0.00%	-	-	0.00%		-	0.00%
7320	Office Supplies & Postage	\$	179.78	0.10%	\$	208.02	0.10%	\$	248.11	0.10%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 4 3/31/2025 4/27/2025		PER	4/28/2025 5/25/2025		PER	5/26/2025 6/29/2025	
7350	Telephone/Internet/Cable	\$	710.27	0.40%	\$	710.27	0.34%	\$	710.27	0.29%
7360	Travel	\$	136.59	0.08%		136.59	0.07%	-	136.59	0.06%
7370	Meals & Entertainment	\$	_	0.00%		-	0.00%		-	0.00%
	Total General & Administrative	\$	17,670.87	9.83%	\$	12,324.47	5.92%	\$	13,266.64	5.35%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	546.36	0.30%	\$	546.36	0.26%	\$	546.36	0.22%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	546.36	0.30%	\$	546.36	0.26%	\$	546.36	0.22%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,797.81	1.00%	\$	2,080.20	1.00%	\$	2,481.12	1.00%
7620	R&M HVAC & Refrigeration	\$	_	0.00%		-	0.00%		_	0.00%
7630	R&M - Plumbing	\$	_	0.00%		_	0.00%		_	0.00%
7640	R&M - Electric	\$	-	0.00%		-	0.00%		-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%		-	0.00%
7660	R&M - POS Systems	\$	_	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,021.24	2.24%	\$	4,021.24	1.93%	\$	4,021.24	1.62%
7710	MC-HVAC & Refrigeration	\$	682.95	0.38%	\$	682.95	0.33%	\$	682.95	0.28%
7720	MC-Other Equipment	\$	278.65	0.15%	\$	278.65	0.13%	\$	278.65	0.11%
7750	Pest Control	\$	92.88	0.05%	\$	92.88	0.04%	\$	92.88	0.04%
7785	Carpet/Rug/Floor Cleaning	\$		0.00%	\$	-	0.00%	\$		0.00%
	Total Repairs & Maintenance	\$	6,873.53	3.82%	\$	7,155.91	3.44%	\$	7,556.84	3.05%
	Utilities									

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	3/31/2025 4/27/2025			4/28/2025 5/25/2025			5/26/2025 6/29/2025	
7810	Electricity	\$	2,696.72	1.50%		2,704.26	1.30%		2,481.12	1.00%
7820	Natural Gas	\$	1,078.69	0.60%		1,248.12	0.60%		1,240.56	0.50%
7830	Water & Sewer	\$	539.34	0.30%		624.06	0.30%		744.34	0.30%
7840	Firewood	\$	819.55	0.46%		819.55	0.39%		819.55	0.33%
	Total Utilities	\$	5,134.30	2.86%	\$	5,395.98	2.59%	\$	5,285.56	2.13%
	Total Operating Expenses	\$	45,086.95	25.08%	\$	41,849.02	20.12%	\$	45,572.35	18.37%
	Total Operating Expenses	Ψ	43,000.93	25.00 /0	┡	41,049.02	20.12 /0	┡	43,372.33	10.37 /0
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	16,757.88	9.32%	\$	33,121.14	15.92%	\$	45,082.38	18.17%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	16,757.88	9.32%	\$	33,121.14	15.92%	\$	45,082.38	18.17%
	Facility Expenses									
8010	Rents	\$	13,911.11	7.74%	\$	13,911.11	6.69%	\$	13,911.11	5.61%
8015	Common Area Maintenance	\$	2,529.66	1.41%	\$	2,529.66	1.22%	\$	2,529.66	1.02%
8020	Property Insurance	\$	144.24	0.08%	\$	144.24	0.07%	\$	144.24	0.06%
8030	Property Taxes	\$	4,011.90	2.23%	\$	4,011.90	1.93%	\$	4,011.90	1.62%
	Total Facility Expenses	\$	20,596.92	11.46%	\$	20,596.92	9.90%	\$	20,596.92	8.30%
	Restaurant EBDIT	\$	(3,839.04)	-2.14%	\$	12,524.22	6.02%	\$	24,485.46	9.87%

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2025/6 Budget - Smokecraft	PERIOD 4	PERIOD 5	PERIOD 6
Start Date: 05/27/2024	3/31/2025	4/28/2025	5/26/2025
End Date: 05/25/2025	4/27/2025	5/25/2025	6/29/2025
LY Start: 05/29/2023			
LY End: 05/26/2024			

Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024

			TOTAL	
		2	2026 Budget	% of Sales
	Gross Sales			
5100	Food Sales	\$	1,997,370.48	85.09%
5180	NA Beverage	\$	29,110.35	1.24%
	Total Food Sales	\$	2,026,480.83	86.33%
5210	Liquor Sales	\$	199,069.36	8.48%
5220	Wine Sales	\$	40,667.27	1.73%
5230	Bottled Beer Sales	\$	21,452.36	0.91%
5240	Draft Beer Sales	\$	117,707.02	5.01%
3240	Total Beverage Sales	<u></u> \$	378,896.01	16.14%
	Total Beverage Sales	Ψ	370,030.01	10.1470
	Gross F&B Sales	\$	2,405,376.84	102.47%
	. :			
	Deductions		45.000.00	0.000/
5110	Goodwill Comps	\$	15,869.80	0.68%
5120	Guest Recovery Comps	\$	9,015.11	0.38%
5131	50% Employee Discounts	\$	9,575.26	0.41%
5132	Manager Meal Discounts	\$	9,201.82	0.39%
5150	Discounts Marketing	\$	8,214.97	0.35%
5250	Goodwill Bar Comps	\$	5,867.84	0.25%
	Total Deductions	\$	55,998.17	2.39%
	Other Income and Expense			
5300	Sundry Sales	\$	-	0.00%
5910	Service Charge Revenue - Catering	\$	-	0.00%

Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024

TOTAL

	Total Other Income and Expense	\$ -	0.00%
	Net Sales	\$ 2,347,323.31	100.00%
	Food Costs		
6110	Meat Cost	\$ 295,866.20	14.60%
6120	Poultry Cost	\$ 52,688.50	2.60%
6130	Seafood Cost	\$ 10,132.40	0.50%
6140	Dairy Cost	\$ 81,059.23	4.00%
6150	Produce Cost	\$ 64,847.39	3.20%
6160	Bakery Cost	\$ 28,370.73	1.40%
6170	Grocery Cost	\$ 125,641.81	6.20%
6180	NA Beverage	\$ 10,132.40	0.50%
	Total Food Cost	\$ 668,738.67	33.00%
	Beverage Costs		
6210	Liquor Cost	\$ 39,047.10	1.66%
6220	Wine Cost	\$ 8,991.62	0.38%
6230	Bottled Beer Cost	\$ 5,011.94	0.21%
6240	Draft Beer Cost	\$ 22,858.98	0.97%
	Total Bev Cost	\$ 75,909.64	20.03%
	Total F&B Costs	\$ 744,648.31	31.72%
	Gross Profit	\$ 1,602,487.21	68.27%

Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024

		TOTAL	
	Payroll Costs		
6310	Management Salaries	\$ 219,086.09	9.33%
6311	Direct Labor - FOH	\$ 63,479.98	2.70%
6312	Overtime Labor - FOH	\$ -	0.00%
6313	Training Labor	\$ 4,132.60	0.18%
6314	Direct Labor - BOH	\$ 399,680.62	17.03%
6315	Overtime Labor - BOH	\$ -	0.00%
	Total Labor	\$ 686,379.29	29.24%
6510	Payroll Taxes	\$ 89,191.15	3.80%
6530	Vacation Pay	\$ -	0.00%
6540	Parking	\$ 2,622.54	0.11%
6550	Uniform Allowance	\$ -	0.00%
6560	Continuing Education	\$ -	0.00%
6570	Group Insurance	\$ 7,867.63	0.34%
6580	Workers Compensation	\$ 6,687.49	0.28%
6610	Other Benefits	\$ 120.20	0.01%
6615	Payroll Processing Fees	\$ 3,933.82	0.17%
	Total Payroll Expenses	\$ 110,422.84	4.70%
	Total Payroll Costs	\$ 796,802.12	33.95%
	Controllable Expenses		
6500	3rd Party Delivery Expense	\$ 67,767.89	2.89%
6710	Operating Lease/Rentals-Kitchen/Bar	\$ 7,212.00	0.31%
6740	Security	\$ 655.64	0.03%
6750	Trash Removal	\$ -	0.00%

Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024

		TOTAL	
6790	Other Contracted Services	\$ 3,933.82	0.17%
7010	Register Over/Short	\$ -	0.00%
7010	China/Glassware/Silverware	\$ 6,323.41	0.27%
7040	Cleaning Supplies	\$ 4,908.56	0.21%
7045	Dish Chemicals	\$ 6,849.83	0.29%
7050	Decorations	\$ -	0.00%
7060	Linens	\$ 17,014.73	0.72%
7080	New Menus/Printing	\$ -	0.00%
7090	Menu/Guest Check/POS Supplies	\$ -	0.00%
7105	To Go Supplies	\$ 35,826.80	1.53%
7106	Catering Supplies	\$ 16,280.94	0.69%
7110	Operating Supplies F&B	\$ 27,393.53	1.17%
7120	Uniforms	\$ -	0.00%
7470	Live Entertainment	\$ -	0.00%
	Total Controllable Expenses	\$ 194,167.14	8.27%
	General & Administrative		
7190	Other Contracted Services-Admin	\$ 19,669.09	0.84%
7195	Accounting Services	\$ 38,791.81	1.65%
7220	Bank Charges & Fees	\$ 846.86	0.04%
7230	Licenses & Permits	\$ 7,867.63	0.34%
7250	Credit Card Commissions	\$ 52,810.55	2.25%
7256	Employment Ads	\$ 1,180.15	0.05%
7270	Dues & Subscriptions	\$ 655.64	0.03%
7285	Key Man/General Liability Insurance	\$ 16,718.72	0.71%
7290	Legal & Professional Services	\$ -	0.00%
7320	Office Supplies & Postage	\$ 2,347.14	0.10%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024			
7050	T-1	Φ.	TOTAL	0.000/
7350	Telephone/Internet/Cable	\$	8,523.27	0.36%
7360	Travel	\$	1,639.09	0.07%
7370	Meals & Entertainment	\$	-	0.00%
	Total General & Administrative	\$	151,049.94	6.43%
	Advertising & Promotion			
7400	Local Charitable Donations	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%
7435	Advertising & Marketing	\$	8,741.82	0.37%
7460	Special Promotions	\$	-	0.00%
	Total Advertising & Promotion	\$	8,741.82	0.37%
	Repairs & Maintenance			
7500	Repairs & Maintenance	\$	22,734.98	0.97%
7620	R&M HVAC & Refrigeration	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%
7695	Cleaning Service	\$	48,254.82	2.06%
7710	MC-HVAC & Refrigeration	\$	16,707.25	0.71%
7720	MC-Other Equipment	\$	3,343.74	0.14%
7750	Pest Control	\$	1,114.58	0.05%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%
	Total Repairs & Maintenance	\$	92,155.38	3.93%
	Utilities			

	Total Facility Expenses Restaurant EBDIT	\$ 	247,163.05 46,137.50	1.97%
8030	Property Taxes	\$ \$	48,142.84	2.05% 10.53%
8020	Property Toylog	\$	1,730.88	0.07%
8015	Common Area Maintenance	\$	30,355.96	1.29%
8010	Rents	\$	166,933.37	7.11%
	Facility Expenses		400 000 00	
	Restaurant Operating Income	\$	293,300.54	12.50%
6455	Management Bonuses	\$	-	0.00%
	Operating Income Before Bonus	\$	293,300.54	12.50%
	Total Other Income		-	0.00%
5800	Commission Income	\$	-	0.00%
5500	Other Income (Expenses) Door Revenue	\$	-	0.00%
	Total Operating Expenses	\$	512,384.55	21.83%
	Total Utilities		66,270.27	2.82%
7840	Firewood	_\$_	9,834.54	0.42%
7830	Water & Sewer	\$	7,510.26	0.32%
7820	Natural Gas	\$	14,527.75	0.62%
7810	Electricity	\$	TOTAL 34,397.72	1.47%
	Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024			
	2025/6 Budget - Smokecraft			

Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024

TOTAL

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	7/1/2024 7/28/2024		PER	7/29/2024 8/25/2024		PEF	8/26/2024 9/29/2024	
	Gross Sales	2	024 Budget	% of Sales	2	024 Budget	% of Sales	2	2024 Budget	% of Sales
5100	Food Sales	\$	156,006.44	84.98%	\$	185,364.37	88.89%	\$	190,128.10	84.50%
5180	NA Beverage	\$	1,863.82	1.02%		2,319.27	1.11%		3,373.19	1.50%
	Total Food Sales	\$	157,870.26	86.00%		187,683.64	90.00%		193,501.29	86.00%
		•	,		Ť	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0010070	Ť	,	
5210	Liquor Sales	\$	14,923.99	8.13%	\$	13,752.78	6.59%	\$	17,505.94	7.78%
5220	Wine Sales	\$	3,366.08	1.83%	\$	2,735.39	1.31%	\$	4,202.77	1.87%
5230	Bottled Beer Sales	\$	1,958.38	1.07%	\$	1,944.80	0.93%	\$	3,226.75	1.43%
5240	Draft Beer Sales	\$	9,581.69	5.22%	\$	7,634.20	3.66%	\$	12,189.78	5.42%
	Total Beverage Sales	\$	29,830.14	16.25%	\$	26,067.17	12.50%	\$	37,125.25	16.50%
	· ·				·	,				
	Gross F&B Sales	\$	187,700.40	102.25%		213,750.81	102.50%	\$	230,626.54	102.50%
	Gross F&B Sales	\$	·			213,750.81	102.50%	\$	230,626.54	102.50%
5110	Gross F&B Sales Deductions		187,700.40	102.25%	\$	·			·	
5110 5120	Gross F&B Sales Deductions Goodwill Comps	\$	187,700.40 1,009.64	102.25% 0.55%	\$	1,146.96	0.55%	\$	1,575.01	0.70%
5110 5120 5131	Gross F&B Sales Deductions		187,700.40	102.25%	\$ \$ \$	·		\$	·	
5120	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps	\$ \$	1,009.64 550.71	0.55% 0.30%	\$	1,146.96 625.61	0.55% 0.30%	\$ \$	1,575.01 900.01	0.70% 0.40%
5120 5131	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$ \$	1,009.64 550.71 826.07	0.55% 0.30% 0.45%	\$ \$ \$ \$	1,146.96 625.61 938.42	0.55% 0.30% 0.45%	\$ \$ \$	1,575.01 900.01 900.01	0.70% 0.40% 0.40%
5120 5131 5132	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	1,009.64 550.71 826.07 642.50	0.55% 0.30% 0.45% 0.35%	\$ \$ \$ \$ \$	1,146.96 625.61 938.42 729.88	0.55% 0.30% 0.45% 0.35%	\$ \$ \$	1,575.01 900.01 900.01 900.01	0.70% 0.40% 0.40% 0.40%
5120 5131 5132 5150	Gross F&B Sales Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$	1,009.64 550.71 826.07 642.50 642.50	0.55% 0.30% 0.45% 0.35%	\$ \$\$\$\$\$\$\$\$\$\$\$	1,146.96 625.61 938.42 729.88 729.88	0.55% 0.30% 0.45% 0.35% 0.35%	\$ \$ \$ \$ \$	1,575.01 900.01 900.01 900.01 787.51	0.70% 0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$ \$	1,009.64 550.71 826.07 642.50 642.50 458.93	0.55% 0.30% 0.45% 0.35% 0.25%	\$ \$\$\$\$\$\$\$\$\$\$\$	1,146.96 625.61 938.42 729.88 729.88 521.34	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$	1,575.01 900.01 900.01 900.01 787.51 562.50	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$ \$	1,009.64 550.71 826.07 642.50 642.50 458.93	0.55% 0.30% 0.45% 0.35% 0.25%	\$ \$	1,146.96 625.61 938.42 729.88 729.88 521.34	0.55% 0.30% 0.45% 0.35% 0.35% 0.25%	\$ \$ \$ \$ \$ \$	1,575.01 900.01 900.01 900.01 787.51 562.50	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	7/1/2024 7/28/2024		PER	7/29/2024 8/25/2024		PER	8/26/2024 9/29/2024	
	Total Other Income and Expense		_	0.00%	\$	_	0.00%	\$	_	0.00%
	·									
	Net Sales	\$	183,570.07	100.00%	\$	208,537.38	100.25%	\$	225,001.50	100.00%
	Food Costs									
6110	Meat Cost	\$	23,049.06	14.60%	\$	27,401.81	14.60%	\$	28,251.19	14.60%
6120	Poultry Cost	\$	4,104.63	2.60%	\$	4,879.77	2.60%	\$	5,031.03	2.60%
6130	Seafood Cost	\$	789.35	0.50%	\$	938.42	0.50%	\$	967.51	0.50%
6140	Dairy Cost	\$	6,314.81	4.00%	\$	7,507.35	4.00%	\$	7,740.05	4.00%
6150	Produce Cost	\$	5,051.85	3.20%	\$	6,005.88	3.20%	\$	6,192.04	3.20%
6160	Bakery Cost	\$	2,210.18	1.40%	\$	2,627.57	1.40%	\$	2,709.02	1.40%
6170	Grocery Cost	\$	9,787.96	6.20%	\$	11,636.39	6.20%	\$	11,997.08	6.20%
6180	NA Beverage	\$	789.35	0.50%	\$	938.42	0.50%	\$	967.51	0.50%
	Total Food Cost	\$	52,097.19	33.00%	\$	61,935.60	33.00%	\$	63,855.43	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,005.62	10.08%	\$	2,628.73	10.08%	\$	3,262.17	8.79%
6220	Wine Cost	\$	836.94	2.81%		555.50	2.13%		1,534.73	4.13%
6230	Bottled Beer Cost	\$	533.77	1.79%	\$	425.35	1.63%	\$	831.39	2.24%
6240	Draft Beer Cost	\$	1,589.70	5.33%	\$	1,603.85	6.15%	\$	1,796.76	4.84%
	Total Bev Cost	\$	5,966.03	20.00%	\$	5,213.43	20.00%	\$	7,425.05	20.00%
	Total F&B Costs	\$	58,063.21	31.63%	\$	67,149.04	32.20%	\$	71,280.48	31.68%
	Gross Profit	\$	125,506.86	68.37%	\$	141,388.34	67.80%	\$	153,721.03	68.32%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 7 7/1/2024 7/28/2024		PER	7/29/2024 8/25/2024		PER	8/26/2024 9/29/2024	
	Payroll Costs	Φ.	47.570.00	0.500/		47.570.00	0.400/	Φ.	04.070.04	0.770/
6310	Management Salaries	\$	17,578.09	9.58%		17,578.09	8.43%		21,972.61	9.77%
6311	Direct Labor - FOH	\$	6,424.95	3.50%		4,170.75	2.00%		6,187.54	2.75%
6312	Overtime Labor - FOH	\$		0.00%		-	0.00%		-	0.00%
6313	Training Labor	\$	917.85	0.50%		312.81	0.15%		337.50	0.15%
6314	Direct Labor - BOH	\$	33,960.46	18.50%		34,408.67	16.50%		39,375.26	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%		-	0.00%		-	0.00%
	Total Labor	\$	58,881.36	32.08%	\$	56,470.31	27.08%	\$	67,872.92	30.17%
6510 6530 6540 6550 6560	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education	\$ \$ \$ \$	6,975.66 - 225.10 -	3.80% 0.00% 0.12% 0.00% 0.00%	\$ \$ \$	7,924.42 - 225.10 -	3.80% 0.00% 0.11% 0.00% 0.00%	\$ \$	8,550.06 - 225.10 -	3.80% 0.00% 0.10% 0.00% 0.00%
6570	Group Insurance	\$	675.31	0.37%	\$	675.31	0.32%	\$	675.31	0.30%
6580	Workers Compensation	\$	574.01	0.31%	-	574.01	0.28%		574.01	0.26%
6610	Other Benefits	\$	61.90	0.03%	\$	61.90	0.03%	\$	-	0.00%
6615	Payroll Processing Fees	\$	337.65	0.25%	\$	337.65	0.25%	\$	337.65	0.25%
	Total Payroll Expenses	\$	8,849.63	4.82%	\$	9,798.39	4.70%	\$	10,362.13	4.61%
	Total Payroll Costs	\$	67,730.99	36.90%	\$	66,268.71	31.78%	\$	78,235.04	34.77%
6500	Controllable Expenses 3rd Party Delivery Expense	\$	5,507.10	3.00%	\$	6,256.12	3.00%	\$	6,637.54	2.95%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	619.03	0.34%	\$	619.03	0.30%	\$	619.03	0.28%
6740	Security	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2025/6 Budget - Smokecraft	PERI	OD 7		PEF	RIOD 8		PER	RIOD 9	
	Start Date: 05/27/2024		7/1/2024			7/29/2024			8/26/2024	
	End Date: 05/25/2025		7/28/2024			8/25/2024			9/29/2024	
	LY Start: 05/29/2023									
	LY End: 05/26/2024									
6790	Other Contracted Services	\$	337.65	0.18%		337.65	0.16%		337.65	0.15%
7010	Register Over/Short	\$	-	0.00%		-	0.00%		-	0.00%
7010	China/Glassware/Silverware	\$	734.28	0.40%	\$	417.07	0.20%		450.00	0.20%
7040	Cleaning Supplies	\$	367.14	0.20%	\$	417.07	0.20%		675.00	0.30%
7045	Dish Chemicals	\$	550.71	0.30%	\$	625.61	0.30%	\$	562.50	0.25%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,376.78	0.75%	\$	1,146.96	0.55%	\$	1,575.01	0.70%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	3,120.69	1.70%	\$	2,502.45	1.20%	\$	3,150.02	1.40%
7106	Catering Supplies	\$	734.28	0.40%	\$	3,545.14	1.70%	\$	1,125.01	0.50%
7110	Operating Supplies F&B	\$	2,569.98	1.40%	\$	2,919.52	1.40%	\$	2,250.02	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	15,917.64	8.67%	\$	18,786.63	9.01%	\$	17,381.79	7.73%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,688.26	0.92%		1,688.26	0.81%		1,688.26	0.75%
7195	Accounting Services	\$	2,813.77	1.53%		2,813.77	1.35%		2,813.77	1.25%
7220	Bank Charges & Fees	\$	112.55	0.06%		112.55	0.05%		112.55	0.05%
7230	Licenses & Permits	\$	675.31	0.37%	\$	675.31	0.32%		675.31	0.30%
7250	Credit Card Commissions	\$	4,130.33	2.25%	\$	4,692.09	2.25%		5,062.53	2.25%
7256	Employment Ads	\$	101.30	0.06%		101.30	0.05%		101.30	0.05%
7270	Dues & Subscriptions	\$	56.28	0.03%		56.28	0.03%		56.28	0.03%
7285	Key Man/General Liability Insurance	\$	1,435.02	0.78%	\$	1,435.02	0.69%	\$	1,435.02	0.64%
7290	Legal & Professional Services	\$	-	0.00%		-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	183.57	0.10%	\$	208.54	0.10%	\$	225.00	0.10%

te: 05/27/2024 e: 05/25/2025 05/29/2023 05/26/2024 me/Internet/Cable Entertainment eneral & Administrative Advertising & Promotion aritable Donations vertising & Promotion ing & Marketing	\$ \$ \$ \$ \$ \$ \$ \$ \$	7/1/2024 7/28/2024 7/31.58 140.69 - 12,068.65	0.40% 0.08% 0.00% 6.57% 0.00% 0.00%	\$ \$	7/29/2024 8/25/2024 731.58 140.69 - 12,655.38	0.35% 0.07% 0.00% 6.07%	\$ \$	731.58 140.69 - 13,042.29	0.33% 0.06% 0.00% 5.80%
e: 05/25/2025 05/29/2023 05/26/2024 ne/Internet/Cable Entertainment eneral & Administrative Advertising & Promotion aritable Donations vertising & Promotion ng & Marketing	\$ \$ \$ \$	7/28/2024 731.58 140.69 - 12,068.65	0.08% 0.00% 6.57% 0.00%	\$ \$	731.58 140.69 - 12,655.38	0.07% 0.00% 6.07% 0.00%	\$ \$	731.58 140.69 - 13,042.29	0.06% 0.00% 5.80%
05/29/2023 05/26/2024 me/Internet/Cable Entertainment eneral & Administrative Advertising & Promotion aritable Donations vertising & Promotion ng & Marketing	\$ \$ \$ \$	140.69 - 12,068.65	0.08% 0.00% 6.57% 0.00%	\$ \$	140.69 - 12,655.38	0.07% 0.00% 6.07% 0.00%	\$ \$	140.69 - 13,042.29	0.06% 0.00% 5.80%
Entertainment eneral & Administrative Advertising & Promotion aritable Donations vertising & Promotion ng & Marketing	\$ \$ \$ \$	140.69 - 12,068.65	0.08% 0.00% 6.57% 0.00%	\$ \$	140.69 - 12,655.38	0.07% 0.00% 6.07% 0.00%	\$ \$	140.69 - 13,042.29	0.06% 0.00% 5.80%
Entertainment eneral & Administrative Advertising & Promotion aritable Donations vertising & Promotion ng & Marketing	\$ \$ \$ \$	140.69 - 12,068.65	0.08% 0.00% 6.57% 0.00%	\$ \$	140.69 - 12,655.38	0.07% 0.00% 6.07% 0.00%	\$ \$	140.69 - 13,042.29	0.06% 0.00% 5.80%
Entertainment eneral & Administrative Advertising & Promotion aritable Donations vertising & Promotion ng & Marketing	\$ \$ \$ \$	140.69 - 12,068.65	0.08% 0.00% 6.57% 0.00%	\$ \$	140.69 - 12,655.38	0.07% 0.00% 6.07% 0.00%	\$ \$	140.69 - 13,042.29	0.06% 0.00% 5.80%
Entertainment eneral & Administrative Advertising & Promotion aritable Donations vertising & Promotion ng & Marketing	\$ \$ \$ \$	140.69 - 12,068.65	0.08% 0.00% 6.57% 0.00%	\$ \$	140.69 - 12,655.38	0.07% 0.00% 6.07% 0.00%	\$ \$	140.69 - 13,042.29	0.06% 0.00% 5.80%
Advertising & Promotion aritable Donations vertising & Promotion ng & Marketing	\$ \$ \$ \$ \$	- 12,068.65 - -	0.00% 6.57% 0.00%	\$ \$	12,655.38	0.00% 6.07% 0.00%	\$ \$	13,042.29	0.00% 5.80%
Advertising & Promotion aritable Donations vertising & Promotion ng & Marketing	\$ \$ \$	-	6.57% 0.00%	\$		6.07% 0.00%	\$	·	5.80%
Advertising & Promotion aritable Donations vertising & Promotion ng & Marketing	\$ \$ \$	-	0.00%			0.00%		·	
aritable Donations vertising & Promotion ng & Marketing	\$ \$	-		\$	-		\$	_	0.000/
vertising & Promotion ng & Marketing	\$ \$	-		\$	-		\$	_	0.000/
ng & Marketing	\$	- E60.7F	0.00%						0.00%
		EGO 75		\$	-	0.00%	\$	-	0.00%
Oramatiana		562.75	0.31%	\$	562.75	0.27%	\$	562.75	0.25%
Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
dvertising & Promotion	\$	562.75	0.31%	\$	562.75	0.27%	\$	562.75	0.25%
Repairs & Maintenance									
& Maintenance	\$	1,835.70	1.00%	\$	2,085.37	1.00%	\$	2,250.02	1.00%
AC & Refrigeration	\$, -	0.00%	\$	· -	0.00%	\$, -	0.00%
lumbing	\$	-	0.00%		-	0.00%		-	0.00%
lectric	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
xterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
OS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Service	\$	4,141.87	2.26%	\$	4,141.87	1.99%	\$	4,141.87	1.84%
.C & Refrigeration	\$	2,697.28	1.47%	\$	703.44	0.34%	\$	1,181.78	0.53%
er Equipment	\$	287.00	0.16%	\$	287.00	0.14%	\$	287.00	0.13%
ntrol	\$	95.67	0.05%	\$	95.67	0.05%	\$	95.67	0.04%
Jug/Floor Clooping	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
ag/Fi001 Cleaning	\$	9,057.53	4.93%	\$	7,313.36	3.51%	\$	7,956.34	3.54%
	OS Systems Service C & Refrigeration r Equipment	Service \$ C & Refrigeration \$ cr Equipment \$ ctrol \$ ug/Floor Cleaning \$	OS Systems \$ - Service \$ 4,141.87 C & Refrigeration \$ 2,697.28 or Equipment \$ 287.00 otrol \$ 95.67 ug/Floor Cleaning \$ -	OS Systems \$ - 0.00% Service \$ 4,141.87 2.26% C & Refrigeration \$ 2,697.28 1.47% or Equipment \$ 287.00 0.16% otrol \$ 95.67 0.05% ug/Floor Cleaning \$ - 0.00%	OS Systems \$ - 0.00% \$ Service \$ 4,141.87 2.26% \$ C & Refrigeration \$ 2,697.28 1.47% \$ or Equipment \$ 287.00 0.16% \$ otrol \$ 95.67 0.05% \$ ug/Floor Cleaning \$ - 0.00% \$	OS Systems \$ - 0.00% \$ - Service \$ 4,141.87 2.26% \$ 4,141.87 C & Refrigeration \$ 2,697.28 1.47% \$ 703.44 or Equipment \$ 287.00 0.16% 287.00 otrol \$ 95.67 0.05% 95.67 ug/Floor Cleaning \$ - 0.00% \$ -	OS Systems \$ - 0.00% \$ - 0.00% Service \$ 4,141.87 2.26% \$ 4,141.87 1.99% C & Refrigeration \$ 2,697.28 1.47% \$ 703.44 0.34% or Equipment \$ 287.00 0.16% 287.00 0.14% otrol \$ 95.67 0.05% 95.67 0.05% ug/Floor Cleaning \$ - 0.00% \$ - 0.00%	OS Systems \$ - 0.00% \$ - 0.00% \$ Service \$ 4,141.87 2.26% \$ 4,141.87 1.99% \$ C & Refrigeration \$ 2,697.28 1.47% \$ 703.44 0.34% \$ or Equipment \$ 287.00 0.16% \$ 287.00 0.14% \$ otrol \$ 95.67 0.05% \$ 95.67 0.05% \$ ug/Floor Cleaning \$ - 0.00% \$ - 0.00% \$	OS Systems \$ - 0.00%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERIO	7/1/2024 7/28/2024		PER	7/29/2024 8/25/2024		PER	8/26/2024 9/29/2024	
7810	Electricity	\$	2,753.55	1.50%	\$	2,502.45	1.20%	\$	2,475.02	1.10%
7820	Natural Gas	\$	1,101.42	0.60%	\$	1,251.22	0.60%	\$	1,350.01	0.60%
7830	Water & Sewer	\$	550.71	0.30%	\$	625.61	0.30%	\$	787.51	0.35%
7840	Firewood	\$	844.13	0.46%	\$	844.13	0.40%	\$	844.13	0.38%
	Total Utilities	\$	5,249.81	2.86%	\$	5,223.42	2.50%	\$	5,456.66	2.43%
	Total Operating Expenses	\$	42,856.39	23.35%	\$	44,541.55	21.36%	\$	44,399.84	19.73%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%		-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%		-	0.00%		-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	14,919.47	8.13%	\$	30,578.09	14.66%	\$	31,086.14	13.82%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	14,919.47	8.13%	\$	30,578.09	14.66%	\$	31,086.14	13.82%
	Facility Expenses									
8010	Rents	\$	14,328.45	7.81%	\$	14,328.45	6.87%	\$	14,328.45	6.37%
8015	Common Area Maintenance	\$	2,605.55	1.42%		2,605.55	1.25%		2,605.55	1.16%
8020	Property Insurance	\$	148.57	0.08%		148.57	0.07%		148.57	0.07%
8030	Property Taxes	\$	4,132.26	2.25%	\$	4,132.26	1.98%	\$	4,132.26	1.84%
	Total Facility Expenses	\$	21,214.83	11.56%	\$	21,214.83	10.17%	\$	21,214.83	9.43%
	Restaurant EBDIT	\$	(6,295.35)	-3.43%	\$	9,363.26	4.49%	\$	9,871.31	4.39%

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2025/6 Budget - Smokecraft	PERIOD 7	PERIOD 8	PERIOD 9
Start Date: 05/27/2024	7/1/2024	7/29/2024	8/26/2024
End Date: 05/25/2025	7/28/2024	8/25/2024	9/29/2024
LY Start: 05/29/2023			
LY End: 05/26/2024			

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	9/30/2024 10/27/2024		PEF	RIOD 11 10/28/2024 11/24/2024		PER	11/25/2024 12/29/2024	
	0 01	2	024 Budget	% of Sales	2	2024 Budget	% of Sales	2	024 Budget	% of Sales
5 400	Gross Sales	Φ.	450 500 04	0.4.000/	_	405 404 44	05.040/	_	040.050.04	05.440/
5100	Food Sales	\$	150,522.21	84.89%		125,401.41	85.31%		219,356.64	85.11%
5180	NA Beverage	\$	1,964.19	1.11%		1,013.50	0.69%		2,293.38	0.89%
	Total Food Sales	\$	152,486.39	86.00%	\$	126,414.91	86.00%	\$	221,650.02	86.00%
5210	Liquor Sales	\$	14,559.51	8.21%	\$	12,688.89	8.63%	\$	23,826.60	9.24%
5220	Wine Sales	\$	2,996.60	1.69%		2,734.58	1.86%		3,737.14	1.45%
5230	Bottled Beer Sales	\$	1,730.72	0.98%		1,685.30	1.15%		2,716.61	1.05%
5240	Draft Beer Sales	\$	9,969.27	5.62%		7,145.25	4.86%		12,245.52	4.75%
	Total Beverage Sales	\$	29,256.11	16.50%	\$	24,254.02	16.50%	\$	42,525.88	16.50%
	Gross F&B Sales	\$	181,742.50	102.50%	\$	150,668.93	102.50%	\$	264,175.89	102.50%
	Deductions									
5110	Deductions Goodwill Comps	\$	1.241.17	0.70%	\$	1.028.96	0.70%	\$	1.804.13	0.70%
5110 5120	Deductions Goodwill Comps Guest Recovery Comps	\$ \$	1,241.17 709.24	0.70% 0.40%		1,028.96 587.98	0.70% 0.40%		1,804.13 1,030.93	0.70% 0.40%
	Goodwill Comps		•		\$			\$		
5120	Goodwill Comps Guest Recovery Comps	\$	709.24	0.40%	\$	587.98	0.40%	\$ \$	1,030.93	0.40%
5120 5131	Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$	709.24 709.24	0.40% 0.40%	\$ \$ \$	587.98 587.98	0.40% 0.40%	\$ \$ \$	1,030.93 1,030.93	0.40% 0.40%
5120 5131 5132	Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	709.24 709.24 709.24	0.40% 0.40% 0.40%	\$ \$ \$	587.98 587.98 587.98	0.40% 0.40% 0.40%	\$ \$ \$	1,030.93 1,030.93 1,030.93	0.40% 0.40% 0.40%
5120 5131 5132 5150	Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$	709.24 709.24 709.24 620.58	0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$	587.98 587.98 587.98 514.48	0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$	1,030.93 1,030.93 1,030.93 902.06	0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$	709.24 709.24 709.24 620.58 443.27	0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$	587.98 587.98 587.98 514.48 367.49	0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$	1,030.93 1,030.93 1,030.93 902.06 644.33	0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$	709.24 709.24 709.24 620.58 443.27	0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$ \$	587.98 587.98 587.98 514.48 367.49	0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$ \$	1,030.93 1,030.93 1,030.93 902.06 644.33	0.40% 0.40% 0.40% 0.35% 0.25%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	9/30/2024 10/27/2024		PER	10/28/2024 11/24/2024		PER	11/25/2024 12/29/2024	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales	\$	177,309.76	100.00%	\$	146,994.08	100.00%	\$	257,732.58	100.00%
	Food Costs									
6110	Meat Cost	\$	22,263.01	14.60%	\$	18,456.58	14.60%	\$	32,360.90	14.60%
6120	Poultry Cost	\$	3,964.65	2.60%		3,286.79	2.60%		5,762.90	2.60%
6130	Seafood Cost	\$	762.43	0.50%		632.07	0.50%		1,108.25	0.50%
6140	Dairy Cost	\$	6,099.46	4.00%		5,056.60	4.00%		8,866.00	4.00%
6150	Produce Cost	\$	4,879.56	3.20%		4,045.28	3.20%		7,092.80	3.20%
6160	Bakery Cost	\$	2,134.81	1.40%		1,769.81	1.40%		3,103.10	1.40%
6170	Grocery Cost	\$	9,454.16	6.20%	\$	7,837.72	6.20%	\$	13,742.30	6.20%
6180	NA Beverage	\$	762.43	0.50%	\$	632.07	0.50%	\$	1,108.25	0.50%
	Total Food Cost	\$	50,320.51	33.00%	\$	41,716.92	33.00%	\$	73,144.51	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,528.39	12.06%	\$	2,157.72	8.90%	\$	3,563.97	8.38%
6220	Wine Cost	\$	132.13	0.45%		754.69	3.11%		539.48	1.27%
6230	Bottled Beer Cost	\$	285.76	0.98%		497.20	2.05%		1,077.83	2.53%
6240	Draft Beer Cost	\$	1,904.94	6.51%	\$	1,441.20	5.94%	\$	3,323.90	7.82%
	Total Bev Cost	\$	5,851.22	20.00%	\$	4,850.80	20.00%	\$	8,505.18	20.00%
	Total F&B Costs	\$	56,171.73	31.68%	\$	46,567.72	31.68%	\$	81,649.68	31.68%
	Gross Profit	\$	121,138.03	68.32%	\$	100,426.36	68.32%	\$	176,082.90	68.32%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	9/30/2024 10/27/2024		PER	10/28/2024 11/24/2024		PER	11/25/2024 12/29/2024	
	Payroll Costs									
6310	Management Salaries	\$	17,578.09	9.91%		17,578.09	11.96%		21,972.61	8.53%
6311	Direct Labor - FOH	\$	4,876.02	2.75%		5,144.79	3.50%		5,798.98	2.25%
6312	Overtime Labor - FOH	\$	-	0.00%	-	-	0.00%		-	0.00%
6313	Training Labor	\$	265.96	0.15%	\$	220.49	0.15%	\$	386.60	0.15%
6314	Direct Labor - BOH	\$	31,029.21	17.50%	\$	27,193.90	18.50%	\$	39,948.55	15.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	53,749.28	30.31%	\$	50,137.28	34.11%	\$	68,106.74	26.43%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,737.77 - 225.10 - 675.31 574.01 - 337.65 8,549.84	3.80% 0.00% 0.13% 0.00% 0.38% 0.32% 0.00% 0.25% 4.82%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	5,585.78 - 225.10 - 675.31 574.01 - 337.65 7,397.84	3.80% 0.00% 0.15% 0.00% 0.46% 0.39% 0.00% 0.25% 5.03%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	9,793.84 - 225.10 - 675.31 574.01 - 337.65 11,605.91	3.80% 0.00% 0.09% 0.00% 0.26% 0.22% 0.00% 0.25% 4.50%
	Total Payroll Costs		62,299.12	35.14%	>	57,535.13	39.14%	\$	79,712.65	30.93%
6500 6710	Controllable Expenses 3rd Party Delivery Expense Operating Lease/Rentals-Kitchen/Bar	\$	5,230.64 619.03	2.95% 0.35%	-	4,409.82 619.03	3.00% 0.42%		5,154.65 619.03	2.00% 0.24%
6740	Security	\$	-	0.00%		-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%		-	0.00%		-	0.00%

	2025/6 Budget - Smokecraft	PER	IOD 10		PER	RIOD 11		PER	RIOD 12	
	Start Date: 05/27/2024		9/30/2024			10/28/2024			11/25/2024	
	End Date: 05/25/2025		10/27/2024			11/24/2024			12/29/2024	
	LY Start: 05/29/2023									
	LY End: 05/26/2024									
6790	Other Contracted Services	\$	337.65	0.19%		337.65	0.23%		337.65	0.13%
7010	Register Over/Short	\$	-	0.00%		-	0.00%		-	0.00%
7010	China/Glassware/Silverware	\$	709.24	0.40%		293.99	0.20%		515.47	0.20%
7040	Cleaning Supplies	\$	354.62	0.20%		293.99	0.20%		515.47	0.20%
7045	Dish Chemicals	\$	443.27	0.25%		440.98	0.30%		773.20	0.30%
7050	Decorations	\$	-	0.00%		-	0.00%	\$	-	0.00%
7060	Linens	\$	1,241.17	0.70%	\$	1,102.46	0.75%	\$	1,932.99	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,482.34	1.40%	\$	2,057.92	1.40%	\$	4,123.72	1.60%
7106	Catering Supplies	\$	886.55	0.50%	\$	587.98	0.40%	\$	5,154.65	2.00%
7110	Operating Supplies F&B	\$	2,216.37	1.25%	\$	2,057.92	1.40%	\$	3,221.66	1.25%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	14,520.88	8.19%	\$	12,201.73	8.30%	\$	22,348.49	8.67%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,688.26	0.95%		1,688.26	1.15%		1,688.26	0.66%
7195	Accounting Services	\$	2,813.77	1.59%		2,813.77	1.91%		2,813.77	1.09%
7220	Bank Charges & Fees	\$	112.55	0.06%	\$	112.55	0.08%	\$	112.55	0.04%
7230	Licenses & Permits	\$	675.31	0.38%	\$	675.31	0.46%	\$	675.31	0.26%
7250	Credit Card Commissions	\$	3,989.47	2.25%	\$	3,307.37	2.25%	\$	5,798.98	2.25%
7256	Employment Ads	\$	101.30	0.06%	\$	101.30	0.07%	\$	101.30	0.04%
7270	Dues & Subscriptions	\$	56.28	0.03%	\$	56.28	0.04%	\$	56.28	0.02%
7285	Key Man/General Liability Insurance	\$	1,435.02	0.81%	\$	1,435.02	0.98%	\$	1,435.02	0.56%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	177.31	0.10%	\$	146.99	0.10%	\$	257.73	0.10%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024	PERI	OD 10 9/30/2024		PER	10/28/2024		PER	RIOD 12 11/25/2024	
	End Date: 05/25/2025		10/27/2024			11/24/2024			12/29/2024	
	LY Start: 05/29/2023		-7 7 -			, , -			, -, -	
	LY End: 05/26/2024									
7350	Telephone/Internet/Cable	\$	731.58	0.41%		731.58	0.50%		731.58	0.28%
7360	Travel	\$	140.69	0.08%		140.69	0.10%		140.69	0.05%
7370	Meals & Entertainment	\$	-	0.00%		-	0.00%		-	0.00%
	Total General & Administrative	\$	11,921.54	6.72%	\$	11,209.12	7.63%	\$	13,811.47	5.36%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	562.75	0.32%	\$	1,688.26	1.15%	\$	1,688.26	0.66%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	562.75	0.32%	\$	1,688.26	1.15%	\$	1,688.26	0.66%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,773.10	1.00%	\$	1,469.94	1.00%	\$	1,804.13	0.70%
7620	R&M HVAC & Refrigeration	\$	· -	0.00%	\$	· -	0.00%	\$	· -	0.00%
7630	R&M - Plumbing	\$	-	0.00%		-	0.00%		-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%		-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,141.87	2.34%	\$	4,141.87	2.82%	\$	4,141.87	1.61%
7710	MC-HVAC & Refrigeration	\$	703.44	0.40%	\$	2,697.28	1.83%	\$	2,532.39	0.98%
7720	MC-Other Equipment	\$	287.00	0.16%	\$	287.00	0.20%	\$	287.00	0.11%
7750	Pest Control	\$	95.67	0.05%	\$	95.67	0.07%	\$	95.67	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Repairs & Maintenance	\$	7,001.09	3.95%	\$	8,691.77	5.91%	\$	8,861.07	3.44%
	Utilities				l					

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	9/30/2024 10/27/2024		PER	10/28/2024 11/24/2024		PEF	11/25/2024 12/29/2024	
7810	Electricity	\$	2,305.03	1.30%	\$	2,939.88	2.00%	\$	3,608.26	1.40%
7820	Natural Gas	\$	1,241.17	0.70%	\$	1,322.95	0.90%	\$	1,288.66	0.50%
7830	Water & Sewer	\$	709.24	0.40%	\$	587.98	0.40%	\$	644.33	0.25%
7840	Firewood	\$	844.13	0.48%	\$	844.13	0.57%	\$	844.13	0.33%
	Total Utilities	\$	5,099.57	2.88%	\$	5,694.94	3.87%	\$	6,385.38	2.48%
	Total Operating Expenses	\$	39,105.82	22.06%	\$	39,485.81	26.86%	\$	53,094.67	20.60%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	_\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	19,733.08	11.13%	\$	3,405.42	2.32%	\$	43,275.58	16.79%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	19,733.08	11.13%	\$	3,405.42	2.32%	\$	43,275.58	16.79%
	Facility Expenses									
8010	Rents	\$	14,328.45	8.08%	\$	14,328.45	9.75%	\$	14,328.45	5.56%
8015	Common Area Maintenance	\$	2,605.55	1.47%	\$	2,605.55	1.77%		2,605.55	1.01%
8020	Property Insurance	\$	148.57	0.08%	\$	148.57	0.10%	\$	148.57	0.06%
8030	Property Taxes	\$	4,132.26	2.33%	\$	4,132.26	2.81%	\$	4,132.26	1.60%
	Total Facility Expenses	\$	21,214.83	11.96%	\$	21,214.83	14.43%	\$	21,214.83	8.23%
	Restaurant EBDIT	\$	(1,481.74)	-0.84%	\$	(17,809.41)	-12.12%	\$	22,060.75	8.56%

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2025/6 Budget - Smokecraft	PERIOD 10	PERIOD 11	PERIOD 12
Start Date: 05/27/2024	9/30/2024	10/28/2024	11/25/2024
End Date: 05/25/2025	10/27/2024	11/24/2024	12/29/2024
LY Start: 05/29/2023			
LY End: 05/26/2024			

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	12/30/2024 1/26/2025		PEF	1/27/2025 2/23/2025		PER	2/24/2025 3/30/2025	
	0	2	025 Budget	% of Sales	2	025 Budget	% of Sales	2	025 Budget	% of Sales
5100	Gross Sales Food Sales	ď	154 902 21	94 740/	φ	156 115 71	94 690/	t.	105 044 72	94 600/
5100 5180		\$	154,892.21 2,299.77	84.74% 1.26%		156,115.71	84.68% 1.32%		195,044.72	84.62% 1.38%
5180	NA Beverage Total Food Sales	\$ \$	•	86.00%		2,432.84	86.00%		3,183.36	86.00%
	Total Food Sales	Þ	157,191.98	06.00%	Þ	158,548.54	00.00%	Þ	198,228.07	86.00%
5210	Liquor Sales	\$	16,256.13	8.89%	\$	17,054.55	9.25%	\$	20,233.94	8.78%
5220	Wine Sales	\$	3,827.65	2.09%		3,790.40	2.06%		3,608.04	1.57%
5230	Bottled Beer Sales	\$	1,806.73	0.99%		2,144.94	1.16%		1,596.59	0.69%
5240	Draft Beer Sales	\$	8,268.41	4.52%		7,429.30	4.03%		12,593.57	5.46%
	Total Beverage Sales	\$	30,158.93	16.50%	\$	30,419.20	16.50%	\$	38,032.13	16.50%
	O FOD O-l	•	107 250 01	400 F00/	¢	188,967.74	102.50%	\$	236,260.20	102.50%
	Gross F&B Sales		187,350.91	102.50%	Ψ	,	102.0070	Ť		
		<u> </u>	167,350.91	102.50%	Ψ_		10210070	<u> </u>		
5110	Deductions Goodwill Comps		1,279.47	0.70%		1,290.51			1,613.48	0.70%
5110 5120	Deductions	\$ \$ \$			\$	·	0.70% 0.40%	\$	·	
	Deductions Goodwill Comps	\$	1,279.47	0.70%	\$	1,290.51	0.70%	\$ \$	1,613.48	0.70%
5120	Deductions Goodwill Comps Guest Recovery Comps	\$ \$	1,279.47 731.13	0.70% 0.40%	\$ \$	1,290.51 737.44	0.70% 0.40%	\$ \$	1,613.48 921.99	0.70% 0.40%
5120 5131	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$ \$	1,279.47 731.13 731.13	0.70% 0.40% 0.40%	\$ \$ \$	1,290.51 737.44 737.44	0.70% 0.40% 0.40%	\$ \$ \$	1,613.48 921.99 921.99	0.70% 0.40% 0.40%
5120 5131 5132	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	1,279.47 731.13 731.13 731.13	0.70% 0.40% 0.40% 0.40%	\$ \$ \$ \$	1,290.51 737.44 737.44 737.44	0.70% 0.40% 0.40% 0.40%	\$ \$ \$ \$	1,613.48 921.99 921.99 921.99	0.70% 0.40% 0.40% 0.40%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$	1,279.47 731.13 731.13 731.13 639.73	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$ \$	1,290.51 737.44 737.44 737.44 645.26	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$ \$	1,613.48 921.99 921.99 921.99 806.74	0.70% 0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$ \$	1,279.47 731.13 731.13 731.13 639.73 456.95	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$	1,290.51 737.44 737.44 737.44 645.26 460.90	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$	1,613.48 921.99 921.99 921.99 806.74 576.24	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$ \$	1,279.47 731.13 731.13 731.13 639.73 456.95	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$	1,290.51 737.44 737.44 737.44 645.26 460.90	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$	1,613.48 921.99 921.99 921.99 806.74 576.24	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%

Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024		12/30/2024 1/26/2025			1/27/2025 2/23/2025			2/24/2025 3/30/2025	
Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Net Sales	<u>\$</u>	182,781.37	100.00%	\$	184,358.77	100.00%	\$	230,497.76	100.00%
Food Costs									
Meat Cost	\$	22,950.03	14.60%	\$	23,148.09	14.60%	\$	28,941.30	14.60%
Poultry Cost	\$	4,086.99	2.60%	\$	4,122.26	2.60%	\$	5,153.93	2.60%
Seafood Cost	\$	785.96	0.50%	\$	792.74	0.50%	\$	991.14	0.50%
Dairy Cost	\$	6,287.68	4.00%	\$	6,341.94	4.00%	\$	7,929.12	4.00%
Produce Cost	\$	5,030.14	3.20%	\$	5,073.55	3.20%	\$	6,343.30	3.20%
Bakery Cost	\$	2,200.69	1.40%	\$	2,219.68	1.40%	\$	2,775.19	1.40%
Grocery Cost	\$	9,745.90	6.20%	\$	9,830.01	6.20%	\$	12,290.14	6.20%
NA Beverage	\$	785.96	0.50%	\$	792.74	0.50%	\$	991.14	0.50%
Total Food Cost	\$	51,873.35	33.00%	\$	52,321.02	33.00%	\$	65,415.26	33.00%
Royorago Costs									
_	\$	3 873 75	12 84%	\$	3 202 05	10.53%	\$	4 406 28	11.59%
•		· · · · · · · · · · · · · · · · · · ·			· · · · · · · · · · · · · · · · · · ·				2.21%
Bottled Beer Cost								_	0.85%
Draft Beer Cost	\$				_			_	5.35%
Total Bev Cost	\$	6,031.79	20.00%	\$	6,083.84	20.00%	\$	7,606.43	20.00%
Total F&B Costs	\$	57,905.14	31.68%	\$	58,404.86	31.68%	\$	73,021.69	31.68%
Gross Profit	<u> </u>	124.876.23	68.32%	\$	125.953.91	68.32%	\$	157.476.07	68.32%
	LY Start: 05/29/2023 LY End: 05/26/2024 Total Other Income and Expense Net Sales Food Costs Meat Cost Poultry Cost Seafood Cost Dairy Cost Produce Cost Bakery Cost Grocery Cost NA Beverage Total Food Cost Beverage Costs Liquor Cost Wine Cost Bottled Beer Cost Draft Beer Cost Total Bev Cost	LY Start: 05/29/2023 LY End: 05/26/2024 Total Other Income and Expense Seasod Cost Poultry Cost Seafood Cost Dairy Cost Produce Cost Bakery Cost Grocery Cost NA Beverage Total Food Cost Severage Costs Liquor Cost Wine Cost Bottled Beer Cost Draft Beer Cost State Cost Stat	LY Start: 05/29/2023 LY End: 05/26/2024 Total Other Income and Expense \$ - Net Sales \$ 182,781.37 Food Costs Meat Cost \$ 22,950.03 Poultry Cost \$ 4,086.99 Seafood Cost \$ 785.96 Dairy Cost \$ 6,287.68 Produce Cost \$ 5,030.14 Bakery Cost \$ 2,200.69 Grocery Cost \$ 9,745.90 NA Beverage \$ 785.96 Total Food Cost \$ 51,873.35 Beverage Costs Liquor Cost \$ 3,873.75 Wine Cost \$ 781.38 Bottled Beer Cost \$ 1,233.07 Total Bev Cost \$ 6,031.79 Total F&B Costs \$ 57,905.14	Total Other Income and Expense \$ - 0.00% Net Sales \$ 182,781.37 100.00% Food Costs Meat Cost \$ 22,950.03 14.60% Poultry Cost \$ 4,086.99 2.60% Seafood Cost \$ 785.96 0.50% Dairy Cost \$ 6,287.68 4.00% Produce Cost \$ 5,030.14 3.20% Bakery Cost \$ 2,200.69 1.40% Grocery Cost \$ 9,745.90 6.20% NA Beverage \$ 785.96 0.50% Total Food Cost \$ 51,873.35 33.00% Beverage Costs Liquor Cost \$ 3,873.75 12.84% Wine Cost \$ 781.38 2.59% Bottled Beer Cost \$ 1,233.07 4.09% Total F&B Cost \$ 6,031.79 20.00% Total F&B Cost \$ 57,905.14 31.68%	Total Other Income and Expense \$ - 0.00% \$ Net Sales \$ 182,781.37 100.00% \$ Food Costs Meat Cost \$ 22,950.03 14,60% \$ Poultry Cost \$ 4,086.99 2.60% \$ Seafood Cost \$ 785.96 0.50% \$ Dairy Cost \$ 6,287.68 4.00% \$ Produce Cost \$ 5,030.14 3.20% \$ Bakery Cost \$ 2,200.69 1,40% \$ Grocery Cost \$ 9,745.90 6.20% \$ NA Beverage \$ 785.96 0.50% \$ Total Food Cost \$ 3,873.75 12.84% \$ Wine Cost \$ 3,873.75 12.84% \$ Bottled Beer Cost \$ 1,233.07 4.09% \$ Total F&B Cost \$ 5,905.14 31.68% \$	LY Start: 05/29/2023	LY Start: 05/29/2023 LY End: 05/26/2024 Total Other Income and Expense \$ - 0.00% \$ - 0.00% Net Sales \$ 182,781.37 100.00% \$ 184,358.77 100.00% Food Costs Meat Cost \$ 22,950.03 14,60% \$ 23,148.09 14,60% Poultry Cost \$ 4,086.99 2,60% \$ 4,122.26 2,60% Seafood Cost \$ 785.96 0,50% \$ 792.74 0,50% Dairy Cost \$ 6,287.68 4,00% \$ 6,341.94 4,00% Produce Cost \$ 5,030.14 3,20% \$ 5,073.55 3,20% Bakery Cost \$ 2,200.69 1,40% \$ 2,219.68 1,40% Grocery Cost \$ 9,745.90 6,20% \$ 9,830.01 6,20% NA Beverage \$ 785.96 0,50% \$ 792.74 0,50% Total Food Cost \$ 51,873.35 33,00% \$ 52,321.02 33,00% Beverage Costs Liquor Cost \$ 3,873.75 12,84% \$ 3,202.05 10,53% Wine Cost \$ 781.38 2,59% \$ 1,084.04 3,56% Bottled Beer Cost \$ 1,233.07 4,09% \$ 1,344.71 4,42% Total Bev Cost \$ 6,031.79 20,00% \$ 6,083.84 20,00% Total F&B Costs \$ 57,905.14 31,68% \$ 58,404.86 31,68%	LY Start: 05/29/2023 LY End: 05/26/2024 Total Other Income and Expense \$ - 0.00% \$ - 0.00% \$ Net Sales \$ 182,781.37 100.00% \$ 184,358.77 100.00% \$ Food Costs Meat Cost \$ 22,950.03 14,60% \$ 23,148.09 14,60% \$ Poultry Cost \$ 4,086.99 2.60% \$ 4,122.26 2.60% \$ Seafood Cost \$ 785.96 0.50% \$ 792.74 0.50% \$ Produce Cost \$ 6,287.68 4.00% \$ 6,341.94 4.00% \$ Produce Cost \$ 5,030.14 3.20% \$ 5,073.55 3.20% \$ Bakery Cost \$ 2,200.69 1.40% \$ 2,219.68 1.40% \$ Grocery Cost \$ 9,745.90 6.20% \$ 9,830.01 6.20% \$ NA Beverage \$ 785.96 0.50% \$ 792.74 0.50% \$ Total Food Cost \$ 51,873.35 33.00% \$ 52,321.02 33.00% \$ Beverage Costs Liquor Cost \$ 3,873.75 12.84% \$ 3,202.05 10.53% \$ Wine Cost \$ 781.38 2.59% \$ 1,084.04 3.56% \$ Bottled Beer Cost \$ 1,233.07 4.09% \$ 1,344.71 4.42% \$ Total F&B Cost \$ 57,905.14 31.68% \$ 58,404.86 31.68% \$	Total Other Income and Expense \$ - 0.00% \$ - 0.00% \$ - Net Sales \$ 182,781.37 100.00% \$ 184,358.77 100.00% \$ 230,497.76 Food Costs Meat Cost \$ 22,950.03 14.60% \$ 23,148.09 14.60% \$ 28,941.30 14.60% \$ 28,9

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	12/30/2024 1/26/2025		PER	1/27/2025 2/23/2025		PER	2/24/2025 3/30/2025	
	Payroll Costs									
6310	Management Salaries	\$	17,578.09	9.62%		17,578.09	9.53%		22,396.29	9.72%
6311	Direct Labor - FOH	\$	4,752.32	2.60%		5,069.87	2.75%		6,338.69	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%		-	0.00%	-	-	0.00%
6313	Training Labor	\$	274.17	0.15%		276.54	0.15%		345.75	0.15%
6314	Direct Labor - BOH	\$	31,986.74	17.50%		32,262.79	17.50%		40,337.11	17.50%
6315	Overtime Labor - BOH	\$	-	0.00%		-	0.00%	\$	-	0.00%
	Total Labor	\$	54,591.32	29.87%	\$	55,187.28	29.93%	\$	69,417.83	30.12%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	6,945.69 - 225.10 - 675.31 574.01 - 337.65 8,757.76	3.80% 0.00% 0.12% 0.00% 0.37% 0.31% 0.00% 0.25% 4.79%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	7,005.63 - 225.10 - 675.31 574.01 - 337.65 8,817.70	3.80% 0.00% 0.12% 0.00% 0.37% 0.31% 0.00% 0.25% 4.78%	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	8,758.91 - 225.10 - 675.31 574.01 - 337.65 10,570.98	3.80% 0.00% 0.10% 0.00% 0.29% 0.25% 0.00% 0.25% 4.59%
	Total Payroll Costs	\$	63,349.08	34.66%	\$	64,004.98	34.72%	\$	79,988.81	34.70%
6500 6710	Controllable Expenses 3rd Party Delivery Expense Operating Lease/Rentals-Kitchen/Bar	\$ \$	5,483.44 619.03	3.00 <mark>%</mark> 0.34%	\$	5,530.76 619.03	3.00% 0.34%	\$	6,914.93 619.03	3.00% 0.27%
6740	Security	\$	675.31	0.37%		-	0.00%		-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%

	2025/6 Budget - Smokecraft	PER	IOD 1		PER	RIOD 2		PER	RIOD 3	
	Start Date: 05/27/2024		12/30/2024			1/27/2025			2/24/2025	
	End Date: 05/25/2025		1/26/2025			2/23/2025			3/30/2025	
	LY Start: 05/29/2023									
	LY End: 05/26/2024									
6790	Other Contracted Services	\$	337.65	0.18%		337.65	0.18%		337.65	0.15%
7010	Register Over/Short	\$	-	0.00%		-	0.00%		-	0.00%
7010	China/Glassware/Silverware	\$	365.56	0.20%		737.44	0.40%		921.99	0.40%
7040	Cleaning Supplies	\$	365.56	0.20%		368.72	0.20%	\$	461.00	0.20%
7045	Dish Chemicals	\$	548.34	0.30%	\$	553.08	0.30%	\$	691.49	0.30%
7050	Decorations	\$	-	0.00%		-	0.00%	\$	-	0.00%
7060	Linens	\$	1,370.86	0.75%	\$	1,382.69	0.75%	\$	1,728.73	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	2,558.94	1.40%	\$	3,134.10	1.70%	\$	3,918.46	1.70%
7106	Catering Supplies	\$	731.13	0.40%	\$	737.44	0.40%	\$	921.99	0.40%
7110	Operating Supplies F&B	\$	2,010.60	1.10%	\$	1,843.59	1.00%	\$	2,996.47	1.30%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	15,066.42	8.24%	\$	15,244.49	8.27%	\$	19,511.75	8.47%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,688.26	0.92%		1,688.26	0.92%	-	1,688.26	0.73%
7195	Accounting Services	\$	2,813.77	1.54%	\$	2,813.77	1.53%	\$	2,813.77	1.22%
7220	Bank Charges & Fees	\$	112.55	0.06%	\$	16.88	0.01%	\$	16.88	0.01%
7230	Licenses & Permits	\$	675.31	0.37%	\$	675.31	0.37%	\$	675.31	0.29%
7250	Credit Card Commissions	\$	4,112.58	2.25%	\$	4,148.07	2.25%	\$	5,186.20	2.25%
7256	Employment Ads	\$	101.30	0.06%	\$	101.30	0.05%	\$	101.30	0.04%
7270	Dues & Subscriptions	\$	56.28	0.03%	\$	56.28	0.03%	\$	56.28	0.02%
7285	Key Man/General Liability Insurance	\$	1,435.02	0.79%	\$	1,435.02	0.78%	\$	1,435.02	0.62%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	182.78	0.10%	\$	184.36	0.10%	\$	230.50	0.10%

	2025/6 Budget - Smokecraft	PERI	OD 1		PER	1/27/2025		PER	RIOD 3	
	Start Date: 05/27/2024 End Date: 05/25/2025		12/30/2024 1/26/2025			1/27/2025 2/23/2025			2/24/2025 3/30/2025	
	LY Start: 05/29/2023		1/20/2023			2/23/2023			3/30/2023	
	LY End: 05/26/2024									
7350	Telephone/Internet/Cable	\$	731.58	0.40%	\$	731.58	0.40%	\$	731.58	0.32%
7360	Travel	\$	140.69	0.08%	\$	140.69	0.08%	\$	140.69	0.06%
7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total General & Administrative	\$	12,050.12	6.59%	\$	11,991.52	6.50%	\$	13,075.78	5.67%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	562.75	0.31%	\$	562.75	0.31%	\$	562.75	0.24%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	562.75	0.31%	\$	562.75	0.31%	\$	562.75	0.24%
	Repairs & Maintenance									
7500	Repairs & Maintenance	\$	1,827.81	1.00%	\$	1,843.59	1.00%	\$	2,304.98	1.00%
7620	R&M HVAC & Refrigeration	\$	_	0.00%		-	0.00%		,	0.00%
7630	R&M - Plumbing	\$	_	0.00%		_	0.00%		_	0.00%
7640	R&M - Electric	\$	_	0.00%		_	0.00%		_	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	_	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	_	0.00%		-	0.00%		-	0.00%
7695	Cleaning Service	\$	4,141.87	2.27%	\$	4,141.87	2.25%	\$	4,141.87	1.80%
7710	MC-HVAC & Refrigeration	\$	703.44	0.38%	\$	703.44	0.38%	\$	3,175.62	1.38%
7720	MC-Other Equipment	\$	287.00	0.16%	\$	287.00	0.16%	\$	287.00	0.12%
7750	Pest Control	\$	95.67	0.05%	\$	95.67	0.05%	\$	95.67	0.04%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%	\$		0.00%
	Total Repairs & Maintenance	\$	7,055.80	3.86%	\$	7,071.58	3.84%	\$	10,005.15	4.34%
	Utilities				l					

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 1 12/30/2024 1/26/2025		PER	1/27/2025 2/23/2025		PER	2/24/2025 3/30/2025	
7810	Electricity	\$	4,112.58	2.25%	\$	3,687.18	2.00%	\$	3,457.47	1.50%
7820	Natural Gas	\$	1,279.47	0.70%	\$	1,290.51	0.70%	\$	1,382.99	0.60%
7830	Water & Sewer	\$	548.34	0.30%	\$	737.44	0.40%	\$	691.49	0.30%
7840	Firewood	\$	844.13	0.46%	\$	844.13	0.46%	\$	844.13	0.37%
	Total Utilities	\$	6,784.53	3.71%	\$	6,559.25	3.56%	\$	6,376.08	2.77%
	Total Operating Expenses	\$	41,519.62	22.72%	\$	41,429.59	22.47%	\$	49,531.52	21.49%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	20,007.53	10.95%	\$	20,519.34	11.13%	\$	27,955.74	12.13%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	20,007.53	10.95%	\$	20,519.34	11.13%	\$	27,955.74	12.13%
	Facility Expenses									
8010	Rents	\$	14,328.45	7.84%	\$	14,328.45	7.77%	\$	14,328.45	6.22%
8015	Common Area Maintenance	\$	2,605.55	1.43%		2,605.55	1.41%		2,605.55	1.13%
8020	Property Insurance	\$	148.57	0.08%	\$	148.57	0.08%	\$	148.57	0.06%
8030	Property Taxes	\$	4,132.26	2.26%	\$	4,132.26	2.24%	\$	4,132.26	1.79%
	Total Facility Expenses	\$	21,214.83	11.61%	\$	21,214.83	11.51%	\$	21,214.83	9.20%
	Restaurant EBDIT	\$	(1,207.30)	-0.66%	\$	(695.49)	-0.38%	\$	6,740.91	2.92%

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2025/6 Budget - Smokecraft	PERIOD 1	PERIOD 2	PERIOD 3
Start Date: 05/27/2024	12/30/2024	1/27/2025	2/24/2025
End Date: 05/25/2025	1/26/2025	2/23/2025	3/30/2025
LY Start: 05/29/2023			
LY End: 05/26/2024			

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	3/31/2025 4/27/2025		PER	4/28/2025 5/25/2025		PEF	5/26/2025 6/29/2025	
	Gross Sales	2	025 Budget	% of Sales	2	025 Budget	% of Sales	2	2025 Budget	% of Sales
5100	Food Sales	\$	159,432.31	84.46%	\$	185,175.56	84.78%	\$	219,799.34	84.37%
5180	NA Beverage	\$	2,910.38	1.54%		2,666.32	1.22%		4,245.87	1.63%
0.00	Total Food Sales	\$	162,342.69	86.00%		187,841.87	86.00%		224,045.20	86.00%
		·	•			,			,	
5210	Liquor Sales	\$	16,746.42	8.87%	\$	19,692.56	9.02%	\$	21,781.52	8.36%
5220	Wine Sales	\$	2,912.67	1.54%	\$	4,299.14	1.97%	\$	4,490.17	1.72%
5230	Bottled Beer Sales	\$	1,262.42	0.67%	\$	1,005.74	0.46%	\$	1,445.99	0.56%
5240	Draft Beer Sales	\$	10,225.63	5.42%	\$	11,041.98	5.06%	\$	15,267.75	5.86%
	Total Beverage Sales	\$	31,147.14	16.50%	\$	36,039.43	16.50%	\$	42,985.42	16.50%
	_	-								
	Gross F&B Sales	\$	193,489.83	102.50%		223,881.30	102.50%	\$	267,030.62	102.50%
		\$	193,489.83			223,881.30	102.50%	\$	267,030.62	102.50%
5110	Deductions			102.50%	\$	·			·	
5110 5120	Deductions Goodwill Comps	\$	1,321.39	102.50%	\$	1,528.95	0.70%	\$	1,823.62	0.70%
5120	Deductions Goodwill Comps Guest Recovery Comps	\$ \$	1,321.39 755.08	0.70% 0.40%	\$ \$ \$	1,528.95 873.68	0.70% 0.40%	\$	1,823.62 1,042.07	0.70% 0.40%
	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts	\$ \$ \$	1,321.39	102.50%	\$	1,528.95	0.70%	\$ \$	1,823.62	0.70%
5120 5131	Deductions Goodwill Comps Guest Recovery Comps	\$ \$	1,321.39 755.08 755.08	0.70% 0.40%	\$ \$ \$ \$	1,528.95 873.68 873.68	0.70% 0.40% 0.40%	\$ \$ \$	1,823.62 1,042.07 1,042.07	0.70% 0.40% 0.40%
5120 5131 5132	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts	\$ \$ \$	1,321.39 755.08 755.08 755.08	0.70% 0.40% 0.40% 0.40%	\$ \$ \$ \$ \$	1,528.95 873.68 873.68 873.68	0.70% 0.40% 0.40% 0.40%	\$ \$ \$ \$	1,823.62 1,042.07 1,042.07 1,042.07	0.70% 0.40% 0.40% 0.40%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing	\$ \$ \$ \$	1,321.39 755.08 755.08 755.08 660.70	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$ \$ \$ \$	1,528.95 873.68 873.68 873.68 764.47	0.70% 0.40% 0.40% 0.40% 0.35%	\$ \$ \$ \$ \$	1,823.62 1,042.07 1,042.07 1,042.07 911.81	0.70% 0.40% 0.40% 0.40% 0.35%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps	\$ \$ \$ \$ \$	1,321.39 755.08 755.08 755.08 660.70 471.93	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$	1,528.95 873.68 873.68 873.68 764.47 546.05	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$	1,823.62 1,042.07 1,042.07 1,042.07 911.81 651.29	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%
5120 5131 5132 5150	Deductions Goodwill Comps Guest Recovery Comps 50% Employee Discounts Manager Meal Discounts Discounts Marketing Goodwill Bar Comps Total Deductions	\$ \$ \$ \$ \$	1,321.39 755.08 755.08 755.08 660.70 471.93	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$	1,528.95 873.68 873.68 873.68 764.47 546.05	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%	\$ \$ \$ \$ \$ \$ \$ \$	1,823.62 1,042.07 1,042.07 1,042.07 911.81 651.29	0.70% 0.40% 0.40% 0.40% 0.35% 0.25%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PER	3/31/2025 4/27/2025		PERIOD 5 4/28/2025 5/25/2025		4/28/2025 5/26/202		5/26/2025 6/29/2025	
	Total Other Income and Expense	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Net Sales		188,770.57	100.00%	\$	218,420.78	100.00%	\$	260,517.68	100.00%
	Food Costs									
6110	Meat Cost	\$	23,702.03	14.60%	\$	27,424.91	14.60%	\$	32,710.60	14.60%
6120	Poultry Cost	\$	4,220.91	2.60%	\$	4,883.89	2.60%	\$	5,825.18	2.60%
6130	Seafood Cost	\$	811.71	0.50%	\$	939.21	0.50%	\$	1,120.23	0.50%
6140	Dairy Cost	\$	6,493.71	4.00%	\$	7,513.67	4.00%	\$	8,961.81	4.00%
6150	Produce Cost	\$	5,194.97	3.20%	\$	6,010.94	3.20%	\$	7,169.45	3.20%
6160	Bakery Cost	\$	2,272.80	1.40%	\$	2,629.79	1.40%	\$	3,136.63	1.40%
6170	Grocery Cost	\$	10,065.25	6.20%	\$	11,646.20	6.20%	\$	13,890.80	6.20%
6180	NA Beverage	\$	811.71	0.50%	\$	939.21	0.50%	\$	1,120.23	0.50%
	Total Food Cost	\$	53,573.09	33.00%	\$	61,987.82	33.00%	\$	73,934.92	33.00%
	Beverage Costs									
6210	Liquor Cost	\$	3,260.23	10.47%	¢	3,819.56	10.60%	¢	4,290.98	9.98%
6220	Wine Cost	\$	584.13	1.88%		918.95	2.55%		877.12	2.04%
6230	Bottled Beer Cost	\$	313.06	1.01%		323.11	0.90%		54.61	0.13%
6240	Draft Beer Cost	\$	2,072.01	6.65%		2,214.78	6.15%		3,442.83	8.01%
	Total Bev Cost	\$	6,229.43	20.00%		7,276.39	20.00%		8,665.53	20.00%
	Total FRD Coate		E0 000 E0	24 000/	_	CO 2C4 24	24 740/	\$	00 000 45	24.740/
	Total F&B Costs		59,802.52	31.68%	\$	69,264.21	31.71%	<u> </u>	82,600.45	31.71%
	Gross Profit	\$	128,968.05	68.32%	\$	149,156.57	68.29%	\$	177,917.23	68.29%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	OD 4 3/31/2025 4/27/2025		PER	4/28/2025 5/25/2025		PER	5/26/2025 6/29/2025	
	Payroll Costs			- 1-0/	_		/			
6310	Management Salaries	\$	17,917.02	9.49%		17,917.02	8.20%		22,396.29	8.60%
6311	Direct Labor - FOH	\$	4,719.26	2.50%		6,006.57	2.75%		7,164.24	2.75%
6312	Overtime Labor - FOH	\$	-	0.00%		-	0.00%		-	0.00%
6313	Training Labor	\$	283.16	0.15%		327.63	0.15%		390.78	0.15%
6314	Direct Labor - BOH	\$	32,091.00	17.00%		36,039.43	16.50%		41,031.53	15.75%
6315	Overtime Labor - BOH	\$	-	0.00%		-	0.00%		-	0.00%
	Total Labor	\$	55,010.44	29.14%	\$	60,290.66	27.60%	\$	70,982.83	27.25%
6510 6530 6540 6550 6560 6570 6580 6610 6615	Payroll Taxes Vacation Pay Parking Uniform Allowance Continuing Education Group Insurance Workers Compensation Other Benefits Payroll Processing Fees Total Payroll Expenses	\$ \$ \$ \$ \$ \$ \$ \$ \$	7,173.28 - 225.10 - 675.31 574.01 - 337.65 8,985.35	3.80% 0.00% 0.12% 0.00% 0.36% 0.30% 0.00% 0.25% 4.76%	\$ \$ \$ \$ \$ \$ \$ \$	8,299.99 - 225.10 - - 675.31 574.01 - 337.65 10,112.06	3.80% 0.00% 0.10% 0.00% 0.31% 0.26% 0.00% 0.25% 4.63%	\$ \$ \$ \$ \$ \$ \$ \$	9,899.67 - 225.10 675.31 574.01 - 337.65 11,711.74	3.80% 0.00% 0.09% 0.00% 0.26% 0.22% 0.00% 0.25% 4.50%
	Total Payroll Costs	\$	63,995.79	33.90%	\$	70,402.71	32.23%	\$	82,694.57	31.74%
	Controllable Expenses									
6500	3rd Party Delivery Expense	\$	5,663.12	3.00%	\$	6,552.62	3.00%	\$	7,815.53	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	619.03	0.33%		619.03	0.28%		619.03	0.24%
6740	Security	\$	-	0.00%		-	0.00%		-	0.00%
6750	Trash Removal	\$	-	0.00%		-	0.00%		-	0.00%

	2025/6 Budget - Smokecraft	PERI	OD 4		PER	RIOD 5		PER	RIOD 6	
	Start Date: 05/27/2024		3/31/2025			4/28/2025			5/26/2025	
	End Date: 05/25/2025		4/27/2025			5/25/2025			6/29/2025	
	LY Start: 05/29/2023									
	LY End: 05/26/2024									
6790	Other Contracted Services	\$	337.65	0.18%	\$	337.65	0.15%	\$	337.65	0.13%
7010	Register Over/Short	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	755.08	0.40%	\$	218.42	0.10%	\$	521.04	0.20%
7040	Cleaning Supplies	\$	377.54	0.20%	\$	436.84	0.20%	\$	521.04	0.20%
7045	Dish Chemicals	\$	566.31	0.30%	\$	655.26	0.30%	\$	781.55	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7060	Linens	\$	1,415.78	0.75%	\$	1,638.16	0.75%	\$	1,953.88	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	3,209.10	1.70%	\$	3,713.15	1.70%	\$	3,647.25	1.40%
7106	Catering Supplies	\$	755.08	0.40%	\$	873.68	0.40%	\$	1,042.07	0.40%
7110	Operating Supplies F&B	\$	1,887.71	1.00%	\$	2,184.21	1.00%	\$	2,605.18	1.00%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Controllable Expenses	\$	15,586.40	8.26%	\$	17,229.03	7.89%	\$	19,844.21	7.62%
	General & Administrative									
7190	Other Contracted Services-Admin	\$	1,688.26	0.89%	\$	1,688.26	0.77%	\$	1,688.26	0.65%
7195	Accounting Services	\$	9,004.07	4.77%		2,813.77	1.29%	\$	2,813.77	1.08%
7220	Bank Charges & Fees	\$	16.88	0.01%	\$	16.88	0.01%	\$	16.88	0.01%
7230	Licenses & Permits	\$	675.31	0.36%	\$	675.31	0.31%	\$	675.31	0.26%
7250	Credit Card Commissions	\$	4,247.34	2.25%	\$	4,914.47	2.25%	\$	5,861.65	2.25%
7256	Employment Ads	\$	101.30	0.05%	\$	101.30	0.05%	\$	101.30	0.04%
7270	Dues & Subscriptions	\$	56.28	0.03%	\$	56.28	0.03%	\$	56.28	0.02%
7285	Key Man/General Liability Insurance	\$	1,435.02	0.76%	\$	1,435.02	0.66%	\$	1,435.02	0.55%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	188.77	0.10%	\$	218.42	0.10%	\$	260.52	0.10%

	2025/6 Budget - Smokecraft	PERI	OD 4		PER	IOD 5		PER	RIOD 6	
	Start Date: 05/27/2024		3/31/2025			4/28/2025			5/26/2025	
	End Date: 05/25/2025		4/27/2025			5/25/2025			6/29/2025	
	LY Start: 05/29/2023									
	LY End: 05/26/2024									
7350	Telephone/Internet/Cable	\$	731.58	0.39%	-	731.58	0.33%	-	731.58	0.28%
7360	Travel	\$	140.69	0.07%		140.69	0.06%		140.69	0.05%
7370	Meals & Entertainment	\$	-	0.00%		-	0.00%		-	0.00%
	Total General & Administrative	\$	18,285.49	9.69%	\$	12,791.98	5.86%	\$	13,781.25	5.29%
	Advertising & Promotion									
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	562.75	0.30%	\$	562.75	0.26%	\$	562.75	0.22%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Total Advertising & Promotion	\$	562.75	0.30%	\$	562.75	0.26%	\$	562.75	0.22%
	Dansius 9 Maintananas									
7500	Repairs & Maintenance Repairs & Maintenance	ď	1,887.71	1.00%	¢.	2,184.21	1.00%	φ.	2,605.18	1.00%
7620	•	\$	1,007.71	0.00%		2,104.21	0.00%		2,005.16	0.00%
7620 7630	R&M HVAC & Refrigeration R&M - Plumbing	\$	-	0.00%		-	0.00%		-	0.00%
7630 7640	R&M - Electric	\$ \$	-	0.00%		-	0.00%		-	0.00%
7640 7650	R&M - Exterior/Structure		-	0.00%		-	0.00%		-	0.00%
7660	R&M - POS Systems	\$ \$	-	0.00%		-	0.00%		-	0.00%
7695	Cleaning Service	\$	4,141.87	2.19%		4,141.87	1.90%		4,141.87	1.59%
7695 7710	MC-HVAC & Refrigeration	\$	703.44	0.37%		703.44	0.32%		703.44	0.27%
7710	MC-Other Equipment	\$	287.00	0.37 %		287.00	0.32 %		287.00	0.27 %
7720 7750	Pest Control	\$	95.67	0.15%		95.67	0.13 %		95.67	0.11%
7785	Carpet/Rug/Floor Cleaning	\$	93.07	0.00%		93.07	0.04 %		95.07	0.04 %
1100	Total Repairs & Maintenance	<u>\$</u>	7,115.69	3.77%		7,412.20	3.39%	\$	7,833.17	3.01%
	i otal Nepalis & Mallitellatice	Ψ	1,110.09	3.11%	Ψ	1,412.20	ა.აშ%	Ψ	1,000.17	3.01%
	Utilities									

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024	PERI	3/31/2025 4/27/2025		PER	4/28/2025 5/25/2025		PER	5/26/2025 6/29/2025	
7810	Electricity	\$	2,831.56	1.50%	\$	2,839.47	1.30%	\$	2,605.18	1.00%
7820	Natural Gas	\$	1,132.62	0.60%	\$	1,310.52	0.60%	\$	1,302.59	0.50%
7830	Water & Sewer	\$	566.31	0.30%	\$	655.26	0.30%	\$	781.55	0.30%
7840	Firewood	\$	844.13	0.45%	\$	844.13	0.39%	\$	844.13	0.32%
	Total Utilities	\$	5,374.63	2.85%	\$	5,649.39	2.59%	\$	5,533.45	2.12%
	Total Operating Expenses	\$	46,924.97	24.86%	\$	43,645.35	19.98%	\$	47,554.84	18.25%
	Other Income (Expenses)									
5500	Door Revenue	\$	-	0.00%		-	0.00%		-	0.00%
5800	Commission Income	\$	-	0.00%		-	0.00%		-	0.00%
	Total Other Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Operating Income Before Bonus	\$	18,047.29	9.56%	\$	35,108.51	16.07%	\$	47,667.82	18.30%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
	Restaurant Operating Income	\$	18,047.29	9.56%	\$	35,108.51	16.07%	\$	47,667.82	18.30%
	Facility Expenses									
8010	Rents	\$	14,328.45	7.59%	\$	14,328.45	6.56%	\$	14,328.45	5.50%
8015	Common Area Maintenance	\$	2,605.55	1.38%		2,605.55	1.19%		2,605.55	1.00%
8020	Property Insurance	\$	148.57	0.08%		148.57	0.07%		148.57	0.06%
8030	Property Taxes	\$	4,132.26	2.19%	\$	4,132.26	1.89%	\$	4,132.26	1.59%
	Total Facility Expenses	\$	21,214.83	11.24%		21,214.83	9.71%	\$	21,214.83	8.14%
	Restaurant EBDIT	\$	(3,167.54)	-1.68%	\$	13,893.68	6.36%	\$	26,452.99	10.15%

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2025/6 Budget - Smokecraft	PERIOD 4	PERIOD 5	PERIOD 6
Start Date: 05/27/2024	3/31/2025	4/28/2025	5/26/2025
End Date: 05/25/2025	4/27/2025	5/25/2025	6/29/2025
LY Start: 05/29/2023			
LY End: 05/26/2024			

Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024

		TOTAL	
		2026 Budget	% of Sales
	Gross Sales		
5100	Food Sales	\$ 2,097,239.01	85.09%
5180	NA Beverage	\$ 30,565.87	1.24%
	Total Food Sales	\$ 2,127,804.87	86.33%
5210	Liquor Sales	\$ 209,022.83	8.48%
5220	Wine Sales	\$ 42,700.63	1.73%
5230	Bottled Beer Sales	\$ 22,524.98	0.91%
5240	Draft Beer Sales	\$ 123,592.37	5.01%
	Total Beverage Sales	\$ 397,840.81	16.14%
	-		
	Gross F&B Sales	\$ 2,525,645.68	102.47%
	Deductions		
5110	Goodwill Comps	\$ 16,663.28	0.68%
5120	Guest Recovery Comps	\$ 9,465.86	0.38%
5131	50% Employee Discounts	\$ 10,054.02	0.41%
5132	Manager Meal Discounts	\$ 9,661.92	0.39%
5150	Discounts Marketing	\$ 8,625.72	0.35%
5250	Goodwill Bar Comps	\$ 6,161.23	0.25%
	Total Deductions	\$ 58,575.27	2.38%
	Other Income and Expense		
5300	Sundry Sales	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%

Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024

TOTAL

	Total Other Income and Expense	\$		0.00%
		_		
	Net Sales		2,464,689.47	100.00%
	Food Costs			
6110	Meat Cost	\$	310,659.51	14.60%
6120	Poultry Cost	\$	55,322.93	2.60%
6130	Seafood Cost	\$	10,639.02	0.50%
6140	Dairy Cost	\$	85,112.19	4.00%
6150	Produce Cost	\$	68,089.76	3.20%
6160	Bakery Cost	\$	29,789.27	1.40%
6170	Grocery Cost	\$	131,923.90	6.20%
6180	NA Beverage	\$	10,639.02	0.50%
	Total Food Cost	\$	702,175.61	33.00%
			<u> </u>	
	Beverage Costs			
6210	Liquor Cost	\$	40,999.45	1.66%
6220	Wine Cost	\$	9,441.20	0.38%
6230	Bottled Beer Cost	\$	5,262.54	0.21%
6240	Draft Beer Cost	\$	24,001.92	0.97%
	Total Bev Cost	\$	79,705.12	20.03%
	Total F&B Costs		781,880.73	31.72%
	10tal F&D CUSIS	Ψ_	701,000.73	31.14/0
	Gross Profit	\$	1,682,611.57	68.27%

Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024

			TOTAL	
	Payroll Costs			
6310	Management Salaries	\$	230,040.39	9.33%
6311	Direct Labor - FOH	\$	66,653.98	2.70%
6312	Overtime Labor - FOH	\$	-	0.00%
6313	Training Labor	\$	4,339.23	0.18%
6314	Direct Labor - BOH	\$	419,664.65	17.03%
6315	Overtime Labor - BOH	\$	-	0.00%
	Total Labor	\$	720,698.25	29.24%
		-		
6510	Payroll Taxes	\$	93,650.71	3.80%
6530	Vacation Pay	\$	-	0.00%
6540	Parking	\$	2,701.22	0.11%
6550	Uniform Allowance	\$	-	0.00%
6560	Continuing Education	\$	-	0.00%
6570	Group Insurance	\$	8,103.66	0.33%
6580	Workers Compensation	\$	6,888.11	0.28%
6610	Other Benefits	\$	123.81	0.01%
6615	Payroll Processing Fees	\$	4,051.83	0.16%
	Total Payroll Expenses	\$	115,519.34	4.69%
	Total Payroll Costs	\$	836,217.60	33.93%
	Controllable Expenses			
6500	3rd Party Delivery Expense	\$	71,156.29	2.89%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	7,428.36	0.30%
6740	Security	\$	675.31	0.03%
6750	Trash Removal	\$	-	0.00%

Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024

			TOTAL	
6790	Other Contracted Services	\$	4,051.83	0.16%
7010	Register Over/Short	\$	-	0.00%
7010	China/Glassware/Silverware	\$	6,639.58	0.27%
7040	Cleaning Supplies	\$	5,153.99	0.21%
7045	Dish Chemicals	\$	7,192.32	0.29%
7050	Decorations	\$	-	0.00%
7060	Linens	\$	17,865.46	0.72%
7080	New Menus/Printing	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%
7105	To Go Supplies	\$	37,618.14	1.53%
7106	Catering Supplies	\$	17,094.99	0.69%
7110	Operating Supplies F&B	\$	28,763.21	1.17%
7120	Uniforms	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%
	Total Controllable Expenses	\$	203,639.46	8.26%
	General & Administrative			
7190	Other Contracted Services-Admin	\$	20,259.16	0.82%
7195	Other Contracted Services-Admin Accounting Services	\$	39,955.56	1.62%
7195 7220	Other Contracted Services-Admin Accounting Services Bank Charges & Fees	\$	39,955.56 872.27	1.62% 0.04%
7195 7220 7230	Other Contracted Services-Admin Accounting Services Bank Charges & Fees Licenses & Permits	\$ \$ \$	39,955.56 872.27 8,103.66	1.62% 0.04% 0.33%
7195 7220	Other Contracted Services-Admin Accounting Services Bank Charges & Fees	\$ \$ \$	39,955.56 872.27 8,103.66 55,451.08	1.62% 0.04% 0.33% 2.25%
7195 7220 7230	Other Contracted Services-Admin Accounting Services Bank Charges & Fees Licenses & Permits	\$ \$ \$ \$	39,955.56 872.27 8,103.66 55,451.08 1,215.55	1.62% 0.04% 0.33% 2.25% 0.05%
7195 7220 7230 7250	Other Contracted Services-Admin Accounting Services Bank Charges & Fees Licenses & Permits Credit Card Commissions Employment Ads Dues & Subscriptions	\$ \$ \$ \$ \$	39,955.56 872.27 8,103.66 55,451.08 1,215.55 675.31	1.62% 0.04% 0.33% 2.25% 0.05% 0.03%
7195 7220 7230 7250 7256	Other Contracted Services-Admin Accounting Services Bank Charges & Fees Licenses & Permits Credit Card Commissions Employment Ads Dues & Subscriptions Key Man/General Liability Insurance	\$ \$ \$ \$ \$ \$	39,955.56 872.27 8,103.66 55,451.08 1,215.55	1.62% 0.04% 0.33% 2.25% 0.05% 0.03% 0.70%
7195 7220 7230 7250 7256 7270	Other Contracted Services-Admin Accounting Services Bank Charges & Fees Licenses & Permits Credit Card Commissions Employment Ads Dues & Subscriptions	\$ \$ \$ \$ \$	39,955.56 872.27 8,103.66 55,451.08 1,215.55 675.31	1.62% 0.04% 0.33% 2.25% 0.05% 0.03%

	2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024		
		TOTAL	
7350	Telephone/Internet/Cable	\$ 8,778.97	0.36%
7360	Travel	\$ 1,688.26	0.07%
7370	Meals & Entertainment	\$ -	0.00%
	Total General & Administrative	 156,684.59	6.36%
	Advertising & Promotion		
7400	Local Charitable Donations	\$ -	0.00%
7430	Local Advertising & Promotion	\$ -	0.00%
7435	Advertising & Marketing	\$ 9,004.07	0.37%
7460	Special Promotions	\$ -	0.00%
	Total Advertising & Promotion	\$ 9,004.07	0.37%
	Repairs & Maintenance		
7500	Repairs & Maintenance	\$ 23,871.73	0.97%
7620	R&M HVAC & Refrigeration	\$, -	0.00%
7630	R&M - Plumbing	\$ -	0.00%
7640	R&M - Electric	\$ -	0.00%
7650	R&M - Exterior/Structure	\$ -	0.00%
7660	R&M - POS Systems	\$ -	0.00%
7695	Cleaning Service	\$ 49,702.47	2.02%
7710	MC-HVAC & Refrigeration	\$ 17,208.47	0.70%
7720	MC-Other Equipment	\$ 3,444.06	0.14%
7750	Pest Control	\$ 1,148.02	0.05%
7785	Carpet/Rug/Floor Cleaning	\$ -	0.00%
	Total Repairs & Maintenance	\$ 95,374.74	3.87%
	Utilities		

2025/6 Budget - Smokecraft Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024		TOTAL	
Electricity	¢.	and the second s	1.47%
•			0.62%
			0.02%
			0.32%
			2.82%
Total Othities	Ψ	03,307.10	2.02 /0
Total Operating Expenses	\$	534,089.96	21.67%
Other Income (Expenses)			
Door Revenue	\$	-	0.00%
Commission Income	\$	-	0.00%
Total Other Income	\$	-	0.00%
Operating Income Refere Renus	•	312 304 01	12.67%
Operating income before bonds	Ψ	312,304.01	12.07 /0
Management Bonuses	\$	-	0.00%
Restaurant Operating Income	\$	312,304.01	12.67%
Facility Expenses			
Rents	\$	171,941.37	6.98%
Common Area Maintenance	\$	31,266.63	1.27%
Property Insurance	\$	1,782.81	0.07%
Property Taxes	\$	49,587.13	2.01%
Total Facility Expenses	\$	254,577.94	10.33%
Restaurant EBDIT	\$	57,726.08	2.34%
	Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024 Electricity Natural Gas Water & Sewer Firewood Total Utilities Total Operating Expenses Other Income (Expenses) Door Revenue Commission Income Total Other Income Operating Income Before Bonus Management Bonuses Restaurant Operating Income Facility Expenses Rents Common Area Maintenance Property Insurance Property Taxes Total Facility Expenses	Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024 Electricity Natural Gas Water & Sewer Firewood Total Utilities \$ Total Operating Expenses Other Income (Expenses) Door Revenue Commission Income Total Other Income \$ Operating Income Before Bonus Management Bonuses \$ Restaurant Operating Income \$ Facility Expenses Rents Common Area Maintenance Property Insurance Property Taxes Total Facility Expenses \$ \$ Total Facility Expenses \$ \$ Total Facility Expenses \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Start Date: 05/27/2024

Start Date: 05/27/2024 End Date: 05/25/2025 LY Start: 05/29/2023 LY End: 05/26/2024

TOTAL